



Off-the-Cuff



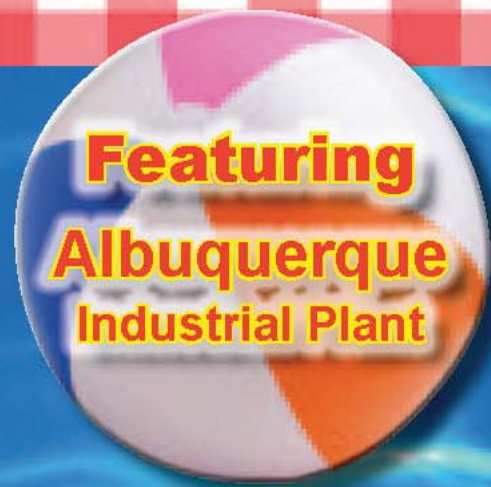
It's Summertime!



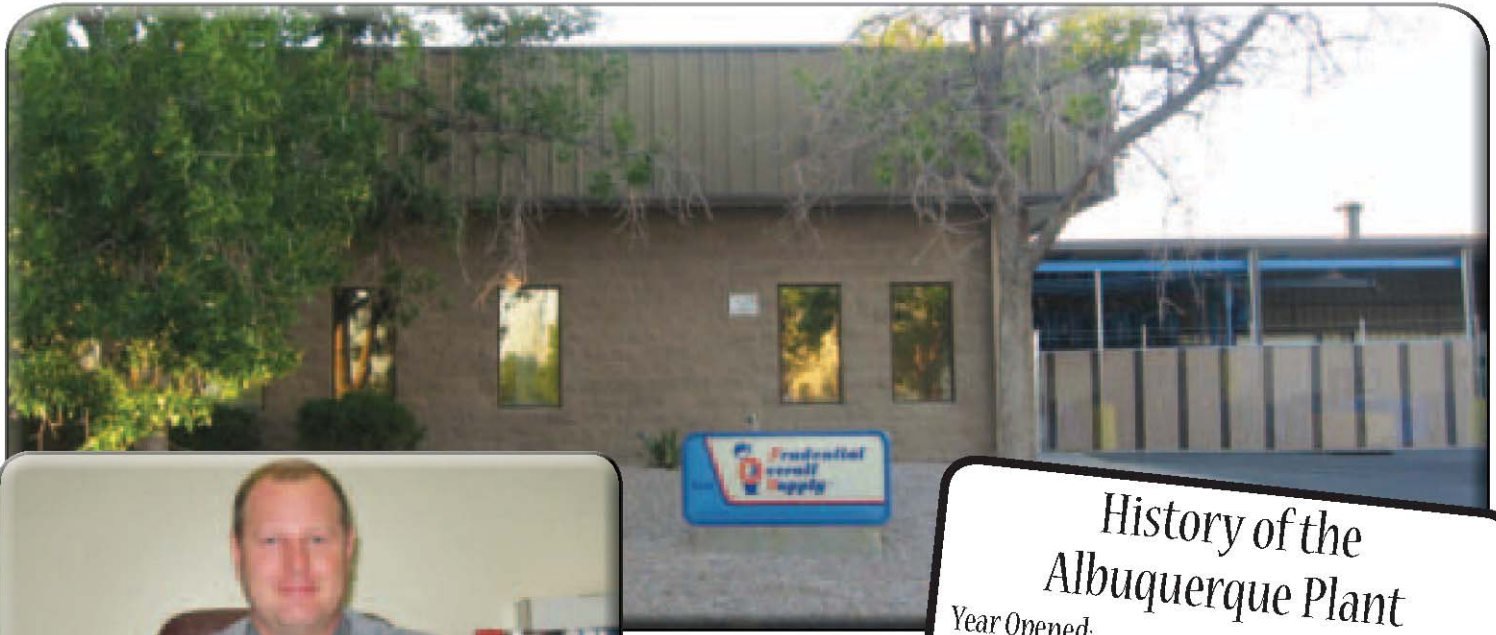
Albuquerque, NM Plant

What's inside

- \$19.32 Achievers
- Annual Achievement Award Winners
- Annual Sales Conference
- Safety Updates
- Cleanroom Acquisitions
- Clean Green Movement Update
- Prescott, AZ Grand Opening



Meet the Albuquerque Industrial Plant Team



Cris Sheirer (02/08/05)
General Manager
Hired as an MPTP at the Austin Plant then was promoted to Plant Superintendent in 2005. In 2006, he was again promoted to General Manager of the Albuquerque Plant. Cris and his wife Anu have a son named Noah who is 1 1/2 years old. They have another baby on the way! He enjoys the people he works with most of all and states, "Prudential Overall Supply has some of the nicest people I've ever met. It's a pleasure to deal with everyone I've met in the company."

History of the Albuquerque Plant
Year Opened: 1993
Current Number of Employees: 48
Current Number of Routes: 11



Janet Meeker (03/27/01)
Office Manager

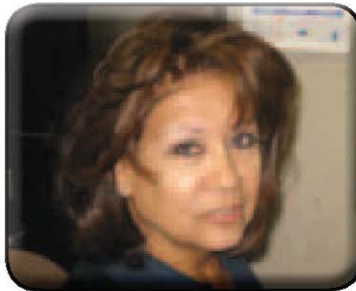
Janet was born and raised in Orange County California then moved to Albuquerque to take care of her Mother in 2000. She has a dog named Mia and a cat named Tinker. Janet loves to go bowling, bike riding and walking her dog. She says, "Every day presents new challenges."



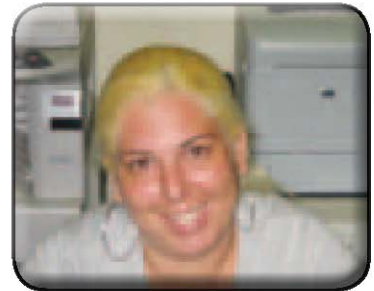
Guadalupe Acosta (09/11/95)
Plant Superintendent
Guadalupe and her husband have been married for 30 years, they have 3 children and 6 grandchildren (5 boys and 1 girl). "I enjoy working with all the employees here, facing the daily challenges that come with my job everyday, and all the learning experiences that happen on a daily basis."



Gary Staley (11/09/98)
Sales & Service Manager
Gary was born in Roseburg, OR and moved to Albuquerque in 1999. He is married to Beth and has two step sons. They also have six pets. He states, "I enjoy working with people and seeing them grow."



Isela Pinon (10/11/99)
Accounts Receivable Clerk
Isela is originally from California and moved to New Mexico with her daughter Kim and her dog to take care of her 91 year old Mother. She enjoys working with the Prudential people and learning from them daily.



Michelle Montoya (06/13/05)
ABS Clerk
Michelle is from Albuquerque and is married to Toby. They have two boys, 6 and 9 years old and also have one girl who is 10 years old. She enjoys playing pool, camping, water sports and spending time with friends and family. She enjoys that Prudential takes care of it's employees just as much as its customers.

The date of hire is listed after each employee name throughout Off-the-Cuff.

A Quarterly Publication of Prudential Overall Supply

Dedicated to the improvement of employee morale and the broadening of customer relationships.

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Corporate Sales



Kelly Anderson (08/17/09)
District Sales Manager
Kelly is married with four children. He is originally from Memphis, TN and recently moved to Austin, TX into his new home. He enjoys the family atmosphere, level of professionalism and working for great mentors here at Prudential.



John Namestnik (09/12/05)
Corporate Sales Representative



Lindsay Carpenter (05/24/10)
Corporate Sales Representative



Tim Maldonado (09/04/07)
Corporate Sales Representative

Route Managers



Raymond Perea (09/02/08)
Route Manager

Not Pictured:
Bill Falkenthal (04/29/02)
Route Manager

Maintenance Supervisor



Mark Doyle (01/24/00)
Maintenance Supervisor

S.A.F.E. Team at the Albuquerque Plant



POS's ninth and newest safety committee to embark upon the new POS Safety Journey is the S.A.F.E. (Safety Always For all Employees) in Albuquerque, NM.

The team has quickly demonstrated its unwavering commitment to safety by adopting the following mission statement:

"The SAFE Committee is dedicated to the overall safety of all employees and visitors by assuring safe working conditions through proper training, communication, policy enforcement and employee awareness with 100% involvement at all levels"

With this level of teamwork and focus, it's a SAFE bet they'll soon be setting the safety example for Prudential Overall Supply!

Left to Right:

- Juan Villa** (07/24/02) Water Treat Operator
- Lorraine Martinez** (05/29/96) Stockroom Supervisor
- Claudia Ruiz-Perez** (03/30/10) Stockroom Clerk
- Maria Benevidez** (08/17/06) Presser
- Maybis Batista** (08/9/06) Distributor
- Febe Leahy** (02/8/10) Folder
- Mark Angell** (10/19/09) CSR Trainee
- Ruben Dominguez** (01/19/09) Mat Builder

Albuquerque Plant Customer Sales Representatives



Customer Sales Representatives (left to right):
Tim Hutchins, Jr. (10/02/09) CSR Trainee, **Paul Armijo, Jr.** (03/27/00) CSR, **Derek Garcia** (11/22/04) CSR, **Gabriel Ibarra** (04/12/10) CSR Trainee, **Mark Angell** (10/19/09) CSR Trainee



Customer Sales Representatives (left to right):
Bobby Dominguez (10/25/04) CSR,
Albert Saiz (05/23/05) CSR



Customer Sales Representatives (left to right):
Ivan Marquez (09/24/09) CSR, **Stacey Kohlman** (04/13/98) CSR,
Russell Garcia (02/03/97) CSR



Javier Valdes (03/24/08)
Customer Sales Representative



Paul Serna (10/23/06)
Customer Sales Representative



Greg Lucero (08/11/08) Customer Sales Representative, Overnight Route to Farmington, NM

— Albuquerque —
Plant Soil Sort



Ricardo Sosa Hidalgo (10/07/09)
Soil Sort

— Albuquerque —
Plant Wash Room



Jaime Arreguin Munoz (01/30/08)
Washer



Elvis Rivero Jauregui (09/10/07)
Washer

— Albuquerque Plant Stock Room —



Lorraine Martinez (05/29/96)
Stock Room Supervisor



Stock Room Clerks (left to right):
Claudia Ruiz Perez (03/30/10)
Mary Carmen Valdez (03/16/10)



Ismaray Rodriguez (04/18/05)
Stockroom Clerk

— Albuquerque Plant Distributors —



Distributors (left to right):
Yarelys Pita (03/19/07)
Maybis Batista (08/09/06)
Caridad Ramos-Soler (03/28/06)
Silvia Nunez Quintana (10/13/04)

— Albuquerque Plant Pressers — Albuquerque Plant Folders —



Pressers (left to right):
Yolanda Fonseca (11/16/09) Presser
Araceli Gonzalez (06/18/07) Presser
Leticia Perez De Rubio (11/16/09) Presser



(Left to right):
Cecilia Valdovinos (02/24/10) Folder, **Febe Leahy** (02/08/10) Folder,
Concepcion Perez Blanco (06/09/10) Folder,
Victoriana Venzor De Solis (02/05/08) Folder

Albuquerque Plant Loaders



(Left to right):
Erik Echeverria
 (10/20/09) Mat Loader
Ruben Dominguez
 (01/19/09) Load Builder



Lazaro Gomez
 (03/03/10) Mat Loader

Albuquerque Plant Wastewater



Juan Villa (07/24/02)
 Wastewater Operator

— Albuquerque Plant English as Second Language (ESL) — Holds First Graduation



Front Row (left to right):
Daisy Solario (10/08/07) Human Resources Manager,
Maria Benevidez (08/17/06) Presser,
Ruben Dominguez (01/19/09) Class Instructor/Mat Loader,
Maybis Batista (08/09/06) Distributor,
Elvis Rivero (09/10/07) Washer,
Sylvia Nunez Quitana (10/13/04) Folder,
Caridad Ramos-Soler (03/28/06) Distributor

At Prudential, our people are our greatest resource. Recently, the Albuquerque Plant had several members attend the 12-week ESL training course designed to improve their communication skills. As a result of this training, the graduates have improved their communication skills and feel a higher sense of confidence and productivity.

The Irvine, Carson, Fresno, and Milpitas Plants are currently offering the ESL training course to their employees.

Albuquerque Plant Janitor



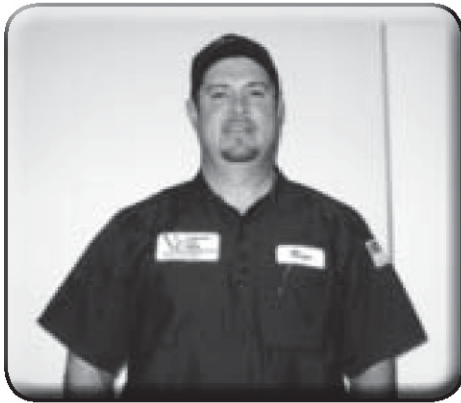
Pedro Guzman Martinez
 (02/22/10) Janitor

Albuquerque Plant Line Drivers

“New Tractor Trailer Line Truck”



Paul Wiggins (11/30/09) Line Driver who works for Mesa Cleanroom Plant out of the Albuquerque Plant who drives to Mesa Cleanroom Plant.



Rigo Pina (12/01/09) Line Driver who works for Mesa Cleanroom Plant out of the Albuquerque Plant and drives to the Denver Service Center.

Albuquerque Customer Service Representative



Jacob Romero (04/12/10) Customer Service Representative who delivers Cleanroom Garments to Albuquerque customers for the Mesa Cleanroom Plant.

PCS is the ONLY Direct Service Solution for Cleanroom Reusable Garments, Mops, and Goggles in Arizona, New Mexico and Colorado

Prudential Cleanroom Services™

- **Local Customer Service Representatives**
- **Local Account Executives**
- **Local Sales & Service Managers**
- **Huge Savings vs. Disposable Tyvek or On Premises Laundries (OPL)**
- **Direct Service Routes**

PROCESSING
DISTRIBUTION



Albuquerque Plant's Featured Customer

CORLEY'S
Albuquerque
LINCOLN • MERCURY • VOLVO



www.lincoln-mercury.corleyauto.com

Dear Valued Customer,

Here is a story of our journey into the automotive industry.

I, Eddie Corley Sr., was born in a small town in Texas. My first business venture was at 12-years old, when I sold a bale of cotton for \$200.00.

After attending Prairieview College, I joined my family in New Mexico.

In 1956, I married my high school sweetheart, Gladys Mae Hudson and moved to Grants, NM. In 1962, after much hard work, we were able to purchase a Humble Oil Service Station; four years later we were able to purchase a second service station. For several years, we operated both, while also running a clothing store, grocery store, and a fast food restaurant. Gladys and I raised our eight children, who all worked in the family businesses while growing up.

In 1982, all our years of hard work paid off, with the acquisition of the Ford Dealership in Grants, now known as Ed Corley Ford Lincoln Mercury. In 1994, we expanded to Gallup, NM with Ed Corley Dodge Chrysler Jeep. In July of 1995, our sights set on Albuquerque, and Albuquerque Lincoln Mercury Volvo became the next member of the Corley Family of Dealerships.

In 1996, Ed Corley Nissan in Gallup, NM became part of the organization, and in 1997, Ed Corley Chrysler Jeep Dodge in Grants, NM was established. In 2007 we were proud to welcome Ed Corley Chevrolet, Espanola Ford Lincoln Mercury, and Ed Corley Hyundai.

Strong family values and high standards have been the key in the success within the dealerships. Thank you for your time.

Sincerely,

Eddie Corley Sr.



Gary Staley (11/09/98) Sales & Service Manager,
Randy Sheesley Parts & Service Director for Corley's Albuquerque,
Ray Perea (09/02/08) Route Manager, **Bobby Dominguez** (10/25/04)
Customer Sales Representative in the Parts Department of Corley's
Albuquerque.



Bobby Dominguez (10/25/04) Customer Sales Representative delivering clothes for the **Corley's Albuquerque** Service Team.



Corley's Albuquerque cafeteria where Prudential floor mats are supplied.



Bobby Dominguez (10/25/04) Customer Sales Representative soil sorting clothes at **Corley's Albuquerque**.



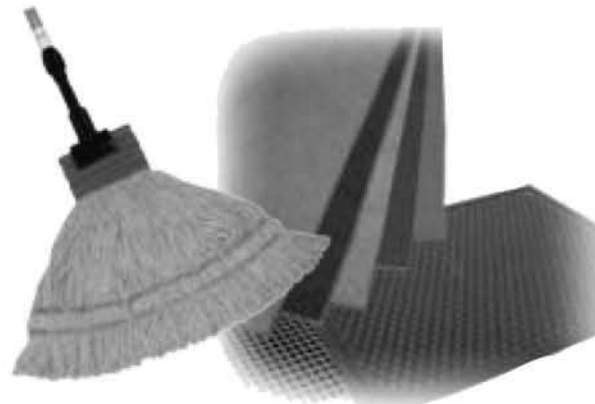
Garment Area.

POS provides the following to **Corley's Albuquerque**:

- Volvo Technician Shirt
- Dickies Cell Phone Pocket Pants
- Button Down Executive Shirts
- Wet Mops
- Dust Mops
- Scraper Mats
- Walk Off Mats
- Coffee Mats
- Shop Towels
- Detail Towels



POS truck pulling up to the back of **Corley's Albuquerque** to service the account.



Thank you Corley's Albuquerque for your Customer Loyalty!

Prudential Recognizes Its 2009 Outstanding Achievement Award Recipients

Los Angeles, California - Cleanroom Facility Team



Los Angeles Cleanroom OAA celebration luncheon.



Chris Welch (12/14/95) General Manager, hands out blankets with the POS logo as appreciation gifts to the employees.

Milpitas, California - Cleanroom Facility Team



Milpitas Cleanroom employees enjoying their catered luncheon.

2009 Annual Award Recipients



Plant Superintendent of the Year
Mike Blazer (07/30/92)
 Richmond Cleanroom Plant

Mike Blazer (07/30/92) and Mark Ryan (07/06/09) General Manager, Richmond Cleanroom.

The Company annually presents an award to the person who is considered to have been the most outstanding Plant Superintendent of the year. This award consists of a handsome plaque which is a personal gift to the winner.

Objective consideration:
 The highest combined point total from the Plant Superintendent performance program. Demonstrates management skills, plant cleanliness, and product quality.

The winner must be the Plant Superintendent at the same Plant for the full year.



Sales & Service Manager of the Year
Darrin Kendrick (02/02/04)
 Victorville Service Center

Dan Clark (09/23/68) Chairman of the Board presenting plaque to **Darrin Kendrick (02/02/04)**.

The Company annually presents an award to the person who is considered to have been the most outstanding Sales & Service Manager of the year.

Objective consideration:
 Results shown on MIR, Major Account List, A/R collection

Must be a Sales & Service Manager in the same Plant for full year.



President's Award
Javier Valdes (03/04/08)
 Albuquerque Plant

Tom Watts (09/08/75) President presenting plaque to **Javier Valdes (03/04/08)** Customer Sales Representative and to the right is **Cris Sheirer (02/08/05)** General Manager of the Albuquerque Plant.

The Company annually presents an award to the person who is considered to have been the most outstanding Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:
 Management Information Reports, new business, lost business, lost charges, revenue, credit issued, as compared to plan.

Customer Sales Representative of the Month, at least once during the year.

The Customer Sales Representative must be on the same route for the full year.



John D. Clark Award
Mike Ray (08/06/07)
 Riverside Plant

Dan Clark (09/23/68) Chairman of the Board presenting plaque to **Mike Ray (08/06/07)** Customer Sales Representative.

The Company annually presents an award to the person who is considered to have been the most outstanding Dust Control Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

Objective consideration:
 Management Information Reports, new business, lost business, lost charges, revenue, credit issued, as compared to plan.

Customer Sales Representative of the Month, at least once during the year.

The Customer Sales Representative must be on the same route for the full year.

2009 \$1932 Club Recognition

Congratulations to the Company's \$19.32 CSR 2009 sales average qualifiers! 2009 produced 31 qualifiers, great effort!

- Great job to the Southern Region which produced 24 qualifiers!
- Followed by the Northern Region's 6 qualifiers.
- And the Middle Region put forward one.

Any CSR with a \$19.32 paid sales average or above for the calendar year shall be awarded the Super Star status.



Javier Valdes (03/04/08)
Customer Sales Representative
Albuquerque Plant
Weekly Sales Average \$90.96



Mike Reed (06/01/93)
Customer Sales Representative
Palm Springs Service Center
Weekly Sales Average \$59.34



Rigoberto Mendez Jr. (07/20/06)
Customer Sales Representative
El Paso Service Center
Weekly Sales Average \$59.09



Leonel Maldonado (08/28/07)
Customer Sales Representative
Promoted to Route Manager
Victorville Service Center
Weekly Sales Average \$56.28



Jonathan Adams (09/14/05)
Customer Sales Representative
Victorville Service Center
Weekly Sales Average \$53.00



Raul Rosales Jr. (02/18/08)
Customer Sales Representative
Fresno Plant
Weekly Sales Average \$39.43



Ricardo Apalategui (03/14/05)
Customer Sales Representative
Tucson Plant
Weekly Sales Average \$38.11



Mike Ray (08/06/07)
Customer Sales Representative
Riverside Plant
Weekly Sales Average \$36.87



Salvador Alamillo (03/28/05)
Customer Sales Representative
Victorville Service Center
Weekly Sales Average \$36.26

Not Pictured:
Adam Jackson (12/13/99)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$32.45



Jared McCutchan (05/07/07)
Customer Sales Representative
Riverside Plant
Weekly Sales Average \$29.57



Mark Richards (08/12/91)
Customer Sales Representative
Riverside Plant
Weekly Sales Average \$27.57



Michael Meza (07/14/08)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$26.49



Joshua Waters (02/21/00)
Customer Sales Representative
Tucson Plant
Weekly Sales Average \$26.09



Robert Villa Jr. (12/02/08)
Customer Sales Representative
Moorpark Plant
Weekly Sales Average \$25.79



Vincent Aguon (06/20/05)
Customer Sales Representative
Vista Plant
Weekly Sales Average \$25.57



Ivan Sanchez (06/11/08)
Customer Sales Representative promoted
to Route Manager
El Paso Service Center
Weekly Sales Average \$24.34



Bo Rankins (10/19/98)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$23.32



Andrew Hartman (09/17/02)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$23.13



Anthony Crenshaw (03/20/06)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$23.04



Melinda Turner (11/09/00)
Customer Sales Representative
Fresno Plant
Weekly Sales Average \$22.91



Brian Steinbrenner (10/31/05)
Customer Sales Representative
Carson Plant
Weekly Sales Average \$22.66



Dan Barrera (09/07/04)
Customer Sales Representative
Chula Vista Plant
Weekly Sales Average \$22.11



Rafael Gonzales (06/23/03)
Customer Sales Representative
Riverside Plant
Weekly Sales Average \$21.72



Stephen Barnes (02/25/08)
Customer Sales Representative
Phoenix Plant
Weekly Sales Average \$21.42



Miguel Tapia (03/12/07)
Customer Sales Representative
El Paso Service Center
Weekly Sales Average \$21.21



Lorenzo Serna (10/23/06)
Customer Sales Representative
Albuquerque Plant
Weekly Sales Average \$21.00



Michael Garcia (09/02/87)
Customer Sales Representative
promoted to Route Manager
Riverside Plant
Weekly Sales Average \$20.60



Robert Leyerly (03/27/95)
Customer Sales Representative
Victorville Service Center
Weekly Sales Average \$19.98



Donald Clark Jr. (08/18/03)
Customer Sales Representative
Carson Plant
Weekly Sales Average \$19.55



Darrin Reed (10/24/05)
Customer Sales Representative
Carson Plant
Weekly Sales Average \$19.45

**Great Job
\$19.32 Achievers!**

2009 Annual Corporate Sales Awards

Gold Star Award

Steve Turigliatto



The Company annually presents an award to the person who is considered to have been the most outstanding Corporate Sales Representative / Account Executive of the year. The competition for this award includes Corporate Sales Representative / Account Executive in all Plants and Service Centers.

Awards Sales Representatives who achieve a \$120/\$140/\$180 (depending on territory) or greater weekly sales average based on the representatives' annual sales production (minimum 6 months in field - 26 field weeks).

Steve Turigliatto (11/18/91) Corporate Sales Representative, Vista Plant receives Gold Star Plaque from **Jerry Martin** (04/20/92) Vice President of Sales & Marketing, Corporate Office

President's Club Award Ceremony



Above photo front row (left to right):

Andy Holliday (11/10/03) Corporate Sales Representative, Los Angeles Plant
Tim Ellis (08/11/08) Corporate Sales Representative, Carson Plant
Nate King (05/24/04) Senior Account Executive, Austin Cleanroom Plant
Clayton Foutch Former Employee
Rich Perry (04/30/07) Senior Account Executive, Richmond Cleanroom Plant
Dwayne Marcum (02/28/88) Corporate Sales Representative, Fresno Plant

back row (left to right):

Sam Ross (03/20/00) Corporate Sales Representative, Tucson Plant
Tom Watts (09/08/75) President, Corporate Office
Jeff Zeidman (10/10/85) Corporate Sales Representative, Tucson Plant
Bill Evans (08/20/07) District Sales Manager, Vista Plant
Tim Miller (01/05/99) Corporate Sales Representative, Vista Plant
Steve Turigliatto (11/18/91) Corporate Sales Representative, Vista Plant
Gene LeClair (03/15/99) Corporate Sales Representative, Chula Vista Plant
Jennifer Shearer (08/14/07) Corporate Sales Representative, Riverside Plant
Michael Bankhead (11/01/04) Corporate Sales Representative, Carson Plant
Bruce Arola (12/29/97) Corporate Sales Representative, Milpitas Plant
Jerry Martin (04/20/92) Vice President of Sales & Marketing, Corporate Office

President's Club Newport Harbor Dinner Cruise



Dan Clark Award

Vista Plant

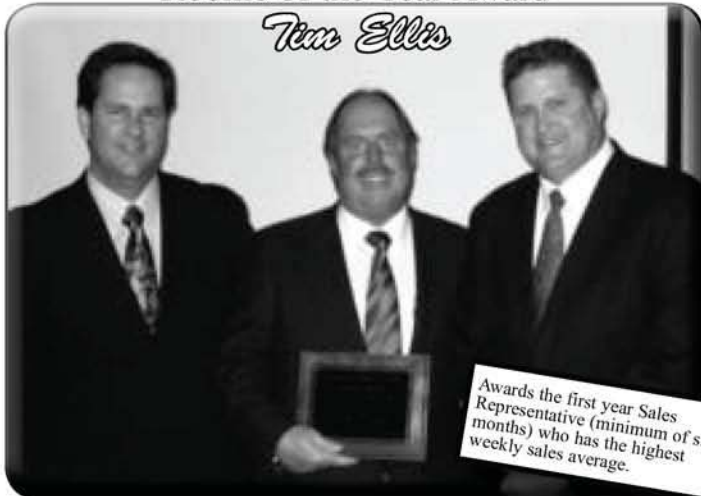


Awards the Plant with the highest weekly sales average. The sales average is calculated by determining the total sales revenue sold by all assigned Plant Sales Representatives, then divided by the number of assigned sales positions, then divided by fifty-two weeks.

Left to right: **Scott Chafin** (12/13/99) General Manager of Vista Plant, **Bill Evans** (08/20/07) District Sales Manager, Vista Plant, **Steve Turigliatto** (11/18/91) Corporate Sales Representative, Vista Plant, **Jennifer Kinsella** (12/01/08) Corporate Sales Representative, Vista Plant, **Tim Miller** (01/05/99) Corporate Sales Representative, Vista Plant, **Dan Clark** (09/23/68) Chairman, Corporate Office, presenting award.

Rookie of the Year Award

Tim Ellis

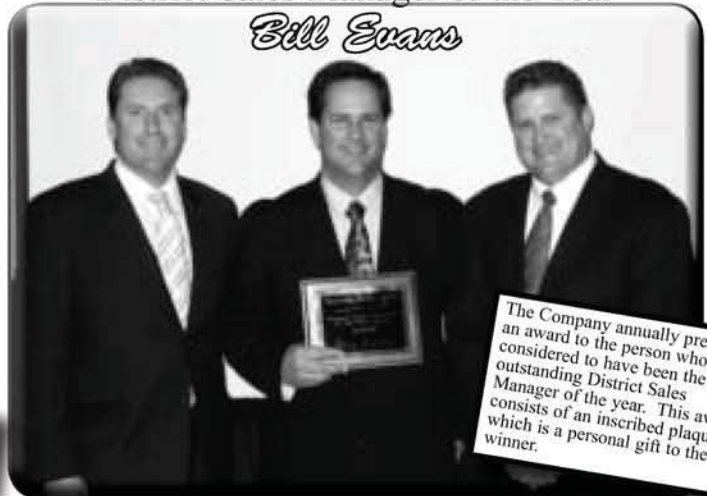


Awards the first year Sales Representative (minimum of six months) who has the highest weekly sales average.

Left to right: **Bill Evans** (08/20/07) District Sales Manager, Vista Plant, **Tim Ellis** (08/11/08) Corporate Sales Representative, Victorville Service Center transferred to Carson Plant, **Dean Killion** (03/06/95) Director of Sales, Corporate Office, presenting award.

District Sales Manager of the Year

Bill Evans



The Company annually presents an award to the person who is considered to have been the most outstanding District Sales Manager of the year. This award consists of an inscribed plaque, which is a personal gift to the winner.

Left to right: **Jerry Martin** (04/20/92) Vice President of Sales & Marketing, Corporate Office, **Bill Evans** (08/20/07) District Sales Manager, Vista Plant, **Dean Killion** (03/06/95) Director of Sales, Corporate Office, presenting award.

Annual Top Pro Award

Steve Turigliatto



The Top Pro Award is presented to the Corporate Sales Representative who achieves the sales goal and earns the most sales for a given selling period. The Annual Top Pro Award is presented to the Corporate Sales Representative who receives the most Top Pro Awards in a selling year.

Left to right: **Bill Evans** (08/20/07) District Sales Manager, Vista Plant, presenting award to **Steve Turigliatto** (11/18/91) Corporate Sales Representative, Vista Plant, **Dean Killion** (03/06/95) Director of Sales, Corporate Office, presenting award.

Annual Clean Pro

Nate King



The Clean Pro Award is presented to the Cleanroom Account Executive who achieves the sales goal and earns the most sales for a given selling period. The Annual Clean Pro Award is presented to the Cleanroom Account Executive who receives the most Clean Pro Awards in a selling year.

Left to right: **Myles Reukema** (01/05/04) Director of National Sales, Corporate Office, presenting award to **Nate King** (05/24/04) Senior Account Executive, Austin Cleanroom Plant



WIN IN 2010!!

The 2009 sales year realized strong corporate sales growth from the industrial and cleanroom sales teams! Special recognition to the industrial team for another record sales output year! This team produced the Company's strongest year-ending sales output ever (based on the management information report MIR year-ending data)! The weekly output of \$313,948 equates to an annualized amount of \$16,325,296! The company congratulates each of you for your contributions! This growth was fueled by consistent weekly performances coupled with a well-executed Pride account sales strategy. The conference title, 'WIN IN



Jerry Martin (04/20/92) Vice President of Sales & Marketing, kicks off the Annual Sales Conference.



Conference attendees learning new skills.



Dan Clark (09/23/68) Chairman, thanks the sales team for the results in 2009.

2010,' expands on the idea that Prudential Overall Supply is a market leader that provides our existing and prospective customers real value.

We are able to weather the current economic storm because of our strong (debt free) balance sheet and we continue to push ourselves to grow the Company. By re-investing in our sales force and the collateral support, we will accomplish our objectives. This year's sales conference clearly focuses on effectively closing large account (100+ employees) sales prospect opportunities. Along with keeping focused on our core job responsibilities, we can continue to improve and WIN IN 2010!



Tom Watts (09/08/75) President, sets goals for the sales team.



Corporate Sales Representatives and other team members attending the conference.



John Clark (08/31/09) Sales & Service Manager at the Riverside Plant communicates the customer benefits of the ABS Route Accounting Software System.

Conference highlights include:

- Annual Awards Dinner
- Major Account Sales Training
- Positioning Women's Apparel
- 2010 Marketing Initiatives
- Health Care Sales Program Update
- Safety Apparel Sales Program Update
- National Account Sales Updates
- Cleanroom Breakout Sessions
- Enhanced Earning Opportunities



What a Team!



The Sales & Marketing team competes in a team building activity. Competition was fierce. Watch out, these folks are on the same roads you are...

Training Programs

Plant Superintendent Meeting held at Commerce Industrial Plant (April 14-16th, 2010)

Left to Right:

Nena Corral (07/31/78) Plant Superintendent, Chula Vista
Desi Toler (10/12/88) Plant Superintendent, Tucson
Laurie Lecair (08/09/79) Plant Superintendent, Milpitas Cleanroom & Industrial
Lee Terry (05/09/88) Director of Environmental Affairs
Guadalupe Acosta (09/11/95) Plant Superintendent, Albuquerque
Elpidia Verduzco (03/07/77) Plant Superintendent, Carson
Rebecca Koury (06/24/91) Plant Superintendent, Mesa Cleanroom
Gary De Vine (04/30/10) Plant Superintendent Trainee, Irvine
John Kinsella (09/21/98) Plant Superintendent, Phoenix
Brad Schacherl (04/08/99) Plant Superintendent, Austin
Alex Silva (12/04/07) Plant Superintendent, Los Angeles
Chuck Burish (03/09/87) Corporate Production Manager
Joel Horn (07/08/09) Plant Superintendent, Vista
Stefan Schurter (10/26/92) Senior Vice President of Engineering and Operations
Scott Larsen (11/02/09) Corporate Stockroom Manager
Jonathan Hine (01/06/97) Plant Superintendent, Fresno
Mike Blazer (07/30/92) Plant Superintendent, Richmond Cleanroom
Carlos De La Cruz (01/15/01) Plant Superintendent, Los Angeles Cleanroom
Martin Pharis (07/21/08) Director of Production
Mark Rodriguez (05/03/10) Plant Superintendent, Irvine
Leonard McAllister (08/06/07) Senior Director of Engineering and Production



Training sessions in progress.

New Fleet Maintenance Software Program (DPSI) Training Class Held (June 15 - 17th, 2010)

The new fleet maintenance software program tracks maintenance schedules and our assets such as trucks. The fleet mechanics attended the class using computers to learn the new software. This will help keep costs down and improve fleet safety and performance. Prudential is now live on the new program.



Training with computers.

Austin Plant ESL Graduation

Front row left to right:

Marisol Arreola (06/20/03) Towel Folder, **Oliva Navarro Macedo** (01/24/06) Presser, **Magdalena Vega** (08/14/04) Soil Sort, **Petrona Hernandez** (01/02/01) Stockroom Lead

Back row left to right: **Rosalba Lopez** (06/17/04) Soil Sort, **Virginia Aguerro** (09/23/97) Cleanroom Lead, **Dany Orozco Hernandez** (08/13/07) Folder, **Cristina Ponce** (12/09/05) Supply Clerk, **Joe Jimenez Jr.** (08/17/09) Stock Room Supervisor and ESL Instructor, **Martha Alvarado** (08/22/05) Supply Clerk



Prudential's Customers

"Customer Appreciation Day"

"Customer Appreciation Day" event held at Consolidated Disposal Services, a division of Republic Services, in Long Beach California.



(Left to right): Customers dress up for halloween! Jaime Miramontes (09/25/06) Sales & Service Manager POS, **Christina Garcia** Human Resources Representative, **Consolidated**, **Julia Murrillo** Human Resources Manager, **Consolidated** and **Jeff Snow** (06/28/04) Regional Manager, POS

At this event, POS management meets directly with uniform wearers to insure their personal satisfaction with their uniform service. A raffle is held and snacks & beverages are provided as incentive for all uniform wearers to visit the POS booth to provide their feedback



"Customer Install Day at Farmer John!"



The Convoy going to Farmer John this past Saturday. Seeing four fully loaded bobtail trucks heading to install a new account was an awesome sight! Just so everyone knows we started installing the account on Saturday and finished on Sunday. The install went great!

FR Protective Apparel

"On January 7 & 8th, Rick Fisher, Business Development Manager of VF's Bulwark Protective Apparel Division conducted Arc Flash Training for the Fresno's plant's newest customer partner, Worldcolor-Merced. Rick, a 16-year employee with VF, provided World Color's maintenance crews with the A-Zs on utilizing FR Protective Apparel."

Worldcolor is an industry leader in providing high-value and comprehensive print, digital and related services to retailers, cataloguers, publishers, branded-goods companies and other businesses worldwide. Worldcolor has approximately 20,000 employees working in approximately 90 printing and related facilities in the United States, Canada, Argentina, Brazil, Chile, Colombia, Mexico, and Peru.

The Worldcolor Merced facility specializes in directory, publication, catalog and commercial work, and currently does business with 80 customers per year. The Merced facility is the largest printing operation on the West Coast and is one of the largest employers in Merced County.



Worldcolor's Maintenance Crew, **Rick Fisher** (in light blue shirt) Business Development Manager of VF's Bulwark Protective Apparel Division and **Ed Landry**, Safety Manager for Worldcolor.



Ben Velasquez (02/22/06) Sales and Service Manager (tan polo and pants holding red book) is shown with part of Worldcolor's maintenance crew.



Corporate office in Engelwood, Colorado

One of our valued Customers!

Air Methods is a nationwide company that we service.



Archie Gray Vice President runs the operation and stays involved with our uniform lease program.

Prudential Overall Supply has been providing Air Methods with their Image Apparel program nationwide since 2008. Our business relationship goes back over a decade with Air Methods. We have provided service to their Rialto, California location for many years. Prudential provides polo shirts and cell pants to over 400 Air Methods employees through out the United States. All of the orders are processed out of the Prudential plant in Riverside California. Since 2008, the program has doubled in size due in part to the tremendous growth that Air Methods has achieved during this time frame. With over 29 years of experience, Air Methods operates a fleet of 300 helicopters and fixed wing aircraft at 249 bases in 42 states. They transport more than 98,000 patients annually earning the right to be the largest provider of air medical emergency transport services and systems in the country.

Prudential Overall Supply thanks the good people at Air Methods for the opportunity to serve them.



Angel Carrier, Assistant to V.P. POS Laundry Coordinator. Angel and **Rob Cesario** (10/07/85) Senior Sales & Service Manager work closely together to ensure that every garment order is placed and delivered to each site in a timely manner.

Management Assignments



Scott Richards (01/31/06) was promoted to Senior Sales and Service Manager at the Vista Plant from Sales and Service Manager at the Riverside Plant.



Carlos Castillo (07/06/09) was promoted to Sales and Service Manager at the Vista Plant from the MPTP program.



Julio Aguilar (11/03/05) was promoted to the Las Vegas Service Center Manager effective (11/02/09) from Sales & Service Manager at the Vista Plant.



Ryan Swartz (2/18/08) has been promoted to Sales and Service Manager in Fresno effective 05/24/10.



Jamaal Hodges (03/09/09) has been promoted to Sales and Service Manager of District 3 at the Los Angeles Cleanroom Plant. Jamaal joined POS as an MPTP Training initially at the Carson Plant and completing his training at Los Angeles cleanroom Plant, he was promoted to Sales And Service Manager trainee at Los Angeles Cleanroom in early 2010 and was a part of the successful GK/Cintas acquisitions, supporting both Milpitas Cleanroom and the Los Angeles Cleanroom.



Pete Redwood (05/12/09) has been promoted the Cleanroom Sales and Service Manager at the Austin Cleanroom Plant.



Carlos De La Cruz (01/15/01) has been promoted to Plant Superintendent at the Los Angeles Cleanroom Plant.



Mark Rodriguez (05/03/10) has been hired as the Plant Superintendent at the Irvine Plant.



Gary De Vine (04/30/10) has been hired as Plant Superintendent Trainee at the Irvine Plant.



Frank Lopez (10/13/08) was recently promoted to Route Manager in Fresno effective 03/29/10.



Stephen Etchell (04/21/10) has been hired as Route Manager for the Milpitas Plant.



Eric Bach (1/23/2006) has been promoted to Route Manager at the Moorpark Plant from Customer Sales Representative effective 03/02/10.



Ivan Sanchez (06/11/08) was promoted from Customer Sales Representative to Route Manager at the El Paso Service Center.



Raymond Perea (09/02/08) was promoted to Route Manager at the Albuquerque Plant.



Mike Hall (10/22/07) was promoted to Management Trainee at the Central Garage. He was the Sales & Service Manager Trainee at the Irvine Plant.

Management Assignments



Joe Jimenez (08/17/09) has been hired as the Stockroom Supervisor at the Austin Plant.



Raeann Stevens (07/13/10) was hired as National Accounts Administrator at the Corporate Office.



Sarah Reynoso Munoz (06/14/10) is the new MPTP at the Los Angeles Cleanroom Plant.



Rain Apperson (06/14/10) has been hired as the Corporate Sales Representative at the Austin Plant.



Thomas Aguiar (04/30/07) Corporate Sales Representative transferred from the El Paso Service Center to the Austin Plant.



Janet Juarez (12/07/09) recently was hired as Office Manager at the Moorpark Plant. She worked for the company previously in Van Nuys.



Karla Buenrostro (05/07/07) has been promoted to Office Clerk at Los Angeles Cleanroom from Cleanroom Distributor effective 06/08/10.



Osvaldo Becerra (06/29/09) Maintenance Mechanic who transferred to Vista 04/12/10 from the Los Angeles Plant.



Prescott, AZ Service Center Update

Prudential Unveils Northern Arizona Service Center

YOU'RE INVITED TO OUR
Prudential
Overall
Supply
Prescott Valley Service Center
GRAND OPENING

FACILITY TOURS
LIVE DJ MUSIC
WESTERN STYLE BAR & FUN

JOIN US FOR A "FREE" BBQ LUNCH, TOURS AND PRESENTATIONS
FRIDAY, APRIL 30TH
NOOP BY BETWEEN 11:00 AND 2:00
FOR A FREE WESTERN STYLE BBQ!

Attended by local dignitaries, Customers, Suppliers & Friends

SPECIAL PRESENTATIONS BEGIN AT 12:00

10170 East Valley Road
 Prescott, AZ 86314

RSVP to Steve Hernandez, (928) 772-9496 by April 23rd, 2010

Uniforms - Towels - Dust Control - Cleanroom

We are committed to excellence in:

1. Delivering quality service & products that meet or exceed customer expectations & our customer satisfaction.
2. Operating all team members to achieve our 10 goals.
3. Providing a safe, clean & uncluttered work environment.
4. Conserving all business resources with integrity.

John G. Plunk
 - President, Prudential Overall Supply



(l-r) Prudential's Steve Hernandez, Mark Rasmussen, Marc O'Leary, Jerry Martin, Stefan Schurter and Tom Watts; state Rep. Andy Tobin; Prescott Valley officials: Lora Lee Nye, Harold Wise and Larry Tarkowski; Gary Marks, Economic Development Foundation; and Marnie Uhl, Chamber of Commerce.



Prescott Valley, AZ, officials and visitors recently celebrated the opening of a new Prudential Overall Supply distribution center amid calls for a team effort among Northern Arizona communities to spur economic growth.

"This is the time to start thinking big," said Prescott Valley Town Council Member Harold Wise. "Great things can happen here. We are just getting started in creating a vibrant economy. One that will make our region a better place to live for generations to come."

Echoing Wise's spirit of common purpose, on April 30, Prudential opened the doors of its new 15,000-square-foot facility not only to customers, but also to the owners and managers of other manufacturing, retail, wholesale, hospitality and trade contractor businesses from across the region. The distribution center currently is servicing over 800 business accounts. Prudential built the facility with an eye toward a doubling of its volume over the next few years.

"This is a big day for our company," said Tom Watts, president of Prudential, based in Irvine, CA. "We have built a lot of buildings, coast to coast. But none of the others can compare with this one. It's like our youngest child. Of course, we're really proud of our older ones. But we are especially excited about how this one will grow and serve you better as the years go by."

Other area dignitaries at the opening of the new service center included Vice Mayor Lora Lee Nye and state Rep. Andy Tobin (R), whose district includes Prescott Valley. Tobin, who also serves as House majority whip, praised Prudential for investing in the region and for its dedication to providing environmentally friendly reusable textiles to area businesses.

Steve Hernandez, branch manager for Prudential, added that, "I know I speak for our whole team when I say that we are all pleased to be part of this community. I've lived here for 14 years. This is a great place to be and it will get better. We think more people are going to move into the area. And that's going to be good for a lot of businesses."

Prudential is ready to be a part of this growth. Its Prescott Valley service center features extra floor space and wider doors for easier loading and unloading than the building it replaced. Docks are double the width and depth as those in the predecessor facility.



PCS EXPANDS NATIONAL REACH TO BETTER SERVE CUSTOMERS

Prudential Cleanroom Services, announced the recent opening of two new service centers; Manchester, NH and Aurora, CO. These new service locations were a result of the company's recent customer account acquisition activities. PCS acquired all of G&K Services' U.S. cleanroom customer accounts. PCS also acquired Cintas Corporation's cleanroom customer accounts that were previously served from their San Jose, CA and Round Rock, TX locations.



New Denver, CO Service Center.

Tom Watts, President of Prudential Overall Supply, says, "We are excited to offer our customers the best possible service solutions. The depth and experience of our service team along with our product and service offering will help us meet this goal." Mr. watts continued, "by being a conservatively held and debt free Company, it has put Prudential in a position to capitalize on these types of opportunities as they present themselves."

Please visit our website to learn more: www.pcs-clean.com



New Boston, MA Service Center.

— Watch for the Los Angeles Cleanroom Expansion Project —

The Los Angeles Cleanroom nears completion of the first phase of it's \$1.5M expansion.



View of the cleanroom expansion with the new Jensen Folding Machine.



View of the Soil Sort Room expansion.



New 600 lbs Consolidated Dryer installed as part of expansion project.

— Carson Plant has a New Wash Floor —

The Carson Plant had POS's last manually operated wash floor and are proudly showing their new wash floor. The newly installed wash floor consists of two 450 pounds and two 800 pounds sling loaded washers accompanied by 600 and 800 pounds dryers. The new, much more automated wash floor produces 125,000 pounds of clean laundry / week. The old manual wash floor produced 65,000 pounds / week.

The new wash floor is much more energy and water efficient and is another example of POS's dedication to the company's "clean green" initiative.



Washers being loaded.



Noel Roque (03/04/85) Head Washer unloads 800 pounds of cotton coveralls out of the washer.



Reusable Textiles

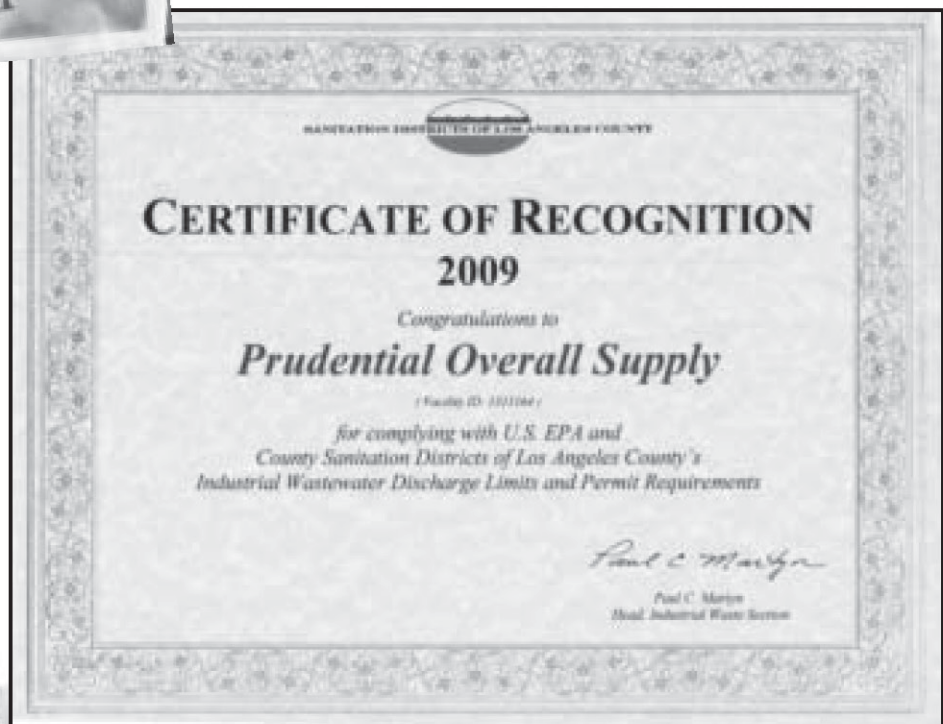
Prudential Celebrated Earth Day's 40th Anniversary on April 22, 2010.



Central Garage employees holding the Clean Green logo decals to be placed on the trucks.



Irvine Plant created a poster to hang in the facility to remind them of Earth Day. They also wore Earth Day t-shirts.



Prudential's carbon footprint, water & energy reduction efforts remains better than industry average and far better than home wash or disposables.



Prudential Overall Supply

A dedication to old-fashioned customer service and a focus on green initiatives has served Dan Clark's company well.



Cleaning Up

Most companies say customer service is one key to their success, but few companies are as reliant on regular face-to-face customer contact as the Irvine, Calif.-based Prudential Overall Supply. The industrial laundrer, which has 18 plants and more than 1,500 employees, rents work shirts and pants, shop towels, and walkoff mats and provides restroom supplies for its customers.

"The good thing about our business is that we have weekly contact with our customers," said Dan Clark, chairman and CEO. "If we take care of them and don't mess things up, we'll probably keep them forever."

With an industry such as industrial laundering, the company is in a position to determine its success or failure based on those weekly steps to take out the dirty laundry and bring in clean supplies. "It's not like we're waiting for a customer to come in and buy a pair of shoes and we only see them every six months or three years," said Clark.

Prudential has a formal training program for all its employees, but when hiring the customer service representatives who have weekly contact with customers, Clark said it's important to make sure the company hires employees who have people

skills. "We can train them somewhat on customer service, but it's harder if people are not customer-oriented to begin with," he said.

Greener pastures

Over the past year, Prudential has increased its marketing efforts to reflect the positive environmental aspects of its business. Although the marketing may be a new focus, Clark said there have always been environmental advantages associated with industrial laundries.

"With what we do, bringing in and cleaning textile products and sending them back out, the concept is green," he said. "A lot of these environmental advantages, we've been doing forever. We're just trying to hark our horn a little bit more."

Using a large industrial laundrer like Prudential has advantages over using disposable supplies or cleaning uniforms and supplies on-site. Overall, Prudential's plants use less water and have better treatment processes than on-site or home laundry facilities.

"Facilities such as hospitals or hotels, if they do their laundry on-site, they quite honestly don't match our treatment process

Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, today announced that it was featured in American Executive magazine. The magazine produces articles that impact business leaders.

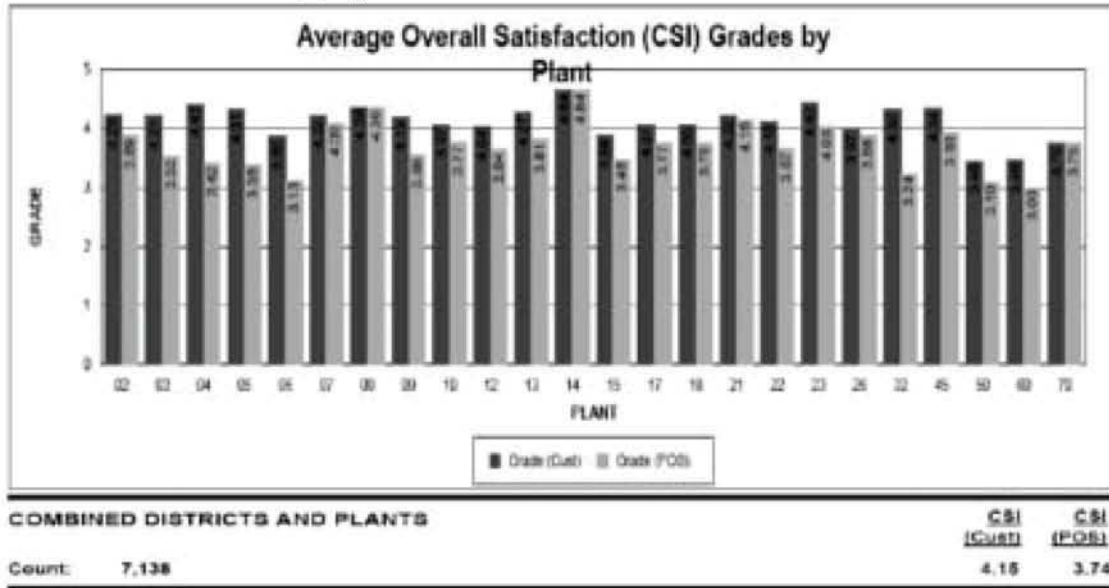
The January 2010 edition for American Executive magazine included an interview with Prudential Overall Supply's Chairman and CEO, Mr. Dan Clark. The article focuses on Prudential's dedication to old-fashioned customer service along with how green initiatives have served the Company and its Customers well.

Prudential was chosen to participate in this article because of the Company's long-term commitment to continually improve upon past results in the areas of customer service, technology and green initiatives.

A closing quote from the article highlights Prudential's approach to business: To concentrate on areas that need to be improved upon to sustain growth. "Sometimes I think we should be doing all the business in the US, not just some of it. I trust my management team, but there are certainly areas where we can get better," stated Dan Clark, Chairman and CEO of Prudential Overall Supply.

To view the complete article please visit our website's Press Release section at: www.pos-clean.com

Prudential Overall Supply Releases 2009 Customer Satisfaction Score



Prudential Overall Supply announced its 2009 customer satisfaction index (CSI) score. The score is measured through the Company's Customer Visitation (CV) process. The CV occurs with a face to face meeting with each reviewed customer. The CV rates each customer service touch-point (18 points for industrial customers and 13 points for cleanroom customers).

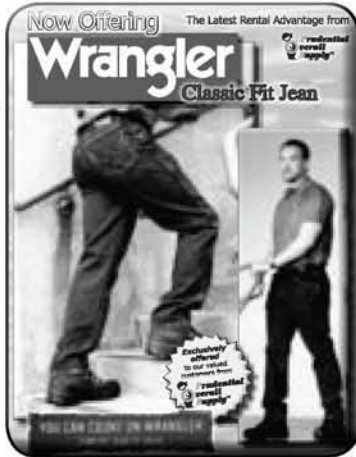
Prudential's Chairman of the Board, Dan Clark comments, "The CV process is our way to better connect to our customers' requirements, and to verify that

we are delivering the customer service experience that we have promised. I personally spend nearly a quarter of my yearly calendar conducting CV's with our management team. It is the most enjoyable part of my year, and it is the time I learn the most about our business"

Through nearly 7,200 face to face Customer Visitations, Prudential achieved a CSI rating of 4.15 on a 5-point scale. The Company remains committed to improving on this rating in 2010.

"First to Market New Wrangler Jeans"

Prudential Overall Supply announced that it now offers its customers Wrangler Classic Fit Jeans. This is a first for Wrangler and its sister division, VF Image Wear.



Tom Watts, Prudential Overall Supply's president states, "Prudential continues to search for ways to provide our customers with the best possible product and service solutions. The Wrangler Classic Fit Jean is a strong brand that many of our customers want to wear. Prudential's first to market position within our sector is a real plus for our customers."

"New Restroom Product Package"

GREEN SCENTS Air Freshener

Unique Design and Performance

- Great to look at and use!
- The ClearAcoustic cover is the air freshener itself and is composed of a unique surface containing factors as much designed as each other air fresheners.
- Construction - At a 10" diameter and only 1.5" deep, it will fit just anywhere and is easily serviced.
- Reduces odors by wet wall due to the unique design not absorbing a typical air freshener.
- Three Settings:
 - 1) Full On - Maximum fragrance
 - 2) Sensor Mode - Fan is activated only when lights are on, preventing the battery use.
 - 3) Fan On - Runs continuously

Environmental Leader in Air Freshener

Made in the USA available:

- Freshness - The Air Filter - Reduces a toxic haze fragrance from others and lasts 30 days.
- Manufactured with over 90% less energy than typical plastic air fresheners.
- Green Option - Freshen your car and garage without a battery - each dispenser also has a battery option if so desired.
- VWC Compliant - Available for sale in all 50 states. No toxic, leaching ingredients.

GREEN SCENTS - The complete restroom product line offers the same advanced Green Scent which outlasts odor of the scented. For more compelling fragrance in the restroom!

Wedge, Classic, Round, Square, Oval

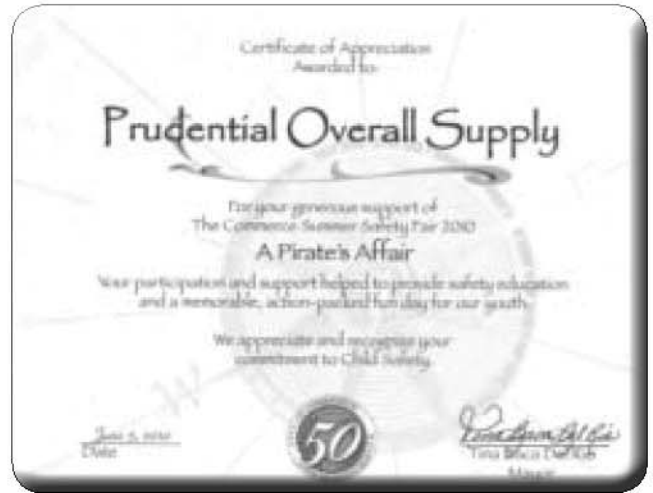
100% Air Freshener Built In! 100% Air Freshener Dispenser

Contact Prudential Overall Supply for more information 800-767-5536 www.pov-clean.com



Chris Welch (12/14/95) General Manager of the Los Angeles Cleanroom Plant is a council member who participates in many City of Commerce Community Service Department events. This year he participated in the 2010 Summer Safety Fair which has grown to include many areas of Child Safety. This fun-filled family event is designed to promote safety first in Commerce! Prudential donated two bikes and helmets for the raffle.

Our donation to the City of Commerce The "Pirate Affair".



"Helping out with the Gulf Oil Spill"

Thank you so much for your reaching out to help with the oil spill cleanup along the Gulf Coast. Prudential Overall Supply has always been a company that is known as a "first responder" in any crisis, whether on a local or national level. The response, per David Gross, Chairman & CEO of Gulf Coast Laundry Services has been "overwhelming". Per David Gross, as we have read and watched on television... There is a lack of leadership in developing a system flow for goods and services for the "end-users on the ground". Mr. Gross wanted to me to pass on to the Prudential family of employee's, "That your company would be moved up to the "top of the list". He is awaiting the call from an individual that is fourth in line from the Secretary of the Interior.

You will be contacted shortly with shipping instructions.

Warm personal regards too all,

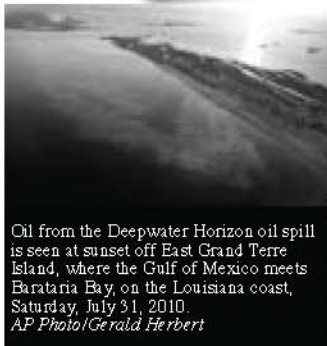
Charles F. Brigham,
Director of Member Relations
Textile Rental Services Association

Our Tucson and Milpitas Plants helped in contributing the following items:

- Black Salon Hand Towels - 200
- White Bath Towels (22" x 44") - 1,000
- White Bar Towels (14" x 17") - 1,000
- Ansell Chemical Aprons - 500

We hoped this will be of some assistance in the effort to the cleanup of the Gulf Coast.

Plant Superintendents **Lauri LeCair** (08/09/79) of the Milpitas Plant and **Desi Toler** (10/12/88) of the Tucson Plant were both instrumental in providing the items needed. Thank you!



Oil from the Deepwater Horizon oil spill is seen at sunset off East Grand Terre Island, where the Gulf of Mexico meets Barataria Bay, on the Louisiana coast, Saturday, July 31, 2010.
AP Photo/Gerald Herbert

Supporting Printing Industries Association in San Diego (PIASD)

Prudential Overall Supply has been a member of PIA for many years. It has helped build our relationships with our customers and is also a plus to sponsor and participate in the many golf tournaments and shows.



Sherrie Lowe (11/07/06) Key Account Manager, represented POS' sponsorship table at the 2010 PIASD Annual Golf Tournament.

The PIA/SD 26th Annual Golf Tournament was held this year at beautiful Maderas Golf Club in Poway. The event was a great success with over 70 industry golfers who all came out for a great day of golf and networking. We are already excited and planning for next years tournament!

Printing Industries Association of San Diego (PIA/SD) is a non-profit trade association of companies dedicated to the support and promotion of the San Diego printing and graphic arts industry.

Celebrating Dale Bain's 50th Anniversary

Dail Bain (03/21/60) Personnel Director, recently celebrated 50 years with Prudential. Dale came on board on March 21, 1960 and is now the only employee to reach fifty years other than Founder John D. Clark. A special recognition and thank you party was held at the Corporate Office in his honor.



Co-Workers enjoying the fantastic buffet that was served during the celebration.



Dale Bain (03/21/60) Personnel Director, was re-hired as Administrative Assistant in 1960 and he has never looked back. Dale was also the first Editor-in-Chief of Off-the-Cuff which premiered in November 1959. Dale also started his career with Prudential as the company pilot.



Photo taken by Jorge Sotolongo (11/13/78) System Analyst

Left to right:

- Tom Watts** (09/08/75) President
- Dale Bain** (03/21/60) Personnel Director
- Dan Clark** (09/23/68) Chairman of the Board

Dale Bain being recognized for 50 years of service. Thank you Dale for your commitment to making the company stronger by your contributions.



Photo taken by Jorge Sotolongo (11/13/78) System Analyst

The Personnel Team

Left to Right:

- Lina Toban** (02/25/08) Benefits Clerk
- Nikki Jones** (11/06/07) Payroll Clerk
- Tuoi Tran** (01/04/93) Personnel Clerk
- Dale Bain** (03/21/60) Personnel Director
- Omar Hurtado** (07/17/06) Personnel Manager

Chuck Freese Donates His 30th Anniversary Gift!



Rather than select something out of the gift catalog, Chuck asked that the Company make a monetary donation to the charitable organization Friends of Los Ninos in Plano, Texas. In addition, Chuck is making a matching donation for his 30th Anniversary at Prudential.

Dear Chuck,

First of all – Congratulations on your 30th Anniversary! That's quite a feat!

Katrina informed me about your very generous donation in honor of your anniversary. We are grateful that you thought of the poor and underprivileged children in Honduras and thank you very much for your donation.

Since Katrina is in China let me give you the address where you can mail your donation:

Friends of Los Ninos
PO Box 250065
Plano, Texas 75025-0065

God bless you for your generous heart.

Geralyn Kaminsky
Friends of Los Ninos
... helping needy children in Honduras

More Anniversaries!

Congratulations!



Jay Boyer (02/07/84) General Manager at the Riverside Plant presents **Sam Corona** (05/01/72) Assistant Supervisor his 38th Anniversary certificate.

Congratulations!



Tom Stillwagon (07/28/80) showing off his 30th anniversary watch that was presented to him this month. Tom is our Sales and Service Manager in Palm Springs. Congratulations to Tom and we thank him for his years of service and dedication.

Let's Celebrate!



Congratulations!



Juanna Reyes (4/23/80) Assistant Supervisor celebrates her 30th Anniversary. **Jay Boyer** (02/07/84) General Manager at the Riverside Plant presents her with her anniversary gift.

Congratulations!



Ofelia Orozco (04/30/80) AOE celebrates her 30th Anniversary. **Jay Boyer** (02/07/84) General Manager at the Riverside Plant presents her with her anniversary gift.

Congratulations!



Dan Ellison (12/19/84) Customer Sales Representative at the Tucson Plant, celebrated his 25th anniversary with POS. **Mitch Cummins** (07/21/80) General Manager at the Tucson Plant presents him his gift watch.

Congratulations!



Rachel Soto (11/12/84) Distributor being presented her 25th Anniversary watch from **Rob Elkins** (11/09/04) Plant Superintendent in Riverside.

Congratulations!



The company celebrated **Efrain Lopez** (11/05/84) Route Manager's 25th anniversary. He began as a janitor and worked for many years as a Customer Sales Representative. Pictured with left, **Jon Locke** (08/09/04) General Manager at the Moorpark Plant and right, **Jeff Snow** (06/28/04) Regional Manager.

More Anniversaries & Happy Retirement Recognition!!

Congratulations!



Jose Hernandez (03/25/85) Maintenance Supervisor celebrates 25 years of service at the Chula Vista Plant. **Bryan Harris** (07/31/00) General Manager at the Chula Vista Plant presents him with his anniversary certificate.

Congratulations!



Noel Roque (03/04/85) Head Washer celebrates his 25th anniversary. **Goran Svensson** (06/16/03) General Manager and **Jeff Snow** (06/28/04) Regional Manager help celebrate.



Congratulations!



Elvira Marmolejo (02/19/90) Distributor celebrates her 20th anniversary. **Goran Svensson** (06/16/03) General Manager and **Elpidia Verduzco** (03/07/77) Plant Superintendent join in her celebration at the Carson Plant.

Congratulations!



Jay Boyer (02/07/84) General Manager at the Riverside Plant presents **Rogelio Lemus** (06/13/90) Assistant Plant Superintendent his 20th anniversary certificate.

Congratulations!



Maria Corona (02/26/90) Head Distributor celebrates her 20th anniversary at the plant pictured with **Goran Svensson** (06/16/03) General Manager.

Best Wishes!



Dolores Betancourt (01/05/81) Janitor retired on 04/02/10 after 29 years of service. The Carson Plant had a nice lunch and cake and lots of flowers for her. We will miss her! **Goran Svensson** (06/16/03) General Manager at the Carson Plant is pictured to the left of her.

Best Wishes!



Luther Amaya (10/16/95) Janitor is retiring after being with POS for 14 1/2 years. He was the Janitor at POS but did so many different jobs at the Albuquerque plant. He'll be missed by all the Albuquerque employees. Luther plans on moving to Mexico where he has a home and enjoying life by taking it easy after all his years of working hard.

Let's Celebrate!

Did you Hear the News?

You did it!



Javier Valdes (03/04/08) Customer Sales Representative recently became a citizen of the U.S. after immigrating from Cuba when he was 18. He used to be one of our customers when he owned his own restaurant and thought POS would be a great place to work. He made CSR of the Year in his first year with his own route. Javier loves working with his customers and looking for opportunities to continue to grow his route.

Staying Honest



Rob Elkins (11/09/04) Plant Superintendent at the Riverside Plant presents **Rosa Garibay** (02/23/05) Presser with a small token of appreciation for returning a customer's wallet that she found while pressing his pants. The customer was extremely grateful and we are also grateful that Rosa did the right thing.

Mother's Day



The Fresno plant recently honored all mothers with a fully prepared meal by all the male employees and a presentation of roses to each mother. It was the time of year to appreciate all special things that mothers do for their loved ones.

Snow in Austin?



Nope this is not Denver...it snowed in Austin last winter which is really rare! Everyone started acting like kids with snowball fights and building snow men!

Congratulations!



Nick Miranda (04/16/07) Sales and Service Manager at the Vista Plant, announces the birth of his daughter **Annabell Miranda**, 8 lbs., 1 oz. 20 inches.

Congratulations!



Leo Perez Soto (03/13/09) Janitor at the Vista Plant, announces the birth of his son **Jonathan Soto**, 8 lbs.

Congratulations!



Jorge Gomez Guzman (07/08/09) Soil Sorter at the Vista Plant, announces the birth of his son **Isaac Guzman**, 9 lbs., 1 oz. 20 inches pictured with his two other sons.

We are Family at POS!



Diego Lemuel (07/20/04) AOE uncle of **Mateo Sabastian** (10/27/97) AOE at the Riverside Plant.



Rosa Garibay (02/23/05) Presser is **Leonel Garibay's** (09/19/95) Line Driver mother at the Riverside Plant.



Elisa Hernandez (02/17/03) Distributor & **Gumecinda Hernandez** (02/17/03) Distributor are sisters at the Riverside Plant.



Mateo Sabastian (10/27/97) AOE and **Guillermo Sabastian** (08/25/03) Head Washer are brothers at the Riverside Plant.



Ramon Martinez (10/26/78) Washer and **Marcela Santiago** (11/23/98) Stockroom Clerk are cousins at the Riverside Plant.



Miguel Cabera (04/23/01) Distributor and **Felipe Reyes** (04/21/08) are brothers-in-law at the Riverside Plant.



We would like to congratulate **Jason English** (8/21/06) Lead Person and **Lucema Jimenez** (7/19/06) Laundry Worker at the Tucson Plant on their marriage on April 24, 2010. They met while working at POS.

Not pictured:

Miguel Cabera (04/23/01) Distributor and **Maria Cabrera** (04/23/01) AOE are married and work at the Riverside Plant.

Frank Olguin (08/08/80) Assistant Supervisor and **Ofelia Orozco** (04/30/80) AOE are related and work at the Riverside Plant.

Rogelio Lemus (06/13/90) Assistant Plant Superintendent and **Lupe Lemus** (04/28/97) Stockroom Clerk are cousins and both work at the Riverside Plant.

Monica Robles (08/19/96) Distributor at the Los Angeles Plant and **Hilda Carrillo** (06/26/90) ABS Support Specialist are sisters.

Gloria Boothe (09/06/94) Stockroom Supervisor and **Scott Boothe** (10/05/99) Corporate Sales Representative are married and work at the Irvine Plant.



Sam Corona (05/01/72) Assistant Supervisor & **Josefina Corona** (01/09/84) Mender are married & Sam's brother **Alberto Corona** (01/16/79) Water Treatment Operator and they all work at the Riverside Plant.



Andrew Holliday (11/10/03) Corporate Sales Representative at the Los Angeles Plant is the father to **Lucas Andrew Holliday** (07/15/10) Unloader also at the Los Angeles Plant.

If you would like to be included in the Family section please send your information to Stephanie Leibick at the Corporate Office to be published in future issues.

Alex's Safety Corner



Alex Navarro
Safety Manager
(12/03/07)

Phoenix Plant are the C.H.A.M.P.S.!

“Let’s get ready to Rumble”..... Hailing from Phoenix, Arizona, we have the 8th POS plant to embark upon the new safety journey. The team, with a record of zero lost time incidents this year is known as the C.H.A.M.P.S. (Changing Habits And Making People Safe) and is ready to knock-out unsafe acts and injuries in order to become the undisputed heavy-weight safety champions of Prudential Overall Supply. Ding, ding....



Back row left to right:

Brandon Castellano (09/24/07) Route Manager, CHAMPS Coach/Sponsor
Ricci Partridge (09/04/07) Maintenance Supervisor
Robbie Garibay (09/05/06) Office Clerk, CHAMPS Vice President
Florencia Valdez (12/05/05) Distributor, CHAMPS member
Maria Barajas (02/22/07) Towel Folder, CHAMPS member
Oralia Reyes (08/31/00) Stock Room Clerk, CHAMPS member
Alejandro Mota (06/06/05) Washer, CHAMPS member
Jason Bogar (10/02/07) Sales & Service Manager, CHAMPS Safety Champion

Front row left to right:

Anthony Gutierrez (07/30/07) Auto Mechanic, CHAMPS President
Rene Ruan (05/11/09) Customer Sales Representative, CHAMPS member



Los Angeles Plant employees who attended the training.

Realizing the key role fire training can have, not only on plant safety, but on saving lives, L.A. Industrial’s Fire & Emergency Subcommittee took the lead in coordinating the plant’s annual fire training. Under the leadership of Delfina Castaneda (President of the P05 Fire & Emergency Subcommittee), the team single-handedly coordinated with local fire protection services personnel to provide education on fire prevention, types of fires, fire extinguisher inspection, and actual hands-on fire extinguisher fire fighting techniques for the entire plant. According to Delfina, the team’s ability to successfully coordinate the superb effort is attributed to the fact that “Prudential Overall Supply is truly committed to empowering associates and supporting us in making safety a part of everything we do”.

Safety in Action at Los Angeles Industrial Plant

by Alex Navarro



Los Angeles Plant employees learned fire extinguisher fire fighting techniques.

From the Prudential Mail Bag...



Hemophilia Foundation of Southern California

June 9, 2010

Rosa Vasquez
Prudential Cleanroom Services

Dear Ms. Vasquez,

On behalf of the Hemophilia Foundation of Southern California, and the individuals we serve, thank you for sharing our vision and giving so generously.

Your generous donation of (300) water bottles towards the Dr. Laurence J. Logan Golf & Tennis Tournament, is greatly appreciated.

The proceeds from the Dr. Laurence J. Logan Golf & Tennis Classic will go towards benefiting our community and family programs such as camp, retreat, educational events, and more. With your generous donation, you have played a vital role in advancing the Foundation's cause to advocate and support the needs of the bleeding disorders community. Your contribution will also help to raise awareness in the communities that we serve.

We value your donation and appreciate your continued support.

Thank you.

Sincerely,

Linda Corcoran
Linda Corcoran
Executive Director

In compliance with IRS requirements, we attest that no goods and services have been provided to you in exchange for this donation of gifts. This letter will serve as an acknowledgement for your financial records. Tax ID#95-1916053

Rosa Vasquez (01/21/08) Account Executive, Los Angeles Cleanroom

From: Fernandez, Margaret
Sent: Friday, March 12, 2010 11:30 AM
To: Sherrie Lowe
Subject: Paul Armijo
Importance: High

Hello Sherrie,

I'm sending this note so you can pass on Kudos to Paul Armijo's Manager and let him know what a great job Paul continues to do each time he services us here at Waste Management in Rio Rancho. It's always a pleasure to see him because no matter how stressful his day might be he never shows it. He is always in a pleasant, friendly, and positive mood. Just wanted to recognize him and to let you know you have a great employee on hand.

Margaret Fernandez
District Fleet Maintenance Administrator
Waste Management of NM

From everyday collection to environmental protection, Think Green.® Think Waste Management

Sherrie Lowe (11/07/06) Key Account Manager and Paul Armijo (03/27/00) Customer Sales Representative, Albuquerque Plant

From: Vanessa.M.Dimalanta@kp.org
Sent: Tuesday, April 06, 2010 1:53 PM
To: Tim Rotell
Subject: Thank you!

Tim - your company is always so responsive to our requests and I want to say thank you. Prudential is a pleasure to do business with and I do appreciate your being there for us - even if it was "just a tablecloth" we didn't end up needing after all.

Vanessa Dimalanta
Interim Supply Chain Management Director
Kaiser Permanente - San Diego

~~~~~  
Y - You Make the Difference  
E - Excellence in Service, Access and Quality  
S - San Diego is # 1

Just Say "Yes"!

Tim Rotell (04/12/99) District Sales Manager, Corporate Office



June 3, 2010

Mr. Jon Marts  
Sales & Service Manager  
Prudential Overall Supply  
1429 N. Milpitas Blvd.  
Milpitas, CA 95035

Mr. Marts,

I would like to take this opportunity to commend Dave McGee for the quality of service that he consistently provides to our location. He is cordial, patient, and professional. His customer skills are above reproach. And believe me, I have tested them on a number of occasions. Dave never seems to have a bad day and no request is too small, whether it be delivering a single jacket or stopping by to pick-up a uniform that the tech forgot to bring in.

I believe that Dave McGee is the type individual that would be successful at any endeavor and Prudential Overall Supply is fortunate to have such a quality person representing them.

Sincerely,  
*William E. L...*  
William E. L...  
Urban and Industrial Entomologist/Operations Manager  
Orkin Pest Control

Jon Marts (05/30/00) Sales & Service Manager, Milpitas Industrial  
Dave McGee (06/22/98) Customer Sales Representative, Milpitas Industrial Plant

**RICOH**  
 2100-A Ward Avenue  
 San Valley, CA 93603-1873  
 (888) 378-4100 - Telephone  
 (888) 378-4100 - Faxline  
 Natalie.Panossian@rpson.ricoh.com - Email

October 28, 2008

To Whom It May Concern:

I write this letter of recommendation in regards to Ricoh Printing System America, Inc.'s (RPSA) experience with Prudential Classroom Services (Prudential).

Earlier this year, I spent some time shopping around for a new vendor for classroom general rental services for RPSA and I found that Prudential Classroom Services' provided the most competitive pricing. RPSA entered into a contract with Prudential for classroom general rental services in June of 2008 and I can personally attest to the fact that during the entire transition process from RPSA's previous vendor to Prudential and through today, Rosa Vasquez and her team at Prudential have provided the utmost professional, courteous, and diligent customer service.

I feel confident that you will find what you are looking for in terms of your classroom general rental service needs with Prudential. In short, it is my pleasure to recommend Prudential Classroom Services to you.

Should you have any additional questions regarding the above, please do not hesitate to contact me.

*Natalie Panossian*  
 Natalie Panossian  
 Senior Attorney - Ricoh Printing Systems America, Inc.

Rosa Vasquez (01/21/08) Account Executive, Los Angeles Cleanroom

To Whom It May Concern,  
 All the employees here at Roadline, 3533 National Ave. wish to commend you on an exceptional employee - Bo Rankins.  
 Bo's customer service skills are exceptional. He has proven to be a valuable asset to your company. Bo is extremely willing to go the "extra mile" to make a customer happy. He gives 110% on every visit.

Thank You  
*Rosale Kent*  
 Supervisor

Bo Rankins (10/19/98) Customer Sales Representative, Chula Vista Plant

From: Harold  
 Sent: Saturday, February 06, 2010 9:16 AM  
 To: Jeff Snow  
 Subject: Note

Jeff,

I just wanted to write you personally and thank you for your excellent customer service to me while I worked for the City of Stockton. I apologize for not being able to make the last meeting but they made me an offer I could not refuse so I retired with little notice.

During the time that I handled uniform issues and especially once you came into the picture the level of service was amazing. This is not to say it was perfect but under your direction issues were handled promptly and courteously.


While no one is perfect it is clear to me that you had the interest of Prudential and your customers at heart. Your meetings to assess the level of service were not just a P.R. meeting with a standard (and ambiguous) form but a pleasant experience where there was genuine interest.

One of my regrets of retirement is that I will miss the opportunity to experience this level of customer service. Thank you for the opportunity to work with you and the staff at Prudential.

Unfortunately I do not have an address to forward this to the owners but I hope you will take the opportunity to share it with them. It is unfortunate that quality service is seldom recognized so please know it is appreciated.

Harold Duncan

Jeff Snow (06/28/04) Regional Manager, Corporate Office

  
**County of San Diego**  
CLERK & RECORDER, S.D. COUNTY MEDICAL EXAMINER  
DEPARTMENT OF THE MEDICAL EXAMINER  
1075 Cleveland Ave., Ste 101 San Diego, California 92101-1200  
TEL: (619) 444-0000 FAX: (619) 442-0000  
CHRISTINA STANLEY, M.D. COUNTY DEPUTY MEDICAL EXAMINER

Prudential Overall Supply  
 740 F Street  
 Chula Vista, CA 91910

Dear Sir

I just wanted to take this opportunity to let you know that Alex, my route driver is one outstanding young man. He is always upbeat and a genuine pleasure to work with. In my opinion he goes far beyond what is required of him as a driver and delivery person.

Your company should be very proud to have him as an employee. He is a true asset to your company and represents your company in a very positive manner.

*Robert Sutton*  
 Robert Sutton  
 Autopsy Room Supervisor  
 San Diego County Medical Examiner's Office

Alex Hurtado (07/14/08) Customer Sales Representative, Chula Vista Plant

# Prudential Offers New Products and Services

POS Revamps  
On-Line Store

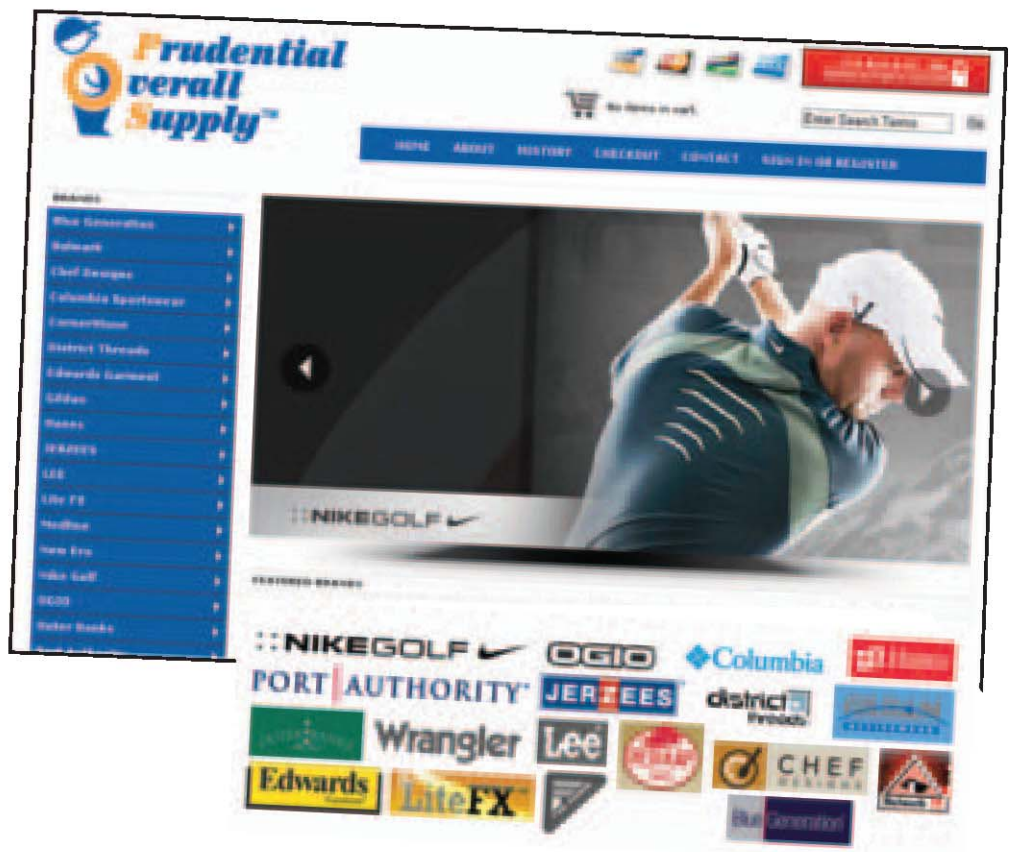
[www.prudentialonlinestore.com](http://www.prudentialonlinestore.com)

Prudential Overall Supply announced that it has revamped its on-line store.

The store: [www.prudentialonlinestore.com](http://www.prudentialonlinestore.com) now represents the industry's most recognized brands; Nike Golf, OGIO Apparel, Columbia Sportswear, Port Authority, Hanes, Jerzees, Gildan, District Threads, Outer Banks, Wrangler, LEE, Red Kap, Chef Designs, Bulwark, Edwards Garment, Lite FX, The Force and Blue Generation.

The on-line store features a wide-variety of image apparel choices for all shoppers. All first time on-line customers can browse and pay via credit card upon check-out. Upon set-up, current Prudential customers can establish credit accounts to make on-line store purchases. Select Prudential customers can set-up personal Company stores based on minimum volume conditions.

Please come see why Prudential has made these thousands of apparel items available to our customers!



We are excited to announce that this newsletter is printed entirely on Forest Stewardship Council certified paper. FSC certification ensures that the paper used in this publication contains fibers from well-managed and responsibly harvested forests that adhere to strict environmental and socioeconomic standards. We are proud to make this significant move to help our environment. The FSC logo on our publication signals not only FSC certification, but also Prudential Overall Supply's commitment to improving the environment.

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