



# Off-the-Cuff

A Publication of Prudential Overall Supply

Vol. 43, No. 1

1661 Alton Pkwy., Irvine, CA 92606

(949) 250-4855

April 11, 2002

## Prudential Overall Supply Celebrates 70 Years - April 11, 2002.

*Dale Bain Celebrates 42 Years - March 21, 2002.*



1960



1961



1992



2001

2001  
Awards  
Pages 28-31

# Dale Bain Celebrates 42 Years at POS!

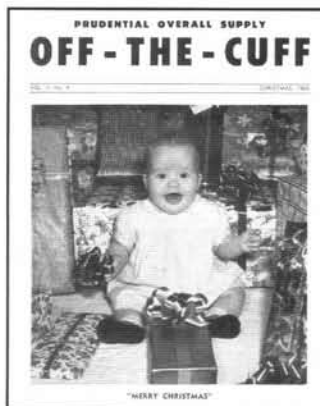
**I**t is fitting that on the 70th Anniversary of Prudential Overall Supply, we honor Dale Bain, Personnel Director, for completing 42 years of service on March 21, 2002. He is Number One on the list of long service employees.

	1960	2002
Number of employees	200	2,000
Number of plants	3	19
Number of other locations	0	13
Revenue	\$2 million	\$125 million

Dale has been with the Company for over half the life of the Company, and has completed more years of service than any other employee, except Founder John D. Clark.

*Cover Photo at right:*

Getting ready for Christmas is Miss Katrina Bain, 7-1/2 months, daughter of Mr. and Mrs. Dale Bain. Mrs. Bain will be remembered as the former Jean Kershaw of the Central Accounting Office.



*Christmas 1964.*



**TOASTMASTER** John D. Bain practices for one of his audio-visual presentations for his fourth grade class.

**Mr. Speaker!**

John D. Bain, ten-year-old son of Dale and Jean Bain, has twice been named Toastmaster of Mrs. Jean Wilcox's fourth grade class at Marjorie Veeh School in Tustin. He was seven times first place winner of the class speech contest and once runner-up. His specialty is providing Viewmaster pictures to demonstrate parts of his speech.

ite animal and his favorite historical person. To augment his favorite historical person program (Astronaut John Glenn, he took his tape recorder to school and provided some real blast-off sound effects to go with the slides.

Grand prize, at the end of the school year, was a trip to McDonald's with Mrs. Wilcox and runner-up Alison Reinig.

Putting the programs together was fun, John said. The hardest part was "getting the speech written the night before."

*Summer 1977 Off-the-Cuff.*

## PERSONNEL



What do they do in the Personnel Department? Well, for one thing, they fill out forms for the Government, the length and complexity of which are sometimes astounding. In the above photograph Dale Bain, Personnel Director, gives Tee Gonzales, Personnel Assistant, an assignment to "fill out this form" for the Equal Employment Opportunity Commission, who wants to know among other things whether we have segregated rest rooms. Some of the Government agencies are even using computers to print their forms with. This may simplify the processing of the data, but it certainly adds the burden on employers as the forms change frequently and it is impossible to set up a system which anticipate what is desired on the next edition of the report.

Other major activities of the Personnel Department include the administration of the insurance programs for employees not covered by a collective bargaining agreement, the maintenance of a record for all employees, the determination of salary to pay for the various health and welfare programs which are administered by the unions, employment verifications (past and present), and the administration of all personnel policies. The other major project of the Personnel Department is figuring out the amount of vacation for each employee for next year.

## ACCOUNTING & ADMINISTRATIVE NEWS

**NEWS**  
Talk about surprises! On Wednesday, January 30, Dale Ham, one of the few bachelors left in the Company, finally threw in the sponge and announced his engagement to Miss



John Karashev of the Central Accounting Office. Those few in the Company who had knowledge of the secret remained loyal their pledges and remained quiet until Year had given a firm "yes" and was appropriately equipped with a diamond ring. John McDonald, one of the disbelievers, promised to make a stake, the night was taken up on this promise on these days, as the wedding of the day, "Adam."

March 1963 Off-the-Cuff.



Winter 1970 Off-the-Cuff.

## 10 TO 14 YEARS

Dale Bain	Personnel Director	3-21-60
Cleo Barton	Secretary	2-12-64
Don R. Clark	President	1-25-60

**IT'S A BOY  
FOR THE BAINS**

Mr. and Mrs. Dale Bain are proud to announce an addition to their family. John Dale arrived at 3:39 a.m. on June 6 at St. Francis Hospital, Lynwood. He weighed in at an even 7 pounds and was 19½" long.

Mrs. Bain is the former Miss Jean Kershaw who worked in the Data Processing Department of Prudential Overall Supply for nearly 10 years.

Christmas 1967  
Off-the-Cuff.

December 1974 Off-the-Cuff.

## Dale Bain



Dale Bain just celebrated his 39th year with Prudential Overall Supply. Dale is the Personnel Director at the Corporate Office. He joined the Company on March 21, 1960. In the photo above, Tom Watts presents Dale (on right) with a recognition of his many years of service. Dale is the longest service employee in the company.

*Spring 1999 Off-the-Cuff.*



*Spring 1979 Off-the-Cuff.  
Dale working on the first filmstrip production of  
"Route To Success."*



Darrel gathers with fellow long-term employees (left to right) Personnel Director, Dale Bain (27 years); Purchasing Agent, Jake Oberlin (29 years); and Chairman of the Board, Don R. Clark (28 years).

*Spring 1988 Off-the-Cuff. Darrel Hogan's retirement.*



*Above, President Don Lahn (left) presents a  
25 year pin to Personnel Director Dale Bain  
(03/21/60), the employee with the longest  
continuous service in the Company, at the  
Corporate Office Employee Service  
Recognition celebration.*

*Holiday 1997 Off-  
the-Cuff — Start of  
25 Year Pins.*

## Dale Bain Celebrates 40 Years With Prudential!

Dale Bain, Personnel Director, recently celebrated 40 years with Prudential. Dale came on board on March 21, 1960 and is now the only employee to reach forty years other than Founder John D. Clark. A special recognition and thank you party was held at the Corporate Office in his honor.

Dale originally started with the company in 1959 as the Company Pilot and Personal Secretary to John D. Clark. But after six months, Dale "didn't have enough to do" so he returned to Wisconsin. But the snow was too much, so he came back to Prudential on March 21, 1960.



*Above: Dale (left) with John  
Thompson, Vice President of  
Finance (02/16/93). Right: Dale  
with Dan Clark (09/23/68),  
Chairman of the Board.*



*Spring 2000 Off-the-Cuff.*



*Jean and Dale at 1963 Profit Sharing Dinner.*



# Prudential History – 70 Years!

## History of the Prudential Plants

Year Opened	No.	Plant
1952	05	Los Angeles Industrial
1960	01	Van Nuys Industrial
1961	03	Chula Vista Industrial
1966	02	Riverside Industrial, doubled its size in 1989
1968	00	Corporate Office
1971	09	Milpitas Industrial, remodeled in 2000
1972	07	Cerritos Dust Control
1976	06	Irvine Industrial
1979	21	Tucson Industrial
1980	04	Carson Industrial
1982	22	Phoenix Industrial
1983	15	L.A. Cleanroom, established in 1960, major renovation 2001
1983	91	Central Garage
1985	17	Moorpark Dust Control
1985	98	Garment Manufacturing
1988	08	Fresno Industrial
1989	23	Mesa Cleanroom, established in 1981
1989	13	Vista Industrial
1993	45	Albuquerque Industrial
1995	80	Pacific Cleanroom Supply acquired July 1, 1995.
1996	83	Alameda Industries acquired August 1, 1996.
1996		PCS De Mexico
1996	50	Austin Cleanroom
1999	10	Milpitas Cleanroom, established in 1981
1999	70	Richmond Cleanroom

## 35 YEARS OF SERVICE

Thirty-five years ago on April 11, 1932, Prudential Overall Supply was founded. Having been in business that long, one month or one year does not make a lot of difference. It is a "landmark" in a sense.

In talking with Mr. John D. Clark, President and founder, about the progress of the company over the 35-year-period he made the statement that "it took a lot of nerve to quit a \$35-a-week job to start Prudential Overall Supply with no income in sight period." Also, he indicated he was "pleased that the company has grown as much as it has and provided a livelihood for so many people, even though the growth of the company has not paralleled at times the growth of the Southern California business community."

June 1962 Off-the-Cuff

Spring 1967 Off-the-Cuff

## "MR. CUSTOMER SEES ALL"



Floyd Matlock, Head of the Distributing Department at the Los Angeles plant, explains to some of her employees the purpose of the revolving floodlighted mannequin who "watches over" the plant all day long from his pedestal just outside the cafeteria door. He has been placed in the plant to be a constant reminder for all employees to do their utmost in maintaining Prudential's traditions of quality.

March 1, 1972 Off-the-Cuff.

*"To be honest, to be kind, to earn a little and spend a little less, to make upon the whole a family happier for his presence, to renounce when that be necessary and not to be embittered, to keep a few friends, but these without capitulation, above all, on the same condition to keep friends with himself –*

*Here is a task for all that a man has of fortitude and delicacy."*

– Robert Louis Stevenson

*My philosophy of personal life and business.*

*John D. Clark, Founder.*

## PRUDENTIAL "ON TOP OF THE WORLD"



Along with an estimated 60 million other Americans watching Lt. Col. John H. Glenn's orbital flight on television on Tuesday, February 20 are the four people at Prudential Overall Supply primarily responsible for the company's leadership in the field of lint-free apparel for the missile and electronics fields. Left to right, they are: Bob Muth, Production Manager, responsible for processing garments in the company's Clean Room; Jim Chubb, Sales Account Executive, who also is responsible for research and development prior to the start of our lint-free program; Darrel Hogan, Director of Purchasing, in charge of procurement of suitable garments for rental; and "pad leader" Don R. Clark, Executive Vice-President.

March 1962 Off-the-Cuff

## Prudential Marks 45th Anniversary

On April 11, Prudential Overall Supply will mark its 45th year in the industrial laundry business. From a one-man operation, Prudential has grown to a company with seven plants and a general office, with routes serving all of California. The impact of Prudential's payroll is reflected throughout California.

Prudential's origin is similar to that of many companies, large and small. One man, with a desire to own his own business, had the confidence and the ambition to give it a try. Like many success stories, success came to John D. Clark, Prudential's founder, in small amounts.

His laundry route – that was begun at the height of our country's Great Depression – grew enough to give him a taste of success – of more each year. Over the years a building was added here, a new truck bought there, new equipment bought when revenue would allow.

Although growth – and success – can be measured by many standards, one mark of Prudential's growth is the acquisition of buildings and equipment that would insure the company's position as a leader.

Prudential changed locations twice before the Los Angeles plant was built at Garfield and Bandini as the combined plant and company offices. As the company outgrew the building on Bandini, new plants were added in strategic locations. For a period, space was rented for the accounting offices. In 1968, the present office building was completed in the Irvine Industrial Complex.

Each year, in recent memory, our employees have seen the completion of new buildings, the installation of new equipment, the addition of new products.

The real growth story of Prudential Overall Supply is this continuous reinvestment of profits to allow for growth, for new trucks, new buildings, new equipment and new processes, new jobs.

The story of Prudential is typical of that which has made America strong.

Spring 1977 Off-the-Cuff



John D. Clark

The founder has dramatically fashioned "A Half-Century of Progress" for Prudential Overall Supply on four rock-solid, elementary principles:

"First and foremost," he said, "you've got to like your work. You've got to like to meet people."

"Then, learn something about the industry you're in; believe in it and never falter."

Thirdly, he added, "Believe in the company you work for and know its philosophies and policies."

"And, finally, go to work. It is of the essence."

Sound advice, profound and for Prudential Overall Supply a policy that has enabled it to succeed in the past and is certain to assure its growth well into the future.

The above appears in the Prudential brochure "A Half Century of Progress - 1932-1982."

## Total Service Concept:

In our last issue of OFF-THE-CUFF, we introduced Prudential Overall Supply's new "Total Service Concept" and promised to feature each of the twenty-two sections that comprise the concept in further detail. As you recall, Prudential's Total Service Concept is a highly coordinated system of total commitment by every Prudential employee to provide our customers with quality products and an integrated system that helps Prudential customers control their costs and remain competitive in world markets. This concept has been explained in a newly revised fifteen page manual that is used by the Prudential sales team when making presentations to prospective customers.

The first section of the Total Service Concept presentation is a brief re-cap of the history of the company. History was



### 1. HISTORY

selected as the opening topic because Prudential is proud of its fifty-five year history and wants its customers to realize that the company is a stable organization, a long-standing member of the community whose employees are committed to "doing it once and doing it right." Only by giving each and every customer the best in the way of products and services could Prudential have grown from a tiny laundry service that was opened by Mr. John D. Clark in 1932 with one truck to the thriving company with over fifteen service locations in California and Arizona that provide personalized service to more than 30,000 customers from in excess of 200 routes. Prudential's history is an extremely important entree to the Total Service Concept, because it is with the same commitment to excellence that the company looks forward to the next fifty-five years that lay ahead.



An early Customer Sales Representative with his truck during the 1930s.



Prudential's first permanent quarters were at 850 Stauson Avenue in Los Angeles.



The John D. Clark family in 1938. Standing, left to right: Bernice Catherine, Jay, Tony, John D. Clark, Jr., Garnette, Wilma (holding Don) Frank and John D.



Prudential's machinery has come a long way in fifty-five years - but the same commitment to service remains.

14

Summer 1987 Off-the-Cuff

## The Prudential Heritage - 70 Years April 11, 1932 - 2002

1. An increase in rental revenue every year.  
Never a decrease.
2. A profit every year. Never a loss.
3. Steady employment, year after year.  
Never a major layoff.
4. 24% of employees have 10 or more years of service.
5. 2% of employees have 25 or more years of service.

## Through the Years, Off-the-Cuff (OTC) Tells the Story of Prudential Cleanrooms

April 11, 1932: John D. Clark started Prudential Laundry in Los Angeles. In photo at right, John D. posed with his Model A he later sold to buy a used truck for his new business, Prudential Laundry. 1997 is the 65th Anniversary of Prudential Overall Supply.

1960: Prudential Overall Supply started supplying garments for use in cleanrooms. Garments were processed in a building next to the Los Angeles Plant. 1997 is the 37th Anniversary of Prudential in the Cleanroom Garment Rental Industry.

The March 1961 Off-The-Cuff was the first issue to show a cleanroom picture and mention cleanroom garments and consumable products (at lower right).

The November 1961 Off-The-Cuff showed the first Prudential cleanroom.



Many of us have observed the special and particular care that is taken with our white synthetic coveralls, as shown by Bill Flores and Donovan Elliott working in their own lint-free uniforms in our Space-Age Laboratory. Bob Muth, Space-Age Supervisor, is checking the finished garments with a microscope for microns of dust and lint. A micron is equal to 1/25,000th of an inch, and is much too small to be seen with the naked eye.

"The Filter Division of Hydraulic Research and Manufacturing Company provides quality filtration products to satisfy the rigid requirements of modern fluid systems."

A new super-Clean Room complex has been built immediately adjacent to the filter manufacturing facility to perform final cleaning, filter housing assembly, packaging, and final inspection of the Filter Division products. These Clean Rooms are built to maintain cleanliness levels to the high standards of the missile and aircraft industry.

We are completely satisfied with Prudential Overall and hope to have many more years of friendly relationships. -Roy Armstrong, Hydraulic Research and Manufacturing Company"

November 1961 OTC.



"Prudential was handed a rather thought-provoking problem by one of the larger electronics firms here in Southern California, related to their lint-free, dust-free 'snow white' areas. This is a part of modern electronic and missile production that is becoming more and more critical in its problems with dust and lint. Like most dust- and lint-controlled facilities, there is an entry lock in which personnel entering the area must don lint-free garb such as synthetic lab coats, caps, booties, etc.—items which we are supplying."

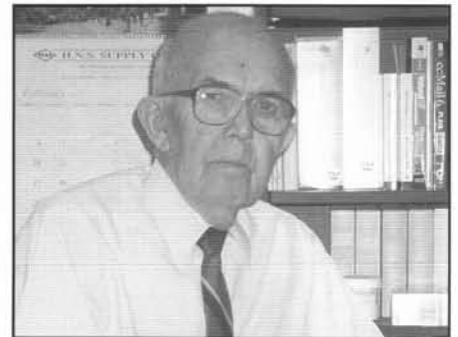
April 11, 1997 Off-the-Cuff

# 00 Corporate Office – Irvine, California



Year Opened: 1968 Current Number of Employees: 117

## 25+ Year Employees



Dale Bain (03/21/60), Personnel Director.



Dan Clark (09/23/68),  
Chairman of the Board.



Don Lahn (08/28/67), Vice Chairman.

## Regional Managers' Meeting Group



Seated, L-R: Jerry Martin (04/20/92), Vice President of Sales & Marketing; Jeff Nelson (08/08/89), Regional Manager; Bob Connolly (10/06/97), Director of Human Resources; John Thompson (02/16/93), Vice President of Finance; Marc O'Leary (12/07/77), Regional Vice President. Standing, L-R: Terry Lahn (09/11/89), Vice President of Cleanroom Support Services; Dan Clark (09/23/68), Chairman Of The Board; Tom Watts (09/08/75), President; Brandon Blanchard (06/08/92), Regional Manager; Stefan Schurter (10/26/92), Senior Vice President of Production & Engineering; Don Nordstrom (08/11/86), Vice President of Human Resources-Training.



Bill Walters (06/08/64), Sales & Service  
Manager.



Karen Stewart (10/12/70), Data  
Processing Manager.



Tom Watts (09/08/75), President.

# Corporate Office 10+ Year Employees



Elzbieta Schultz (07/25/88), Data Control Clerk; Martha Ford (07/23/87), Data Control Clerk; Jeff Nelson (08/08/89), Regional Manager; Jorge Sotolongo (11/13/78), Senior System Analyst; Paula Johnson (04/01/85), Supervisor; Kim Hoang (05/02/84), Input Operator; Kyong Lee (05/07/90), Data Control Clerk; Hilda Haghighi (10/15/90), Input Operator; Hedy Evertsen (03/12/86), Data Control Clerk.



Kathy Ivester (05/23/88), Accounts Receivable Manager; Judy Vega (10/29/90), Accounts Receivable Clerk; Connie Ly (05/16/88), Accounts Receivable Clerk; Hilda Carrillo (06/26/90), AR/Collections Supervisor; Rob Balaam (03/28/83), Controller; Merriam Tinsay-Wong (07/01/91), Accounts Payable Supervisor.



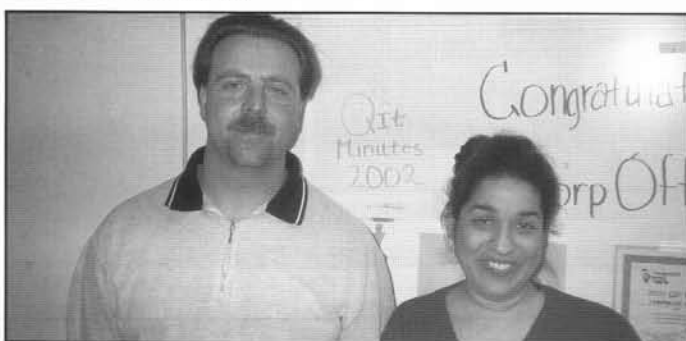
Sitting, L-R: Marlan Bigler (11/26/84), Computer Programmer; Terry Lahn (09/11/89), Vice President of Cleanroom Support Services; Jim Murray (09/02/86), Secretary Treasurer. Standing, L-R: Marc O'Leary (12/07/77), Regional Vice President; Leonard McAllister (03/31/92), Project Manager; Lee Terry (05/09/88), Director of Environmental Affairs.



L-R: Harve Ortman (08/20/79), Director of Production; Rocio Ortega (10/23/91), Plant Superintendent Trainee; Tom Chan (03/23/89), Regional Maintenance Engineer; Dave Parra (04/08/85), Staff Engineer.



L-R: Bill Stoner (09/15/88), Consumable Products Purchasing Manager; Chuck Freese (09/29/80), Senior System Analyst; Lilli Hunter (06/12/79), Purchasing Agent; Bret Bielefeld (02/06/84), Director of Purchasing.



L-R: Mike McKinney (03/30/89), Computer Support Specialist; Eva Cesario (01/09/89), General Accounting Clerk.



L-R: Karen Truax (04/10/89), Profit Sharing Administrator; Jean Powers (02/05/90), Human Resources Administrative Assistant; Eleanor Pszonek (12/09/81), Payroll Clerk; Melissa Johnson (04/16/90), Personnel Administrator; Don Nordstrom (08/11/86), Vice President of Human Resources-Training.



Frank Rich (01/29/90), District Sales Manager; Julie Danley (02/19/91), Account Manager; Jerry Shelton (02/11/86), District Sales Manager.



# 01 Van Nuys, California, Industrial Plant



Summer 1991 Off-the-Cuff.



Above: The Van Nuys Plant, which opened in 1960.  
Current number of employees: 80.



Ken Gordon, left, Van Nuys  
General Manager (05/07/01).

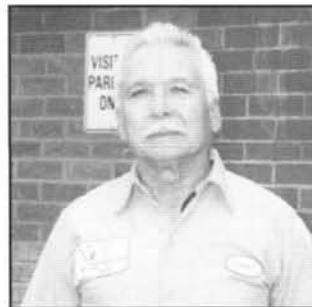
## Van Nuys 25+ Year Employees



Elena Mariscal (12/15/75),  
Distributor.



Rita Franco (01/12/76),  
Presser.



Jesus Casas (05/15/62),  
Presser, retired.



Norm Aguiar (05/13/74),  
Sales & Service Rep.

## Van Nuys 10+ Year Employees

Sitting, L-R: Antonio Rodriguez (11/22/91); Lydia Blanco (01/13/82); Guadalupe Aguilera (07/08/91); Rosa Castro (10/29/84); Anita Mercado (07/09/84). Standing, L-R: Gloria Camarena (10/26/87); Roselia Bernal (06/18/85); Marciza Banales (02/05/90); Rosa Espinoza (06/27/78); Maria Diaz (08/03/79); Jesus Casas (05/15/62); Teresita Lara (08/23/82); Leticia Gutierrez (10/04/88); Sylvia Contreras (10/17/80); Barbara Sarabia



(11/02/87); Elena Mariscal (12/15/75); Efrain Lopez (11/15/84); Rita Franco (11/12/76); Scot

Belanger (05/27/80); Robert Manzi (08/26/91); Norm Aguiar (05/13/74); and Javier Hernandez (10/19/78).



# 02 Riverside, California, Industrial Plant



Year Opened: 1966. Doubled in size in 1989.  
Current Number of Employees: 178

Photos, top left: The Riverside Plant under construction in 1966.  
Top right: The Riverside Plant today.  
Left: Jay Boyer, General Manager (02/07/84).

## Riverside 25+ Year Employees



Office Manager Nita Dennis (11/30/71), seated, was honored for her 30 year service anniversary by, left to right, Brandon Blanchard (06/08/92), Regional Manager; Marc O'Leary (12/07/77), Regional Vice President; Jay Boyer (02/07/84), Riverside General Manager; and Tom Watts (09/08/75), President.



Virgil Shoemaker (11/17/75), Customer Sales Rep.

## Riverside 10+ Year Employees



Back row, L-R: Steve Elias (04/25/88), Mark Richards (08/12/91), Tony Carpenter (11/16/87), Tom Stillwagon (07/28/80), Virginia Ferensak (08/24/87), Karen Kopicka (01/06/86), Jay Boyer (02/07/84), Juana Reyes (04/23/80), Fabiola Ordaz (02/10/88), Consuelo Romo (10/12/87), Guadalupe Villalobos (04/06/89), Gloria Cruz (09/16/91), Maria Hernandez (03/29/89), Alicia Buenrostro (09/01/87), Diega Ramirez (11/08/89), Rachel Soto (11/12/84), Ampelia Guerrero (03/06/89), Anita Corona (05/30/89). Seated: Gloria Ledgard (10/19/89), Maria De La Cruz (07/19/90), Ofelia Waite (04/30/80), Aida Vizcarra (09/30/91), Rosa Villasenor (12/13/89), Isabel Pena (08/07/89). Front Row: Francisco Olguin (08/08/80), Ramon Martinez (10/26/78), Abisai Farfan (09/08/83), and Jose Luis Virues (11/21/88).



Bill Harris (12/16/85), CoSR; and Joyce Norwood (11/06/89), Office Clerk, Las Vegas Service Center.

### Service Centers:

- 12 Palm Springs, California
- 14 Victorville, California
- 32 Las Vegas, Nevada

# 03 Chula Vista, California, Industrial Plant



Year Opened: 1961  
Current Number of Employees: 84

Photo, top: The Chula Vista Plant today.

Photo, right: Mike Blazek (05/21/90),  
General Manager.



The Chula Vista Plant in the early 1960's.

## Chula Vista 25+ Year Employees



Delfino Felix  
(07/12/68)



Luis Monjaraz  
(11/08/76)



Margarita Perez  
(01/08/73)



David Monjaras  
(09/17/73)



Margaret Cano  
(04/17/74)

## Chula Vista 10+ Year Employees



L-R: Maria M. Corral (07/31/78), Ronald Costa (02/04/80), Cristina Contreras (07/09/90), Raquel Alvarez (04/23/80), Martha Rodriguez (09/22/86), Michael Blazek (05/21/90), Elvira Gonzalez (05/16/88), Estefana Arredondo (05/11/89), Blanca Alcaraz (04/01/96), Roselena DeFelix (06/19/78), Renato C. Manulid (08/08/86), Catalina Ramirez (11/01/83), Robert Lovell (06/25/90), Isabel Y. Wysong (06/12/89), Gary Spencer (02/28/83), Danira Negrete (02/07/89), Jesus Negrete (03/05/91), Rey Alcala (01/29/90).

# 04 Carson, California, Industrial Plant



Year Opened: 1980  
Current Number of Employees: 77

Above: a rendering of the Plant before it was built.

Left: General Manager Jim Duncan (09/09/98)

Below: the Carson Plant today.



## Carson 10+ Year Employees



L-R: Lomberto Perez (09/04/84), Santiago Mota (07/22/85), Noel Roque (03/04/85), Tony Jimenez (01/21/86), Salvador Mora (11/15/85).



Mike Mellick (06/04/90) and Edna Romero (07/01/91).



Darren Kekua (11/24/86), Mike Healy (06/08/83), Joe Davis (09/04/90), and Art Magana (10/29/90)

## Carson 25+ Year Employees



Amparo Durazo, left, Supply Supervisor (09/25/72) and Esthela Pinon, HD Distributor (09/19/74).



Elpidia Verduzco (03/07/77), left, Plant Superintendent at Carson, receiving her 25 year watch from Tom Watts (09/08/75), President.



L-R: Estela Tafoya (12/08/87), Adelaida Mercado (05/12/80), Dolores Betancourt (01/05/81), Elvira Marmolejo (02/19/90), Evelia Agredano (12/16/91), Fidelia Sanchez (09/30/91), Felipa Garcia (04/07/80), Maria Jimenez (01/23/89), and Maria Corona (02/26/90). Kneeling, L-R: Rosa Montesdioca (05/08/89), Hermelinda Garcia (09/12/78), and Maria Arias (08/28/79).



# 05 Los Angeles Industrial Plant (Commerce, California)



Year Opened: 1952, Prudential's oldest plant.  
Current number of employees: 84



General Manager Mark Elbersen  
(02/16/88)

## L.A. 25+ Year Employees



Esther Suarez (01/02/68), Assistant Supervisor.



Felisa De Leon (10/16/75), Presser.



Antonio Guerrero (02/08/65), Soil Counter.

## L.A. 10+ Year Employees



L-R: Maria Imelda Oseguera (02/13/86), Serafin Alcala (08/08/86), Yolanda Lara (09/16/86), Asuncion Olivas (06/14/89), Maria Osegueda (02/14/86), Catalina Chavez (11/13/86), Sabrina Guerrero (02/17/87).



L-R: Audencio Martinez (08/30/89), Florencia Covarrubias (05/20/91), Luz M. Contreras (06/25/90), Saul Mata (07/27/89).



Back row, L-R: Senen A. Sobrepena (12/17/85), Enriqueta B. Cota (05/15/86), Rodrigo Carrillo (05/29/90). Middle, L-R: Raquel Rodriguez (04/03/84), Valentina Sanchez (08/18/83). Front, L-R: Irma Cordova (02/07/86), Alicia Torres (04/07/80), Yolanda Mora (07/26/77).



L-R: Bryon Tuchalski (09/25/90) and Joe Garcia (05/11/81).



L-R: Patricia Hernandez (11/08/79) and Mark Elbersen (02/16/88)



L-R: Carlota Rincon-Sanchez (10/30/85), Maria Gonzales (08/13/86), and Rodolfo Herrera (08/08/84)

# 06 Irvine, California, Industrial Plant



Year opened: 1976  
Current number of employees: 73  
Below: General Manager Chris Kalert  
(03/23/90)



## Irvine 10+ Year Employees



Front row, L-R: Teresa Cerda (02/05/90), Teresa Ortega (01/07/91), Cristina Cibrian (06/12/79), Arturo Leon (03/13/90).

Middle row, L-R: Eloisa Sanchez (02/17/87), Micaela Lopez (05/27/86), Virginia Molina (10/18/89), Elisa Garcia (08/20/84), Antonia Arce (05/03/79), Aurelia Aguirre (07/03/89), Ana Maria Perez (03/21/83), Modesta Ruiz (10/01/79), Celia Castorela (09/20/91), and Juventino Blanco (05/15/81).

Back row, L-R: Rosalba Ruiz (04/12/90), Consuelo Garcia (10/29/79), Felipe Soto (02/27/90), Francisco Sanchez (05/12/77), William Story (05/06/85), Dean Davis (07/15/87), Mark Bickel (10/08/86), Dean Cesario (12/27/89), Armando J. Martinez (01/09/89), Larry Norlander (03/18/91), Jose Sanchez (03/12/90), Chris Kalert (03/23/90), and Benigno Herrera (08/12/81).



The 1996 Irvine Plant Softball Team.

---

# 07 Cerritos, California, Dust Control Plant



Year Opened: 1972  
Current Number of employees: 141



General Manager  
Ron Baublitz  
(09/19/94)

---

## Cerritos 25+ Year Employees



L-R: Manuela Cabrera and Celia Niemann in 1972.



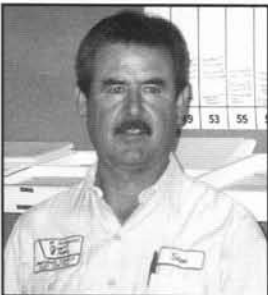
Manuela Cabrera  
(12/13/72) today.



Celia Niemann  
(08/28/72) today.



Paula Cabrera  
(08/07/72) today.



Sam Corona (05/01/72),  
Shuttle Coordinator.



Paula Cabrera in 1972.

---

## Cerritos 10+ Year Employees



L-R: Juan Mota (08/09/77), Fransico Guzman (08/19/91), Ricardo Godoy (01/23/79), Aurelio Reyes (10/12/87), Ed Hart (09/13/83), James Cox (07/18/88), Mikel Beuster (03/14/81), Pedro Mota (01/22/79), David Wallace (01/13/86), Celia Niemann (08/28/72), Robert Crane (10/30/78), Maria Banuelos (03/09/78), David Jenkins (07/21/86), and Manuela Cabrera (12/13/72).



# 08 Fresno, California, Industrial Plant



Year Opened: 1988  
Current Number of Employees: 85

Top left: the Fresno Plant in 1988.  
Bottom left: the Fresno Plant today.

Top right: General Manager Jerry Brigham  
(07/21/97).



## Fresno 10+ Year Employees



Back row, L-R: Hilaria Colin (08/01/89), Isabel Fernandez (08/25/88), Marbella Morales (12/19/89), and Placido Sanchez (05/16/91). Front row, L-R: Lourdes Valencia (10/24/88), Delmy Rosales (10/12/88), Dip Khela (08/28/90), and Angie Garcia (10/08/90).



Edward Andrade  
(03/13/89)



Evangelina Briseno  
(05/08/91)

### Service Centers:

- 18 Sacramento, California
- 19 Bakersfield, California

# 09 Milpitas, California, Industrial Plant



The Milpitas Industrial Plant - Opened 1971, remodeled in 2000  
Current number of employees: 92



Milpitas General Manager Art Delgado  
(06/06/88)

## Milpitas 10+ Year Employees



Ricardo Pelayo (02/27/79),  
Maintenance Supervisor.



John Stackfletch, CSR  
(06/05/89)



Rick Petersen (02/25/91),  
San Rafael Service  
Center Manager



Rick Kellogg (11/07/88),  
Sales & Service Manager



Loren Zinn (in his younger  
days)...



Loren Zinn today (08/25/80),  
Sales & Service Rep.



Jose Maldonado (01/22/79),  
Towel Counter.



Guadalupe Villagomez  
(10/16/90), Shirt Presser.



L-R: CSR's Mike Reeves (02/07/84);  
Mike Arnaz (02/21/84); Art Delgado  
(06/06/88), General Manager; and Jim  
Barkes (07/29/85).



L-R: Martha Colon (12/06/83); Denise  
Barkes (09/03/91); Maria Sotelo  
(03/27/89); Laura Lecair (08/09/79);  
Janice Togonon (02/18/84); Abigail  
Solorio (05/21/85); and Rebeca  
Mendoza (05/29/90).

## 25+ Year Employee



Louie Ramirez (07/08/77),  
Line Driver.

**Service Center:**

11 San Rafael, CA



# 10 Milpitas, California, Cleanroom



Above: The Milpitas Cleanroom opened in 1999.  
Established in 1981.

Current number of employees: 122.

Above right: General Manager Pete Travis (06/06/83).  
Photo on right: The Milpitas Cleanroom Consumables  
Warehouse location.



## 10+ Year Employees



L-R, Front row: Peter Travis, General Manager (06/06/83); Kathleen Araki, Plant Superintendent (08/01/83); Maria Moreira, Lead Person (07/31/85); Patricia Garcia (09/25/89), Lead Person; Alice Silva (04/17/89), Lead Person; Leticia Ramirez (09/27/89), Supply Clerk; Alicia Leza, Lead Person (02/13/89); Erik Lewis, Warehouse Manager (03/24/92). Back row: Larry Hauser, Service Manager (01/17/64); Magdalena Valdez, Supply Clerk (04/07/84); Olga Pegueros, Supply Clerk (09/20/83); Lucila Lopez, Supply Supervisor (09/27/89); Maria Gamez (03/16/87), Supply Clerk; Imelda Ruiz (10/04/89), Lead Person; Maria Opon (11/16/83), Folder; Alberto Pelayo (10/28/77), Lead Person.

Not Pictured: Maria Camino (04/22/91), Garment Coordinator; Ana Fajardo (03/23/92), Garment Coordinator; Salud Ferrer (05/15/91), Distributor; Araceli Gutierrez (02/24/92), Soil Sort; Adelia Hayag (11/21/83), Garment Coordinator; Lidia Hernandez (03/03/92)) Soil Sort; Maria Loreda (06/26/79), Lead Garment Coordinator; Susan Loreda (07/23/90), Garment Coordinator Supervisor; Ampelia Mendez (08/07/90), Garment Coordinator; Leonor Peer (11/30/87); Garment Coordinator; William Reardon (07/09/79), Customer Service Rep; Katherine Rogers (09/04/84), Garment Coordinator; Catherine Travis (02/18/84), Office Manager; Donald Treolo (02/07/83), Customer Service Rep; Yolanda Velasco (07/17/90), Supervisor.



Wizzie Wisilinski (05/30/89),  
Account Manager.

## Milpitas 25+ Year Employees



Mary Quintana (11/15/71),  
Lead Garment Coordinator,  
retired on February 22, 2002.  
In photo, she is shown  
receiving check and flowers  
from Pete Travis (06/06/83),  
General Manager.



At left: Larry Hauser (01/17/64),  
Service Manager, in his  
younger years and now (below).





# 13 Vista, California, Industrial Plant



Year opened: 1989  
Current Number of Employees: 91



General Manager Scott Richards  
(07/12/94).

## Vista 10+ Year Employees



Back row, left to right: Mike Flores (06/13/88), Rigoberto Sanchez (11/22/91), Gary Brooks (03/14/88), Steve Turigliatto (11/18/91).

Middle row, L-R: Pam Flores (01/17/90), Rich Grace (10/18/76), Hermilo Rivera (01/17/90), and Steve Voros (12/03/90).

Front row, L-R: Maria Ramirez (10/30/89), Raquel Banuelos (03/20/91), Rick Valdez (06/11/91), Ray Stockdale (03/04/85), and Juan Santiago (02/20/92).

Not pictured: Magdalena Palominos (11/06/89).

## Vista 25+ Year Employee



Rich Grace (10/18/76), Customer Sales Rep.



1993 Vista Safety Team.

# 15 Los Angeles Cleanroom (Commerce, California)



Year Opened: 1983, established in 1960, major renovation in 2001  
Current Number of Employees: 96



Barry Easdale, General Manager  
(08/04/98).

## L.A. Cleanroom 10+ Year Employees



Kneeling down (left to right): Elisa Blancas (04/24/91), Teresa Sandoval (01/21/81), Maria D. Gomez (02/16/88), and Rosa Figueroa (11/05/86).

Standing (left to right): Rosa Preciado (09/12/90), Ana Mora (08/05/88), Ana Macias (09/24/90), Juana Gallardo (03/14/91), Elvira Fierro (06/04/79), Maria Plascencia (08/04/81), Victoria Fonseca (08/18/87), Maria Arozqueta (08/16/90), and Carmen Arellano (05/19/87).



L-R: Maria Murillo (04/08/91), Emily Cook (09/04/90), and Lorena Lemus (12/03/90).

At right: Hugo Rivera (01/04/89).



Ron Doering (07/07/86), Jorge Valencia (09/10/90), and Arnold Blumstein (04/03/89).

## 25+ Year Employee



Ana Estrada (06/05/67).

# 17 Moorpark, California, Dust Control Plant



Year Opened: 1985  
Current Number of Employees: 61

Above: General Manager Mark Stanton (07/13/92).

## Moorpark 10+ Year Employees



Back row, L-R: Salvador Sanchez (10/20/86), Doug Clark (02/07/83), Regina Estrada (11/17/86), and Jose Lopez (12/04/86).

Front row, L-R: Jaime Bustos (03/06/91), Maria Guerrero (10/04/90), Petra Holguin (04/01/86), and Lawrence Stark (11/03/80).



Tom Nixon (03/01/83).

## 25+ Year Employee



Brad Schultz (06/01/76),  
Sales & Service Manager.



Noreen May (05/04/87).



# 21 Tucson, Arizona, Industrial Plant



General Manager Mitch Cummins  
(07/21/80).

Year Opened: 1979  
Current Number of Employees: 110

Photo at right: The Tucson fleet of trucks.



## Tucson 10+ Year Employees



Back row, L-R: Jeff Zeidman (10/10/85), Gale Richardson (12/24/84), Mitch Cummins (07/21/80), Susie Valdez (06/10/91), Fernando Tamayo (07/15/85), and Dave Forst (03/26/81).

Front row, L-R: Carlos Arvayo (07/30/90), Desi Toler (10/12/88), Ruth Figueroa (04/20/90), Gloria Castro (08/02/88), Delia Luna (10/06/86), and Carletta Brent (05/29/78).



Dan Ellison  
(12/19/84).



Scott Fitch  
(12/29/89).

# 22 Phoenix, Arizona, Industrial Plant



Year Opened: 1982  
Current Number of Employees: 102

At right: General Manager John Robinson (04/01/91).



## Phoenix Industrial 10+ Year Employees



L-R: Harry Lewis (11/22/82), Josie Martinez (04/27/83), Magdalena Morgan Aguirre (06/08/88), Zeke Garnica (05/10/91), Rosa Casillas (07/02/90), John Robinson (04/01/91), Maria Garcia (10/31/90), Amelia Bencomo (02/12/87), Dee Brown (08/13/87)

Photo below, L-R: Bill Howard (02/19/90) and Jim Harlow (06/17/91), Prescott Service Center.

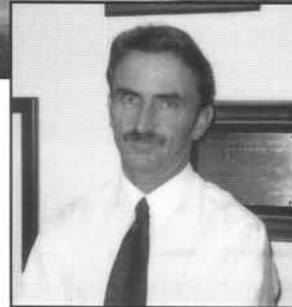


**Service Center:**  
26 Prescott Service Center

# 23 Mesa, Arizona, Cleanroom



Year Opened: 1989, established in 1981  
Current Number of Employees: 59



Left: General Manager Les Edwards (10/01/90).

## Mesa Cleanroom 10+ Year Employees



L-R: Martha Giardina (11/05/90), Rebecca Koury (06/24/91), Mickey Haynes-Connor (09/12/90), Stella Quihuis (07/21/88), and Les Edwards (10/01/90).



The Phoenix Consumables Warehouse.

### Service Centers:

- 24 Phoenix Consumables Warehouse
- 30 Denver Service Center

---

## 45 Albuquerque, New Mexico, Industrial Plant



*Year Opened: 1993  
Current Number of Employees: 32*



*General Manager Chris Welch (12/14/95)*

## Albuquerque 10+ Year Employee



*Chuck Burish (03/09/87)*

---

## 50 Austin, Texas, Cleanroom



*Year Opened: 1996  
Current Number of Employees: 30*

*General Manager Phil Koreis  
(01/17/00)*





---

## 70 Richmond, Virginia, Cleanroom



*Year Opened: 1999  
Current Number of Employees: 53  
Located in Sandston, Virginia.*



*General Manager Elisabeth Knott  
(03/27/00).*

---

## PCS De Mexico



*Carmen Pedroarena  
(02/01/85), Account  
Manager.*

*Year Opened: 1996*

*The photo below was taken at the Grand Opening Celebration of the PCS Cleanroom Services in Tijuana, Mexico.*



## 83 San Diego, California Cleanroom Customer Service Center



Teri Kelchlin (02/26/01), Customer Service Center Manager.



Team Prudential 2002 Kickoff

Back row, L-R: Dean Killion (03/06/95), Yvette Rhea (06/01/98), Joe Brown (11/01/01), Jamie Tilley (05/21/01), Teri Kelchlin (02/26/01), and Bill Stoner (09/15/88).  
Front row, L-R: Marc O'Leary (12/07/77), Jerry Martin (04/20/92), Phil Slaughter (02/28/00), Katie Condino (08/13/01), Terese Lewis (06/11/01), Amy Hornback (09/01/98), Cindi Hatem (11/17/99), Joey Figueroa (08/07/00), Adam Brooks (12/12/84).

Year Opened: 1996  
Current Number of Employees: 11

## 91 Central Garage, Commerce, California



Year Opened: 1983 Current Number of Employees: 19  
A truck under repair at the Central Garage.



Doug Geer (02/01/83), Fleet Manager.

### Central Garage 10+ Year Employees

L-R: Gary Oien (10/04/88), Enrique Sanchez (08/07/81), Eleazer Marino (05/24/90), Miguel Ortiz (01/25/82), and Doug Geer (02/01/83).



# 96 Lettering Plant and 98 Garment Manufacturing Plant, Cerritos, California



Year Opened: 1985  
Current Number of Employees: 154

## 96 and 98 10+ Year Employees



Back row, L-R: Vicente Rodriguez (04/30/86), Amilcar Escobar (05/19/86), Ronald Lemus (06/30/86), Abel Hernandez (12/12/86), Jose Plascencia (05/16/90), Ernesto Escobar (11/04/85), Oscar Sandoval (03/05/90), and Ricardo Tello (06/26/89).

Fifth row, L-R: Ben Janairo (01/29/92), Freddy Hernandez (03/20/89), Joe Dennison (08/10/89), Irma Cornejo (09/05/89), Alma Sandoval (06/03/86), Catalina Eseberre (09/04/90), Santos Zecena (02/20/90), Raul Benitez (07/27/90).

Fourth row, L-R: Alberto Dominguez (03/04/86), Irma Gaytan (03/20/89), Melba Zavala (08/06/86), Teresa Ramirez (10/19/89), Magdalena Arellano (02/14/86), Maria Munoz (03/21/89), Ana Banda (09/09/91), Vilma Paz (02/11/86), and Carlos Varela (03/28/90).

Third row, L-R: Gomtiben Patel (04/24/89), Margarita Verduzco (10/23/87), Alicia Moreno (06/14/90), Maria Game (03/13/86), Maria Sanchez (08/04/86), Leticia Duarte (09/07/89), Juan Perez (09/25/89).

Second row, L-R: Margarita Talamantes (06/20/88), Somlak Stithit (03/05/90), Amparo Morada (04/16/86), Felisa Cadenas (06/19/89), Margarita Ramirez (02/05/90), Hilda Perez (10/17/90), Virginia Valdez (02/26/90), Ignacia Jaimes (10/12/88), Rosa Maria Gaytan (01/24/91), Humberto Uribe (09/02/86).

Front row, L-R: Jose Ozorio (08/21/86), Raymundo Velazquez (08/15/88), Felicitas Agpaoa (01/17/90). Not pictured: Clara Galvez (01/08/86), Nieves Delgado (08/20/86), Medarda Sandoval (01/12/87), Ana Duarte (01/18/87), Lenin Sandoval (09/11/89), Jesus Diaz (06/13/89)



General Manager Joe Dennison  
(08/10/89).

# 2001 Achievement Awards Presented



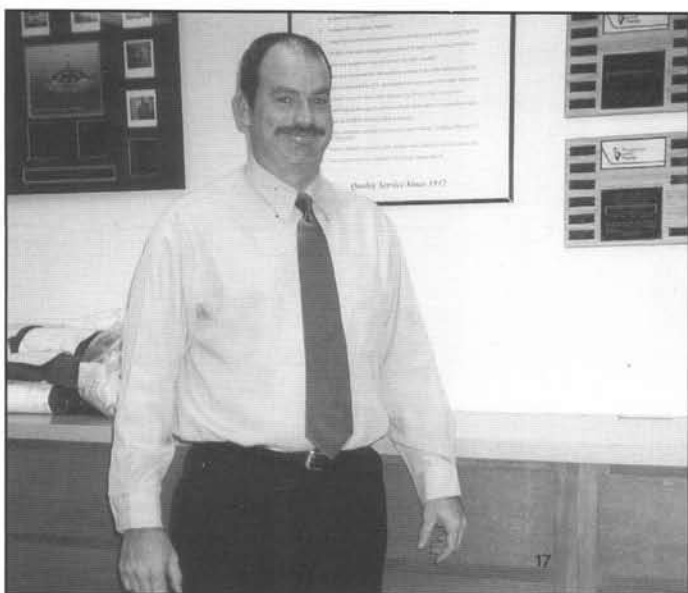
## John D. Clark Award

Chris Hong (03/09/99), left, CSR at Riverside, accepts his award from Dan Clark (09/23/68), Chairman, son of founder John D. Clark.



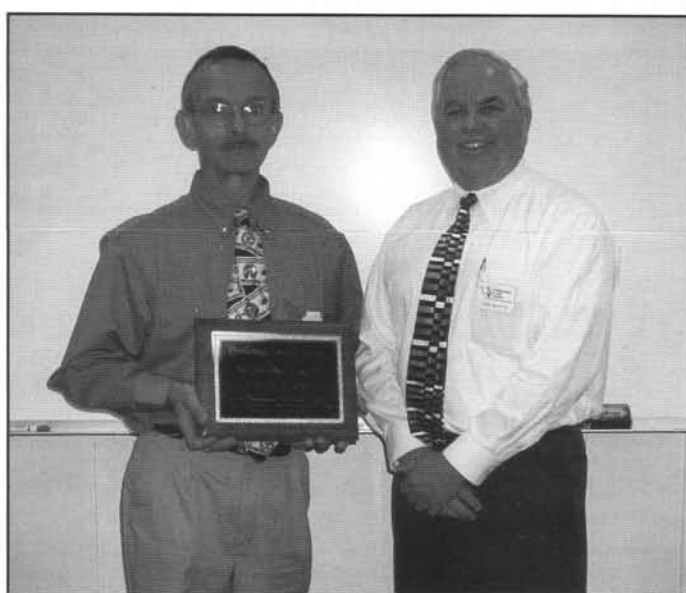
## President's Award

Mike Haney (02/01/99), left, CSR at Fresno, accepts his award from President Tom Watts (09/08/75).



## Sales & Service Manager Award

Paul Obert (09/03/96) of Tucson is the 2001 winner of the Sales & Service Manager Award.



## Plant Superintendent Award

Chuck Burish (03/09/87), left, of the Albuquerque Plant, accepts his Plant Superintendent's Award from Tom Watts (09/08/75), President.

**Nominees** - Congratulations to all 2001 Achievement Award Nominees: **JOHN D. CLARK AWARD:** Chuck Rennegarbe (10/26/87), Riverside; Berto Castellanos (05/30/00), Riverside; Paul Reese (08/14/95), Cerritos Dust Control; David Jablonsky (02/10/97), Cerritos Dust Control; and Earl Earnest (03/29/99), Tucson. **PRESIDENT'S AWARD:** Mark Jackson (04/05/99), Chula Vista; Dean Cesario (12/27/89), Irvine; Mike Reed (06/01/93), Palm Springs; Oscar Rodriguez (05/08/00), Tucson. **PLANT SUPERINTENDENT'S AWARD:** Jonathan Hine (01/06/97), Van Nuys; Bobbi Davis (07/20/92), Riverside; Elpidia Verduzco (03/07/77), Carson; Richard Boyd (10/12/98), Irvine; Kathy Araki (08/01/83), Milpitas Cleanroom; Ray Stockdale (03/04/85), Vista; Patrick Flores (04/03/00), Los Angeles Cleanroom; Desi Toler (10/12/88), Tucson; Rebecca Koury (06/24/91), Mesa Cleanroom. **SALES & SERVICE MANAGER AWARD:** Mark Bickel (10/08/86), Irvine.



# 2001 Prudential Super Stars Announced



Mike Shields (11/29/99) of the Irvine Plant achieved CSR of the Month four times in 2001.



Mike Haney of the Fresno Plant joined Prudential on February 1, 1999.



David Jablonsky (02/10/97), of the Cerritos Dust Control Plant, is a second year winner of a Super Star Award. He also won in 2000.



Stacey Kohlman (04/13/98) of Albuquerque earned CSR of the Month five times in 2001.



Mike Reed (06/01/93) of Palm Springs has won the Super Star Award for the third consecutive year.



Albert Castaneda (10/07/96) of the Los Angeles Industrial Plant won a Super Star Award.



Charles Mier of the Riverside Plant joined the Company on 10/02/00 and has already won a Super Star Award.



Steve Bakomitros of the Riverside Plant joined the Company on 02/19/01.



Rick Valdez (06/11/91) of the Vista Plant was CSR of the Month three times in 2001. This is his 6th Super Star Award!



Earl Earnest (03/29/99) of the Tucson Plant achieved CSR of the Month three times in 2001.



Sam Ross (03/20/00) of the Tucson Plant achieved CSR of the Month four times in 2001.

## Gene LeClair

(not pictured)

Gene LeClair of the Chula Vista Plant achieved Super Star status in 2001. Gene joined Prudential on March 15, 1999.

# 2001 President's Club Awards Given



*Standing, L-R: Steve Turigliatto (11/18/91), CoSR, Vista; Scott Chafin (12/13/99), CoSR, Irvine, promoted to District Sales Manager 11/19/01; Doug Hoskins (09/02/97), CoSR, Fresno; Gale Richardson (12/24/84), CoSR, Tucson; Michael Balestri (11/11/94), Account Manager, Richmond Cleanroom. Sitting, L-R: Julie Danley (02/19/91), CoSR, Los Angeles Industrial, promoted to Key Account Manager, Corporate Office, 12/31/01; Winson Wong (08/11/97), CoSR, Milpitas Industrial; Emily Cook (09/04/90), Account Manager, Los Angeles Cleanroom.*

## Irvine and Tucson Win Outstanding Achievement Awards

Prudential presented the Outstanding Achievement Award for 2001 to the Irvine Plant and to the Tucson Plant. They are the only Prudential Plants to receive the award for 2001. This is the 4th award for Irvine and the 3rd award for Tucson.



*The Irvine Team, front row L-R: Larry Norlander (03/18/91), Route Manager; Gloria Sanchez (09/06/94), Supply Supervisor; Sandra Quezada (12/01/97), Office Manager; Wes Horner (05/08/00), Route Manager. Back row, L-R: Marcelino Rivera (01/31/95), Maintenance Supervisor; Thomas Gilliam (07/20/98), Sales & Service Manager; LeRoy Coon (08/21/00), Corporate Sales Representative; Scott Chafin (12/13/99), District Sales Manager; Mark Bickel (10/08/86), Sales & Service Manager; Chris Kalert (03/23/90), General Manager; Richard Boyd (10/12/98), Plant Superintendent; Not pictured: Bill Story (05/06/85), Route Manager.*



*The Tucson team, front row, L-R: Mitch Cummins (07/21/80), General Manager; Desi Toler (10/12/88), Plant Superintendent; Cathy Galaz (12/01/97), Supply Supervisor; Karyn Lake (03/11/96), Production Manager; Jose Montes (02/19/01), Route Manager; Emerick Martinez (06/26/96), Route Manager. Back row, L-R: Jon Marts (05/30/00), Route Manager; Gale Richardson (12/24/84), Corporate Sales Rep; Rick Ponce (05/27/98), Sales & Service Manager; Susie Valdez (06/10/91), Office Manager; Ron Lopez (10/13/97), Route Manager; Paul Obert (09/03/96), Sales & Service Manager; Roger Cox (05/15/95), Sales & Service Manager; Mike Armenta (10/04/93), Route Manager; Carlos Rodriguez (01/18/99), Route Manager; Trini Rodriguez (08/23/99), Route Manager; Richard Damitio (05/31/94), Maintenance Supervisor; Jeff Zeidman (10/10/85), Corporate Sales Rep.*

# 2001 Sales Awards Presented

## Gold Star Award



Winson Wong (08/11/97), Milpitas Industrial, left, accepts his Top Corporate Sales Representative Award from Jerry Martin (04/20/92), Vice President of Sales & Marketing.

## Annual Clean Pro Award



Wizzi Wisilinski (05/30/89), Account Manager at Milpitas Cleanroom, center, accepts her Annual Clean Pro Award for two Clean Pros in 2001 from Dean Killion (03/06/95), Director of Sales, left, and Grayson Lumpkin (08/09/99), District Sales Manager, right.

## Dan Clark Award



Accepting for the Highest Plant Sales Average is Barry Easdale (08/04/98), General Manager for the Los Angeles Cleanroom, center. Second from left is Account Manager Cheryel Contreras (08/24/98), and second from right is Account Manager Emily Cook (09/04/90). Phil Gavcus (04/16/01), Account Manager, is on the far right. Presenting the Award is Dan Clark (09/23/68), far left, Chairman of the Board.

## CoSR Rookie of the Year Award



Robert Lovell (06/25/90), center, of Chula Vista, accepts his Corporate Sales Rep Rookie of the Year Award from Dean Killion (03/06/95), Director of Sales, left, and Bill Evans (04/07/97), District Sales Manager, right.

## Annual Top Pro Award



Winson Wong (08/11/97), center, Corporate Sales Rep. at Milpitas Industrial, accepts his Annual Top Pro Award for six Top Pros in 2001 from Dean Killion (03/06/95), Director of Sales, left, and Grayson Lumpkin (08/09/99), District Sales Manager.



# Our Focus Is Service

# Facility Directory

Industrial Website: [www.pos-clean.com](http://www.pos-clean.com)

Cleanroom Website: [www.pcs-clean.com](http://www.pcs-clean.com)

Corporate Office

(949) 250-4855

Industrial Services Division

(800) POS-5536

Cleanroom Services Division

(800) CLASS 10

## Industrial Service Facilities

### ARIZONA

- Phoenix**  
5102 W. Roosevelt  
Phoenix, AZ 85043  
(602) 233-1994
- Prescott**  
7420 2nd St.  
Prescott Valley, AZ 86314  
(928) 772-9496
- Tucson**  
4240 S. Fremont Ave.  
Tucson, AZ 85714  
(520) 294-3421

### CALIFORNIA

- Corporate Office**  
1661 Alton Parkway  
Irvine, CA 92606  
(949) 250-4855
- Bakersfield**  
2800 Pegasus Dr., Suite A  
Bakersfield, CA 93308  
(661) 393-0997
- Carson**  
951 E. Sandhill Ave.  
Carson, CA 90746  
(310) 532-8311
- Cerritos**  
17641 Fabrica Way  
Cerritos, CA 90703  
(714) 552-0450
- Chula Vista**  
740 "F" Street  
Chula Vista, CA 91910  
(619) 427-1240
- Fresno**  
1260 E. North Ave.  
Fresno, CA 93725  
(559) 264-8231
- Irvine**  
16901 Aston Ave.  
Irvine, CA 92606  
(949) 250-1740
- Los Angeles**  
6920 Bandini Blvd.  
Commerce, CA 90040  
(323) 724-4888
- Milpitas**  
1429 N. Milpitas Blvd.  
Milpitas, CA 95035  
(408) 263-3464
- Moorpark**  
5300 Gabbert Road  
Moorpark, CA 93021  
(805) 529-0833
- Palm Springs**  
19020 North Indian Ave., #5A  
North Palm Springs, CA 92258  
(760) 329-7266

### CALIFORNIA cont.

- Riverside**  
6997 Jurupa Ave.  
Riverside, CA 92504  
(909) 687-0440
  - Sacramento**  
545 Jefferson Blvd., #5  
West Sacramento, CA 95605  
(916) 372-7466
  - San Rafael**  
176 Paul Drive  
San Rafael, CA 94903  
(415) 491-0566
  - Van Nuys**  
8144 Haskell Ave.  
Van Nuys, CA 91406  
(818) 781-0811
  - Victorville**  
15330 Cholame St., Units C & D  
Victorville, CA 92392  
(760) 951-8440
  - Vista**  
2485 Ash St.  
Vista, CA 92083  
(760) 727-7163
- ### NEVADA
- Las Vegas**  
3450 Polaris Avenue, Suite B  
Las Vegas, NV 89102  
(702) 871-3664
- ### NEW MEXICO
- Albuquerque**  
8344 Corona Loop, NE  
Albuquerque, NM 87113  
(505) 856-0065

## Cleanroom Service Facilities

### ARIZONA

- Mesa**  
102 W. Hampton  
Mesa, AZ 85210  
(480) 649-0088
- ### CALIFORNIA
- Los Angeles**  
6948 Bandini Blvd.  
Commerce, CA 90040  
(323) 722-0636
  - Milpitas**  
1437 N. Milpitas Blvd.  
Milpitas, CA 95035  
(408) 719-0886
  - San Diego**  
11035 Technology Drive #100  
San Diego, CA 92127  
(858) 487-4400

### COLORADO

- Denver**  
10500 E. 54th Ave., Unit C  
Denver, CO 80239  
(303) 574-0155

### TEXAS

- Austin**  
2721 Oakmont Dr.  
Round Rock, TX 78664  
(512) 388-3814

### VIRGINIA

- Richmond**  
531 Eastpark Court  
Sandston, VA 23150  
(804) 328-6201

### MEXICO

- Tijuana**  
Blvd. 3ra. Oeste 17607-A  
Fracc. Garita De Otay  
Tijuana, B.C. C.P. 22509  
Tel. 23-88-22 Fax 23-84-22

### MALAYSIA

- Lot 10, 11 & 12, Unit Type A,  
Kawasan Perindustrian MIEL,  
44300 Batang Kali, Selangor,  
Malaysia  
Tel. 6 03 60574059

