



OFF-THE-CUFF

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MILPITAS CLEANROOM PLANT



A PUBLICATION FROM



DAN CLARK'S MESSAGE

December, 2018

To Our Friends,

It is hard for me to comprehend that I have just completed 50 years working at Prudential. It seems like it was just yesterday that I graduated from college. My conclusion for all—time goes by fast—life is short—enjoy what you do!

When I started working at POS in 1968, our revenue was 7 Million dollars annually with 4 plants and 400 employees. Today we are close to 200 Million dollars annually in revenue with 18 plants and 14 service centers located in 14 states and Puerto Rico, and we deliver to 36 states by truck with 1900 employees. I thank all for making this incredible journey possible.

I've been fortunate to grow up at Prudential and fortunate to see Prudential grown up. To all the "old timers" before me who I knew and those I didn't know, I thank you for the foundation you built.

Prudential has to stay committed to its core values:

1. Our people/our associates/our employees are our most valuable asset.

YOU MAKE THE DIFFERENCE!

2. We must retain our customers by providing them with both excellent service and excellent value for their dollar.
3. The quality process has to be continuously checked and vigorously maintained.
4. Training programs and developing people will sustain POS in the future.
5. We recognize we are in a partnership with our employees, customers and suppliers.
6. And finally we must live our Mission Statement daily.

Success is the actualization of giving 100% effort, developing teamwork, using synergism to produce more with less and being the best we can be.

LISTEN — ADAPT — BE POSITIVE

There will be a transition as our "baby boomers" move on, and I'm one of them. Prudential has a good group of young people moving up the organizational chart to fill any gaps/positions. That gives me confidence that POS will continue to improve. (Kaizan) I can only imagine the progress to be made over the next 50 years.

At this time of year I cherish the privilege of expressing the company's sincere thanks to each of our employees, customers, suppliers and friends for the meaningful things that they have done for us in 2018, and to extend our heartfelt best wishes for 2019. It is my hope that we may keep the holiday spirit of faith, love and goodwill toward all alive throughout the year. May God grant each of you joy, peace, and happiness in this holiday season and coming year.

Merry Christmas to All!

DAN CLARK (09/23/68) *Chairman of the Board*



Diciembre, 2018

A Nuestros Amigos,

Es difícil para mí el darme cuenta que acabo de cumplir 50 años trabajando en Prudential. Si apenas fue ayer cuando me gradué de la universidad. Mi conclusión para todos es: el tiempo se va rápido, la vida es corta, y ¡disfruta lo que haces!

Cuando empecé a trabajar en POS en el 1968, nuestros ingresos eran de 7 millones de dólares anuales con 4 plantas y 400 empleados. Hoy en día, nos acercamos a los 200 millones de dólares anuales en ingresos con 18 plantas y 14 centros de servicio ubicados en 14 estados y Puerto Rico, y repartimos a 36 estados por camión con 1900 empleados. Les agradezco a todos ustedes el hacer posible esta increíble jornada.

He tenido la fortuna de crecer en Prudential y también la fortuna de ver a Prudential crecer. A todos los “veteranos” antes de mí que llegue a conocer y también a los que no, les agradezco por la base que construyeron.

Prudential tiene que permanecer comprometido en sus valores fundamentales:

1. Nuestra gente / nuestros asociados / nuestros empleados son nuestra adquisición más valiosa.

¡TÚ HACES LA DIFERENCIA!

2. Tenemos que mantener a nuestros clientes, proporcionándoles tanto un excelente servicio como una excelente oferta para que su dinero rinda
3. El proceso de calidad debe de ser constantemente verificado y darle mantenimiento vigorosamente.
4. Los programas de entrenamiento y desarrollo personal sostendrán a POS en un futuro.
5. Reconocemos que estamos en una sociedad junto a nuestros empleados, clientes y proveedores.
6. Y finalmente debemos vivir nuestra Declaración de Misión diariamente.

El éxito es darte cuenta que damos el 100% de nuestro esfuerzo, desarrollamos el trabajo en equipo, y usamos la cooperación mutua para producir más con menos y ser lo mejor que podamos ser.

ESCUCHA — ADAPTA — SÉ POSITIVO

Habrà una transición a medida que nuestros “baby boomers” sigan su curso, yo siendo uno de ellos. Prudential tiene un gran grupo de jóvenes escalando las gráficas de nuestra organización para llenar cualquier hueco / posición disponible. Eso me da total confianza que POS seguirá mejorando. (Kaizan) Solo puedo imaginar el progreso que se logrará en los próximos 50 años.

En esta época del año valoro el privilegio de poder expresar el sincero agradecimiento de la compañía a cada uno de nuestros empleados, clientes, proveedores y amigos por las cosas tan significativas que han hecho por nosotros en 2018, y extender nuestros más sinceros deseos para 2019. Es mi esperanza que podamos mantener el espíritu navideño de fe, amor y buena voluntad hacia todos durante todo el año. Que Dios les conceda a cada uno de ustedes alegría, paz y felicidad en esta temporada de Navidad y el año que se aproxima.

Feliz Navidad
a todos!

DAN CLARK (09/23/68) *Presidente de la Junta*



☆ ANNIVERSARIES

25 YEARS OR MORE

NAME	PLANT	JOB TITLE	HIRE DATE
Clark J. Daniel	00	Chairman of Board	9/23/1968
Watts Thomas C.	00	President	9/8/1975
Verduzco Elpidia	15	Production Supervisor	3/7/1977
Sanchez Francisco	06	Laundry Worker	5/12/1977
Mota Juan C.	22	Washer	8/9/1977
O'Leary Marc E.	00	VP of Cleanroom Ops	12/7/1977
Corral Maria M.	13	Supervisor	7/31/1978
Martinez Ramon R.	02	Washer	10/26/1978
Corona Alberto B.	02	Maint Mechanic	1/16/1979
Pelayo Ricardo R.	09	Maintenance Supv	2/27/1979
Loredo Maria T.	10	Garment Coordinator	6/26/1979
Lecair Laura A.	10	Plant Manager	8/9/1979
Ruiz Modesta	06	Laundry Worker	10/1/1979
Garcia Felipa	04	Laundry Worker	4/7/1980
Torres Alicia	05	Production Employee	4/7/1980
Reyes Juana	02	Laundry Worker	4/23/1980
Carrillo Javier H.	05	Production Employee	4/30/1980
Cummins Mitch	21	General Manager	7/21/1980
Stillwagon Thomas	12	Service Center Manager	7/28/1980
Olguin Francisco	02	Janitor	8/8/1980
Freese Charles K.	00	Senior Systems Analyst	9/29/1980
Garcia Jose J.	05	Customer Sales Rep.	5/11/1981
Blanco Juventino	06	Laundry Worker	5/15/1981
Herrera Benigno C.	06	Laundry Worker	8/12/1981
Robles Enrique	05	Customer Sales Rep.	11/16/1981
Ortiz Miguel	06	Service Attendant	1/25/1982
Balaam Robert Lee	00	Controller	3/28/1983
Maurer Dan R.	05	Customer Sales Rep.	6/27/1983
Opon Maria	10	Folder	11/16/1983
Bielefeld Bret A.	00	Director of Purchasing	2/6/1984
Boyer Jimmy	02	Asst General Manager	2/7/1984
Valdez Magdalena	10	Folder	4/7/1984
Hoang Kim T.	00	Accts Rec Clerk	5/2/1984
Blanco Martha A.	15	Production Employee	5/21/1984
Herrera Rodolfo M.	05	Washer	8/8/1984
Perez Lomberto	04	Laundry Worker	9/4/1984
Bigler Marlan L.	00	Systems Analyst	11/26/1984
Roque Noel	04	Washer	3/4/1985
Bernal Roselia	17	Order Fulfillment Oper	6/18/1985
Tamayo Jose F.	21	Maint Mechanic	7/15/1985
Escobar Ernesto R.	07	Maintenance Supv	11/4/1985
Kopicka Karen L.	02	Office Clerk	1/6/1986
Jimenez Antonio	04	Customer Sales Rep.	1/21/1986
Cordova Irma	05	Production Employee	2/7/1986
Ocegueda Maria	05	Production Employee	2/14/1986
Dominguez Alberto M.	02	Maintenance Supv	3/4/1986
Rodriguez Vicente A.	04	Customer Sales Rep.	4/30/1986
Sandoval Alma D.	07	Order Fulfillment Oper	6/3/1986
Sanchez Maria T.	15	Production Employee	8/4/1986
Uribe Humberto	04	Plant Supervisor	9/2/1986
Lara Yolanda	05	Production Employee	9/16/1986
Figueroa Rosa N.	15	Production Employee	11/5/1986
Chavez Catalina	05	Production Employee	11/13/1986
Arellano Carmen	15	Production Employee	5/19/1987
Davis Dean	06	Laundry Worker	7/15/1987
Fonseca Victoria	15	Production Employee	8/18/1987
Garcia Michael	02	Customer Sales Rep.	9/2/1987
Reyes Aurelio C.	04	Laundry Worker	10/12/1987
Ordaz Fabiola	02	Laundry Worker	2/10/1988
Elberson Mark W.	13	General Manager	2/16/1988
Brooks Gary L.	13	Customer Sales Rep.	3/14/1988
Berruecos Ruth	05	Production Employee	4/11/1988
Flores Michael R.	13	Customer Sales Rep.	6/13/1988
Valencia Lourdes	08	Laundry Worker	10/24/1988
Virues Jose L.	02	Washer	11/21/1988
Cesario Eva M.	00	Direct Sales Manager	1/9/1989
Jimenez Maria L.	04	Laundry Worker	1/23/1989
Leza Alicia	10	Folder	2/13/1989
Guerrero Ampelia	02	Laundry Worker	3/6/1989

25 YEARS OR MORE CONT...

NAME	PLANT	JOB TITLE	HIRE DATE
Chan Tom	00	Regional Maint. Engineer	3/23/1989
Kaur Tarsem	08	Laundry Worker	3/27/1989
McKinney Michael E.	00	Comp Support Spec	3/30/1989
Truax Karen D.	00	Director of IT	4/10/1989
Cadenas Felisa F.	04	Laundry Worker	6/19/1989
Aguirre Aurelia M.	06	Laundry Worker	7/3/1989
Mata Longoria Saul	05	Production Employee	7/27/1989
Nelson Jeffrey A.	00	Regional Manager	8/8/1989
Martinez Audencio	05	Production Employee	8/30/1989
Serrano Irma	04	Laundry Worker	9/5/1989
Ruiz Imelda	10	Folder	10/4/1989
Palominos Magdalena	13	Janitor	11/6/1989
Ramirez Diega	02	Laundry Worker	11/8/1989
Cesario Dean	06	Customer Sales Rep.	12/27/1989
Rich Frank W.	00	District Sales Manager	1/29/1990
Corona Maria A.	04	Laundry Worker	2/26/1990
Soto Felipe	06	Laundry Worker	2/27/1990
Leon Arturo	06	Laundry Worker	3/13/1990
Kalert Christopher	00	ABS Manager	3/23/1990
Blazek Michael P.	00	Regional Director	5/21/1990
Mendoza Rebeca C.	09	Laundry Worker	5/29/1990
Lemus Gasca Rogelio	13	Plant Manager	6/13/1990
Carrillo Hilda	00	ABS Support Spec	6/26/1990
Arvayo Carlos E.	21	Laundry Worker	7/30/1990
Valencia-H. Jorge A.	02	Customer Sales Rep.	9/10/1990
Macias Ana D.	15	Production Employee	9/24/1990
Sangha Major S.	08	Laundry Worker	10/10/1990
Haghighi Hilda	00	Accts Rec Clerk	10/15/1990
Perez Hilda E.	15	Production Employee	10/17/1990
Magana Arturo	04	Customer Sales Rep.	10/29/1990
Voros Stephen A.	00	Project Manager	12/3/1990
Banuelos Raquel M.	13	Laundry Worker	3/20/1991
Murillo Maria C.	15	Production Employee	4/8/1991
Blancas Elisa	15	Production Employee	4/24/1991
Briseno Evangelina	08	Laundry Worker	5/8/1991
Garnica Jr. Ezequiel	22	Maint Mechanic	5/10/1991
Sanchez Placido	08	Laundry Worker	5/16/1991
Valdez Susana	21	Office Manager	6/10/1991
Valdez Ricardo	13	Sales & Service Manager	6/11/1991
Koury Rebecca L.	23	Plant Manager	6/24/1991
Tinsay-Wong Merriam	00	Accts Pay Supv	7/1/1991
Macias Aida	02	Laundry Worker	9/30/1991
Sanchez Fidelia	04	Laundry Worker	9/30/1991
Harder Dave H.	02	Maintenance Supv	3/23/1992
Martin Gerald P.	00	VP Sales & Marketing	4/20/1992
Stanton Mark R.	00	District Sales Manager	7/13/1992
Blazer Michael S.	80	Plant Manager	7/30/1992
Arellano Ebelia	15	Production Employee	8/3/1992
Espinosa Jose I.	04	Customer Sales Rep.	8/7/1992
Villalobos Jose De J.	05	Production Employee	8/10/1992
Felix Rosa A.	21	Laundry Worker	9/4/1992
Covarrubias Victor	05	Wholesale CSR	9/10/1992
Gonzalez Rafael C.	17	All Other Empl	9/14/1992
Schurter Stefan	00	Senior Vice President	10/26/1992
Peraza Maria E. O.	15	Production Employee	11/12/1992
Tran Lonnie Thi	00	Personnel Clerk	1/4/1993
Campbell Martin W.	05	Wholesale CSR	1/19/1993
Flores Cecilia S.	02	Office Clerk	1/25/1993
Thompson John David	00	Executive Vice President	2/16/1993
Vang Lue	08	Maint Mechanic	4/19/1993
White Ana	23	Production Manager	4/19/1993
White Ernest D.	00	Fleet Administrator	4/19/1993
Campos Ana	15	Production Employee	5/5/1993
Villanueva Lilia M.	15	Production Supervisor	5/11/1993
Reed Robert M.	12	Utility CSR	6/1/1993
Magana Rosa	05	Office Manager	6/7/1993
Zazueta Ronaldo G.	21	Customer Sales Rep.	6/14/1993
Ramirez Maria E. M.	08	Laundry Worker	6/16/1993
Cooper Geoffrey A.	26	Line Driver	7/19/1993
Alcantar Fabiola	07	Production Supervisor	8/3/1993

25 YEARS OR MORE CONT...

NAME	PLANT	JOB TITLE	HIRE DATE
Armenta Miguel A.	21	Stock Room Manager	10/4/1993
Benavides Ana Maria	08	Laundry Worker	10/18/1993
Torres Georgina	15	Office Manager	11/18/1993

20 YEARS

NAME	PLANT	JOB TITLE	HIRE DATE
Estrada Maria	15	Production Employee	1/20/1998
Johnson Jawando	23	General Manager	1/26/1998
Abad Murillo Maria E.	15	Production Employee	3/31/1998
Guy Nathan	13	Customer Sales Rep.	4/13/1998
Kohlman Stacey	45	Sales & Service Manager	4/13/1998
Trevizo Alfonso	05	Customer Sales Rep.	4/20/1998
Heras Adela	22	Laundry Worker	5/11/1998
Perez Susana	13	Laundry Worker	5/11/1998
Ponce Richard	21	Sales & Service Manager	5/27/1998
Rodriguez Lidia M.	06	Laundry Worker	5/30/1998
Uribe Amparo	04	Laundry Worker	6/30/1998
Gamez Karina	02	Production Supervisor	7/13/1998
Martinez Rosa	21	Laundry Worker	7/20/1998
Cervantes Oscar	05	Production Employee	7/30/1998
Ramos Maria Lourdes	09	Laundry Worker	8/11/1998
Scarlett Carmen	22	Production Supervisor	9/8/1998
Palacios Gonzalo	04	Washer	10/6/1998
Navarro-Ayala Hortencia	22	Laundry Worker	11/16/1998
Santiago Marcela G.	02	Laundry Worker	11/23/1998
Chmielewski Thomas Francis	26	Customer Sales Rep.	12/1/1998

15 YEARS

NAME	PLANT	JOB TITLE	HIRE DATE
Hernandez Gumeinda S.	02	Laundry Worker	2/17/2003
Hernandez-Sandoval Elisa	02	Laundry Worker	2/17/2003
Zurita Gregory G.	08	Customer Sales Rep.	4/7/2003
Madribeles Jr. Antonio	09	Customer Sales Rep.	4/28/2003
Arreola Marisol	50	Folder	6/20/2003
Clark Jr. Donald R.	04	Customer Sales Rep.	8/18/2003
Webb Timothy A.	08	Line Driver	8/19/2003
Ibarra Francisco J.	08	Production Supervisor	8/20/2003
De Nunez Abigail R.	22	Laundry Worker	9/29/2003
Holliday Andrew	05	Corporate Sales Rep.	11/10/2003
Rodriguez Esperanza	50	Folder	11/25/2003
Hoyos Leonel	21	Plant Mgr Trainee	12/1/2003

10 YEARS

NAME	PLANT	JOB TITLE	HIRE DATE
Urena Priscillia A.	21	Office Clerk	1/21/2008
Vasquez Rosa M.	09	General Manager	1/28/2008
Trice Robert Eugene	30	Customer Sales Rep.	2/18/2008
Dominguez Lina Marcela	00	Personnel Manager	2/25/2008
Jenkins Laura T.	15	Production Employee	3/10/2008
Rivera Maria F.	23	Stock Rm Clerk	3/10/2008
Sandoval Rodriguez Manuel	00	Accts Rec Clerk	3/17/2008
Bowen Shawna Kay	00	Executive Admin	3/31/2008
Lopez Andrew R.	17	Customer Sales Rep.	4/7/2008
Bautista Charles A.	00	Key Accounts Manager	4/21/2008
Reyes Alvarado Felipe	02	Washer	4/21/2008
Casillas Miguel S.	23	Maintenance Supv	4/29/2008
Weatherford Loran Lee	50	Garment Coordinator	4/29/2008
Ruvalcaba Delfina	05	Q/A Technician	5/15/2008
Covarrubias Rodriguez Joel	04	Laundry Worker	5/27/2008
Thin Sao	70	Folder	6/2/2008
Tirado Serna Felipe	02	Laundry Worker	6/3/2008
Manjarrez Baudelia S.	15	Production Employee	6/9/2008
Peay Lashawn P.	70	Folder	6/10/2008
Ortiz Muniz Ana C.	23	Stock Rm Supervisor	7/22/2008
VanZandt Peter A.	17	Customer Sales Rep.	8/18/2008
Perry II Joseph Edward	85	Asst General Manager	8/25/2008
Murillo Alberto	51	Line Driver	9/22/2008
Pearsall Johnnie A.	70	Soil Sort	10/14/2008
Rodrigues Gary Michael	09	Customer Sales Rep.	10/20/2008
Harding Anthony G.	02	Customer Sales Rep.	10/27/2008
DiGiovanna Michael V.	05	Sales & Service Manager	11/10/2008
Melendez Lopez Jose W.	75	Garment Coordinator	11/24/2008
Villa Jr. Robert J.	17	Customer Sales Rep.	12/2/2008

5 YEARS

NAME	PLANT	JOB TITLE	HIRE DATE
Pati Stephen J.	71	Garment Coordinator	1/2/2013
Heffner Ryan A.	45	Corporate Sales Rep.	1/28/2013
Yang Xiong Pao	08	Maint Helper	1/28/2013
Hernandez Isaac Richard	04	Customer Sales Rep.	2/4/2013
Nicosia Salvatore	21	Route Manager	2/4/2013
Marquez Joel G.	21	Laundry Worker	2/22/2013
Dominguez Maria E.	22	Laundry Worker	3/4/2013
Lane Violet	22	Laundry Worker	3/4/2013
Williams Sylvia Juliet	00	HR Representative	3/11/2013
Arevalo Maria L.	05	Production Employee	3/18/2013
Sanchez Roman Yolanda	05	Production Employee	3/25/2013
Kiyama Loanne Hong	00	Buyer	3/27/2013
Leon Marisol	22	Laundry Worker	4/1/2013
Pyne Donald Carl	05	Sales & Service Manager	4/22/2013
Hollins Cheryl Denise	70	Folder	4/24/2013
Perez Manuel	45	Washer	5/6/2013
Rivera Bryan	05	Maintenance Supv	5/13/2013
Santos Evangelina O.	00	Acct Clerk	5/20/2013
Tejeda Edgar	06	Customer Sales Rep.	6/3/2013
Mota Verence	22	Laundry Worker	6/10/2013
Rolando Jose Joel	45	Laundry Worker	6/19/2013
Lopez Mayte	00	Supervisor	6/20/2013
Villegas Gonzalez Daniel	12	Customer Sales Rep.	6/24/2013
Gonzales Steven M.	04	Customer Sales Rep.	7/1/2013
Moore Jr. James Ray	30	Route Manager	7/1/2013
Torres Sanchez Aida A.	23	Soil Sort	7/1/2013
Darling Adam Michael	55	Customer Sales Rep.	7/2/2013
Morales Miguel Antonio	08	Customer Sales Rep.	7/8/2013
Dalley Steven Patrick	22	General Manager	7/22/2013
Hayashi Bryan A.	13	Sales & Service Manager	7/22/2013
Garcia Moreno Javier	06	Laundry Worker	7/24/2013
Graber Rosemarie O.	00	Quality Assurance Manager	8/1/2013
Pineda Castro Norma	50	Folder	8/5/2013
Ortiz Jose Angel	22	Laundry Worker	8/9/2013
Aguilar Garcia Rocio	10	Soil Sort	8/12/2013
Valdivia Oscar	13	Customer Sales Rep.	8/12/2013
Ly Ty Chuethai	08	Maintenance Supv	8/28/2013
Romero Markus Frank	21	Customer Sales Rep.	8/28/2013
Gonzales Brian David	21	Customer Sales Rep.	9/3/2013
Campos Roy J	50	Customer Service Rep.	9/6/2013
Roberts Steven R.	55	Corporate Sales Rep.	9/16/2013
Seda Jr. Herbert	50	Customer Service Rep.	9/16/2013
Barker Jr. Donald Eugene	60	Plant Manager	9/20/2013
Lopez Lopez Fernando	60	Plant Mgr Trainee	9/20/2013
Lopez Lopez Magdalena	60	Q/A Technician	9/20/2013
Lopez Lopez Isabel	60	Laundry Worker	9/20/2013
Rodriguez De Mendez Yolanda	60	Washer	9/20/2013
Tran Xuan Thi Kim	60	Laundry Worker	9/20/2013
Waymire Patricia May	60	Stock Rm Supervisor	9/20/2013
Perez Rodriguez Pablo Adrian	09	Customer Sales Rep.	9/26/2013
Martinez Garcia Rebeca	60	Garment Coordinator	9/27/2013
Martinez Jose L.	17	Customer Sales Rep.	10/1/2013
Ayala De Rodriguez Maria M.	60	Laundry Worker	10/7/2013
Rivas Yesenia	07	Buyer	10/8/2013
Alexander Dana T.	55	Driver	10/25/2013
Broas Emelita M.	00	Personnel Clerk	11/4/2013
Gomez Leyva Raphael	09	Route Manager	11/11/2013
Hernandez Jose	15	Garment Coordinator	11/12/2013
Radmilovich David	00	Sr Director of Production	11/18/2013
Montenegro Ricardo A.	71	Plant Manager	11/19/2013
Kelley Michael D.	80	Sales & Service Manager	11/25/2013
Quinonez Jaime	04	Customer Sales Rep.	12/2/2013
Harrell David C	13	Customer Sales Rep.	12/16/2013
Minter Richard Alan	50	Maint Mechanic	12/17/2013
Contreras Julio Cesar	22	Customer Sales Rep.	12/23/2013
Benitez Osvaldo	06	Customer Sales Rep.	12/30/2013

50TH ANNIVERSARIES...

CORPORATE OFFICE TURNS "50"!



This is the architect's drawing of the new corporate headquarters to be built this year. Construction is scheduled to get underway in July with completion set for October 15.

The building site is at what will be the intersection of Alton and Aston Streets in the Irvine Industrial Complex surrounding the Orange County Airport. Prudential Overall Supply joins some one hundred other industrial firms in what is the fastest-growing and most outstanding complex of its kind in the country.

For the first time in several years all executive, administrative and accounting offices will be under one roof. The executive and administrative offices will be moved from the Los Angeles Plant at 6920 Bandini Blvd., Commerce. Accounting and Data Processing will be moved from 6570 Telegraph Road, Commerce.

The present Anaheim plant will be moved to the new Orange County location. This will improve our efficiency of operation and make it more convenient for the plant operation.

The very attractive design was created by the firm of Cline, Zerkle, Agee and Saedin of Berkeley, Architects and Engineers.

We look forward to the completion of our building when we can move in and become even more a part of this growing, vital and interesting area.



Corporate Office in 1968



Corporate Office now in 2018.



John D. Clark and the Corporate Office team in the 1970's.



In the midst of proliferation in land, buildings and equipment acquisition, Prudential Overall Supply opened its General Office in 1968. It is situated next door to the Irvine Plant, both properties being part of what once was an agriculture spread on historic 110,000 acre Irvine Ranch in fast developing Orange County. The main office houses the administration functions of the Company.

- excerpted from "A Half Century of Progress."
Prudential Overall Supply



Original entry walkway.

THANK YOU DAN CLARK FOR YOUR DEDICATION TO PRUDENTIAL AND EMPLOYEES!

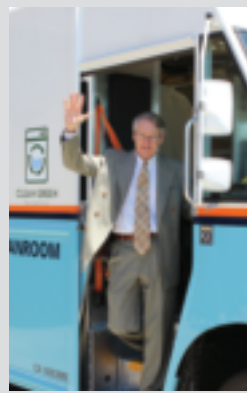


PRUDENTIAL OVERALL SUPPLY CELEBRATES DAN CLARK'S 50TH EMPLOYMENT ANNIVERSARY

September 23, 2018, Prudential Overall Supply, a leading company in the uniform and facility services industry, announced that **DAN CLARK** (01/19/15), the company's CEO and Chairman of the Board celebrates his 50th employment anniversary.

Dan has kept his focus on growing the many facets of the Company. Dan has spent his entire career with Prudential. He joined the firm during summer vacations in high school and college. After graduating from the University of Southern California in 1968, he joined Prudential full-time and served as CSR (Customer Sales Representative), General Manager, Vice President, Executive Vice President of Operations, and President before becoming CEO and Chairman of the Board in 1989.

Through Dan's leadership, the Company has grown in many ways. In 1989, Prudential successfully operated in two states, California and Arizona. Today, operations have expanded throughout the United States with 33 operating locations, a central distribution center in Cerritos, CA and a corporate headquarters in Irvine, CA. The company's cleanroom division, Prudential Cleanroom Services provides national service programs to customers requiring these specialized services. This is accomplished through a network of seven ISO Class 3 cleanroom processing facilities that are all ISO 9001:2015 certified, and a service center in Puerto Rico.



Through this expansion the Company has grown its revenues by nearly four times, and has gained operating efficiencies by controlling costs. For Dan, growth has never been one dimensional. People development remains a cornerstone of Prudential's continued success, and Dan remains a driving force behind the firm's expansive training programs, and an advocate for internal promotions. Each year Dan prepares an article that appears in the Holiday issue of the Company's publication, Off-The-Cuff. The common thread amongst these articles focuses on keeping the faith, staying true to core values, and sustaining goodwill toward all. With this hope and focus, it is Dan's belief that Prudential will continue to set milestones and celebrate anniversaries.

Thank You!

FEATURED PLANT - MILPITAS CLEANROOM



MILPITAS CLEANROOM

THE MILPITAS CLEANROOM

YEAR OPENED:	1999
CURRENT NUMBER OF EMPLOYEES:	62
CURRENT NUMBER OF ROUTES:	4



JOSH MILLER
(09/12/11) *General Manager*
Josh joined Prudential in September 2011 as a Route Manager for the Milpitas Cleanroom. Since that time he has held positions in both Cleanroom and Industrial. He graduated from San Diego State University with a bachelor's degree in Psychology. Josh has been married for 10 years and has 3 kids, Logan (6), Zack (3), and Hannah (4 months). In his spare time he enjoys playing sports with his kids, watching movies, reading, and traveling. He also loves watching sports and is a fan of the SF Giants, 49ers, and the Warriors.



LAURI LECAIR
(08/09/79) *Plant Manager*
Lauri lives in Tracy California. She joined Prudential on August 9, 1979 as a production employee. In 1987, she transferred to the Office for 5 years. In 2002, Lauri was promoted to Plant Manager at the Milpitas Industrial plant, and in 2005 she was also in charge of the Milpitas Cleanroom plant. Lauri has been awarded the Plant Manager of the year 4 times. She enjoys working at Prudential and is very fortunate to work with a great group of people. In her spare time she enjoys Camping, rooting for the local sports teams, spending time with family, friends and her fur baby Chelsea.



KWANGEE LEE
(09/16/02)
Sr. Sales & Service Manager
Kwangee joined Prudential Cleanroom Services as an MPTP. He was promoted to Route Manager and then to Sales & Service Manager for the Milpitas Cleanroom. Kwangee has held the SSM position for both Cleanroom and Industrial Divisions. Kwangee graduated from SIU at Carbondale, IL with a BSc degree in Business Economics. He has been married for 24 years to his wife, Debbie and they have 2 children, Chris and Chelsea. In his spare time he enjoys attending his children's sport activities (water polo, karate, and cross country), and traveling.

The date of hire is listed after each employee name throughout Off-the-Cuff

A Quarterly Publication of Prudential Overall Supply - Dedicated to the improvement of employee morale and the broadening of customer relationships.
CONTRIBUTING EDITORS: Stephanie Leibick, Marketing Manager & Jerry Martin, Vice President of Sales & Marketing
LAYOUT & DESIGN: Stephanie Leibick, Marketing Manager & EOS Agency
Please address all correspondence and address changes to: StephanieL@pos-clean.com

MILPITAS CLEANROOM



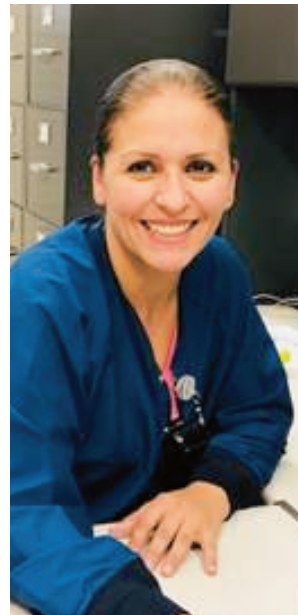
DANIEL DE AVILA (06/25/12)
Sales & Service Manager.
Daniel joined Prudential in June of 2012 as a Garment Coordinator at the Los Angeles Cleanroom Plant. Progressively he grew within the company, and was recently promoted to SSM in March of 2018. He is an Avid fan of Los Angeles Dodgers, Lakers, Kings, University of Southern California and the San Francisco 49ers. He is also a proud father to two daughters, Jennifer (14) and Julia (8). Daniel enjoys being active, travelling, and exploring the Bay Area.



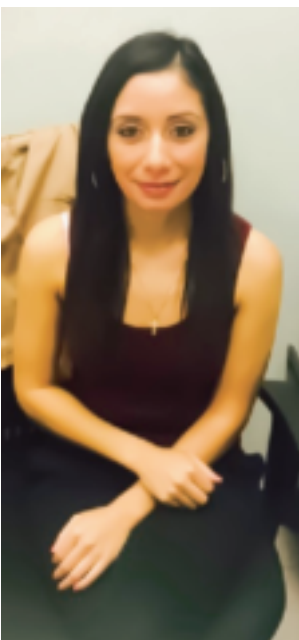
GERALD SALDANA (10/01/18)
Route Manager.
Jerry was born in San Jose California and is a proud father of three. He enjoys riding BMX with his two oldest boys, playing guitar for his daughter and cheering on his favorite hockey team, San Jose Sharks. Jerry was hired on as a Route Manager and is excited to build his career with Prudential Cleanroom Services.



ADAM MARTINEZ
(08/27/18) *Route Manager*
Adam joined Prudential in August 2017. He grew up in the City of Santa Clara, CA. He received a degree in Fire Science and General Business from Mission College in Santa Clara. Adam was a Santa Clara Firefighter / EMT I for 5 years. He lived in Boston, MA and currently reside in San Jose's Willow Glen area. Adam's experience in the last 13 years has been in Medical Management as a Surgical Technician, CMA / Office Manager Primarily for Orthopedic Surgery and Sports Medicine practices for different medical centers and outpatient clinics throughout the bay area. He enjoys cheering on the San Francisco Giants and 49ers, and his hobbies include working on classic cars, going on long drives and heading to Disneyland. Adam is very happy to be a part of Prudential and looks forward to doing his best as a Route Manager and bring all his experience, knowledge and hard work to this great team.



ANGELICA MELERO
(12/12/09)
Production Manager
Angelica has been part of the Prudential Family since December 12, 2009 as a supervisor. She was then promoted to Stockroom Supervisor, and then Production Supervisor. Angelica has been a tremendous contributor to the Milpitas Cleanroom's success over the years. On the personal side of things Angelica and her husband have 2 children Sarai and Aron. On her spare time she enjoys spending time with her family picnicking at the park and exercising.



BLANCA LOPEZ
(12/11/12)
Office Manager
Blanca is a San Jose native, and enjoys all that the Bay Area has to offer in regards to the beautiful weather and the outdoors. She loves to hike, run and Zumba. She also loves spicy food, "The spicier- the better". Blanca has been on the Prudential Team since 2012, during which time she has supported the Milpitas Cleanroom Plant, Milpitas Industrial Plant, Sacramento Service Center, and the Portland Cleanroom Plant.



OFFICE CLERK

AUDREY RAMIREZ (05/01/18),
Audrey first started on the industrial side of Prudential and then came over to the cleanroom side. Some things she enjoys doing is going to her little sister's football games, hiking and she loves taking walks on the beach.

Prudential
Cleanroom
Services®

MILPITAS CLEANROOM



CUSTOMER SERVICE REPRESENTATIVES

Left to right:

ALFONSO CAMPOS (03/19/94),

JUAN FERNANDEZ (08/20/18),

MICHAEL HURTADO (12/12/09),

FRANCISCO HENRIQUEZ (12/12/09),

JOSE FERNANDEZ (10/08/18),

Not pictured **FAAGU TALIVAA** (07/30/18).

**Prudential
Cleanroom
Services®**



WASH DEPARTMENT

Left to right:

RODEL GOMEZ (08/03/18),

JESUS ESTRADA (03/22/18),

PHILLIP SALINAS (11/01/18),

RALPH DELA CRUZ (12/05/14),

HAVON D BUTLER (11/26/18).

JOSEFINA ACEVEDO (11/10/97)

Production Supervisor

Josefina has been with Prudential since November 1997. She started in the press line and after one year she was promoted to Lead Person. She enjoys shopping and loves watching movies and reading books. Josefina also enjoys spending time with her family.

MILPITAS CLEANROOM



SOIL SORT DEPARMENT

Left to right front:

THI THU HA NGUYEN (11/12/18),
PATRICIA GONZALEZ CASTRO (04/09/18),
GISELLE CORONA (09/14/18),

Left to right back:

ORTENCIA DELGADO (04/23/18),
GLADYS JANETH ACUNA (07/25/17),
ANITA QUINTOR (08/31/17),
JOSEFINA GARCIA MURILLO (01/15/18),
ARLENE DELA MAGLENTE (11/06/18),
LOURDES MUNOZ (03/21/18),
PATRICIA CAMPOS RODRIGUEZ (01/15/18).



Left to right:

ROCIO AGUILAR GARCIA (08/12/13),
Soil Sort
CECILIA MENDOZA (09/12/07)
Mender.

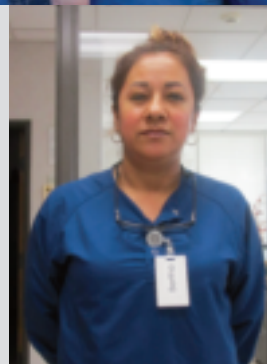
SOIL SORT & MENDER DEPARTMENTS



FOLDING DEPARTMENT

Left to right:

JOSEFINA ACEVEDO (11/10/97),
MAGDALENA VALDEZ (4/7/84),
ALBERTINA JIMENEZ (2/13/07),
ALICIA LEZA (2/13/89),
MARIA LAURA LEMUS (10/19/15),
MARIA OPON (11/16/83),
MARIA MORA (3/30/06).



BERTHA LIZAMA (03/05/18)
Folder

MILPITAS CLEANROOM



DISTRIBUTING DEPARMENT

Left to right:

SOCORRO LOPEZ (11/16/09),
LORENA MENDOZA SOLIS (03/27/06),
NEIDY EXCARLET ORTIZ GUIDO (03/23/18),
NORMA ELIAS (04/03/06),
DAISY SANCHEZ (12/12/09),
REBECCA VILLANUEVA (09/21/99),
CARMELITA LOPEZ GARCIA (06/15/18).



DISTRIBUTING DEPARMENT

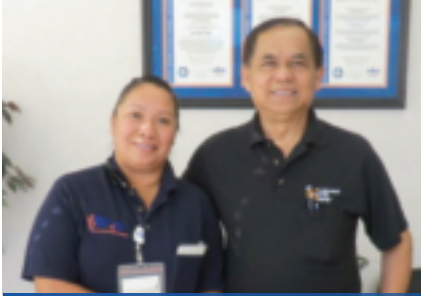
Left to right front:

MARIA C. MARTINEZ GIL (11/16/09),
KIM LE (11/12/18),
ELPIDIO MAGLENTE (11/06/18),

Left to right back:

LOURDEZ GUTIEREZ RODRIGUEZ (02/24/10),
BERTHA LIZAMA ALCARAZ (03/05/18),
GLADYS ESPINOZA ACUNA (11/26/18),
NICOLASA BARRERA (06/14/16),
SARA SORIA DE GALLO (09/2/97),
FELY SAQUITON (11/27/18),
NYDIA VILLANUEVA (11/27/18),
ALICIA MARISCAL (04/17/06),
LAURA ANGELICA VILLANUEVA (12/12/09).

MILPITAS CLEANROOM

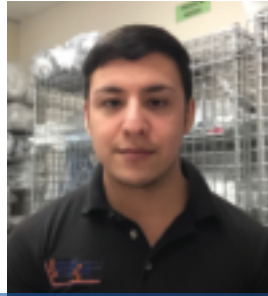


GARMENT COORDINATOR TEAM

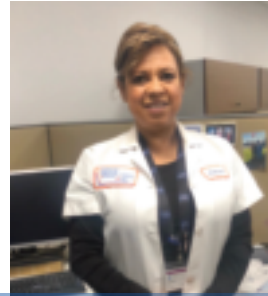
Left to right: **SILVIA MORANDO-MOORE** (06/29/15), **RAFAEL GARCIA** (12/12/09).



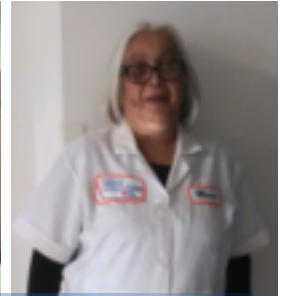
EMILIA SANDOVAL
(12/12/09)
Garment Coordinator



IVAN GARCIA
(3/19/14)
Garment Coordinator



LETICIA RUIZ
(11/16/09)
Garment Coordinator



MARIA LOREDO
(6/26/79)
Garment Coordinator

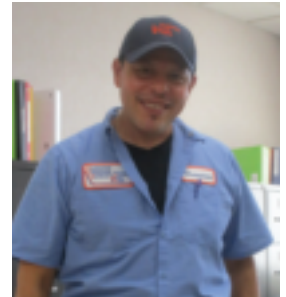


QUALITY ASSURANCE TEAM

Left to right:
MAGDALENA CAMACHO (08/28/09) QA Technician,
FREDDY ALFARO (03/22/18) QA Supervisor,
RAUL MEZA-BARRAZA (09/21/18) QA Technician.



GERARDO ALVAREZ
(01/17/11)
Maintenance Supervisor
Gerardo Alvarez joined Prudential in 2011 as a Fleet Mechanic. He transferred to Maintenance in 2017 and was then promoted to Maintenance Supervisor in 2018. Jerry was born and raised in Oakland. He began in the mechanical field in 1994 and became a technician by 2002. His accomplishments and recognitions have motivated him to grow in his career. Jerry enjoys watching bay area sports; Warriors, Oakland A's and Raiders.



FRANCISCO ALVAREZ
(03/07/11)
Maintenance Mechanic



FIRE AND EMERGENCY SAFETY TEAM

Left to right front:
VERONICA ZAMORA CERNA (09/20/17),
ROCIO AGUILAR GARCIA (08/12/13),
ALBERTINA JIMENEZ (02/13/07),
SOCORRO LOPEZ (11/16/09),

Left to right back:
NORMA ELIAS (04/03/2006),
ANITA QUINTOR (08/31/17),
ANGELICA VILLANUEVA (12/12/09),
LORDEZ GUTIEREZ RODRIGUEZ (02/24/10).

MILPITAS CLEANROOM FEATURED CUSTOMER...



CUSTOMER SINCE: **2005**

CURRENT PRODUCTS PROVIDED:

- Coveralls
- Boots
- Hoods
- Scrub Tops
- Flocks
- Scrub Bottoms



BioMarin Pharmaceutical Inc. 770 Lindero Street, San Rafael, CA 94901

A COMMITMENT TO CORPORATE RESPONSIBILITY

BioMarin is committed to conducting its operations and managing its products in a responsible manner and in accordance with applicable laws, rules, and regulations. BioMarin regularly reviews its operations to improve efficiency and reduce environmental impact where appropriate.



Jean-Jacques Bienaimé
Chairman and
Chief Executive Officer
BioMarin Pharmaceutical Inc.

2018 is already off to a great start at BioMarin. Our success as a company hinges on our ability to develop treatments for rare genetic diseases that target specific molecular alterations that can normalize the biology of a disease. We strive to identify critical markers of the treatment that can reflect a dramatic impact on the patient's quality of life and survival. We do this by taking advantage of our deep knowledge of genetics, biology, medical science and manufacturing biologics. Our research and development efforts build on our scientific expertise and seek to embrace whatever technology precisely addresses the mechanism of action of a disease.

By demonstrating a dramatic impact on a patient's disease, we can often compress development times and deliver a treatment to patients in significantly less time than the industry average. Targeting normalization of the biology of the disease is a substantial medical achievement and can provide a strong value proposition for cost-conscious payers around the world.

We are looking forward to reaching several important milestones in our pipeline this year, and we continue to invest in and scale our operations for substantial growth over the coming years.

We are grateful for the support we receive from patients with rare genetic diseases and their families, patient advocacy organizations, BioMarin employees, physicians, academic researchers, regulatory authorities, elected officials, payers and the local communities where we operate. Together, we are able to make a big difference in small patient populations.



Grounded in our original mission of positively impacting small patient populations by bringing new treatments to market, we look for new ways to serve our communities every day. With employees in more than 30 countries, we continually expand our operations into new markets and grow our teams — and our reach — around the world.

Take a moment to read more about our featured customer at:

www.biomarin.com



PCS Team at BioMarin Pharmaceutical, Inc.

Left to right:

DANIEL DE AVILA (06/25/15) Sales & Service Manager,
JUAN FERNANDEZ (08/20/18) Customer Service Representative,
JOSH MILLER (09/12/11) General Manager.



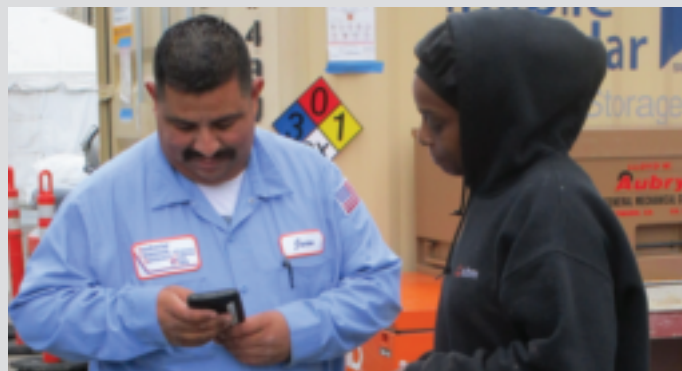
Juan getting truck ready to deliver.



Juan and Daniel with BioMarin garments ready to deliver the packaged garments.



Juan hard at work pushing the BioMarin garments into their facility. We cover the carts to keep the contaminants away from the packaged garments.



Juan obtaining the signatures for delivery at BioMarin to confirm delivery using Prudential's digital Trackpro System.



Prudential Cleanroom Services garments in use at the BioMarin facility.

SAFETY CORNER



A MESSAGE ABOUT SAFETY...

As families and loved ones gather over the coming holidays, the Safety Department would like to extend our warmest thoughts and best wishes for a wonderful, safe holiday season to you and your family. It is the season for giving and there is no better gift than to be safe and surrounded by your loved ones. It has been a pleasure to partner with each one of you to accomplish our united goal of keeping everyone safe in the workplace, and we look forward to an even better year to come.

Since this little corner is about safety, our department would like to give special mention to the Milpitas Cleanroom and its crew! **JOSH MILLER** (09/12/11) *General Manager*, **LAURI LECLAIR** (08/09/79) *Plant Manager*, and their team have run a top of the line safety program for the last few years. Achieving three years of zero recordable incidents is no small feat, and for that, we would like to acknowledge their dedication to keeping their team safe! We hope in the future to reward the Milpitas Cleanroom with the Voluntary Protection Program.

We also would like to congratulate the Prescott Service Center team for passing its VPP Star recertification with flying colors. This is thanks to the constant leadership of Steve Hernandez and his team. Keep up the good work!

Thank you to all of our Prudential Overall Supply associates for all your hard work and for making Prudential not only a great place to work, but more importantly, a safe one as well.

Happy Holidays!

Thank You!



E.S.L. ENGLISH AS A SECOND LANGUAGE PROGRAM

As we grow as a company so does the diversity in our plants. We are fortunate to have great benefits at Prudential Overall Supply which include our E.S.L. (English as a Second Language) Program. This year participating plants worked hard to create a learning environment for our employees, in an effort to develop them to reach their full potential. Our intention is to encourage employees to reach out to formal institutions to continue learning skills that will enrich their personal lives and to help create a stronger workforce for today and tomorrow. We are proud to announce that this year our Tuition Reimbursement Program has increased its limit to \$6,000 a year for those employees wanting to continue to develop themselves further. Our department would like to congratulate the class of 2018 E.S.L. graduates.



SPRING E.S.L. GRADUATION CEREMONY MESA CLEANROOM PLANT

Top left to right:

SYLVIA WILLIAMS (03/11/13) Human Resources Representative,
VERONICA CALDERA (08/22/11) Soil Sort Lead,
PAULA MARTIN (01/17/18) Soil Sorter,
CONCEPCION HINOJOS (04/20/09) Folder,
ALBA CHINCHILLAS (08/23/10) Soil Sorter,
MARIA AGUAYO (01/11/17) Folder,
ZOILA SANCHEZ (06/09/17) Folder,
MARIA DEL C. SANDOVAL (11/06/17) Folder,
REBECCA KOURY (06/24/91) Plant Manager,

Bottom left to right:

ANGELICA CARLOS (11/22/10) Distributor,
MARIA VILLAGRAN (11/06/09) Stockroom Clerk,
MARIA MENDEZ DE MENDIVIL (10/05/17) Soil Sorter,
MARTHA DURAZO (04/20/95) Distribution Lead,

Employee who also graduated but were to shy for a picture:

MARTHA GUTIERREZ MUNOZ (02/07/11) Soil Sorter.



FALL E.S.L. GRADUATION CEREMONY MESA CLEANROOM

Top left to right:

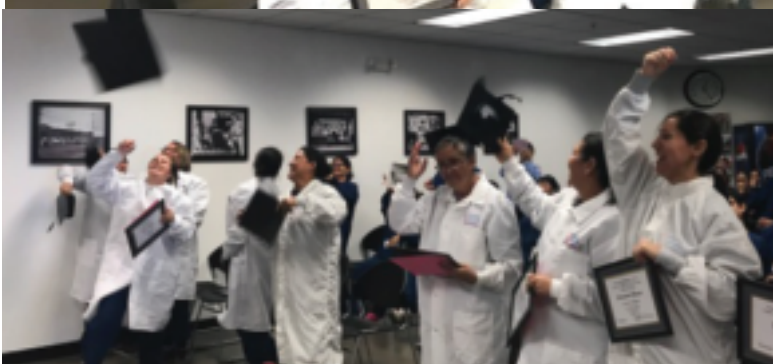
SYLVIA WILLIAMS (03/11/13) Human Resources Representative,
LOURDES VARGAS (10/20/97) Stockroom Clerk,
DAISY MENDIVIL ACOSTA (12/14/09) Folder,
ELSA GUTIERREZ Distribution (04/20/09) Lead,
MIRNA ENCINAS JIMENEZ Distributor (11/6/17),
CATALINA ARRIETA ORTIZ Soil Sorter (01/15/18),
BARBARA ESQUIVEL Folder (11/21/17),
OLIVIA INZUNZA Distributor (08/30/00),
ALMA GRANILLO Folder Lead (02/20/18),
DEICY PEREZ Soil Sorter (11/29/17),
ROCELIA CASTELLANOS Folder (12/14/09),
ARACELI CEJA FERNANDEZ Soil Sorter (09/10/07),
BEATRIZ GARCIA-VAZQUEZ (11/29/06),

Bottom left to right:

LEONOR NAVARRO RIOS Folder (12/09/09),
FELIPA VILLAGRAN Folder (01/05/11),
ANA PAREDES Folder (02/12/18).

Students that also graduated but were too shy to take a picture:

AIDA TORRES SANCHEZ Soil Sorter (07/01/13),
MARTHA CARDENAS Folder (08/09/07),
DOMINIC BARRERA MENGONI Washer (03/06/18),
ANA CARRILLO DE BELTRAN Folder (04/06/10),
OLIVIA GARCIA Soil Sorter (12/14/06),
SILVIA CARRILLO Soil Sorter (12/28/09).



MESA CLEANROOM EMPLOYEES CELEBRATE AS THEY GRADUATE FROM THE ENGLISH AS A SECOND LANGUAGE PROGRAM.

E.S.L. ENGLISH AS A SECOND LANGUAGE PROGRAM CONT.



SPRING E.S.L. GRADUATION CEREMONY CARSON PLANT

Left to right:

MIKE WALL (10/18/10) General Manager, **NATALIA CABRERA** (09/4/97) Janitor, **FELISA CADENAS** (06/19/89) Laundry Worker, **MARIA RAMIREZ ALTAMIRANO** (10/20/14) Laundry Worker, **BEATRIZ CORTEZ** (04/25/05) Laundry Worker, **AMPARO URIBE** (06/30/98) Laundry Worker, **ESPERANZA GALINDO** (08/15/16) Laundry Worker, **MARIA GLORIA BARERRA** (06/09/14) Laundry Worker, **SYLVIA WILLIAMS** (03/11/13) Human Resources Representative, **ALEX TORIBIO** (12/08/14) Sales & Service Manager.



SPRING E.S.L. GRADUATION CEREMONY FRESNO PLANT

Left to right:

SYLVIA WILLIAMS (03/11/13) Human Resources Representative, **CHRIS FRANCO** (02/14/11) General Manager, **MARGARITA CASTILLO DE CASTELLAN** (02/16/15) Laundry Worker, **MARIA MAURICIO CAMARILLO** (06/22/15) Laundry Worker, **VICTOR RAMOS NAVARETTE** (03/09/15) Laundry Worker, **MARIA DIAZ** (04/28/14) Laundry Worker, **PATRICIA ESCAMILLA** (10/27/14) Laundry Worker, **MARIA RAMIREZ** (06/16/93) Laundry Worker, **YESSICA BERNAL** (03/28/16) Laundry Worker, **NICOLE PALMER** (08/19/09) Regional Manager, **SYLVIA GUTIERREZ** (03/20/02) Office Clerk.

PSS TRAINING

PSS - Professional Sales Skills - Achieve Global Training Program and Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE), and Service Leadership Positions.



PSS SESSION 25 - SAN MARCOS, CA

Left to Right:

BILL EVANS (08/20/07) District Sales Manager, Vista Plant,
DEAN KILLION (03/6/95) Senior Director of Sales, Corporate Office,
MARK HARRIS (02/26/18) Corporate Sales Representative, Colonial Heights Plant,
CHAD NOLAN (04/09/18) Corporate Sales Representative, Denver Service Center,
FORMER EMPLOYEE,
BILL DEAN (03/26/18) Corporate Sales Representative, Atlanta Service Center,
FORMER EMPLOYEE,
VINCENT BRANCIFORTE (06/19/17) Corporate Sales Representative, Phoenix Plant,
ROSA VASQUEZ (01/28/08) General Manager, Milpitas Industrial Plant,
MATT PALMER (04/23/18) Corporate Sales Representative, Riverside Plant.



PSS SESSION 26 - SAN DIEGO, CA

Left to Right:

LUIS HERRERA (08/29/16) Corporate Sales Representative, Fresno Plant,
KAREN TRUAX (04/10/89) Director of Information Technology, Corporate Office,
MICHELLE HENRY (09/10/18) Corporate Sales Representative, Colonial Heights Plant,
GEORGE DAOUD (10/08/18) Corporate Sales Representative, Las Vegas Service Center,
MARLON WILKINS (12/30/96) District Sales Manager, Los Angeles Plant,
JEFF GRIFFETH (10/08/18) Corporate Sales Representative, Greenville Service Center,
JIM MCDONALD (07/23/18) Corporate Sales Representative, West Sacramento Service Center
JOE BONTKEOE (09/10/18) Corporate Sales Representative, Greenville Service Center,
DEAN KILLION (03/6/95) Director of Sales, Corporate Office,
TERI ANN SALVADOR (08/27/18) Corporate Sales Representative, Las Vegas Service Center,
TRAVIS HAGER (06/25/18) Corporate Sales Representative, Beckley Service Center,
BILL EVANS (08/20/07) District Sales Manager, Vista Plant.

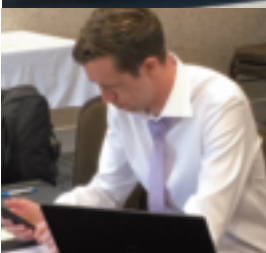
MGO (MARKETING GROUP ONE) IN MILPITAS, CA



Attendees included

Corporate Sales Representatives:

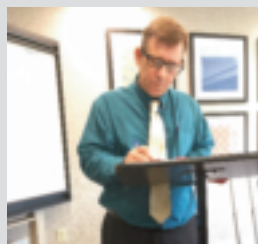
BRUCE AROLA (12/29/97) Milpitas Industrial Plant,
RICHARD PHU (04/04/06) Chula Vista Plant,
RYAN HULL (04/06/15) Riverside Plant,
DON BRYSON (10/15/07) Moorpark Service Center,
CHRIS MILLER (07/02/12) West Sacramento Service Center,
RICHARD BIRLEW (11/27/17) Milpitas Industrial Plant,
ANDY HOLIDAY (11/10/03) Los Angeles Plant,
NICK MIRANDA (04/16/07) Indio Service Center.



RICHARD BIRLEW

(11/27/17) Corporate Sales Representative,
 Milpitas Industrial Plant

Hard at work to make the sale!



RYAN HULL

(04/06/15)
 Corporate Sales Representative,
 Riverside Plant

Helping the team to get to their goal!

MEETINGS & TRAINING PROGRAMS

2018 INDUSTRIAL PLANT MANAGER'S MEETING

Thanks everyone who helped make this year's Industrial Plant Manager's Meeting one of the best ones to date. This year's meeting came together through the hard work and amazing effort of each and every one of you.

Special thanks to Riverside's team and all its employees for really going out of their way to accommodate us.

The meeting was centered around open topic discussions, best practices and success stories from our Industrial plants. It was a valuable time for all attendees and for our organization's growth.

PEDRO MENA (1/16/17)
Process Improvement Manager



Plant Manager attendees.



Riverside Plant's amazing team that helped prepare meeting.



Where the value is created.



Plant tour.



Meeting session.



Stretch and flex exercises.

2018 CLEANROOM PLANT MANAGER'S MEETING

The Cleanroom Plant Manager meeting we held in Commerce has come to a successful completion. During this time we heard great success stories from all plant managers, learned about best practices and found new improvement opportunities to pursue in the coming months. I would like to thank everyone that participated and helped make this meeting a memorable one for all of us. Special thanks to Commerce Cleanroom team for hosting us, they truly performed beyond expectation. P15's team was definitely looking to outshine P02's hosting skills, both teams were great.

I look forward to next year's plant Manager meetings and seeing you all there. Thank You.

PEDRO MENA (1/16/17)
Process Improvement Manager



Plant Manager attendees.



Los Angeles Plant's amazing team that helped prepare meeting.

**Prudential
Cleanroom
Services®**



Vendor presentations.



Identifying new opportunities.

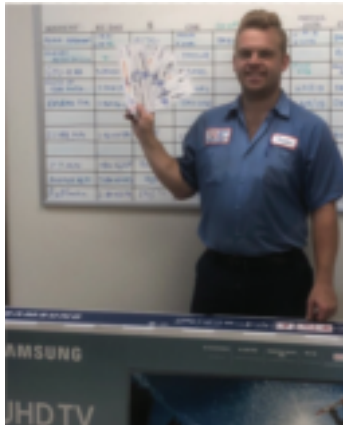


Meeting session.



Stretch and flex exercises.

ATLANTA P85 SALES CONTEST HELPS INCREASE LOCATION SALES!



Left to Right:
DAVID TORBETT (08/07/17) Corporate Sales Representative,
TAYLOR LONG (10/02/17) Customer Sales Representative,
KAMAL HARCHAOUI (12/07/15) Customer Sales Representative, and
BILL DEAN (03/26/18) Corporate Sales Representative.

EMI GRADUATE!



Our newest EMI graduate!

The TRSA Executive Management Institute (EMI) teaches progressive employee and customer relations techniques and other emerging practices to textile services management so they can more effectively tackle to-do lists. EMI instructors explain how today's workplace dynamics and social trends impact everyday business decisions in the textile services industry. Participants discuss their pressing work challenges with instructors and industry colleagues in classes and social events, delivering the "wisdom of the crowd" for immediate applicability to your workplace.

ROSA VASQUEZ (01/28/08) General Manager, Milpitas Industrial Plant

CHECK THIS OUT TOO:

This article was featured in TRSA's series of profiles on women in the linen, uniform and facility services industry. For June 2018, they profiled Rosa Vasquez, General Manager for Prudential Overall Supply, Milpitas, CA. This series was organized in cooperation with TRSA's Women in Textile Services Committee.

To read the article, please use this link on our website:
<https://2sosvz2hzeoe1v9f6ohcdy37-wpengine.netdna-ssl.com/wp-content/uploads/2018/07/RosaVasquezJune18TS.pdf>

TEXTILE SERVICES PROFILES

WOMEN ON THE MOVE— 'EVERY DAY I LEARN SOMETHING NEW'

This is the latest in our series of profiles on women in the linen, uniform and facility services industry. For June, we profile Rosa Vasquez, general manager for Prudential Overall Supply, Milpitas, CA. This series was organized in cooperation with TRSA's Women in Textile Services Committee.

How and when did you get into this industry?

I started my career in this industry 26 years ago with Aramark Cleanroom Services. I was hired temporarily to fill the position of a family member who needed to take some time off for a family emergency. My sister-in-law had already been working for Aramark for approximately four years at the time. The production manager who hired me became a great mentor and after two weeks on the job I was promoted to the front office where I started to learn the ins and outs of the cleanroom industry. I spent 16 years with Aramark and held various positions. I left the industry for about four years to spend more time with my kids. In 2008 I joined Prudential Cleanroom Services as an account executive (sales) and after five years I was promoted to assistant general manager. In 2015 I decided to transfer to our industrial division in order to continue learning all that this industry has to offer. In June of 2015, I was promoted to general manager of our Milpitas industrial facility and I have been here ever since.

What's the most rewarding aspect of your job?

EDITOR'S NOTE: If you know of a woman in textile services who would make a good profile for this publication (self-referrals included), please contact TRSA's Salita Jones at sjones@trsa.org.

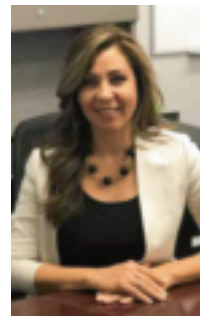
Seeing how my team comes together during difficult times to make it happen. I have been in several facilities as a manager and in all facilities my teams have been ready and willing to be challenged. This makes every aspect of the job that much more rewarding, knowing that my teams will step up to the plate, learn and challenge themselves in order to make a difference.

What's the biggest challenge/opportunity you've faced in your industry and how did you overcome it?

The challenge I faced early on didn't necessarily have to do with the industry itself, but rather the management I reported to. When you have management turnover, every manager wants to come in and get rid of everyone on the team. I went through approximately 14 general managers in my career and that was always the challenge, having to prove myself. When I look back, yes it was a challenge then but the outcome was superior. I learned so much once I pushed through all of the political agendas and it only solidified my career. I worked twice as hard to prove that I was strong enough, smart enough, and that I had the grit to make it in this male-dominated industry.

What's your favorite work-related app and how does it help you?

I don't necessarily have a specific app. I usually navigate through various sites to find insight on the industry, along with magazines that are geared to the laundry industry.



ABOVE: Rosa Vasquez of Prudential Overall Supply, Milpitas, CA, joined the industry in the midst of a family emergency, but stayed on and has advanced into management at Prudential Overall Supply, where she serves as general manager for the Milpitas plant. She advises other women seeking success in textile services to learn the production side of the business, seek out mentors and focus on getting the job done.

Who has been most influential on your career development and what did that person do that made a difference?

Early on, I had many mentors who I learned a great deal from, but the one person who has been very influential in recent years has been Chris Welch, VP of industrial operations at Prudential Overall Supply. When you have someone who believes in you and challenges you to be the best you can be, you never want to disappoint that person. Chris has been instrumental in challenging my ideas as well as supporting changes that may not always be the best but you never know until you try. He always makes it a point to encourage me when the going gets tough and celebrates the wins by

MAINTENANCE SEMINAR AT THE CORPORATE OFFICE

Thanks for all you do!

Prudential held its 2018 Annual Maintenance Supervisor Seminar on August 7-9, 2018 at the Corporate Office. The whole team also went to Ontario, California to visit Consolidated Laundry Machine that manufactures 80% of Prudential's dryers. CLM hosted a training day to go over dryer fundamentals and also to have a firsthand look at three of POS dryers just coming through production. The team also went next door to the Irvine Plant where they were able to learn or show their MEP (Mechanical, Electrical, and Plumbing) drawing skills. For team activity they got to watch the Los Angeles Angels beat the Detroit Tigers 11-5 Go Angels!



DON'T FORGET... Tuition Reimbursement Reminder

Purpose:

People are our most important asset. As part of our Mission Statement, we are committed to excellence in "Developing all employees to achieve their full potential." The Tuition Reimbursement Program assists individual employees in their development.

- Must be full time employee
- Employees scheduled to work 30 hours or more per week are considered full time employees for the purpose of this policy.
- Must have six months continuous employment prior to the start of the course or training.

Eligible Expenses:

- Tuition fees, registration, enrollment fee, books, materials, etc.

Dollar Limit:

- There is a limit of \$6,000 per year.

Encouragement:

- Employees should be encouraged to take classes or tests for high school graduation or the GED.
- Employees should be encouraged to take English as a Second Language classes.
- College course work that applies to furthering career at Prudential.

Advance Approval Required:

- The employee must apply to the General Manager and have the application to the Vice President of Human Resources at the Corporate Office at least two weeks prior to the first day of any course or training.

Application:

- Complete Application for Tuition Reimbursement, Form 10064.
- Refer to CPP 24.10 for full details.

NEW ASSIGNMENTS & PROMOTIONS ...



JOHN THOMPSON (2/16/93) *Executive Vice President.* Congratulations to John Thompson as he has accepted the promotion to Executive Vice President. John has been instrumental these past 25 years in running the finance, accounting, payroll, personnel, accounts payable and other departments as well as participating in the legal arena for the company and the tax issues facing the organization. John will still maintain oversight of those areas in addition to helping Jana Comer become more familiar with his current duties. He will also be assisting in John Clark's education in those same areas. John will still report to the President, Tom Watts.

Congratulations John for a job well done!



JOHN CLARK (8/31/09) *Continued Training.* In January of 2019, John Clark will leave his Regional Manager position in order to continue his training in all aspects of the corporation. John will need to learn the Cleanroom division as well as the various corporate functions such as finance, accounting, purchasing, payables, payroll, personnel, engineering and human resources. John will continue to report to the President, Tom Watts and he will assign various people to assist with his exposure to their areas of expertise. His team in the region is doing very well and we hate to see him leave it but there are many parts of the company that he must learn as he assumes additional responsibilities. It's because his plant teams are doing so well, that we are able to pull John out for his continuing education, so thank you to everyone in region 4.



LEONARD MCALLISTER (8/6/07) *Director of Production.* Effective immediately, Leonard McAllister, Sr. Dir of Engineering, will assume the additional responsibilities of the Dir of Production. As such, the Fleet under Tom Orr, as well as Chuck Freese (P00) and Pedro Mena (00) will report directly to Leonard.

Thank you Leonard for your willingness to take on additional responsibilities. We all appreciate your leadership and strong commitment to Prudential.



DANA MCCALLISTER (6/20/16) *General Manager.* We're excited to announce that Dana McCallister will be assuming the duties of General Manager at the Austin plant. She will be responsible for the cleanroom and industrial operations as well as the Service Centers in San Antonio and St. Louis. Dana joined Prudential in 2016 as a Route Manager assigned to the St. Louis Service center. She came to us with General Manager experience in retail sales after earning her Business Management degree from Southeast Missouri State University. Dana learned the Prudential systems quickly and in a short period proved her ability to assume the additional responsibilities of the Service Center Manager in St. Louis. Dana Played volleyball and basketball in college and spent one year on the Olympic basketball team. In her free time she enjoys camping and volunteers and coaches special needs kids with autism.



TONY AZEVEDO (09/08/14) *Assistant General Manager.* Please join us in congratulating Tony Azevedo on his promotion to Assistant General Manager of the Milpitas Industrial Plant. He was originally born and raised in San Jose, CA and currently lives in Los Banos, CA. with his wife, September. They have been married for 21 years and have 3 children, son Marcus who is 23 and will be graduating from CSU Stanislaus this spring, Robert who is 19 and will be entering the Airforce this year and his daughter Kiara who is 17 and graduating from high school. Kiara will be attending CSU Bakersfield on a softball scholarship in the fall. Both Tony and his wife are huge SF Giants and SF 49ers fans and try to travel as much as possible in their spare time.



MARK KIBLER (07/06/15) *Assistant General Manager.* The Fresno team is pleased to announce the promotion of Mark Kibler to Assistant General Manager for P18 Sacramento. A southern California native, Mark is a graduate of UC Santa Barbara where he double majored in Business Economics and Accounting. He is an outdoor enthusiast who enjoys backpacking, hiking, travel and working out to keep fit. It is our understanding that Mark was quite the JC Basketball player in his time. He does his very best to live an active lifestyle. Aviation is a real passion for Mark; he currently is working on obtaining his pilot's license which should be completed in 24 months. The Fresno, Moorpark and West Sacramento teams are ecstatic to have someone of Mark's caliber in the position of AGM.



DEBORAH MENCY (08/06/18) *Human Resources Manager at Richmond Cleanroom Plant.* We are excited to have Debbie Mency as part of Prudential's Human Resources Department, representing both Richmond and Colonial Heights Virginia. A native of Boston, Massachusetts, she has worked in Human Resources for 17 years specializing in recruitment, sourcing and talent management. Debbie has earned her Master's Degree in Leadership Management from Grand Canyon University. In her spare time she enjoys spending time with her family. She is very proud of her son Elijah who is currently attends Bluefield College in Bluefield Virginia pursuing a degree in criminal justice. Her hobbies include photographing lighthouses and reading fictional stories.



MICHELLE GARNER (12/12/16) *Plant Manager.* Congratulations to Michelle Garner on her promotion to Plant Manager in Fresno. Michelle has proven to be an outstanding leader in her tenure as a Sales & Service Manager at P08 Fresno. Michelle is the proud parent of Dakota age 8 and Justin age 13. A native of Southern California she brings with her that sunny disposition. In her spare time she enjoys hiking, reading and continuing her education through Ashford University. We are very excited to promote Michelle Garner to the position of Plant Manager in Fresno, CA.



REBECCA KOURY (6/24/91) *Plant Manager.* Rebecca is joining our Phoenix Industrial plant in 2019 as our Plant Manager. She is very excited to be learning a new part of Prudential's business and looking forward to working with the Phoenix team. She has been with the Cleanroom Division for 25+ years and was hired by Larry Ranta as the 2nd Quality Assurance Technician Prudential hired. Years later, Stefan Schurter approached her for the SMTP program which was a Plant Superintendent Training Program which opened the doors for much more opportunity and growth. Rebecca has a ton of experience working with ISO on the cleanroom side and will help Phoenix as we prepare to become an ISO certified plant. Rebecca is happy to join the Phoenix team and is eager for the upcoming challenge of learning the industrial side of the operation. She is no stranger to growing professionally with the company as she is one of the many people that Prudential has sent to PMI and she has also utilized the tuition reimbursement program that Prudential offers to their employees to earn her degree.



JANETTE CEJA (01/18/16) *Plant Manager.* Congratulations to Janette Ceja on her promotion to Plant Manager Trainee at Milpitas Industrial Plant. Janette joined Prudential back in January 2016 as an office clerk and did such a great job that we promoted her a few months later to Sr. Office Manager. Janette has been instrumental in making the front office more efficient and making sure the customer files as well as employee files are organized. On a personal note she has been married to her husband Sal for 18 years and they are the proud parents of four girls, Jamilet 23, Jazmine 18, Jayzanna 13, and Jayzette 10. In her spare time, the younger girls keep Janette and her husband busy with soccer games and traveling for competition. They are all die hard 49ers fans and try to make it to home games when possible. Janette also enjoys gardening and cooking for the family and we also get to enjoy some of her cooking.



RICARDO MONTENEGRO (11/19/13) *Plant Manager.* Congratulations to Ricardo Montenegro on his promotion as the new Plant Manager of the Nashua Cleanroom Plant. Ricardo has been with Prudential for just over 5 years now. He started as a Route Manager at the LA Cleanroom and then was promoted to Production Manager at the same facility. A little more about Ricardo (in his OWN words!): I am an amazing husband and father of 2 beautiful kids 5 year old girl and 3 year old boy. I am a sports lover, a skilled goalkeeper (soccer), and a die hard Miami Dolphins fan. Mondays after the super bowl are an official holiday for me. As for hobbies, playing catch with my son, having tea parties with my daughter and cooking with my wife are my top 3 but I also take barbecuing and fantasy football very seriously.

NEW ASSIGNMENTS & PROMOTIONS ...



XENIA MEDINA (06/20/12) *Senior Sales & Service Manager.* Has been promoted to Senior Sales and Service Manager at the Los Angeles Cleanroom. Xenia Medina was hired as a Quality Technician and then quickly promoted to Quality Supervisor after a few months. With her experience in quality, she was able to learn a different set of skills that helped with the Cleanroom customer base. Xenia has since been supporting the Service Department and helped train many different managers that have been able to grow from Garment Coordinator to CSvR, CSvR to Route Manager, Route Manager to Sales and Service Manager, and MPTP to Sales and Service Manager. Before coming to Prudential, Xenia had a teaching background and her ability to help develop individuals definitely shows. Xenia has been married to her high school sweetheart, Robert, for 8 years. She has two kids, Robert, 2, and Zoe, 1. She loves to spend time with her family and friends whether it's a get-together, bbq, or bon fire. AND lastly, the family lives and breathes BLUE- GO DODGERS!



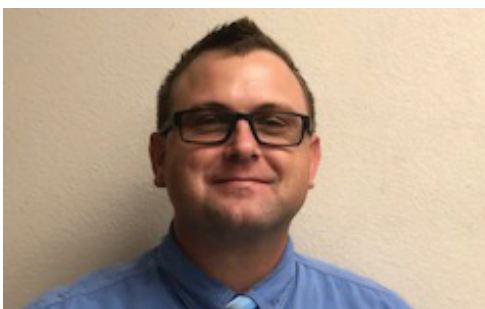
RUBEN GARCIA (09/24/12) *Sales & Service Manager.* Congratulations to Ruben Garcia on his recent promotion to Sales & Service Manager at the Riverside Plant. Before Ruben started with the company as a Customer Sales Representative in 2012 he proudly served in the Marine Corps, doing two tours in Iraq. He has been married to his wife, Andrea, for 10 years this September and they have two amazing sons, Max age 8 and Vincent age 7. His hobbies include working out and spending an absurd amount of time at Disneyland with his family. We are very excited for Ruben's continued contributions to the Riverside team in his new role.



ERNIE MACIAS (10/09/17) *Sales & Service Manager.* Congratulations to Ernie Macias on his recent promotion to Sales & Service Manager at the Riverside Plant. Ernie started with the company last year as the Riverside Office Manager and has shown great ability and dedication leading to his promotion. Prior to coming to Prudential Ernie worked at Safeguard managing a team of property inspectors spanning across 14 states. Ernie is a lifelong resident of the Inland Empire and has been married for 16-years to his wife Melissa; together they have two boys, Ernie Jr. (13) and Danny (12). Both of his sons share the family passion for soccer and currently compete at the highest level of AYSO soccer in the Extras program. On the weekends you can find Ernie at local car shows or camping with his friends and family. His current inventory of show cars include an extensively modified 2012 Chevy Silverado and a 1964 Chevy Impala. Ernie is an avid football fan and is known for being the friendliest Raiders fan in the country.



DENNIS MASI (9/17/18) *Sales & Service Manager at the Portland Cleanroom Plant.* Dennis has been hired as the Sales & Service Manager for the Portland, Oregon Cleanroom Plant. Dennis attended Western Connecticut State University, obtaining a BA in communications and human relations. After 5 year as Assistant Director of a group home facility, Dennis went back to school at Adelphi University for an MA in sport administration. For nearly the next twenty years, Dennis coached basketball at the collegiate level both as an assistant and head basketball coach. When Dennis is not working, he enjoys spending time with his family, including daughters Emerson (6) and Campbell (3).



JOSH LEWIS (07/29/09) *Sales & Service Manager.* Please help us in welcoming and congratulating the newest Sales & Service Manager to the Phoenix team Josh Lewis. Josh has been with Prudential for 9 years as of July 29th. Josh started with Prudential up in Prescott as a relief Customer Sales Representative and then ran his own route for many years prior to becoming the Route Manager 2 years ago. Josh enjoys playing baseball and softball in his free time as well as hanging out with his friends and family. Josh has a fiancée Cassie who works in our Mesa Cleanroom division. Josh's daughter's names are Andie and Mila. We are certain that Josh will be a great addition to the team as Phoenix makes their push for OAA this year.



KEITH HIGHTOWER (07/29/09) *Sales & Service Manager.* Please help us congratulate Keith Hightower on his recent promotion to Sales & Service Manager at the St. Louis Service Center. With his hard work, dedication and adapting to POS culture Keith will be a great asset to our St. Louis location. In his spare time he enjoys spending time with his 4 year old daughter and coaching youth football. Not to mention he is a huge Dallas Cowboys fan.

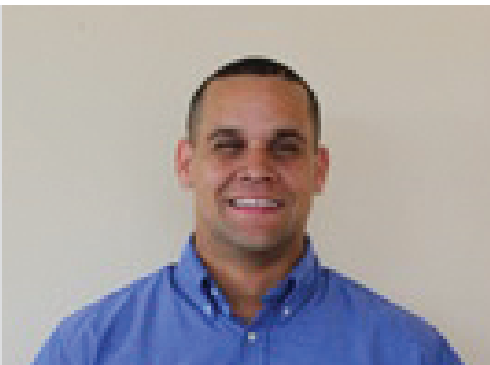


LARRY BLAZE (06/25/2012) *Sales & Service Manager.* Congratulations to Larry Blaze on his promotion to Sales & Service Manager at the Fresno Plant. Larry has proven to be a very valuable member of the management team in his role as route manager. Larry and his wife Jennifer are proud parents of three children: Carson 21, Bailey 19 and Brianna 16. The family enjoys bay area sports and Larry is an enthusiastic weekend poker player. Some day we might even see him on TV. We are very excited to see Larry grow in his time here in Fresno. We have every confidence he will continue to be a valuable asset in his new role.



HECTOR GARIBAY (06/05/18) *Sales & Service Manager.* Hector Garibay has joined the Fresno team. Hector is our newest Sales & Service Manager for Fresno. Prior to joining our team Hector was in pharmaceutical sales and retail operations. He is a proud graduate of Fresno State University (go Bulldogs!!!) with a B.S. in Business Administration and is currently enrolled in an MBA program from Louisiana State University, Shreveport. Outside of work he enjoys playing soccer, traveling and exploring new foods and cultures. He is additionally motivated by family and the satisfaction of accomplishing goals.

Congrats!



PATRICK GILMER (06/05/17) *Route Manager.* Please join us in congratulating Patrick Gilmer on his promotion to Route Manager at the Riverside Plant. Patrick recently celebrated his first anniversary with the company and has shown great ability and dedication leading to his promotion. He has been married for 7 years and has a 4 year old son and 8 month old daughter. In his free time he enjoys spending time with his family, working out, and cheering on his favorite teams, The Defending Champion Philadelphia Eagles and the Los Angeles Lakers.



DUMAKA MCQUEEN (12/05/15) *Route Manager.* It is with great pleasure that we welcome Dumaka McQueen to the Colonial Heights Service Management Team! Dumaka has accepted the role of Route Manager in Colonial Heights. Dumaka earned a B.S. in Biology from Virginia Commonwealth University in 2001. Dumaka has been in the industry since 2004 as a Customer Sales Representative. He earned the 1932 club award last year for his superior salesmanship and has been a steady and reliable member of our service team. Dumaka is in the middle of an exciting year as he is getting married this October to Eboni. He also has three children (15, 8 and 6 years of age). Dumaka enjoys travelling, working out and watching sports. His favorite NFL team is the Philadelphia Eagles. We are very excited to see Dumaka take this next step in his career with Prudential Overall Supply!



IVAN VALDEZ (08/15/18) *Production Manager.* Ivan Valdez has recently joined the Los Angeles Cleanroom as Production Manager. Ivan has 23 years of experience in Production Management, including managing production within a cleanroom environment. Ivan spends his free time with his wife of 19 years, Gabby, and their 3 children: Ivan Jr., Julian, and Fofia. Baseball is a way of life for the Valdez family as Ivan played ball through high school and beyond. Following in his footsteps are their two up and coming stars, Ivan Jr., and Julian who are beginning to play travel ball. Ivan's daughter Fofia is not too far behind, playing soccer regularly. When Ivan and his wife are not at the baseball/soccer field, they enjoy spending time having a BBQ with family and friends. Welcome to the Prudential Family Ivan!

NEW ASSIGNMENTS & PROMOTIONS ...



PAUL GENDRON (08/06/18)

Production Manager.

Paul has been promoted to Production Manager at the Nashua Cleanroom Plant. He has been in Production Management for approximately 30 years in manufacturing in a variety of industries, small family owned businesses as well as larger corporate companies.

In his spare time, Paul enjoys bass fishing, skiing, New England sports, and spending time with his family. Paul and his girlfriend Doreen just bought a condo and are closing on it next week. They are excited to move in, get set up, and enjoy their new home with their two dogs, Riley and Gronk.



JEANNE MURRAY (08/01/18)

Quality Assurance Supervisor

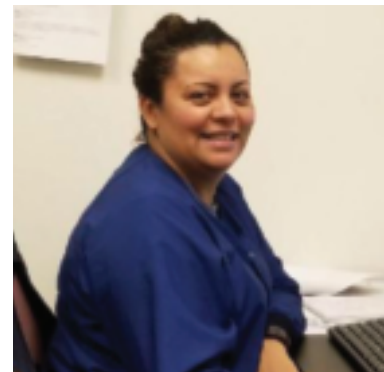
Jeanne Murray has been hired as the Quality Assurance Supervisor at the Nashua Cleanroom Plant. Jeanne was born and raised in Chelmsford, MA and moved to Hudson, NH in 1994. She and her husband have two daughters, a cat named DJ, and two grand-kitties, and a grand puppy. Jeanne spent 18 years with UPS working her way from a payroll/admin clerk, to a delivery driver, and was promoted to Operation Management Specialist. She spent 8 years as a Quality Coordinator for a national apparel wholesaler and the past 3 years as the Quality Manager for a local specialty laundry and dry cleaner.



GUILLERMO GOMEZ (10/23/18)

Quality Assurance Supervisor.

Guillermo Gomez has been hired as Quality Assurance Supervisor at the Los Angeles Cleanroom Plant. He mostly gained his quality experience in the Aerospace Industry. A few of his strengths are Internal Auditing, Root Cause & Corrective Actions, Document Control, and Internal Procedures/Work Instructions. Guillermo has an 18 year old daughter, Olivia, who is aspiring to be a Veterinarian. Guillermo is a Southern California Native and is a food fanatic or "Foodie," which fits in with the LA Cleanroom culture! He also enjoys restoring classic cars and is currently working on a '63 Buick Riviera.



ANA ORTIZ (07/22/08) ***Quality Assurance Supervisor.***

Ana has been promoted to Quality Assurance Supervisor for the Mesa Cleanroom Plant. Ana has been with Prudential since 2008. During that time she has been in various departments. She has worked in Soil Sort, Distribution, wash floor, Cleanroom and has done an outstanding job as Production & Stockroom Supervisor. She has a degree in Chemical Analysis from University of Colima. She has three daughters, Daisy 11, Brianna 6, and Sophia 4. She enjoys spending time with her family outdoors, and reading. She was born in Kennewick Washington, so she loves Arizona's desert warmth.



JEFF GUESS (10/31/18) ***Quality Assurance Supervisor.***

Please join us in welcoming our newest Quality Assurance Supervisor in Richmond, Jeff Guess. Jeff is a graduate of Liberty University in Lynchburg, VA. He most recently was a quality consultant for a textiles company specializing in non-wovens. Jeff is a Richmond native and loves to take advantage of the easy trips to the mountains or the beach both which are close to home. Jeff is a passionate hockey fan who had a great year celebrating with his team, the Washington Capitals!



RYAN HEFFNER (01/28/13) ***District Sales Manager.***

Ryan has been promoted to District Sales Manager for the Denver, CO, and Albuquerque, NM locations. Ryan will be based at the Albuquerque Plant. Ryan started with Prudential as a Corporate Sales Representative. Ryan has been a team player, consistent producer and past President's Club member. Prior to coming on board with Prudential, Ryan spent time in the restaurant industry where he experienced a work history of increasing responsibilities that led to leadership positions including General Manager and District Manager. He attended the University of New Mexico where he played on the soccer team as a scholarship athlete - Go Lobos!



EVA CESARIO (01/09/89) ***Direct Sales Manager.***

Eva Cesario has been promoted to Direct Sales Manager at the Corporate Office. Eva has done an exceptional job administering the direct sales customer service, vendor procurement and internal support for the direct sales efforts. Eva started as an office clerk in 1989 at the Irvine Plant. Eva then transferred to the corporate office 1989. In 1990 Eva was promoted to a general accounting clerk where she supported the accounting department. Eva returned to the Sales and Marketing Department supporting the direct sales efforts in 2011.



DESIRAY YARBROUGH-SHAFFER (11/10/14) ***Systems Analyst at Corporate Office.***

Desiray Yarbrough-Shaffer has been promoted to Systems Analyst at the Corporate Office. Desiray began her career at Prudential in 2014 as an Office Manager in Riverside. After distinguishing herself in that position she was soon promoted to Sales & Service Manager, also in Riverside. Desiray's leadership and management skills proved instrumental in helping the Riverside plant achieve the Outstanding Achievement Award in 2017. In her new position Desiray will provide administration and support for the Oracle and ABS software systems.



REBECCA MATTEI (09/17/18) *Accounting Team*. Rebecca Mattei has been hired as the Finance Manager at the corporate office. Rebecca has over 12 years of experience in accounting and finance. Before joining Prudential, she spent five years working as an external auditor and most recently held a position of an Audit Supervisor at Squar Milner LLP. She graduated from University of California Riverside with a Bachelor Degree in Business Administration and is also a licensed Certified Public Accountant in the State of California. With her experience in accounting, reporting, project management, internal control and organizational skills.



MADISON PERNIA (07/14/14) *Direct Sales Administrator*. Madison Pernia has been promoted to Direct Sales Administrator at the Corporate Office. Madison transferred to the corporate office from the Riverside Plant. Since July 2014 Madison has grown in her position as office clerk, and she looks forward to helping grow the direct sales efforts. Madison will help support Eva in the administration of the direct sales program as well as lend support to Mike Ray, National Account Executive – Direct Sales.



MADELINE CERA (06/18/18) *Office Manager*. Madeline Cera has been promoted to Office Manager at Milpitas Industrial Plant. Madeline was hired in June of this year as an Office Clerk and very quickly demonstrated her abilities to take on more responsibilities and lead the team. Madeline was born and raised in the Ilocos Region of the Philippines and is a cancer survivor who is thriving and enjoying life. In her spare time she enjoys walking on the beach, the park, loves hiking and camping. When she wants to relax she simply enjoys listening to encouraging and uplifting music by Casting Crown, Hillsong, Kutless and many more. She is a fan of the Golden State Warriors!



LORA LOPEZ (09/24/2018) *Office Manager*. Welcome to Lora Lopez as the new Riverside Office Manager. Lora has been married to her wonderful husband for nine years and they have three children together – Heather (17), William (15), and Brandon (7). Away from work Lora enjoys working with her hands and has completed many home improvement projects. She enjoys painting, gardening, and trying new recipes to expand her culinary skills. Whenever possible she enjoys spending time with her family, relaxing with a good book, and going to concerts.



LUDHIEL GONZALEZ (03/26/18) *Office Clerk*. Ludhiel Gonzalez has been promoted to Office Clerk at the Nashua Cleanroom Plant. Luddy started off working in production and was then promoted to help out in the front office.



STEPHEN VOROS (12/03/90) *Project Manager*. In August of this year Stephen was promoted to Project Manager at the Corporate office. He is heading the responsibilities for managing all capital and non-capital projects that will involve in-house construction. His experience as a Regional Maintenance Engineer is a valuable resource within our department. In his off hours Stephen likes to spend time with his wife of 32 years, two grown daughters and three grandkids. Also enjoys hiking with his Labrador and Shepard.



JOE BICKEL (07/30/18), *Associate Staff Engineer*, has been hired as Associate Engineer as Joel is resuming responsibilities from his previous internship (last two summers) started full time as of August 1st, 2018. Joel Graduated UCSD with a Mechanical Engineers degree. Joel is responsible for assisting in duties dealing with all record keeping, along with taking over Procurement of Assets and tracking project costs and environmental costs. Joel will be tasked for CAD layouts and all printing required for Engineering Department as well.

Congrats!



CUSTOMER TESTIMONIALS - MAILBAG

"WHAT PEOPLE ARE SAYING"



MICHAEL DI GIOVANNA (11/10/08)
Sales & Service Manager at the Los Angeles Industrial Plant.

Greetings!

I just want to take the time to commend Andy for his outstanding effort and professionalism in assisting us in our clean room needs.

He offered prompt and high quality service during his previous visit. He stayed until the order was complete and accurate and he is always ready to answer our questions in a timely manner.

We are quite impressed in the manner he conducted business with our team at Smith and Nephew.

Thank you again and we look forward to having a successful and enduring business relationship with Prudential.

Sincerely,
Greg Grunthaner
SMITH&NEPHEW

ANDREW JARNAGIN (06/15/15) Account Executive, Austin Cleanroom Plant.

To Whom It May Concern:

I can not say enough great things about Prudential Linen. They have been servicing some of our locations for over a year and have recently taken over all of our accounts. They have proven to be cheaper in price, charge you only for what you need, and very reliable. They have also been very flexible with our needs during our transition from our old linen provider over to Prudential. I would recommend Prudential Linen to anyone!

Thanks and please feel free to contact me if you have any additional questions.

Eric Gotta
Snarf's Regional Manager

MIKE SEXTON (01/06/14) Corporate Sales Representative, Denver Industrial/Cleanroom Service Center.

CUSTOMER TESTIMONIALS - MAILBAG

Hello Chris,

My name is Nicole Bridget and I'm an assembly supervisor at Tempe West Pharmaceutical. I wanted to email you with regards to what an awesome job Emmett Frederick has been doing. Not sure if you know, but we have a shortage of hoods. A few weeks ago we had a fire drill and all the operators had to leave the facility with their gowns and hoods on. Because of this, we were out of hoods due to the shortage issue we currently have. Make a long story short, I called Emmett to let him know I needed hoods asap and he was here at the facility with hoods within 15min. Because of his dedication and quick response we were able to limit our downtime in production. I already told him I really appreciated his service, and I just wanted you to know as well.

Kind Regards

Nicole Bridget
Assembly Supervisor
Contract Manufacturing
West Pharmaceutical Services, Inc.

EMMETT FREDERICK (01/26/04) Customer Service Representative, Mesa Cleanroom Plant.

"I just wanted to let you know about the phenomenal service that was provided by the driver Cody yesterday. The big truck broke down. Instead of just calling to say the delivery would be on Friday, Cody used his personal car to make a few trips back and forth. He picked up all the dirty and brought in anything we were running low on. This took him a few trips. I really want to commend him on this excellent service."

- AMADA MERINO, SUMCO PURCHASING

COLBY SANDS (03/02/18) Line Driver, Mesa Cleanroom Plant.

Jeremy Walker is our company Representative and he has managed our company cleanroom laundry support for the past 10 years. Service is easy to use, they seek feedback for improvement every year and have been able to meet all our needs in a very timely manner. Recommend if you need reliable and quality support!

- Jim, Eunice NN

JEREMY WALKER (04/11/16) Sales & Service Manager, Mesa Cleanroom Plant.

Hi David,

I am super impressed with Luis out of our Long Beach location. He is one of the best (if not the best!) that I have seen service us. Super attentive, fantastic customer service. We appreciate him. Thought you would want to know.

Thanks,

Ron Evans
Region Service Manager
SOUTHERN CALIFORNIA REGION
Orkin Pest Control

DAVID CURRY (01/17/07) Senior Key Account Manager, Corporate Office,
LUIS MORA (06/27/16) Customer Tainee, Carson Plant.

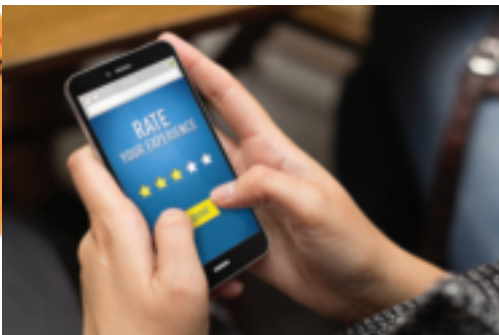
"Just want to take the time to say THANK YOU to Erick Amezola from Prudential Overall Supply, for going that extra Mile to make sure we have all we need to get our job done. Erick has a great attitude and sense of humor and I can tell he loves his job. Us here at Crown Shortload Concerte are happy to have one of your best employees at our location. THANK YOU ERICK AMEZOLA, KEEP UP THE GREAT WORK. I TRULY HOPE YOUR COMPANY CAN SEE WHAT WE DO"

- ALFREDO LUVIANO, FRESNO CA

ERICK AMEZOLA (09/06/16) Customer Sales Representative, Fresno Plant.

CUSTOMER TESTIMONIALS - ONLINE

Congrats!



Ontario Refrigeration won the Google My Business raffle for rating Prudential Overall Supply's business on Google and submitting a raffle entry. Thanks for the awesome rating!

Now it's your turn to enter into our raffle to win a \$100 Shop Prudential gift card by leaving a Google My Business review!

Google REVIEWS



"Great management & customer service!!!! :)"

- TATIANA CHAO
CARSON PLANT



"Our delivery guy Phillip is really on top of things and we really appreciate the extra communication."

- PATTY STRAW
IRVINE INDUSTRIAL PLANT



"Our rep is the best. Always helpful and advises us when we should adjust our ordering"

- FRANK RODRIGUEZ,
LOS ANGELES INDUSTRIAL PLANT



"Prudential Cleanroom Services is a great vendor. They schedule biannual meetings to review inventory and usage with their customers and make the time to meet in person. We use Prudential's gowning and cleaning services and they pick up The dirty and deliver clean gowning every week. If anything is ever missed, they are very responsive and will arrange to come promptly and fix the issue. Great customer service. They are family owned and run their business well."



"Great customer service and great prices! Highly recommend. "

- JEANNETTE C.
FRESNO PLANT



"Our driver Orlando is great and we can always depend on him. It seems however with and large company that things can go wrong. That being said I am happy with Prudential Overall Supply and would recommend them to my follow small business. On a short note we should always treat our service companies with respect and courtesy"

- DANTE POOLS
TUCSON PLANT



"If there were more stars on this review i would mark them ALL. I am a huge fan of Prudential Overall Supply and have been once since I have dealt with them through 2 companies I have worked for. Prudential is TOTALLY CUSTOMER ORIENTED! To put it nicely THEY are ALL about US! From our driver, Roger to our service manager Francisco AND of course our Sales Rep, Mark! They all work so very hard to see that our company is serviced at 1000% Any concerns are addressed immediately and have always been resolved favorable before the next delivery. Prudential team YOU ARE THE BESTEST OF THE BESTEST ."

- MARY BARRASA
LOS ANGELES INDUSTRIAL PLANT



"Prudential Cleanroom Services is a great vendor. They schedule biannual meetings to review inventory and usage with their customers and make the time to meet in person. We use Prudential's gowning and cleaning services and they pick up the dirty and deliver clean gowning every week. If anything is ever missed, they are very responsive and will arrange to come promptly and fix the issue. Great customer service, they are family owned and run their business well."

- CHRISTA ANDERSON
LOS ANGELES CLEANROOM PLANT



hereby certifies that

Prudential Overall Supply

Earned the Clean Green Certification that is valid from

7/2018 - 7/2021



TRSA Clean Green Certification recognizes companies that demonstrate responsible leadership in sustainability and conservation to protect the environment. The program acknowledges a textile service company's continuing commitment to improving efficiencies in water and energy conservation and adoption of best management practices for reusing, reclaiming and recycling resources.

[Signature]
David Potack
Chairman

[Signature]
Joseph Ricci
President & CEO

CLEAN GREEN RECERTIFICATION AFFIRMS PRUDENTIAL OVERALL SUPPLY'S EXCELLENCE IN SUSTAINABILITY

IRVINE, CA – August 13, 2018, Prudential Overall Supply, announced that it has again taken an environmental leadership role in its industry by earning recertification as a Clean Green textile services operator. The accolade reflects the company's continued minimization of the use of water, energy and other supplies in its core operations: laundering and delivering apparel, floor mats, towels, mops and other reusable textile products for business use.

The certification, awarded by TRSA, the leading international linen, uniform and facility services industry association, verifies business-to-business laundries' best practices in reusing, reclaiming and recycling resources. Initiated by TRSA, this list of practices has been adopted by ASTM International. That organization is renowned for nearly 120 years of involving top technical experts, scientists and environmental professionals in developing and delivering voluntary consensus standards unparalleled in building customer confidence in product and service quality.

Prudential received its initial Clean Green certification in 2012 and was the first chain industrial laundry operation to be honored with the designation. The company had long been heralded for exemplary performance in conserving resources and controlling discharges. Throughout the previous decade, as the industry developed benchmarks for measuring such efforts, Prudential proved its above-average capabilities in minimizing a laundry's carbon footprint. The company also has been a vocal proponent of the industry, noting in its own promotion every industrial laundry's value in providing businesses with "greener" solutions than alternative approaches they might procure. Uniform service competes with home washing of employee uniforms, which requires more water and energy per garment; and using paper wipers, which are more detrimental to the environment than cloth shop and foodservice towels. TRSA hails Clean Green certified companies such as Prudential as not only environmentally friendly but sustainable. Their efficiencies and continuous improvement indicate their dedication to cost-effectively meeting customer needs perpetually. "A green business supplier isn't just ecological; it's like a healthy tree that shows no signs of ever failing to be able to produce the fruit its customers need to sustain their businesses," observes Angela Freeman, TRSA certification programs manager.

IN THE NEWS

PRUDENTIAL CLEANROOM SERVICES MAINTAINS ISO 9001 CERTIFICATION AND ADDS FIRST INDUSTRIAL SITE

Congrats!

IRVINE, CA – July 23, 2018 – Prudential Cleanroom Services, today announced that it has completed its certification audits for ISO 9001:2015 through TÜV SÜD America, Inc. Prudential has implemented a Quality Management System in accordance with: ISO 9001:2015. This certification applies to Prudential's corporate headquarters and its national network of cleanroom laundry processing facilities located in Los Angeles and Milpitas, CA; Mesa, AZ; Austin, TX; Richmond, VA; Portland, OR and the central Distribution Center in Cerritos, CA.

The scope of this Quality Management System includes providing cleanroom apparel and other contamination control products and laundering services for garments used in controlled environments and industrial apparel and other ancillary products for use in industrial applications. The scope of certification is applicable only to the Cleanroom Services Division and selected industrial sites.

"This year's audits included the first industrial plant in Riverside, CA to bring its service and production process under the ISO Management System. We are working towards ISO certification for all industrial locations," states Dianne Knitter, Director of Quality Assurance at Prudential.

"The entire organization is extremely proud of our ISO 9001:2015 certification, and our first certification for our Riverside, CA industrial location. This reinforces Prudential's ongoing commitment to providing Best-in-Class quality products and services," comments Tom Watts, President of Prudential Overall Supply.



PRUDENTIAL CLEANROOM SERVICES HOSTS RIBBON CUTTING CEREMONY AT NASHUA, NH CLEANROOM LAUNDRY PROCESSING FACILITY



CUTTING THE RIBBON!

Left to right: **Brad Schacherl** (5/7/12) General Manager PCS Nashua Plant, **Stefan Schurter** (10/26/92) Sr. Vice President, PCS, **Mayor Jim Donchess**, City Of Nashua, **Will Arvelo**, Director, NH Division of Economic Development, **Tracy Hatch**, President and CEO, Greater Nashua Chamber of Commerce.

June 28, 2018– Prudential Cleanroom Services (PCS), a world leader in cleanroom laundry service systems, hosted a Ribbon Cutting Ceremony at its Nashua, NH Cleanroom Laundry Processing Facility. The ceremony included over 120 attendees and speakers: Will Arvelo, Director, NH Division of Economic Development (Department of NH Business and Economic Affairs); Mayor Jim Donchess, City Of Nashua; Tracy Hatch, President and CEO, Greater Nashua Chamber of Commerce; Stefan Schurter, Sr. Vice President, PCS and Brad Schacherl, the General Manager at PCS' Nashua, NH facility.

Stefan Schurter, Prudential's Sr. Vice President commented at the ceremony, "This facility now provides over 85 well-paying jobs for the greater Nashua community, and provides our customers with world class cleanroom laundry services throughout the Northeast."

"We are pleased to welcome Prudential Overall Supply to Nashua," said Mayor Jim Donchess. "Economic development is a top priority for Nashua."

The project is a 131,371-square-foot commercial laundry facility located at 45 Simon Street, Nashua, NH on a 14.23-acre tract. Prudential completed the first of three phases; building a one-story facility which includes offices, industrial space, employee areas and loading docks with 136 parking spaces on site for staff.

The first phase is a 70,091-square-foot building. The next phase will be followed by a 45,000-square-foot section and, the last phase will be a 16,280-square-foot addition. The building will occupy 12.2 acres of the site once all phases are completed.

"We are very pleased to welcome Prudential Cleanroom Services to Nashua," said Will Arvelo, Director, NH Division of Economic Development. "The capabilities it provides are vital to the many companies whose advanced manufacturing processes require high tech industrial laundry services. We look forward to watching them grow and prosper in New Hampshire."

<https://www.prudentialuniforms.com/media/press-releases/prudential-cleanroom-services-hosts-ribbon-cutting-ceremony-at-nashua-nh-cleanroom-laundry-processing-facility/>

See the back cover for more photos!



Nashua Cleanroom Plant. What a beautiful building!



Stefan Schurter (10/26/92) Senior Vice President gave a great speech.



The ribbon cutting ceremony was attended by many.



The Nashua Cleanroom Plant employees are like a family.

OUR SUPPORT FOR A VALUED CUSTOMER GROWS



ROB MCDUGALL, GELSON'S MARKET PRESIDENT HONORED WITH THE GOOD SCOUT AWARD!

Our relationship with Gelson's Market started in September 2011 and continues to this day. The continued growth of both of our respective companies has been wonderful.

When we were approached to be a sponsor for the 36th Stars & Stripes Luncheon for the presentation of the Good Scout Award presented by the Orange County Council, Boy Scouts of America to Rob McDougall the President/CEO of Gelson's we were delighted to be a part of this very special occasion.

Prudential Overall Supply sponsored a table of ten. Prudential attendee's included: John Thompson, Chris Welch, John Clark, Jaime Miramontes, and David Curry. We were joined at our table by Gelson's employee's: Tim Mahoney, Jacquie Slobom, Ismael Moreno, Dennis Sullivan, and Sharon Taylor.

On behalf of the Orange County Council, Boy Scouts of America, I want to extend my thanks for supporting last week's 36th Annual Stars & Stripes Luncheon and your help in honoring Rob McDougall of Gelson's!

We hope you enjoyed your afternoon with us and we see you again next year. We are excited to announce that with your generosity, we raised almost \$170,000 benefitting our programs. Should you have a leader in the grocery community in mind for next year's honoree nomination, please reach out to Jessica Fernandez, Development Director at jessicaf@ocbsa.org.

To check out a post-event special congratulatory video honoring Rob, view here: https://www.youtube.com/watch?v=_nzLiqljWdl&feature=youtu.be



On May 24th during a Ceremony at the Cerritos Civic Center the Mayor and the City Council of Cerritos recognized Prudential Overall Supply with a City Proclamation for the Positive Contribution to the local economy (above).

We are very proud to receive this important award!

View the proclamation online:

http://www.cerritos.us/BUSINESSES/business_spotlight/archive/2018_05_prudential.php

Good Morning Prudential!

I do believe many of us appreciate hearing good news. So when I received below late Friday, it brought a smile to my face, one I thought of sharing...

I appreciate that the City of Cerritos takes time to recognize Prudential and its staff. So please allow me to shout out a big congratulations to the entire Cerritos team, but also to all of you at Prudential. This is an award, this is recognition to all of you. The transformation, the hiring and providing of quality jobs to good people is only possible because all of you work together as a team. How many times have we said that "Together, we achieve more!". This is another testament to that. So congratulations to David Ruiz and his team, but to many more, too many to listen here, as creating and running the DC was and is really a team effort. From forming the concept, from approving and believing in it, to executing and working together, we are not told of any other laundry company using such great efficiency.

Thank you Dan and Tom for allowing us to realize it. Thank you TEAM for executing. We know it's hard work.

Have a great start of the week!

- Stefan

Stefan Schurter (10/26/92) Senior Vice President, Corporate Office



PRUDENTIAL OVERALL SUPPLY FEATURED ON SELLING POWER'S "50 BEST COMPANIES TO SELL FOR" LIST IN 2018

Prudential Overall Supply, a leading company in the reusable textile industry, announced that it has ranked on the Selling Power 50 Best Companies to Sell For list. Each year, the corporate research team at Selling Power magazine assembles and publishes its list of the 50 Best Companies to Sell For. This is the 18th consecutive year the list has appeared in Selling Power.

To gather data, the Selling Power research team issued a comprehensive application this year to evaluate the companies on the list, with detailed sections covering these categories:

- 1) Compensation and benefits
- 2) Sales-rep onboarding and sales enablement
- 3) Sales training and coaching
- 4) Sales culture

The list encompasses companies of all sizes – with sales forces ranging from fewer than 100 salespeople to companies with sales-force numbers in the thousands.

Selling Power magazine founder and publisher Gerhard Gschwandtner says it is vital to recognize companies that are creating excellent sales teams today. "The companies on this year's list represent the future of selling," says Gschwandtner. "We are living in the age of sales enablement. To win at an elite level, salespeople need the support of excellent sales training, the right technology, and great sales coaching. The 50 Best Companies to Sell For have made the right investments, culturally and financially, to make sure their salespeople have every advantage as they compete to win deals and generate more revenue."

<https://www.prudentialuniforms.com/media/press-releases/selling-powers-50-best-companies-to-sell-for-list-in-2018/>



A Personal Note:

I want to thank everyone for their support and donations for the Leukemia event. Thanks to YOU, I have captured the title of Man of the Year of Southern Arizona.

Thank you for a great team effort.

Jose Montes (2/19/01) Corporate Sales Representative, Tucson Plant

Check out our very own Jose Montes on a billboard in Tucson, Arizona!

Congratulations Jose!

DON'T MISS OUT!

We will be sharing more about our POS and PCS locations "happenings" on our social media platforms and would really like you to **SEE** it, **LIKE** it and **SHARE** it!

So please join in on the fun and LIKE us on our Facebook, Twitter, LinkedIn pages so that you can see what we post when we post them!



FACEBOOK: www.facebook.com/PrudentialOverallSupply/



TWITTER: twitter.com/POSUniforms



LINKEDIN: www.linkedin.com/company/prudential-overall-supply

CONGRESSIONAL VISIT AT THE RIVERSIDE PLANT

PRUDENTIAL OVERALL SUPPLY HOSTS CONGRESSIONAL VISIT AT ITS RIVERSIDE, CA LAUNDRY PROCESSING FACILITY

August 27, 2018, Prudential Overall Supply, a leading company in the uniform and facility services industry, announced that it hosted Congressman Mark Takano (D-CA-41) at its Riverside, CA laundry processing facility.

Congressman Takano was given a plant tour to give him an in-depth look on the operations of an industrial laundry. The tour emanated from a meeting several Textile Rental Service Association (TRSA) leaders had with Rep. Takano during the Annual Summer TRSAPAC Fly-In.

During the initial meeting, the TRSA leaders discussed the importance of a skilled workforce to keep laundry plants up and running. Mr. Takano mentioned that he was working with community colleges and technical schools to develop a curriculum that more matches the need of today's employers.

The tour started with an introduction of Prudential Overall Supply by Tom Watts, Prudential President, during the introduction, Watts discussed the company's history as well as the employee benefits offered by the company. "We are really proud of our staff here, the average tenure of staff here is 18 years" Watts said.

The Congressman then toured the plant floor including soil sort, the wash aisle, finishing and storage. During the tour Rep. Takano mentioned how the tour put much of his previous conversations with TRSA representatives in perspective giving him a much better understanding of how the industry operates. He also mentioned that is clarified how the issues the industry faces has an effect on operations.

After the tour, Mr. Takano spent time with Prudential employees as a group learning more from them as to their thoughts on working for the company and the benefits they receive.

The tour wrapped with the employees presenting Rep. Takano with a personalized Prudential Overall Services work shirt.

<https://www.prudentialuniforms.com/media/press-releases/prudential-overall-supply-hosts-congressional-visit-at-its-riverside-ca-laundry-processing-facility/>



Congressman Mark Takano (D-CA-41) is proud to have a uniform at Prudential!



Congressman Mark Takano (D-CA-41) was presented a Prudential Overall Supply Uniform at the meeting.

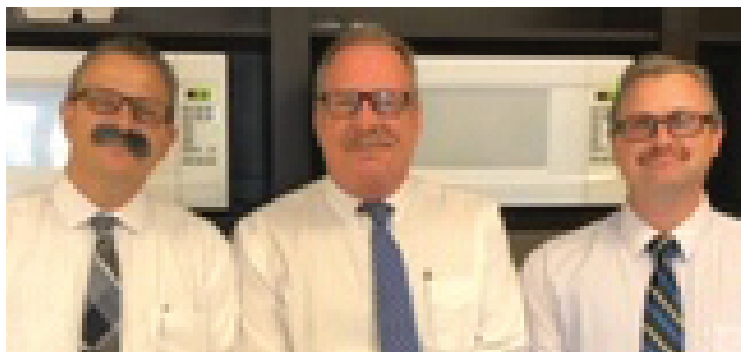


Congressman Mark Takano (D-CA-41) is on the plant tour at the Riverside Plant with John Locke (08/09/04) General Manager, Riverside Plant, Tom Watts (09/08/75) President, Corporate Office & Glenn Woods (07/11/16) Plant Manager.



Congressman Mark Takano (D-CA-41) is one of the team with his uniform!

WHAT'S HAPPENING...



HAPPY HALLOWEEN FROM PHOENIX PLANT

STEVE DALLEY (07/22/13) General Manager, FRANK RICH (01/29/90) District Sales Manager, JOSH LEWIS (07/29/09) Sales & Service Manager all dress up like Frank Rich, long term employee for over 25 years!



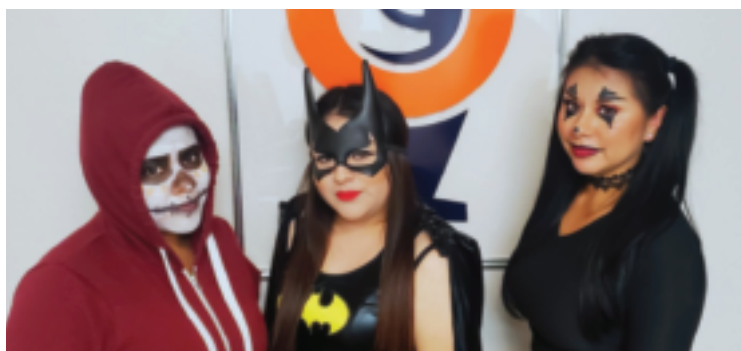
HAPPY HALLOWEEN FROM THE RICHMOND CLEANROOM PLANT!



HAPPY HALLOWEEN FROM THE ALBUQUERQUE PLANT!



HAPPY HALLOWEEN FROM IRVINE PLANT!



HAPPY HALLOWEEN FROM VISTA PLANT!



HAPPY HALLOWEEN FROM CORPORATE OFFICE!



CORPORATE OFFICE ACCOUNTS RECEIVABLES OFFICE CELEBRATING THANKSGIVING.

...IN THE PRUDENTIAL FAMILY?



NASHUA CLEANROOM PLANT HAVING A CELEBRATING THANKSGIVING WITH FOOD FROM MANY COUNTRIES.



MILPITAS INDUSTRIAL PLANT GIVING THANKS TO EACH OTHER AT THANKSGIVING.



LOS ANGELES INDUSTRIAL PLANT AT THANKSGIVING WITH GREAT FOOD AND SPENDING TIME TOGETHER!

WHAT'S HAPPENING...



CELEBRITY SITING! VIGNEY SONZEU (10/19/15) ACCOUNT EXECUTIVE, LOS ANGELES CLEANROOM PLANT VISITED WITH CHRISTOPHER REID AT OUR TRADESHOW BOOTH!



SEAN MICHOT (7/28/14) REGIONAL DIRECTOR OF SALES SHOWS OFF OUR NEW WALL DISPLAYS FOR TRADESHOWS!



THE FRESNO MANAGEMENT TEAM SERVING LUNCH FOR EMPLOYEE APPRECIATION!



THE TUCSON PLANT CHEERED ON MEXICO'S SOCCER TEAM DURING PLAYOFFS, ENJOYED NACHOS & DRINKS!



RAINBOW OVER PORTLAND, OREGON PLANT
Photo Credit Donald Barker.



THE RICHMOND CLEANROOM PLANT HAD A GREAT TIME AT THEIR EMPLOYEE APPRECIATION COOKOUT.



NEW SIGNS AT COLONIAL HEIGHTS PLANT.



2019 CLEANROOM FREIGHTLINER.



NASHUA CLEANROOM PLANT HAS THEIR FIRST SNOW OF 2018.

ANNIVERSARY CELEBRATIONS



HAPPY 30TH ANNIVERSARY, LOURDES & HAPPY 25TH ANNIVERSARY ANNA!

Left to Right: **LOURDES VALENCIA** (10/24/88) Laundry Worker, **MICHELLE GARNER** (12/12/16) Plant Manager, **ANNA BENAVIDES** (10/18/93) Laundry Worker, **NICOLE PALMER** (08/19/09) Regional Manager, **CHRIS FRANCO** (02/14/18) General Manager, Fresno Plant.



HAPPY 25TH ANNIVERSARY, ANA & LILIA!

Left to Right: **SANDRA LIEU MARTS** (07/11/11) General Manager, Los Angeles Cleanroom Plant, **LILIA VILLANUEVA** (05/11/93) Production Supervisor, **ANA CAMPOS** (05/05/93) Production, **DARRELL ROBBINS** (05/12/15) Plant Manager.



HAPPY 25TH ANNIVERSARY, MARIA AT THE FRESNO PLANT!

Left to Right: **MICHAEL ZAMORA** (10/10/16) Production Manager, Fresno Plant, **MARIA RAMIREZ** (06/16/93) Laundry Worker, **TONY AZEVEDO** (09/08/14) Plant Manager, **MICHELLE GARNER** (12/12/16) Plant Manager, **MARIA MORALES** (07/14/14) Production Supervisor.



HAPPY 25TH ANNIVERSARY, LUE AT THE FRESNO PLANT!

Left to Right: **CHRIS FRANCO** (02/14/11) General Manager, Fresno Plant, **LUE VANG** (04/19/93) Maintenance Mechanic, **TONY AZEVEDO** (09/08/14) Assistant General Manager.



HAPPY 25TH ANNIVERSARY, ANNA!

Left to Right: **ANNA WHITE** (04/19/93) Production Manager, Mesa Cleanroom Plant, **JUAN JOHNSON** (01/26/98) General Manager, Mesa Cleanroom Plant.



HAPPY 25TH ANNIVERSARY, MIKE!

Left to Right: **MIKE REED** (06/01/93) Customer Sales Representative, Indio Service Center, **TOM STILLWAGON** (07/28/80) Indio Service Center Manager.



HAPPY 25TH ANNIVERSARY, RON!

Left to Right: **MITCH CUMMINS** (07/21/80) General Manager, Tucson Plant, **RON ZAZUETA** (06/14/93) Customer Sales Representative, Tucson Plant.

WHAT'S HAPPENING...

ANNIVERSARY CELEBRATIONS



HAPPY 25TH ANNIVERSARY ERNIE!

Left to Right: **ERNIE WHITE** (04/19/93) Fleet Administrator, **TOM ORR**, (04/14/14) Senior Manager, Fleet Services, Corporate Office.



HAPPY 25TH ANNIVERSARY GINA!

Front row left to right: **JOE SHARMA** (09/04/06) Regional Director, Corporate Office, **SANDRA LIEU MARTS** (07/11/11) General Manager Los Angeles Cleanroom Plant, **GINA TORRES**, Office Manager, Los Angeles Cleanroom Plant, **STEFAN SCHURTER** (10/26/92) Sr. Vice President, Corporate Office, *Back row left to right:* **CHRIS WELCH** (12/14/95) VP Industrial Operations, Corporate Office, **ROSA VASQUEZ** (01/28/08) General Manager, Milpitas Industrial Plant.



HAPPY 25TH ANNIVERSARY MIGUEL!

TUCSON PLANT CELEBRATED MIGUEL'S 25TH ANNIVERSARY WITH A CAKE & REFRESHMENTS. THANK YOU MIKE FOR YOUR YEARS OF SERVICE!

Left to Right: **MITCH CUMMINS** (07/21/80) General Manager, Tucson Plant, **MIGUEL ARMENTA** (10/04/93) Stock Room Manager, **JEFF NELSON** (08/08/89) Regional Manager, Corporate Office.



HAPPY 13TH ANNIVERSARY OZZIE!

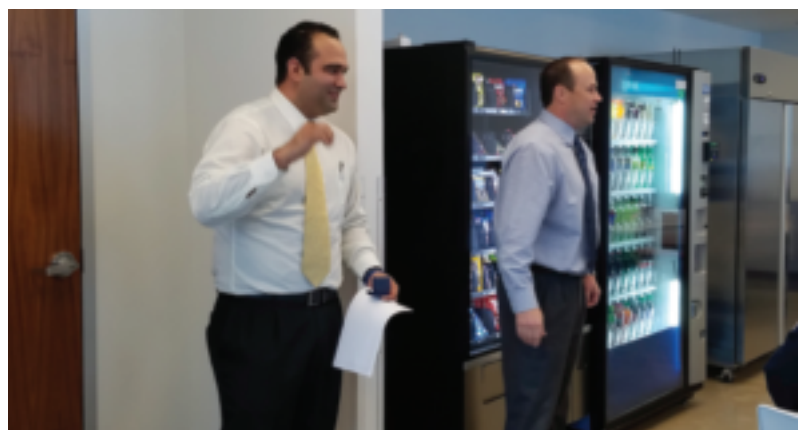
IT'S ANOTHER GREAT DAY AT THE LAS VEGAS SERVICE CENTER WHEN THE TEAM CELEBRATES OZZIE'S 13TH ANNIVERSARY WITH THE COMPANY.

Left to Right: **OZZIE ASCENSSI** (10/03/05) Customer Sales Representative, **MATT SEXTON** (06/01/15) Service Center Manager, Las Vegas Service Center.



HAPPY 10TH ANNIVERSARY, JOE!

Left to Right: **JOE PERRY** (08/25/08) Assistant General Manager, Atlanta Service Center, **MIKE NIX** (08/08/16) General Manager, Colonial Heights Plant.



HAPPY 5TH ANNIVERSARY, RICARDO!

Left to Right: **RICARDO MONTENEGRO** (11/19/13) Plant Manager, Nashua Cleanroom Plant, **BRAD SCHACHERL** (05/07/12) General Manager, Nashua Cleanroom Plant.

...IN THE PRUDENTIAL FAMILY?

Congratulations!

NEW BABIES



GRAHAM CLARK TAITANO

Graham Clark Taitano, born September 1, 2018 to **CARRIE CLARK TAITANO** who is the daughter of Dan Clark, Chairman of the Board. Graham weighed 7 pounds, 6 ounces and 19 inches long when he was born.



GIOVANNI MARTINEZ

On April 9, 2018 **ISABEL FLORES** (11/28/16) Office Clerk at the Chula Vista location was blessed with her first child. Giovanni Martinez came into this world weighing 8 pounds and 21 inches long. Congratulations to Isabel and her husband Rodolfo Martinez!



OLIVIA MARIE GUEVARRA

JOEL GUEVARRA (07/31/06) ABS Support Specialist at the Corporate Office and wife Divina welcomed new daughter, Olivia Marie Guevarra (OMG)! Born October 7, 2018 at 7.3 pounds. Pictured with brother Jaxon Parker Guevarra, 3 years old.



ARIANNA ABISAI TALAMANTES

SASHA TALAMANTES (08/10/15) Corporate Sales Representative at the El Paso Service Center welcomed her new baby born on October 24, 2018 at 4:45pm weighing 7.58 pounds and 20 inches long. Everyone is happy and healthy!



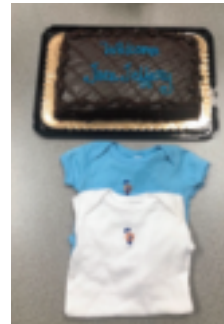
GABY SEGURA

Los Angeles Cleanroom Office Clerk **GABRIELA SEGURA** (09/13/12) and family welcomed a baby girl into theirs lives this Holiday season on December 5, 2018! Her beautiful baby girl weighed in at 6 pounds and 5 ounces.

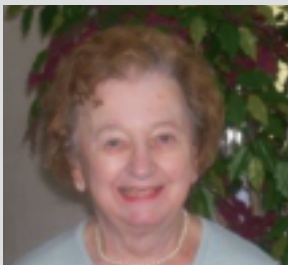


JACE JEFFERY MONTOYA

The Albuquerque Plant held a recent baby shower for **MICHELLE MONTOYA** (06/13/05) Office Manager. She delivered in October and everyone is happy & healthy. Jace Jeffery is her 4th child. Also, the POS employees made Jace's first "POS Uniform" to welcome him to the Prudential family.



IN MEMORIAM



In Memory of
CATHERINE LICHTY

CATHERINE "TILLY" LICHTY

Tilly worked for Prudential when we started inputting information for Corp Sales in the computer with the old system of "MAPS". We remember her as a light, happy person, always with a smile and ready for a joke. And all of us at the Riverside Plant loved her "Snickerdoodle" cookies which she was always willing to bake for us.



In Memory of
MICHAEL O'BRIEN

MICHAEL "BIG MIKE" O'BRIEN

Michael passed away suddenly on Thursday June 21, 2018. Please keep his family in your thoughts and prayers. You will be missed by everyone here at the Richmond Cleanroom - Plant 70!

RETIREMENTS



CAL CHUTE (12/26/79) **Associate Staff Engineer** retires for the third time after 39 years. Cal is 92 years young. We'll miss you and wish you the very best! Thank you for all you have done!



FRANCISCO RUBIO (05/12/80) **Washer** retires after 38 years. We'll miss you at the Los Angeles Industrial Plant, Francisco!



PO BOX 11210
SANTA ANA, CA 92711-1210

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SANTA ANA, CA
PERMIT 4849

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