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FEATURING:

NASHUA, NH PLANT

CLEANROOM & INDUSTRIAL

Prudential Overall Supply®

DAN CLARK'S MESSAGE

December, 2020

To Our Friends,

What a year! I'm sure we will never forget 2020. COVID-19 hit and changed the way we had been living. For too many, a loved one was taken by the virus, for nearly everyone life was a series of adjustments. It is important to support those who are feeling the worst of it. As an optimist I see these challenges as something to learn from and to grow from. It appears a vaccine is around the corner, so hang in there, persevere and we will beat this virus.

As individuals had to adjust, so did Prudential. Prudential's history shows, that when faced with national hardships, it has by its nature been very resilient. As the needs in reaction to a crisis rise, we are able to incorporate those needs into our service. So far this year we are below our budgeted revenue by almost 6% due to COVID-19 but have recouped 2/3 of this revenue by selling face masks, gloves, sanitizing products, soaps, etc. to help our customers.

Our employees, our teams, at each facility have turned what could have been a very difficult year for POS into a year in which we will almost meet our revenue and profit goals. I send a heartfelt thanks to all for keeping Prudential healthy and sustainable. As I visit plants, I'm always amazed by how many employees have relatives also working at POS. A young CSR, with whom I did a route observation last year, was recently promoted to route manager. His father is the most senior CSR at that plant and his mother is a production employee. He also has an uncle who is a long term CSR and an aunt who is an office manager at another plant. I could repeat this story at almost every plant. A special thank you to all who have entrusted your loved ones to Prudential. I call this POS by the generations; it improves our history and culture.

At this time of year I cherish the privilege of expressing the company's sincere thanks to each of our employees, customers, suppliers and friends for the meaningful things they have done for us in 2020, and to extend our heartfelt best wishes for 2021. It is my hope that we may keep the holiday spirit of faith, love and goodwill towards all alive throughout the year. May God grant each of you joy, peace and happiness in this holiday season and coming year.

Merry Christmas to All!

DAN CLARK (09/23/68) ***Chairman of the Board***

MENSAJE DE DAN CLARK

Diciembre del 2020

A nuestros amigos:

¡Qué año! Estoy seguro de que nunca olvidaremos el 2020. COVID-19 golpeó y cambió la manera en la habíamos vivido. Para demasiados, un ser querido ha fallecido por el virus, y para la mayoría de los demás, nuestras vidas completas has sido una serie de re-ajustes y cambios. Es importante apoyar a quienes están sintiendo lo peor de este virus.

Como optimista que soy, veo estos desafíos como algo de lo que se puede crecer y aprender. Parece que podremos tener una vacuna a la vuelta de la esquina, así que hay que aguantar un poco mas, y vamos a perseverar y vencer a este virus. A medida que las personas tuvieron que adaptarse, también lo hizo Prudential. La historia de Prudential muestra que cuando enfrenta a las dificultades nacionales, por su naturaleza ha sido muy resistente. Conforme hemos necesitado que incrementar la reacción ante una crisis, hemos también podido incorporar esas necesidades como parte de nuestro servicio.

En lo que lleva de este año, estamos por debajo de nuestros ingresos presupuestarios en casi un 6% debido a COVID-19, pero hemos recuperado 2/3 de estos ingresos vendiendo mascarillas, guantes, productos desinfectantes, jabones, etc. para ayudar a nuestros clientes. Nuestros empleados, nuestros equipos de trabajo en cada locación, han convertido lo que podría haber sido un año muy difícil para POS en un año en el que casi se cumplen los objetivos de ingresos y beneficios. Envío un sincero agradecimiento a todos por mantener a Prudential saludable y sostenible.

Conforme voy visitando a todas nuestras sucursales, siempre me sorprende la cantidad de empleados que tienen familiares trabajando en POS. Un joven CSR, con quien hice una observación de ruta el año pasado, fue ascendido recientemente a administrador de rutas. Su padre es el CSR con mayor tiempo en esa planta y su madre es empleada de producción. También tiene un tío que es un CSR por muchos años y una tía que es gerente de oficina en otra sucursal. Podría repetir esta historia en casi todas las plantas. Envio un agradecimiento muy especial a todos los que han confiado a sus seres queridos para trabajar en Prudential. A esto yo le llamo POS por generaciones; mejora nuestra historia y nuestra cultura.

En esta época del año, valoro el privilegio de expresar mi más sincero agradecimiento de parte de esta empresa a cada uno de nuestros empleados, clientes, proveedores y amigos por las cosas tan significativas que han hecho por nosotros en el 2020. Extiendo nuestros mejores deseos para el 2021, y es mi esperanza de que podamos mantener el espíritu navideño de fe, amor y buena voluntad hacia todos durante todo el año.

Que Dios les conceda a cada uno de ustedes alegria, paz y felicidad en esta temporada de vacaciones y el año que se aproxima.



¡Feliz Navidad a todos!

DAN CLARK **(09/23/68)** ***Presidente de la Junta Directiva***

☆ ANNIVERSARIES

25 YEARS OR MORE

NAME		PLANT	JOB TITLE	HIRE DATE
Clark	J. Daniel	00	Chairman of Board	09/23/1968
Verduzco	Elpidia	15	Stock Rm Supervisor	03/07/1977
Sanchez	Francisco	06	Laundry Worker	05/12/1977
Mota	Juan C.	22	Washer	08/09/1977
O'Leary	Marc E.	00	VP Distribution Ops	12/07/1977
Corral	Maria M.	13	Production Supervisor	07/31/1978
Martinez	Ramon R.	02	Washer	10/26/1978
Corona	Alberto B.	02	Maint Mechanic	01/16/1979
Pelayo	Ricardo R.	09	Maintenance Supv	02/27/1979
Loredo	Maria T.	10	Garment Coordinator	06/26/1979
Lecair	Laura A.	00	Corp Prod Mgr	08/09/1979
Garcia	Felipa	04	Laundry Worker	04/07/1980
Carrillo Huizar	Javier	05	Laundry Worker	04/30/1980
Cummins	Mitch	21	General Manager	07/21/1980
Freese	Charles K.	00	Senior Systems Analyst	09/29/1980
Garcia	Jose J.	05	Customer Sales Rep.	05/11/1981
Blanco	Juventino	06	Laundry Worker	05/15/1981
Herrera	Benigno C.	06	Laundry Worker	08/12/1981
Robles	Enrique	05	Customer Sales Rep.	11/16/1981
Ortiz	Miguel	06	Service Attendant	01/25/1982
Balaam	Robert Lee	00	Controller	03/28/1983
Maurer	Dan R.	05	Customer Sales Rep.	06/27/1983
Opon	Maria	10	Laundry Worker	11/16/1983
Boyer	Jimmy	02	Asst General Manager	02/07/1984
Valdez	Magdalena	10	Laundry Worker	04/07/1984
Hoang	Kim T.	00	Accts Rec Clerk	05/02/1984
Herrera	Rodolfo M.	05	Washer	08/08/1984
Perez	Lomberto	04	Laundry Worker	09/04/1984
Bernal	Roselia	17	Order Fulfillment Oper	06/18/1985
Tamayo	Jose F.	21	Maint Mechanic	07/15/1985
Escobar	Ernesto R.	07	Maintenance Supv	11/04/1985
Kopicka	Karen L.	02	Office Clerk	01/06/1986
Jimenez	Antonio	04	Customer Sales Rep.	01/21/1986
Dominguez	Alberto M.	02	Maint Mechanic	03/04/1986
Rodriguez	Vicente A.	04	Customer Sales Rep.	04/30/1986
Sandoval	Alma D.	07	Order Fulfillment Oper	06/03/1986
Uribe	Humberto	04	Production Supervisor	09/02/1986
Lara	Yolanda	05	Laundry Worker	09/16/1986
Figueroa	Rosa N.	15	Laundry Worker	11/05/1986
Arellano	Carmen	15	Laundry Worker	05/19/1987
Davis	Dean	06	Laundry Worker	07/15/1987
Fonseca	Victoria	15	Laundry Worker	08/18/1987
Garcia	Michael	02	Customer Sales Rep.	09/02/1987
Reyes	Aurelio C.	04	Laundry Worker	10/12/1987
Ordaz	Fabiola	02	Laundry Worker	02/10/1988
Elberson	Mark W.	13	General Manager	02/16/1988
Brooks	Gary L.	13	Customer Sales Rep.	03/14/1988
Flores	Michael R.	13	Customer Sales Rep.	06/13/1988
Valencia	Lourdes	08	Laundry Worker	10/24/1988
Virues	Jose L.	02	Washer	11/21/1988
Cesario	Eva M.	00	Direct Sales Manager	01/09/1989
Jimenez	Maria L.	04	Laundry Worker	01/23/1989
Guerrero	Ampelia	02	Laundry Worker	03/06/1989
Chan	Tom	00	Controls Specialist	03/23/1989
Kaur	Tarsem	08	Laundry Worker	03/27/1989
McKinney	Michael E.	00	Computer Support Spc	03/30/1989
Truax	Karen D.	00	Sr ERP Manager	04/10/1989
Cadenas	Felisa F.	04	Laundry Worker	06/19/1989
Mata Longoria	Saul	05	Maint Mechanic	07/27/1989
Nelson	Jeffrey A.	00	Director of Operations	08/08/1989
Martinez	Audencio	05	Laundry Worker	08/30/1989
Serrano	Irma	04	Laundry Worker	09/05/1989
Ruiz	Imelda	10	Laundry Worker	10/04/1989
Palominos	Magdalena	13	Janitor	11/06/1989
Villela	Diega	02	Laundry Worker	11/08/1989
Cesario	Dean	06	Customer Sales Rep.	12/27/1989
Corona	Maria A.	04	Laundry Worker	02/26/1990
Soto	Felipe	06	Laundry Worker	02/27/1990
Leon	Arturo	06	Laundry Worker	03/13/1990
Kalert	Christopher	00	Sr ABS Analyst	03/23/1990
Blazek	Michael P.	00	Director of Operations	05/21/1990
Mendoza	Rebeca C.	09	Laundry Worker	05/29/1990

25 YEARS OR MORE CONT...

NAME		PLANT	JOB TITLE	HIRE DATE
Lemus Gasca	Rogelio	13	Plant Manager	06/13/1990
Carrillo	Hilda	00	ABS Support Spec	06/26/1990
Arvayo	Carlos E.	21	Laundry Worker	07/30/1990
Valencia-H.	Jorge A.	02	Production Manager	09/10/1990
Macias	Ana D.	15	Laundry Worker	09/24/1990
Sangha	Major S.	08	Laundry Worker	10/10/1990
Haghighi	Hilda	00	Accts Rec Clerk	10/15/1990
Mezquita	Hilda E.	15	Laundry Worker	10/17/1990
Magana	Arturo	04	Customer Sales Rep.	10/29/1990
Voros	Stephen A.	00	Project Facilities Mgr	12/03/1990
Banuelos	Raquel M.	13	Laundry Worker	03/20/1991
Murillo	Maria C.	15	Distributor	04/08/1991
Blancas	Elisa	15	Laundry Worker	04/24/1991
Briseno	Evangelina	08	Laundry Worker	05/08/1991
Garnica Jr.	Ezequiel	22	Maint Mechanic	05/10/1991
Sanchez	Placido	08	Washer	05/16/1991
Valdez	Ricardo	13	Sales & Service Manager	06/11/1991
Koury	Rebecca L.	22	Plant Manager	06/24/1991
Tinsay-Wong	Merriam	00	Accts Pay Mgr	07/01/1991
Sanchez	Fidelia	04	Laundry Worker	09/30/1991
Harder	Dave H.	02	Maintenance Supv	03/23/1992
Martin	Gerald P.	00	VP Sales & Marketing	04/20/1992
Stanton	Mark R.	00	District Sales Manager	07/13/1992
Blazer	Michael S.	80	Plant Manager	07/30/1992
Arellano	Ebelia	15	Laundry Worker	08/03/1992
Espinoza	Jose I.	04	Customer Sales Rep.	08/07/1992
Villalobos	Jose De J.	05	Laundry Worker	08/10/1992
Felix	Rosa A.	21	Laundry Worker	09/04/1992
Covarrubias	Victor	05	Customer Sales Rep.	09/10/1992
Gonzalez	Rafael C.	17	All Other Empl	09/14/1992
Schurter	Stefan	00	Senior Vice President	10/26/1992
Peraza	Maria E. O.	15	Laundry Worker	11/12/1992
Tran	Lonnie Thi	00	Personnel Clerk	01/04/1993
Campbell	Martin W.	05	Wholesale CSR	01/19/1993
Flores	Cecilia S.	02	Office Clerk	01/25/1993
Thompson	John David	00	Executive Vice President	02/16/1993
Vang	Lue	08	Maint Mechanic	04/19/1993
White	Ernest D.	00	Fleet Administrator	04/19/1993
White	Ana	23	Production Manager	04/19/1993
Campos	Ana	15	Distributor	05/05/1993
Villanueva	Lilia M.	15	Production Supervisor	05/11/1993
Reed	Robert M.	12	Route Manager	06/01/1993
Magana	Rosa	05	Office Manager	06/07/1993
Zazueta	Ronaldo G.	21	Customer Sales Rep.	06/14/1993
Ramirez	Maria E. M.	08	Laundry Worker	06/16/1993
Cooper	Geoffrey A.	26	Line Driver	07/19/1993
Alcantar	Fabiola	15	Q/A Technician	08/03/1993
Armenta	Miguel A.	21	Stock Room Manager	10/04/1993
Benavides	Ana Maria	08	Laundry Worker	10/18/1993
Banuelos	Maria E.	13	Laundry Worker	02/02/1994
Campos	Alfonso B.	10	Customer Service Rep.	03/19/1994
Zarate	Guadalupe	21	Laundry Worker	04/14/1994
Damitio	Richard	21	Maintenance Supv	05/31/1994
Smith	Marty B.	04	Laundry Worker	07/12/1994
Quezada	Martha	02	Laundry Worker	10/12/1994
Martinez	Francisco	04	Laundry Worker	10/13/1994
Salazar	Maria O.	21	Laundry Worker	01/03/1995
Walker	Adam	12	Customer Sales Rep.	01/30/1995
Rivera	Marcelino	00	Regional Maint. Engineer	01/31/1995
Cerda	Rafael	03	Sales & Service Manager	02/13/1995
Killion	Dean	00	Sr. Director of Sales	03/06/1995
Leyerly	Robert	02	Customer Sales Rep.	03/27/1995
Bustillo	Jorge	22	Laundry Worker	04/26/1995
Ureno	Tony	09	Customer Sales Rep.	07/06/1995
Tao	Fawn Si	00	Information Systems Mgr	07/12/1995
Reyes	Bertha I.	22	Laundry Worker	08/08/1995
Reese	Paul A.	05	Corporate Sales Rep	08/14/1995
Smith	Edward	26	Sr Corporate Sales Rep	09/05/1995
Arias	Evelia	15	Laundry Worker	10/17/1995
Coria-Acevedo	Jose	02	Production Supervisor	11/27/1995
Cuevas	Maria G.	02	Laundry Worker	11/27/1995
Welch	Christopher	00	President	12/14/1995

ANNIVERSARIES ☆

20 YEARS

NAME		PLANT	JOB TITLE	HIRE DATE
Montoya	Miguel	02	Washer	01/04/2000
Murillo	Julio C.	02	Customer Sales Rep.	01/24/2000
Herrera	Zeferina	04	Laundry Worker	02/14/2000
Rodriguez	Joe	23	Customer Service Rep.	03/15/2000
Ross	Samuel	00	Natl Accts Exec Sr	03/20/2000
Torres	Yolanda P.	06	Laundry Worker	03/20/2000
Armijo Jr.	Paul A.	45	Customer Sales Rep.	03/27/2000
De Razo	Maria L.	22	Laundry Worker	04/10/2000
Suber	Dave P.	17	Customer Sales Rep.	04/17/2000
Hernandez	Susana	13	Laundry Worker	04/27/2000
Martinez	Luz E.	15	Laundry Worker	05/22/2000
Salas	David M.	13	Maint Mechanic	05/24/2000
Romero	Celia S.	22	Laundry Worker	06/12/2000
Gaxiola De Garcia	Maria Elvira	15	Laundry Worker	06/14/2000
Serrano	Rafael	02	Laundry Worker	06/29/2000
Trujillo	Matilde	02	Laundry Worker	07/17/2000
Quintero	Margarita T.	13	Laundry Worker	08/02/2000
Giron Arias	Teresa	02	Laundry Worker	08/08/2000
Inzunza	Olivia	23	Distributor	08/30/2000
Rojas	Maria	15	Laundry Worker	09/01/2000
Figueroa	Santiago	21	Janitor	10/23/2000
Rincon	Maria G.	15	Distributor	11/01/2000
Burton	Kevin J.	22	Customer Sales Rep.	11/20/2000
Paniagua	Margarita H.	02	Laundry Worker	11/20/2000
Percy Cotman	Shelia	70	Stock Rm Clerk	11/22/2000
Tinsay	Jean P.	00	Accts Pay Clerk	12/26/2000

15 YEARS

NAME		PLANT	JOB TITLE	HIRE DATE
Alcala-Espinoza	Hector M.	13	Customer Sales Rep.	01/12/2005
Gonzalez	Araceli	13	Laundry Worker	01/12/2005
Estrada	Fernando	15	Washer	01/31/2005
Ruvalcaba Jr.	Genaro	51	Sales & Service Manager	03/14/2005
Alamillo	Salvador	02	Customer Sales Rep.	03/28/2005
Diogostine	Frank R.	06	Customer Sales Rep.	03/28/2005
Eubank	Sean	04	Customer Sales Rep.	04/04/2005
Monterrosa	Roberto	04	Laundry Worker	04/04/2005
Ramirez	Maria G.	15	Laundry Worker	04/18/2005
Cortez	Beatriz	04	Laundry Worker	04/25/2005
Garcia	Magarita	07	Order Fulfillment Oper	04/25/2005
Aguirre	Fabian	22	Auto Mechanic	05/09/2005
Fragoso	Rosa M.	21	Laundry Worker	05/18/2005
Mota	Alejandro	22	Washer	06/06/2005
Montoya	Michelle M.	45	Office Manager	06/13/2005
Gutierrez	Daniel	51	Corporate Sales Rep	07/11/2005
Ory	Craig M.	02	Customer Sales Rep.	07/11/2005
Gonzalez	Sergio	02	Customer Sales Rep.	07/18/2005
Rainey Brown	Sherl	70	Mender	08/01/2005
Badillo Baca	Ernesto	13	Laundry Worker	08/15/2005
Guerra	Maria D.	50	Stock Rm Supervisor	08/17/2005
Caballero	Vilma A.	22	Laundry Worker	08/22/2005
DonJuan	Olivia B.	50	Distributor	08/22/2005
Boyd	Carolyn N.	70	Stock Rm Clerk	08/30/2005
Kalert	Johanna Ayde	00	ABS Manager	09/01/2005
Frenzer Jr.	William A.	09	Customer Sales Rep.	09/06/2005
Estrada	Maria	50	Mender	09/08/2005
Ascenssi	Oswaldo	32	Customer Sales Rep.	10/03/2005
Men	Malis	70	Folder	10/10/2005
Reed	Darrin J.	04	Customer Sales Rep.	10/24/2005
Moeller	Joshua A.	03	Customer Sales Rep.	10/31/2005
Peterson	Erving N	70	Soil Sort	10/31/2005
Steinbrenner	Brian S.	04	Customer Sales Rep.	10/31/2005
Ramirez	Vilma	70	Folder	11/07/2005
Barrow	Glyndon A.	02	Customer Sales Rep.	11/14/2005
Moran	Rene	05	Customer Sales Rep.	12/19/2005

10 YEARS

NAME		PLANT	JOB TITLE	HIRE DATE
Izaguirre	Maria R.	50	Soil Sort	01/08/2010
Hun Bakri	Sreymom	70	Folder	01/29/2010
Aguila	Reina D.C.	15	Laundry Worker	02/01/2010
Iniguez	Elsa A.	15	Distributor	02/01/2010
Manzo	Cecilia	15	Laundry Worker	02/01/2010
Soto De Ortiz	Maria E.	50	Folder	02/15/2010
Castaneda III	Abel	51	Customer Sales Rep.	02/22/2010

10 YEARS

NAME		PLANT	JOB TITLE	HIRE DATE
Guzman Martinez	Pedro	45	Janitor	02/22/2010
Pena Garcia	Jose J.	23	Washer	02/23/2010
Escobedo	Laura	22	Laundry Worker	02/24/2010
Gutierez Rodriguez	Lourdez G.	10	Laundry Worker	02/24/2010
Morillo-Marin	Jose Reyes	50	Folder	03/18/2010
Rico	Yahaira	13	Laundry Worker	04/07/2010
Gonzalez	John	06	Customer Sales Rep.	04/12/2010
Romero	Jacob J.	45	Customer Sales Rep.	04/12/2010
Estrada	Mark Anthony	05	Sr Corporate Sales Rep	04/26/2010
De Vine	Gary Alan	07	Cleanroom Purchasing Mgr.	04/30/2010
Trejo	Rosa M.	04	Laundry Worker	05/03/2010
Coronado	Maria G.	23	Production Supervisor	05/17/2010
Leal	Nathan M.	55	Route Manager	06/07/2010
Moriel Sr.	David Anthony	22	Sales & Service Manager	06/07/2010
Jackson	Mary Lee	70	Soil Sort	06/21/2010
Phat	Ghoy Fong	70	Folder	06/22/2010
Morales	Remigio	05	Laundry Worker	07/19/2010
Serrano	Rogelio Omar	17	Sales & Service Manager	07/26/2010
Acosta	Steven L.	12	Customer Sales Rep.	08/09/2010
Chinchillas	Alba N.	23	Laundry Worker	08/23/2010
Guardado	Ana R.	70	Soil Sort	09/07/2010
Chacon	Dominic J.	22	Customer Sales Rep.	10/11/2010
Nieto	David R.	08	Sales & Service Manager	10/11/2010
Wall	Michael Lee	04	General Manager	10/18/2010
Garcia	Jesus	23	Maint Mechanic	11/15/2010
Carlos	Angelica	23	Distributor	11/22/2010
Avella	Daniel E.	02	Production Supervisor	12/27/2010

5 YEARS

NAME		PLANT	JOB TITLE	HIRE DATE
Loya	Andres A.	00	District Sales Manager	01/05/2015
Miramontes	Ana P.	07	Office Manager	01/05/2015
Thompson	Kevin David	23	Account Executive	01/05/2015
Contreras	Maria D.	21	Laundry Worker	01/08/2015
Schneider	Linda	00	National Accounts Admin	01/12/2015
Albarran	Dulce Maria	07	Qual Assur Supervisor	01/19/2015
Aparicio	Melvi	07	Order Fulfillment Oper	01/19/2015
Meza	Victoria I.	07	Q/A Technician	01/19/2015
Quintana	Teresita D.	45	Laundry Worker	01/19/2015
Salazar	Ana Elizabeth	07	Order Fulfillment Oper	01/19/2015
Moreno	Ruben	02	Customer Sales Rep.	01/29/2015
Mendo Argueta	Joselin M.	50	Q/A Technician	02/09/2015
Castillo De Castellan	Margarita	08	Laundry Worker	02/16/2015
Fausto De Garcia	Silvia	60	Laundry Worker	02/16/2015
Kedic	Meleca	71	Garment Coordinator	02/23/2015
Martinez Lopez	Cristina	60	Production Supervisor	02/23/2015
Robles	Rudy	71	Asst General Manager	02/23/2015
Molina	Maribel	21	Laundry Worker	02/26/2015
Arellano	Francisco Noe	13	Customer Sales Rep.	03/02/2015
Perez	Jaime	13	Cust Sales Trainee	03/02/2015
Sanchez	Gabriela	21	Laundry Worker	03/02/2015
Jimenez	Xochilt Y.	07	Order Fulfillment Oper	03/05/2015
Hernandez Guillen	Maria E.	02	Laundry Worker	03/09/2015
Ramos Navarette	Victor	08	Laundry Worker	03/09/2015
Bender	Christopher H.	13	Maintenance Supv	03/16/2015
Chavez	Teresa D.	13	Laundry Worker	03/16/2015
De La Cruz Bautista	Ciro	13	Laundry Worker	03/16/2015
Sikes	Mike	13	Mechanic	03/16/2015
Lopez Ortega	Lopez Ortega	05	Sales & Service Manager	03/23/2015
Miramontes	Liana	04	Office Clerk	03/23/2015
Radillo	Lilia Raquel	07	Order Fulfillment Oper	03/23/2015
Chalambaga	Daniel	55	Corporate Sales Rep	03/24/2015
Lira	Yolanda Isela	21	Laundry Worker	03/26/2015
Hull	Christopher R.	00	District Sales Manager	04/06/2015
Carrillo	Yesenia D.	70	Distributor	04/07/2015
Som	Than	70	Washer	04/07/2015

☆ ANNIVERSARIES CONTINUED

5 YEARS CONT...

NAME		PLANT	JOB TITLE	HIRE DATE
Nelson	Justin Michael	13	Sales & Service Manager	04/27/2015
Rodriguez	Miguel Angel	70	Route Manager	04/27/2015
Ruiz De Orozco	Rosa M.	15	Laundry Worker	05/01/2015
Mancilla	Mariana	07	Order Fulfillment Oper	05/06/2015
Hernandez	Romina G.	07	Order Fulfillment Oper	05/11/2015
Ramirez Perez	Marisol	50	Distributor	05/11/2015
Robbins	Darrell D.	15	Plant Manager	05/12/2015
Pena	Thomas Aaron	05	Customer Sales Rep.	05/18/2015
Salazar	Maribel	23	Garment Coordinator	05/18/2015
Sencion	Sandy	05	Office Clerk	05/18/2015
Villagomez	Gilberto	06	Janitor	05/18/2015
Etlantus	Niran	45	General Manager	05/26/2015
Strehlow	Scarlett A.	22	Corporate Sales Rep	05/26/2015
Gomez	Adrian	07	Driver	06/01/2015
Sexton	Matthew D.	32	Service Center Manager	06/01/2015
Velasquez Cardoza	Nora Janeth	70	Folder	06/03/2015
Gomez	Andrew	07	Order Fulfillment Oper	06/08/2015
Moreno	Alexandra	05	Office Clerk	06/08/2015
Ortiz	Jose Luis	07	Order Fulfillment Oper	06/10/2015
Jarnagin	Andrew T.	55	Corporate Sales Rep	06/15/2015
Enciso Ortiz	Javier	13	Laundry Worker	06/17/2015
Gassoway	Christopher	70	Washer	06/17/2015
Bustillo	Sandra Y.	50	Q/A Technician	06/22/2015
Lopez	Michelle I.	07	Q/A Technician	06/22/2015
Mauricio Camarillo	Maria S.	08	Laundry Worker	06/22/2015
Medina	Maria Esther	08	Laundry Worker	06/22/2015
Kelley	Lori Ann	60	Qual Assur Supervisor	06/29/2015
Kibler	Marcus Andrew	18	Asst General Manager	07/06/2015
Mendoza Sanchez	Diana	05	Washer	07/06/2015
San Roman	Richard Arthur	00	Sr. Project Engineer	07/06/2015
Campuzano Andrade	Jose Alberto	60	Route Manager	07/09/2015
Gonzalez	Adolfo C.	50	Maint Mechanic	07/13/2015
McLaurin	Roberto M.	21	Production Supervisor	07/13/2015
Meza	Victor	03	Line Driver	07/20/2015
Ramos Ambrosio	Ma C.	08	Laundry Worker	07/20/2015
Martinez	David Anthony	55	Customer Sales Rep.	07/22/2015
Hernandez Villalobos	Jesus	13	Wholesale CSR	07/27/2015
Martinez	Robert Randal	55	Customer Sales Rep.	07/27/2015
Vasquez Jr.	Dallas Wayne	70	Customer Service Rep.	07/27/2015
Allen-III	Thomas T.	70	Customer Service Rep.	07/28/2015
Diaz Pereira	Balmore E.	22	Customer Sales Rep.	07/29/2015
Luna Valle	Ramon	03	Customer Sales Rep.	08/03/2015
Soto	Gloria E.	08	Laundry Worker	08/03/2015
Chy Hernandez	Maribel	23	Distributor	08/04/2015
Jackson	Brenda Lee	70	Soil Sort	08/06/2015
Di Giovanna	Stephen James	02	Customer Sales Rep.	08/10/2015
Mendoza-Sanchez	Valentin	08	Laundry Worker	08/10/2015
Talamantes	Sasha A.	51	Corporate Sales Rep	08/10/2015
Elder	Michael B.	07	Driver	08/11/2015
Velez De Sanchez	Lidia	22	Laundry Worker	08/11/2015
Ramirez Aguilar	Glendi O.	70	Distributor	08/14/2015
Soto Hurtado	Teresa	60	Laundry Worker	08/17/2015
Lopez	Manuel Jim	02	Customer Sales Rep.	09/08/2015
Alvarez Ambriz	Griselda	08	Laundry Worker	09/14/2015
Caliz	Maricela E.	50	Presser	09/14/2015
Santos	Guillermina	80	Laundry Worker	09/15/2015
Banuelos	Yolanda	15	Laundry Worker	09/28/2015
Gonzalez	Irene Palafox	02	Laundry Worker	09/28/2015
Chavez	Martha Leticia	02	Laundry Worker	09/29/2015
Baca	Gabriel	21	Washer	10/06/2015
Cervantes Ponce	Adriana	45	Laundry Worker	10/06/2015

5 YEARS CONT...

NAME		PLANT	JOB TITLE	HIRE DATE
Lemus	Maria Laura	10	Laundry Worker	10/19/2015
Sonzeu	Vigny	15	Account Executive	10/19/2015
Arredondo Torres	Claudia G.	45	Laundry Worker	11/11/2015
Townsend	Dianna Bell	03	Sales & Service Manager	11/13/2015
Courtney	Chris D.	23	Sales & Service Manager	11/16/2015
Magana	Gloria Elvira	15	Qual Assur Backup	11/16/2015
Matanane	Peter Andrew	02	Service Attendant	11/23/2015
Ascencio	Josmen	06	Maint Mechanic	11/30/2015
Del Rio	Dirceu Alfredo	04	Maintenance Supv	11/30/2015
Hickey	Coleen May	80	Production Manager	12/05/2015
Lewis	Dawn M.	80	Stock Rm Supervisor	12/05/2015
McQueen	Dumaka Cilimba	80	Sales & Service Manager	12/05/2015
Smith	Marcus Lee	70	Line Driver	12/05/2015
Stewart	Patricia Ann	80	Laundry Worker	12/05/2015
Vaden	Timothy Wayne	80	Customer Sales Rep.	12/05/2015
Birdsell	Mark Alan	00	Reg Rt Sales Rep	12/07/2015
Blue	Tomas	83	Sales & Service Manager	12/07/2015
Harrell	Derek Eugene	85	Customer Sales Rep.	12/07/2015
Moore	James D.	81	Customer Sales Rep.	12/07/2015
Syner	Benny Joeseph	81	Service Center Manager	12/07/2015
Dunn	Mamie V.	80	Laundry Worker	12/14/2015
Gomez	Daniel	03	Customer Sales Rep.	12/21/2015

Thank You for your dedication through the years!!





ALEXANDER PASCO
(09/11/18)
Truck Unloader
Milpitas, CA Plant

Military Branch:
US Department of Navy

1972 – 1977

Deployed back and forth to Philippines, Australia, Japan & Hong Kong during his time of service.



ANDY HOLLIDAY
(11/10/03)
Senior Corporate Sales Representative
Los Angeles, CA Plant

Military Branch:
US Air Force

1987-1991

Served in South Korea and Desert Storm.



AARON LIVINGSTON
(08/11/97)
Customer Sales Representative
Milpitas, CA Plant

Military Branch:
US Department of the Army

AWARDS: "SHARP SHOOTER Ribbon & Deployment Ribbon"

"Aaron was active between July 7th, 1992 and January 1st, 1995. Rank Specialist. Light wheeled vehicle mechanic. He was deployed to Mogadishu Somalia, Port-Au-Prince Haiti, and West Point New York. He was based at Ft. Drum New York."



BRENT BERVEN
(07/06/20)
Production Manager
Colonial Heights, VA Plant

Military Branch:
United States Marine Corps

Served for 10 years.



ROBERT CONNOLLY
(10/06/97)
Vice President Human Resources & Personnel Development
Corporate Services

Military Branch:
United States Navy

1969 - 1994

He was in combat in Vietnam in 1970, and also served in the Persian Gulf, Iran, Somalia, Oman, Pakistan, Kenya, S.E. Asia, Japan, Korea, Philippines, Singapore, Hong Kong, Taiwan and Australia.

U.S.S. MISSOURI-BB63 was photographed in the Hawaiian Islands in December 1991. Missouri was present to participate in ceremonies commemorating the 50th anniversary of the attack on Pearl Harbor on December 7, 1941. This photograph was taken as she sailed past the island of Hawaii during her return voyage to the mainland U.S.A. She presented the throngs ashore with a heart-rending twenty-one gun salute. This portrait memorializes her in all her glory. It was on her deck that the Peace Treaty ending World War II was signed on September 2, 1945.

THANK YOU VETERANS



CARLOS CASTILLO
(07/06/09)
Sales & Service Manager
Irvine, CA Plant

Military Branch:
US Navy
1989 - 1994

Quarter Master – Petty Officer
Second Class – Fast Attack Submarines

Served in the US Navy as a Quartermaster (Navigational Expert). Did multiple overseas deployment on both the east and west coasts. Served 6 months on board USS Pittsburgh during Operation Desert Shield and 6 months on board the USS Louisville during Operation Desert Storm. Piloted one of the first nuclear fast attack submarines (USS Topeka) through the Panama Canal. Best port of call Phuckett Thailand!!!





CHARLES FREESE
(09/30/80)
Sr. System Analyst
Corporate Services

Military Branch:
United States Navy

Basic Training - Electricians Mate School Great Lakes, Nuclear Power School (Mare Island & Idaho Falls)

USS Truxtun CGN-35
4 years. Operated & Maintained all onboard Nuclear Power plant electrical systems.



CHRISTOPHER H. BENDER
(03/16/2015)
Maintenance Supervisor
Vista, CA Plant

Military Branch:
United States Navy

Deployed: 9/11 then Desert Storm

Hull Maintenance Technician Petty Officer First Class. Planned, supervised, and performed tasks necessary for fabrication, installation, maintenance and repair of shipboard structures, plumbing, sewage, and piping systems; organized and supervised personnel in maintenance and hull repairs; instructed personnel on shipboard fire fighting and security procedures.



CHRIS COURTNEY
(11/19/15)
Sales & Service Manager
Mesa, AZ Cleanroom Plant

Military Branch:
United States Army

Army infantry soldier

Served as an Anti Tank Dragon Gunner and Recon squad.



CRISTHIAN VASQUEZ
(04/12/16)
Sales & Service Manager
Carson, CA Plant

Military Branch:
United States Army

Joined as an Infantryman at 19 years of age. During his military career, Cristhian achieve the rank of Staff Sergeant and was stationed at Fort Stewart, GA and Fort Bliss, TX. While serving in the 3rd Infantry Division, Cristhian deployed to Iraq for one year in Operation Iraqi Freedom where he was operating in the Anbar Providence.

DAN CLARK
(09/23/68)
Chairman of the Board
Corporate Services

Military Branch:
United States Army National Guard

1970 - 1976

He served as a Corporal.



DONALD RAZIM
(12/03/18)
Sales & Service Manager
Carson, CA Plant

Military Branch:
United States Marine Corps

1999 - 2003

Military Policemen stationed in San Diego, CA. During his enlistment, his job functions included accident investigation, bicycle patrol, and a role In the department's Special Reaction Team.

THANK YOU VETERANS



FRANCISCO MEJIA
(7/19/2017)
Line Driver
Riverside, CA Plant

Military Branch:
United States Marines

Military occupation was a welder. Francisco was deployed to Iraq and Afghanistan.



JOE SHARMA
(09/05/06)
Director Of Operations
Corporate Services

Military Branch:
United States Marines

Joe was a Low Altitude Air Defense (LAAD) Gunner and fired the Stinger Missile which was upgraded to the Avenger Missile System. Provided air defense against low flying aircrafts.



MARK ESTRADA
04/26/10
Senior Corporate Sales Representative
Los Angeles, CA Plant

Military Branch:
United States Army

1988 to 1992

E4P Specialist with the 504th MI Brigade
Fort Hood, Texas

Mark completed technical training at the Signal Corps Training Center where he became a specialist in COMSEC, encryptions, teletype and the army's first mobile encryption phone. Mark was then assigned to the Brigade SGM (Sargent Major) where he received TS CI (Top Secret Counterintelligence) Clearance. Mark's primary responsibility was operating highly sensitive communications equipment which provided the Brigade SGM with incoming and outgoing encrypted messages - ensuring the Brigade SGM was always in communications with the troops during war time.



HERB SEDA
(09/16/13)
Customer Service Representative
Round Rock, TX Plant

Military Branch:
Army, 1977 to 1985
Reserves, 1985 to 1988

Truck Mechanic and Sergeant
Stationed at: Ft. Leonard Wood MO, Ft. Ord CA, Scofield Barracks Hawaii

He spent 4 ½ years here with his family
Ft Hood,TX
Ansbach Germany



LAWRENCE WILLIAMS
(10/06/20)
Customer Service Representative Trainee
Vista, CA Plant

Military Branch:
United States Marine Corps

Motor Transport Operator
My primary responsibilities as a Motor Transport Operator were to operate, ensure safe loading procedures, and perform proper preventative maintenance checks and services on tactical vehicles weighing up to 22.5 tons. In addition to this primary Military Occupational Specialty I held six key functional responsibilities which were: Vehicle Equipment Storage Room Chief, Licensing Manager, Truck Master, Platoon Sergeant, Operations Chief, and Professional Military Education Instructor.



LEE TERRY
(05/09/88)
Environmental & Safety Director
Corporate Services

Military Branch:
United States Army

1968 - 1970

Stationed in Vietnam and saw combat in Lei Ke, An Loc, Dau Tieng, and Tay ninh Province.



MIGUEL MARTINEZ
(01/23/17)
Lead Fleet Mechanic, Fresno, CA Plant

Military Branch:
United States Marines

Served as a Diesel Technician (MOS-3521) had the honor of deploying multiple times in the support of Operation Iraqi Freedom, Enduring Iraqi Freedom and Afghanistan.

THANK YOU VETERANS



MIKE BLAZEK
(05/20/90)
Director of Operations
Corporate Services

Military Branch:
United States Marine Corps

I was assigned to an infantry unit, 1st Battalion, 9th Marines as a Rifleman (aka-"Grunt"). I participated in a West Pak and trained in Singapore, Hong Kong, the Philippines and Australia.



MIKE GARCIA
(09/02/87)
Customer Sales Representative
Riverside, CA Plant

Military Branch:
United States Army

Bamberg Army Base in Germany from 1979-1984. Mike was a Heavy Equipment Mechanic and when he got out of the military his rank was an E-5.





MYLES REUKEMA
(01/05/04)
Director Cleanroom Sales
Corporate Services

Military Branch:
United States Navy

1989 - 1997

Myles attend Boot Camp and Machinist Mate "MM" "A" School at Naval Station Great (Mistakes) Lakes. After leaving Great Lakes Myles was deployed to his first permanent duty station U.S. Naval Base Subic Bay, assigned to the USS STERETT CG-31 where on arrival he received a rate change to Machinery Repairman or "MR". A member of the "Flying Squad" the first responder's and ship board fire department as the #1 nozzle man until he left the command. While serving aboard the USS STERETT most time was spent at sea training/ operating in the Far East and Middle East, participating in specific joint exercises like Team Spirit, Cobra Gold, Valiant Blitz, Desert Shield and Desert Storm. The Navy allowed Myles to visit many beautiful countries and on his voyages he crossed the equator on more than one occasion becoming a Son of Neptune, in the way of the old NAVY a Shellback and free dove above the Mariana Trench 36,176' above the bottom. Petty Officer Reukema's next command was Navel Special Warfare Center, Naval Amphibious Base, duties as Master at Arms and then LPO. Last duty station was the USS Cape Cod AD 43 as an "MR".



OMAR HURTADO
(07/17/06)
Director of Personnel
Corporate Services
Irvine, CA

Military Branch:
United States Army

Honor Graduate while attending the Administrative Specialist Course at the 369th Adjutant General Battalion. Served as an Administrative Specialist during combat operations in support of Operation Iraqi Freedom II and as the Senior Human Resources Sergeant for the 101st Military Intelligence Battalion's Personnel Actions Center, 1st Infantry Division.







RUBEN GARCIA
(09/24/12)
Sales and Service Manager
Riverside plant

Military Branch:
Marine Corps

2002 to 2006

He was an 02311 Ammunition Technician He was stationed at Camp Pendleton and 29 Palms Ca. He worked in Area 43 Las Pulgas at the Ammunition Supply Point where he distributed conventional ammunition as well as high explosives such as guided missiles and large rockets. During his enlistment he served two tours in Iraq supporting the Operation Iraqi Freedom Campaign.



THANK YOU VETERANS



RICHARD JUAREZ
(03/01/18)
Plant Manager
Irvine, CA Plant

Military Branch:
United States Navy

2002 to 2006

Aviation Boatswain's Mates, Aircraft Handling (ABH) direct the movement and spotting of aircraft ashore and afloat; operate, maintain, and perform organizational maintenance on ground-handling equipment used for moving and hoisting of aircraft ashore and afloat; supervise securing of aircraft and equipment; perform crash rescue, fire fighting, crash removal, and damage control duties; perform duties in connection with launching and recovery of aircraft.



OSCAR VALDIVIA
(08/12/13)
Customer Sales Representative
Vista, CA Plant

Military Branch:
Army National Guard

Transporting NCO. Trained drivers and maintained all vehicles within the company.

Oscar Valdivia was recently deployed to Qatar.



RYAN HULL
(04/06/15)
District Sales Manager,
District 7
Austin, TX Plant

Military Branch:
United States Navy

1991-1995
18 years old

Served as a
Hospital Corpsman



RYAN MCCLUSKEY
(02/14/20)
Corporate Sales Representative
Nashua, NH Plant

Military Branch:
United States Army

10 years of service with Military Police including combat tours in Both Operation Iraqi Freedom with 3rd Infantry and Operation New Dawn with 1st infantry. Received 4 Army Commendations in time of his service.



SERGIO LOPEZ
(07/24/06)
Senior Sales & Service Manager
Los Angeles, CA Plant

Military Branch:
United States Air Force

Enlisted in 1978 and served for 3 years

Served as a Law Enforcement (Military Police)



STACEY OZUNA
(10/26/16)
Corporate Sales Representative,
Moorpark Service Center

Military Branch:
United States Navy

1989-1999

Hospital Corpsman & field medic, supplying patient care and emergency medicine at stateside facilities and deployable units. Served during the Gulf War and assigned to the Seabees for last tour, deployed for the Bosnian conflict.

THANK YOU VETERANS



STEVEN HAHN
(04/23/20)
Customer Service Representative
St. Louis, MO Service Center

Military Branch:
United States Army

13 years

Infantry Emergency Evac

2 Tours Afghanistan
as a Flight Paramedic



STEPHEN VOROS
(12/03/90)
Projects Facilities Manager
Corporate Services

Military Branch:
United States Marines

1980 to 1988

Spent 1st year as a Crew Chief on Amphibious vehicle, next 4 years as a Water Safety Survival Instructor and Marksmanship Instructor in Okinawa Japan. Reenlisted and went into engineering last 3 years, Air Conditioning and Generators. Involved in advanced party for 3 team spirit operations setting up utilities for base camps and out laying satellite communication sites.



SUE ADAMS
(09/28/20)
Director of Quality
Corporate Services

Military Branch:
United States Air Force (USAF)

Following Air Force Basic Training and Tech School I received orders to Malmstrom AFB, MT, where I spent four years optically aligning and loading targeting software on 200 Minuteman Inter-Continental Ballistic Missiles (ICBM's).

At Vandenberg AFB, CA, (my second duty assignment) I was part of two Minuteman test launch teams before moving into Squadron (and later) Base-wide Training offices.

I was additionally a part of the Base Security Evaluation Team (BSET) at Vandenberg, and got to play a "bad guy" in a couple of realistic terrorist exercises with Base Law Enforcement, EOD, SWAT, and the Hostage Negotiators.

In total, I served nine years (1975-1984) and left the service as a Staff Sergeant (E-5).

THANK YOU VETERANS



TIMOTHY MALDONADO
(07/02/12)
Corporate Sales Representative
San Antonio, TX Service Center

Military Branch:
United States Navy

o/a September 1997 and completed his four years of service o/a August/September 2001

Tim completed his AIT (Advanced Individual Training) in Meridian, MS and was awarded the job Title of Yeoman. Tim was primarily responsible for all correspondence (classified, official and unofficial) for the Commander of his first assigned duty station (the U.S.S Fort McHenry) following his job training. Tim finished his service tenure with an Honorable Discharge as an Seaman E-3.



TONY SANTOYO
(07/07/14)
Corporate Sales Representative
Irvine, CA Plant

Military Branch:
United States Marine Corp

1991-1999

Served 4 years in 1st Battalion/1st Marines stationed in Camp Pendleton CA. as an 81mm Mortar crewman. During this time Tony went to exotic lands and met great people in places like Dubai and Thailand, spent time in Kuwait and United Arab Emirates. He then spent 4 years as an instructor at the School of Infantry in Camp Pendleton.



TYRONE SAYLES
(09/15/14)
Route Manager
Fresno, CA Plant

Military Branch:
United States Army

1997-2001

92A Automated Logistics Specialist, stationed at FT Hood, TX, as Sergeant (E5) was all tech logistics in the company.



VINCENT OCAMPO
(04/13/2020)
Customer Service Representative
Portland, OR Plant

Military Branch:
United States Army

Multichannel Communication Specialist Provided secure communications throughout the Army Corp. I was part of Desert Shield / Desert Storm, Operation Provide Comfort.

I had the opportunity to travel around the world during my time with the U.S Army.



VIGNY SONZEU
(10/19/15)
Account Executive
Los Angeles, CA Plant

Military Branch:
French Navy "La Royale"

Surface Warfare Navy Officer, graduate from French Naval Academy, mostly deployed on destroyers and frigates as Surface Warfare Officer as well as Navigation Officer.

Trained With the United States Navy and the United States Coast Guard.



FEATURED CLEANROOM PLANT - NASHUA, NH



NASHUA CLEANROOM PLANT

45 Simon Street, Nashua, New Hampshire 03060

YEAR OPENED:	2018
CURRENT NUMBER OF EMPLOYEES:	85
CURRENT NUMBER OF ROUTES:	8

Prudential Cleanroom Services®



DANA McCALLISTER
(06/20/16)
General Manager

I started my journey with PCS in 2016 at P54 St Louis MO Service Center. Few years later my journey continued at P50/P55 in Austin TX and since moved to our location at P71/P73 Nashua NH. I look forward too many years with POS and help grow our business. In my free time I enjoy camping, fishing and traveling.



RUDY ROBLES
(02/23/15)
Assistant General Manager

I started with Prudential almost 6 years ago as an MPTP out of the LA Cleanroom and Industrial plants. Currently I am the Assistant General Manager for our Nashua plant and am grateful to have been given the chance to get to know New England and grow with Prudential. In my spare time I enjoy going to the gym, traveling the world and learning new instruments.



HEIDI MANOLEROS
(12/26/17)
Office Manager

I started with Prudential in December 2017. The day after Christmas this year will be 3 years I have been with the company. It is nice to see the plant have gone from under construction when I was hired to a fully operational plant making revenue. I enjoy being a part of its growth.

The date of hire is listed after each employee name throughout Off-the-Cuff

A Publication of Prudential Overall Supply - Dedicated to the improvement of employee morale and the broadening of customer relationships.
CONTRIBUTING EDITORS: Stephanie Leibick, Marketing Manager & Jerry Martin, Vice President of Sales & Marketing
LAYOUT & DESIGN: Stephanie Leibick, Marketing Manager
Please address all correspondence and address changes to: StephanieL@prudentialuniforms.com

NASHUA CLEANROOM TEAM



MYLES REUKEMA
(01/05/04)
Director of Cleanroom Sales

Very pleased with our Nashua NH state of the art ISO Class 3 Cleanroom which supports our customers in New England and beyond with the absolute best in class service and support. The results of our team at P71 is nothing less than exceptional in meeting our customers' expectations, I'm always proud and extremely excited when I have the opportunity to tour our potential and current customers through this amazing facility. In addition to our Nashua Team I've also been supporting our Cleanroom Customers and all of our Cleanroom Teams in North America which includes P10 Milpitas CA, P15 Commerce CA, P23/30 Mesa AZ & Denver CO, P50/54 Austin TX & Saint Louis MO, P60 Portland OR, and P70 Richmond VA. I find it very fulfilling when helping people develop in their technical cleanroom knowledge and the strategic sales process; fortunately I support the very best in the industry. My free time is invested with my wife and three children. When home my wife and I hike with our two dogs often and we are amazed at the wildlife we see in crowded Southern California. I have camped with my children monthly for the last 12 years with the Adventure Guide Programs; this will continues for a few more years. I support and hold leadership positions for multiple nonprofits and I'm an avid martial artist.



JEANNE MURRAY
(08/01/18)
Quality Assurance Supervisor

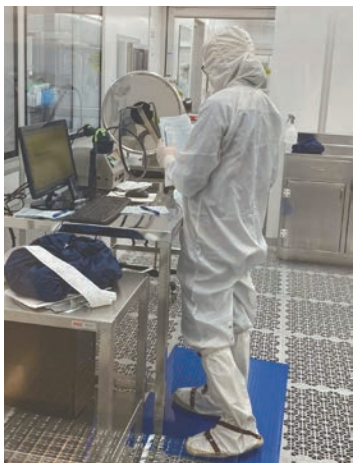
I have been with POS for over 2 years and I am fortunate to have joined the Nashua team when the plant was only a few months old. I take pride in the fact that I played a role in the Nashua plant obtaining our first ISO Certification in March of 2019. I truly enjoy coming to work every day because the team is fantastic, the employee benefits are great, there is room for growth, and the property is bright, beautiful, and welcoming.



JANILL COLLADO
(06/15/18)
Quality Assurance Technician

I really appreciate the trust Prudential has shown me and I look forward to being part of this extraordinary team for many years to come.







RICK GORDON
(02/05/19)
Account Executive

I have been in Technical Sales most of my career and enjoyed working with customers in both an educational and service role, so I was pleased to have the opportunity to continue in that role with a product line that was completely new to me. The learning curve is steep and every time I think "I got this", I realize I have only "scratched the surface" That is probably a good thing though, because it helps to hold my interest. Outside of work, I enjoy New England Sports, Travel, Working on home projects, Learning about History, Writing and spending time with family and close friends.



CHRISTIAN MURRAY
(07/09/18)
Sales & Service Manager

I began my career with Prudential Cleanroom Services shortly after graduating college where I started the MPTP program in July of 2018. During my training I received a promotion to SSM in April of 2019, where I have enjoyed working with my customers and the Nashua team ever since. I am looking forward to helping the Nashua facility continue to expand and succeed, and I am excited for my future with Prudential.

Great team!



JON DENIS
(02/17/14)
Cleanroom Route Manager

I was introduced to Prudential by a friend of mine who had been working for the company for four years prior, and whom is still employed to this day. He said there was a management opportunity open at Prudential and thought I should apply since I had prior business, leadership, and management skills, with a strong background in customer service. I joined Prudential in the beginning of 2014 because it was a well-respected family owned company that was showing continuous growth and would allow me to utilize my previous skill sets, challenge me with new ones, and would hopefully take me to that next step in my career. Since Prudential believed in being best in class and putting both their employees and customers first, I knew this company was something I wanted to be a part of.

NASHUA CLEANROOM TEAM



CUSTOMER SERVICE REPRESENTATIVES

Left to Right:
JOSE PEREZ (10/23/20)
PAUL COREY (09/08/14)
KELLY DIMITROFF (04/15/19)
JEAN CHERICHEL (02/24/20)
SEAN KELLIHER (12/24/18)

JUAN PEREZ (09/24/18)
MATTHEW BIRON (12/14/09)
ENRIQUE MARRERO (04/09/19)

Not pictured:
BRIANNA MISEIRVITCH (06/04/19)





MANUELA MARULANDA
(03/12/18) ***Production Manager***

Manuela joined Prudential March 2018 as Soil Sort employee and worked her way up to Production Supervisor March 2019. One of Manuela favorite hobbies is bike riding in her spare time. She enjoys spending any free time with her husband Chris and their dog child Fierolas. We look forward to her contribution in growth of our Cleanroom Operation.





SUPERVISORS

Left to right:
CLAUDINI BALTAZAR (11/20/19) ***Cleanroom Supervisor,*** **OMAYRA SANCHEZ** (04/23/18) ***Soil Sort Supervisor,*** **JAMES MCCOOL** (02/17/20) ***Maintenance Supervisor,*** **GRACE SPERRY** (02/22/18) ***Stock Room Supervisor,*** **CLOUDIE DICO** (05/29/18) ***Distribution Supervisor.***



MENDER

ALANIS VELAZQUEZ
(08/24/20) ***Mender***

NASHUA CLEANROOM TEAM



LAUNDRY WORKERS

Left to right back row:
BANZA IVETTY (04/09/18)
MELANEA VARGAS (06/04/18)
ALTAGRACIA BATISTA (07/09/18)
SONIA SIGARAN (10/30/20)
CARMEN SILLERICO (08/24/20)
ZAIDA GONZALEZ (10/30/20)
LUZ CASTILLO (06/04/18)
MANUELA CECENAS (06/15/18)
ANTONIA CARMONA (06/19/18)
ESMELDA RUEDA (11/04/19)
MA TERESA CISNEROS (05/01/20)
ROSA PEREZ (07/09/18)
JORGE CAPPELAN (09/08/20)
LUZ GUZMAN (08/24/20)
HENRY CARRASCO (06/27/19)

Left to right front row:
MARIA PEREZ (07/25/18)
ANA ALFARO (07/02/18)
CLAUDINI BALTAZAR (11/20/19)
MUNA ADHIKARI (03/02/18)
BASILIO INFANTE (06/08/18)





DISTRIBUTION DEPARTMENT

Left to right:
IBELKA JIMENEZ (08/21/19)
CLOUDIE DICO (05/29/18)
YRIS BAEZ (06/27/19)
LUZ VASQUEZ (05/10/18)
ESMERALDA GALLAGA (01/31/20)
JESUS CARRILLO (11/20/19)
PINALES DAHIANA (11/20/19)

Prudential Cleanroom Services®



JANITOR

CARMEN VAZQUEZ
(11/20/19) ***Janitor***





FEATURED INDUSTRIAL PLANT - NASHUA, NH



NASHUA INDUSTRIAL PLANT SUPPORT TEAM

45 Simon Street, Nashua, New Hampshire 03060

Prudential Overall Supply®



RUDY ROBLES
(02/23/15)
Assistant General Manager

I started with Prudential almost 6 years ago as an MPTP out of the LA Cleanroom and Industrial plants. Currently I am the Assistant General Manager for our Nashua plant and am grateful to have been given to chance to get to know New England and grow with Prudential. In my spare time I enjoy going to the gym, traveling the world and learning new instruments.



DANA McCALLISTER
(06/20/16)
General Manager

I started my journey with PCS in 2016 at P54 St Louis MO Service Center. Few years later my journey continued at P50/P55 in Austin TX and since moved to our location at P71/P73 Nashua NH. I look forward too many years with POS and help grow our business. In my free time I enjoy camping, fishing and traveling.



BELKIS DISLA
(10/28/19)
Office Clerk - Industrial

The thing I love the most about working for Prudential are the opportunities the company provides

NASHUA INDUSTRIAL TEAM



TIM DE SHAZOR
(01/15/18)
District Sales Manager

Tim will celebrate his 3rd year anniversary with POS in January. He is a DSM based in Atlanta and covers the states of GA, SC, NC, MA and NH. Tim has been married to Karen for 26 years and has two daughters, Elizabeth (17) who is a Senior in high school and Anne (11) who is in 5th grade. Tim enjoys spending his free time with his family along with fishing, hiking, camping and coaching lacrosse.



JENNA TILTON
(10/30/18)
Industrial Production Manager

I started my career with Prudential Cleanroom Services as a stockroom supervisor on October 30, 2018. I was also put in charge of the industrial operations due to my strong industrial background. I was instantly impressed with every aspect of this company. After learning the stockroom operations, I began spending some time learning the cleanroom side to expand my knowledge. I was soon promoted to Production Manager in December 2019. I look forward to growing with such an incredible company!



RYAN MᶜCLUSKEY
(02/14/20)
Corporate Sales Representative

Ryan is a 10 year Army Veteran who served in both OIF and OND. After returning home, he has obtained 8 years in sales, he is married and a father to three wonderful children.



CHRISTIAN ESCOBAR
(01/05/18)
Industrial Route Manager

Chsristian started working for prudential as a CSvR in January 2018. I am currently working as a Route Manager in Plant 73. One of the things that I like the most about Prudential is that it's a family-owned business.



TORI BLAINE
(02/14/20)
Corporate Sales Representative

Tori comes to us with several years' experience in sales & marketing and property management/real estate development. Currently, Tori is working on her Master degree in Business Administration where she also completed her undergraduate work at Southern New Hampshire University. Although born in New Hampshire, Tori grew up In Vermont since the age of 4 and enjoy skiing, traveling, hanging out with family and friends, and loving on her cats (Teddy and Vern). Speaking of Vermont, Tori is engaged to Jay who is now in 5th generation ownership of a Maple/ Sugaring Farm.





MAINTENANCE

JOE ORSI
(06/12/19)
Maintenance Mechanic



WASHER

PEDRO MELENDEZ
(07/12/18)
Washer



LAUNDRY WORKERS

ANA CRISOSTOMO (04/21/20)
ALEJANDRINA PINA DE CASTILLO (11/04/19)
MILAGRO VILLAR (03/25/19)

NASHUA PLANT FEATURED CUSTOMER...



GRANITE SUBARU

CUSTOMER SINCE: **2020**



2019 DEALER OF THE YEAR
Subaru New Hampshire

Granite Subaru is locally owned and operated in Hudson NH led by Owner/Operator James Angotti. We have strong ties to Hudson and surrounding communities. Along with the Subaru brand, we are growing rapidly and looking forward to a brand new service facility opening in late spring of 2021. We are happy to partner with Prudential Overall Supply to keep our employees looking sharp and ready to provide our customers with an extraordinary experience."

Family Owned and Operated

The 2020 Subaru Love Promise Community Commitment Award

We've been nationally recognized for our dedication to our community and the Subaru Love Promise.

We're honored to receive the 2020 Subaru Love Promise Community Commitment Award. This award nationally recognizes Subaru retailers who are making the world a better place while demonstrating an outstanding commitment to supporting passions and causes in local communities. These efforts are focused in important areas such as the environment, community, health, education, and pets.

THE SUBARU LOVE PROMISE

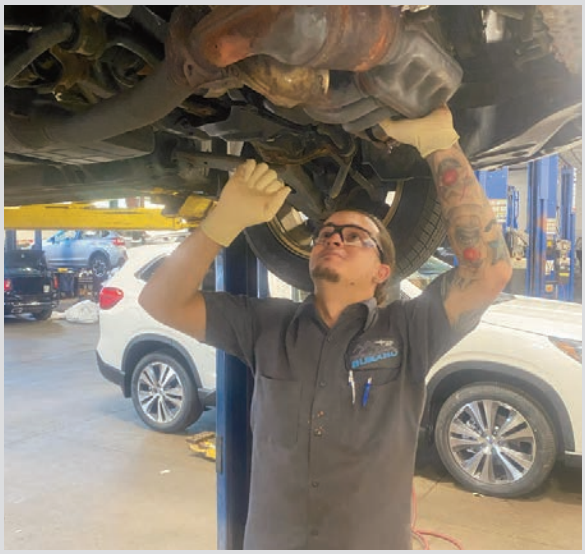
About Our Dealership
Welcome to our new Hudson dealership in Southern New Hampshire.

Our entire Granite Team is excited to be part of the Hudson community, led by owner/operator Jim Angotti. Jim, his wife Sharon and their children have been residents of Hudson for the past 11 years. Whether you are looking for a New Subaru or a pre-owned vehicle, Jim along with the rest of the Granite team will assist you in finding the perfect fit to satisfy your needs, budget and lifestyle.

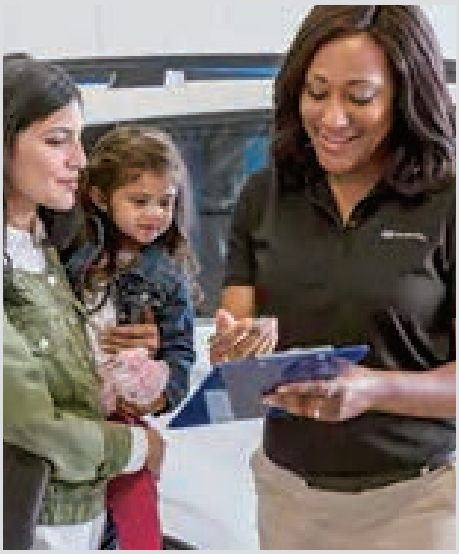
We look forward to bringing the community feel back to southern New Hampshire. Come visit us at Granite Subaru where we treat customers the way we treat our friends and neighbors, because you are!

CURRENT PRUDENTIAL PRODUCTS PROVIDED:

- Mimix™ Shirt
- Mimix™ Pants
- Shop Towels
- Soy Pro Soap
- Logo Mats
- Appearance Mats
- Fender Covers
- Xtreme Clean
- Hand Sanitizer
- Gloves



Granite Subaru technician working on a vehicle.



Customer Service Representative assisting a customer at Subaru Dealership.

Service Amenities

Not only do we provide expert Subaru care, we are proud to offer these added benefits that make us different than the rest:

- Complimentary Loaner Cars
- 24/7 online scheduling
- Free shuttle service
- Complimentary Wi-Fi and refreshments
- Pet Friendly
- Open Saturdays
- Free pick-up and delivery valet service



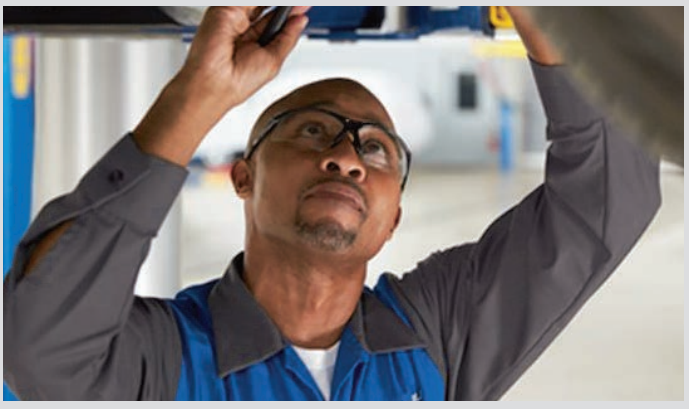
Granite Subaru Service Manager and Team of Service Technicians wearing Prudential apparel.

We offer the expert care your Subaru deserves.

At Granite Subaru, you'll receive the expertise of our Factory Trained Teams, who have been trained by the most advanced Subaru technical instructors. They are equipped with Specialized Tools to help ensure accurate diagnosis and repair, and use Genuine Subaru Parts for trusted performance. Every service also comes with a free Multi-Point Inspection to help keep your vehicle's safety and quality in check. Not everyone goes to these lengths. For us, it's the Subaru way.

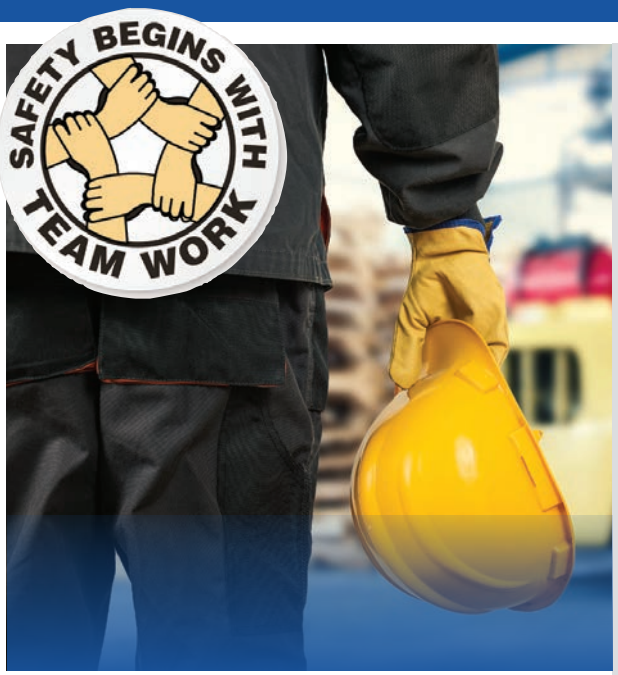


Subaru Technician working on a vehicle.



Subaru Technician working on a vehicle.

SAFETY CORNER



A MESSAGE ABOUT SAFETY...

Well, 2020 certainly has been an interesting year! The COVID-19 pandemic has had a significant impact on all aspects of our lives, including in the workplace. Wearing masks, practicing good hygiene, and keeping socially distant is now a very important part of our routine.

Throughout these changes and new challenges, our employees have continued to work hard to complete their jobs, keep workplace incidents down, and ensure we maintain a safe workplace for everyone. In our continuing efforts to improve upon our safety practices and set ourselves up for the future, the safety department will be implementing a new change in 2021. Effective January 1, the regions will be split among our two Safety Managers. This change will allow our Safety Managers to dedicate more time to each plant, learning the nuances of each to better address issues and further emphasizing our commitment to safety.
So as we look forward to 2021, please continue to follow safety protocols and keep you, your families, and co-workers safe and healthy. Happy holidays from the Safety/HR Department.

Trustworthy SMEs • Developing Others
HR & Safety
Proactive Partners • Consistent Guidance

Thank you team for protecting yourself and all of us during this time.









PSS TRAINING

PSS - Professional Sales Skills - Achieve Global Training Program and Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE), and Service Leadership Positions.

2020 Meeting held November 17-19th in San Marcos, California





Leader of presentation
BILL EVANS
(08/20/07)
District Sales Manager



Corporate Sales Representative Attendees left to right:

BRANDON CASTELLANO
(09/24/07) - Phoenix Plant
MATT PEPPER
(10/12/20) - Colonial Heights Plant
JODY SEARS
(03/09/20) - West Sacramento Service Center



Corporate Sales Representative Attendees left to right:

SERAFIN HERNANDEZ
(07/20/20) - Albuquerque Plant
CHARLES HAGLER
(10/05/20) - Greenville Service Center
JOSH KUYKENDALL
(09/21/20) - Beckley Service Center

INDUSTRIAL PRODUCTION MANAGER BOOTCAMP



Left to right:
PEDRO MENA (01/16/17) ***Corporate Production Manager,***
LAURI LECAIR (08/09/79) ***Corporate Production Manager,***
MARC OVERLAND (09/21/20) ***Plant Manager Trainee - Phoenix Plant,***
MARTIN LEDEZMA (06/03/19) ***Production Manager - Fresno Plant,***
JOHNATHAN FORNES (10/04/19) ***Production Manager - Vista Plant,***
BRENT BERVEN (07/06/20) ***Production Manager - Colonial Heights Plant,***
SHAYLEN NAIR (12/01/97) ***Plant Manager - Carson Plant,***
GLEN WOODS (08/09/79) ***Corporate Production Manager.***

Please join the Corporate Production department in congratulating:

MARC OVERLAND (09/21/20) ***Plant Manager Trainee - Phoenix Plant***
MARTIN LEDEZMA (06/03/19) ***Production Manager - Fresno Plant***
JOHNATHAN FORNES (10/04/19) ***Production Manager - Vista Plant***
BRENT BERVEN (07/06/20) ***Production Manager - Colonial Heights Plant***

in successfully graduating from Prudential Overall Supply's inaugural Industrial Production Manager Bootcamp. The training was generously hosted by our plant in Vista, CA. Many topics were covered on how to effectively manage a plant in this weeklong training. The consensus from all involved was that the Bootcamp was an overwhelming success!

We expect to see great things from this group and look forward to seeing how their training will be implemented into their home plants over the years to come.







CLEANROOM PRODUCTION MANAGER BOOTCAMP





BOOT CAMP

Please join the Corporate Production department in congratulating:

ANA WHITE (04/19/93) ***Production Manager, Mesa Cleanroom Plant***
ANA ORTIZ (07/22/08) ***Production Manager, Mesa Cleanroom Plant***
IVAN VALDEZ (08/15/18) ***Production Manager, Los Angeles Cleanroom Plant***
COVIAN LANIER (10/09/19) ***Production Manager, Richmond Cleanroom Plant***
MANUELA MARULANDA (03/12/18) ***Production Manager, Nashua Cleanroom Plant***

in successfully completing Prudential Overall Supply's inaugural Cleanroom Production Manager Bootcamp. The training was generously hosted by our plant in Mesa, Arizona.

The purpose of the Boot Camp is to further develop our Production Managers on all aspects of running an effective, efficient production floor. Many topics were covered in this week's long training. The consensus from all involved was that the Bootcamp was a success!

We expect to see great things from this group. We look forward to seeing how their training will be implemented into their home plants.

Congratulations!







NEW ASSIGNMENTS & PROMOTIONS IN THE COMPANY



ABEL VALENCIA (09/10/90)
Production Manager

Please join us in congratulating Abel Valencia in his promotion to Production Manager at the Riverside plant. Abel joined Prudential in 1990 as a production employee in our Cleanroom division in Commerce. In 1995 he was promoted to Production Supervisor and maintained that position until once again he was promoted to CSvR in 1998. After several years as a CSvR with the cleanroom division, Abel decided to venture out and transfer over to our industrial division where he joined the Riverside team as a CSR and immediately began to learn the industrial side of the business where he excelled as a CSR. His customers were definitely sad to see him leave the route but very happy for his promotion. Abel is married to wife Carrie of nearly 30 years and they have two adult sons Greg and Gabriel. They are enjoying their 1-year old grandson Oliver and are looking forward to meeting their new grandson David who will be born in November. In his spare time he enjoys the river, spending time with family, riding jet skis with his sons and watching football. He is a die-hard San Francisco 49ers fan. Congratulations on your continued success Abel!



AILEEN FUENTES (08/24/20)
Procurement Manager

Please help us welcome Aileen Fuentes to the Procurement Team as our new Procurement Manager. Most recently Aileen was with Rubio's Restaurants and she brings more than 12 years of Procurement experience to Prudential. Aileen enjoys building relationships and finding ways to save money! When not at work, Aileen likes to spend time with her husband and daughters, going to the beach, and experimenting with recipes in the kitchen. We are excited to have Aileen as a part of our team and we look forward to her future at Prudential Overall Supply! Welcome Aileen!



ALONZO OVERBY (08/24/20)
Sales and Service Manager

Prudential Family, please help us welcome the newest member to our team at P80- Colonial Heights! We would like to introduce you to Alonzo Overby, our new Sales & Service Manager. Alonzo is a native of Richmond, Virginia and is married to Natalie. Alonzo comes to us from the American Red Cross, where he was employed for 17 years and served in several roles, most recently as a distribution supervisor. In his spare time, Alonzo enjoys reading and is a big sports buff. He also enjoys visiting wineries and historical landmarks in Virginia. We are very excited to welcome Alonzo to our team!



ANDREW BRUN (11/11/19)
Sales and Service Manager

Please help us in welcoming Andrew Brun as he has accepted the role of Sales and Service Manager for District 2 at P45 Albuquerque! After Graduating from Chico State in May of 2019 Andrew Began his career at Prudential as an MPTP on November 11th, 2019 and worked at Plants 02, 23 and 15 through the program. When he is not dedicating himself to work, Andrew enjoys spending time at the beach (he will have to settle for the river for now), hanging out with friends and enjoying local craft beers. He also loves spending time with his family. He is big fan of music festivals and has been missing them greatly through the COVID – 19 Pandemic. Andrew is still deciding between Red and Green Chile, but he knows he wants it on the side. We are very excited to have Andrew further his career with Prudential in this role and look forward to what he brings to our team. Congratulations Andrew!



BRENT BERVEN (07/06/20)
Production Manager

Prudential Family, please help us welcome the newest member to our team at P80- Colonial Heights!

We would like to introduce you to Brent Berven, our new Production Manager.

Brent is originally from Grand Island, Nebraska. He spent 10 years in the United States Marine Corps where he was able to travel the world and lead soldiers.
Brent is married to Courtney and has two dogs and two birds. In his spare time, Brent enjoys kayaking and playing golf.

We are excited to have Brent join our team and look forward to his future at Prudential Overall Supply! Welcome Brent!



CHRIS COURTNEY (11/16/15)
Service and Sales Manager

Please join us in congratulating Chris Courtney on his promotion to Sales & Service Manager at our Mesa Cleanroom. Chris, began his career with Prudential as a Route Manager here in Mesa on November 16, 2015. Prior to joining Prudential Chris worked and retired from Safeway after 26 years as a Store Planner. Chris served our country in the Army Infantry for three years. Chris earned his B.S. degree in Business Management from the University of Phoenix.

Chris enjoys spending time with his son Haydin (15) They enjoy going camping and fishing and any other outdoor activities.

Congratulations Chris on your new role. We are looking forward to your continued contributions to our team and success in your new position.

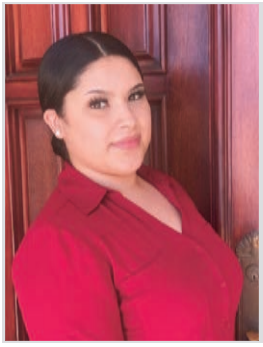
NEW ASSIGNMENTS & PROMOTIONS ...



CHRISTIAN ESCOBAR (01/05/18)
Route Manager

Please join us in congratulating Christian Escobar on his promotion as to Route Manager at the Nashua Industrial Plant. Christian joined Prudential back in January 5th 2018 after working in sales, along with delivering product to pharmaceutical companies throughout New England. Christian was born and raised in Guayaquil, Ecuador. He came to the United States in 2001 and moved to Nashua in 2003 where he has stayed since. He enjoys spending time with his two daughters Yaeliz and Arya along with his son Carlos.
His hobbies include cooking and finding good coffee spots to relax in. He is also a huge Packers fan! We look forward to his contributions in expanding our Industrial Plant Operations. Congratulations Christian!

Thank you for being great team players!



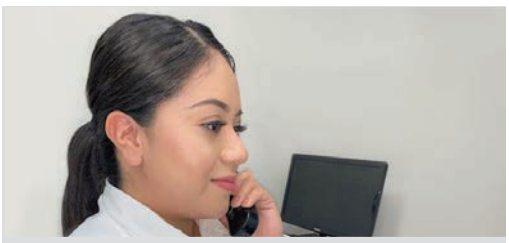
DAISY ALMODOVAR (11/10/20)
Receptionist

A few months ago, we introduced Daisy Almodovar, our new temporary Corporate Receptionist. We are happy to announce that Daisy accepted our offer to become a full time Prudential employee. We are happy to welcome her as a member of our Prudential family! Daisy completed series of business classes from Santa Ana College and, in her summer drive by graduation, she received an Office Management Certificate. She is eager to enter the corporate world and made Prudential her first stop on this journey. In her spare time, Daisy likes to spend time with her two children. Please give Daisy the warm Prudential welcome when you come by the front desk or you talk to her on the phone!



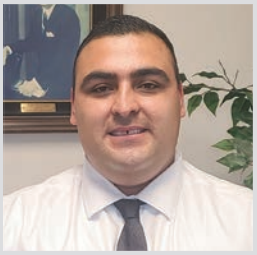
DAVID WALKER (03/21/16)
Route Manager

We would like to introduce you to David Walker, our new Route Manager at our Colonial Heights Plant. David has been with Prudential as a Customer Sales Rep since 2016. David has achieved 1932 Club for 2018 and 2019. He also is on pace to duplicate that achievement for 2020. David was previously a warehouse manager for 5 years. He also has prior industry experience for more than 20 years as a route driver, route supervisor and a district manager. David is a native of Dinwiddie, Virginia. David has a 22-year-old son, Kyle. In his spare time, David enjoys hunting, fishing and playing corn hole. We are excited to see David take this next step in his career at Prudential Overall Supply!



DULCE ALBARRAN (01/19/15)
Production Manager

We are excited to announce the promotion of Dulce "Candy" Albarran to Production Manager here at the Cerritos Distribution Center. Dulce joined Prudential in January of 2015 as an Order Fulfillment Operator. Soon after, she was promoted to Quality Assurance Technician and then to Quality Assurance Supervisor. In the past 5 years, Dulce has continued to gain knowledge in both the Cleanroom and Industrial sides of the business by contributing in different roles within the DC. In her spare time, Dulce enjoys watching her favorite sports teams the Los Angeles Chargers & Los Angeles Dodgers (go blue) with her husband Raphael and her three boys Joel, Aaron, and Benjamin. She also loves to shop and explore new restaurants. If Dulce's picture seems familiar to you, it's because Dulce has graced our Prudential website for the last several years. Congratulations Dulce!



CRIS VASQUEZ (04/12/16)
Assistant General Manager

We are pleased to announce that Cris Vasquez has accepted the position of AGM for the Cerritos Distribution Center. Prior to joining Prudential, Cris entered the United States Army at the age of 19. During his military career, Cris achieved the rank of Staff Sergeant and was stationed at Fort Stewart, GA and Fort Bliss, TX.
While serving in the 3rd Infantry Division, Cris deployed to Iraq in Operation Iraqi Freedom operating in the Anbar Province. After 8 years in the military; Cris was hired in 2016 as a CSvR at the Los Angeles Cleanroom, later that same year he was promoted to Route Manager there. In 2017, Cris was then promoted to Sales & Service Manager at our Carson industrial plant. Cris is a graduate of the University of Texas at El Paso where he earned a Bachelor of Arts degree in Criminal Justice. Cris then continued on with his education attending Azusa Pacific University where he graduated in 2020 with a Master's degree in Business Management. Cris and his wife Maria have two children, Anthony and Makayla. When not working, Cris is a huge Lakers fan and coaches his son's high school wrestling team. Congratulations, Cris!



ERICK CASTELLON (06/12/17)
Route Manager

Please join us in congratulating Erick Castellon who has accepted the position of Sales and Service Manager for the Irvine Plant (P06)! Erick joined Prudential in June of 2017. He earned his own route soon after completing his Route to Success Training and quickly took ownership of the route. Erick distinguished himself as a leader in which he became our go-to CSR whenever we have new CSR trainees. Earlier this year, Erick earned the promotion to Route Manager where he continued to excel. Erick has been married for 6+ years to his lovely wife Sulema and they have a 6 year old Daughter and a 9 month old son. In his spare time, Erick enjoys watching his favorite sports teams; Los Angeles Lakers, Los Angeles Dodgers and the Dallas Cowboys. We look forward to your continued success!



JACKSON CULLEN (10/21/19)
Sales and Service Manager

Please help us in congratulating Jackson Cullen on his promotion to Service Manager at the St. Louis Service Center location.

Jackson began his career with Prudential as an MPTP and trained in Riverside, Commerce Industrial, and the Austin Cleanroom plants. Before joining Prudential, he spent two and a half years with Industrial Solutions working in sales and operations management. He is a graduate of Cal Poly Pomona with a degree in Human Resources.

In his off time, Jackson enjoys surfing and paddle-boarding, which he plans to try on the Mississippi River(good luck!). On the weekends, he likes to take in country music festivals and is looking forward to purchasing his first home very soon in the St Louis area. Congratulations Jackson and welcome to the team!



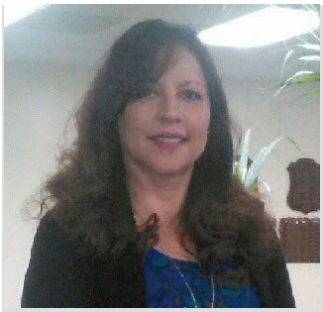
JERRY JONES (08/15/19
Route Manger

Prudential Family, please help us congratulate our recent promotion at P85 – Tucker, GA.

We would like to introduce you to Jerry Jones, our new Route Manager.

Jerry and his family relocated from Albany, Georgia about a year ago, where he worked for Chili's as a kitchen manager for over five years. He sees himself as a relentless problem-solver, and always looking for a new challenge.

In his spare time, he enjoys spending time with his family, fishing and going skeet shooting. He loves to travel and experience different cultures and meet new people. He prides himself on his amazing cooking skills, as a "The Food Magician." We are excited to see Jerry take this next step in his career at Prudential Overall Supply!



KAREN TRUAX
(04/10/89)
Senior ERP Manager

Please join us in congratulating Karen Truax who has accepted the position of Senior ERP Manager. Karen will be responsible for the management of our Oracle financial applications, Oracle teams and much of the associated financial software feeding into Oracle. She will also work closely with our managed hosting and application services support team.

Karen is well suited for this role; she holds a Bachelor of Arts degree in Business Administration from California State University, Fullerton with a concentration in accounting. Karen began her career with Prudential as a General Accounting Clerk and while attending college, participated in the Prudential Employee Tuition Reimbursement Program. From there she has had several roles, including the administration of the Profit Sharing and 401(k) Retirement Plan before transitioning to the IT side of our business. Karen helped lead the project team in the original conversion from our legacy systems to Oracle applications in 2007, as well as the subsequent Oracle upgrade in 2013. She also helped manage the original implementation project of Business Objects in 2008 (aka BI Launch, formerly Info View) and the subsequent upgrade in 2013. The Business Objects platform allows for the electronic retrieval of financial statements and the distribution of various reports. She also played an integral role in the migration to several data centers in conjunction with our IT and hosting provider service teams.

Most recently, Karen was part of the IT project team who worked closely with the consultants in the Phase 1 conversion to Microsoft Office 365. She has also become familiar with using the Microsoft Teams collaboration tool which allows for video conferencing, team chat features as well as team file sharing. Congratulations, Karen! We look forward to your continued contributions on future initiatives!



LEE WALTON
(04/29/19)
Sales and Service Manager

Please join us in congratulating Lee Walton on his promotion to Sales & Service Manager at our Richmond Cleanroom. Lee will be joining the Richmond Team to support our service department's large territory and customer base.

Lee, began his career with Prudential as an MPTP training in Atlanta, Georgia and at the Mesa, AZ Cleanroom. Before joining Prudential Lee worked for Enterprise Rent a Car for six years where he was a District Manager.

Lee is a graduate from Valdosta State University (VSU) where he double majored in management and marketing and he recently earned his MBA from the University of Phoenix. Lee enjoys spending time with his wife D'Andra and 2 year old daughter AvaLeigh. They enjoy going to parks, having movie nights, and watching lots of Paw Patrol. Lee loves college football and is a die-hard Georgia Football Fan, Go Bulldogs!

We are looking forward to his contributions to our team and his success in his new position!



LESLY MARQUEZ
(12/10/19)
Production Manager

We are very excited to announce the promotion of Lesly Marquez to 3rd Shift Production Manager.

Lesly joined the Prudential Family in 2019 as Night Shift Supervisor at the Distribution Center (P07), and she has done a tremendous Job.

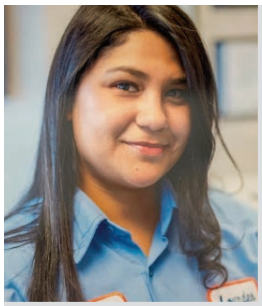
Lesly is from Mazatlán Sinaloa Mexico and came to California at the age of 16 to continue with her life near the beach. She worked for a Scuba Diving Corporation as Buyer/Planner for 5 years (very close to the beach) and now she is working in Cerritos (close enough to the beach)

In her spare time she enjoys spending it with her two sons, Aydan (6) and Freddie (5); going to the beach, hiking, going to baseball games and keeping them busy.

Please join us in congratulating Lesly on her Promotion!

We know you will do great!

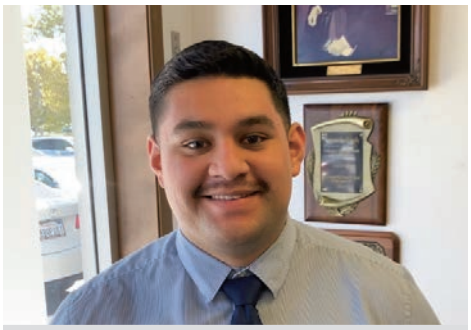
NEW ASSIGNMENTS & PROMOTIONS ...



LOURDES RODRIGUEZ (05/06/19)
Route Manager

We are excited to announce the promotion of Lourdes Rodriguez to Route Manager at P15, LA Cleanroom! Prior to joining the Prudential team, she had an extensive career in customer service, transportation and logistics. Lourdes specialized in managing the transportation and administration of products being sent to California by various companies across the country. Her journey with Prudential began as a Customer Service Representative in May 2019 and has since shown potential to grow within Prudential.

In her free time, Lourdes enjoys exploring new restaurants, cooking, household projects, attending concerts, and traveling. We look forward to your growth with Prudential Lourdes!



LUIS FIGUEROA (08/02/19)
Quality Assurance Supervisor

Please join us in congratulating Luis Figueroa who has accepted the position of Production Manager for the Irvine Plant (P06)!

Luis joined Prudential in August of 2019 as our QA Supervisor. Soon after he was hired, Luis showed that not only was he a quick learner, but he aspired to do more within the organization. As he was exposed to the different departments within the Irvine operation, he realized that a position of leadership within the production department could be the next step in his Prudential career.

In his spare time, Luis enjoys watching his favorite sports teams, the Dallas Cowboys and the Los Angeles Lakers, and going for the occasional bike ride to the beach.



MANUELA MARULANDA (03/12/18)
Production Manager

Please join us in congratulating Manuela Marulanda on her promotion as Production Manager at the Nashua Cleanroom Plant.

Manuela joined Prudential as a Soil Sort employee, and then she worked her way up to Production Supervisor in March 2019.

One of Manuela's favorite hobbies is bike riding. She enjoys spending any free time with her husband Chris and their dog child Fierolas. We look forward to her contributions towards growing our Cleanroom Operation.

Congratulations Manuela on your well deserved promotion!

Great Job!



MARC O'LEARY (02/12/16)
Vice President of Operations - Distribution

We are pleased to announce that Marc O'Leary has agreed to accept the position of Vice President of Operations – Distribution.

In reviewing the critical role that the DC now plays within the Company we felt there was no better qualified candidate to lead the Distribution Center and its many activities (order fulfillment; vendor management; speed to market; COM reduction; Plant service and education; etc.) than Marc. Marc's illustrious career spans more than four decades with Prudential and he has a storied history of making dramatic improvements in the business, the most significant of which include high-level personnel development, making the old "Southern Region" a financial juggernaut, and over the last 18 years helping to transform the Cleanroom Division from a multi-million dollar financial loser into the profit and growth powerhouse that it is today.

Congratulations Marc!



RICHARD JUAREZ (03/01/18)
Plant Manager

Please join us in congratulating Richard Juarez who has accepted the position of Plant Manager for the Irvine Plant (P06)!

Prior to joining Prudential, Richard served in the US Navy from 2002 to 2006. He then joined the work force holding several supervisory/ managerial production positions with various companies like Staples, Coca-Cola & Kraft. While working full time, Richard took advantage of the GI Bill and earned his Bachelor of Arts from the University of San Diego graduating in 2017. Shortly thereafter, he joined Prudential in March of 2018 as a Production Manager where he has excelled throughout the years.

In his spare time, Richard enjoys spending time at the beach with his wife Noelle and daughter Sophia. When he is not at the beach with his family, you can find him at Whole Foods trying out their finest artisanal waters.

Congratulations Richard - we look forward to your continued success!



SALVATORE (SAM) NICOSIA (02/04/13)
Sales & Service Manager

We are pleased to announce the promotion of Salvatore (Sam) Nicosia to Sales & Service Manager in Tucson. Sam started as a CSR trainee in February 2013 and was quickly became a CSR in September of the same year. His excellent customer rapport and customer service earned him a promotion to Route Manager in February 2017. In 2019 Sam transferred to our Phoenix plant and stayed in that position until he jumped into the production side of our business as a Production Manager in January 2020. Sam followed his heart and moved back to Tucson in September to be closer to his mom and dad. Sam has one son (Anthony 20 years old) and in his spare time he likes to go to the gym and he is a die hard Buffalo Bills fan.

Please help us congratulate Sam!



SUE ADAMS (09/28/20)
Director of Quality

Please help us to congratulate Sue Adams on her first day at Prudential Overall Supply. Sue started today at Corporate Services as our only second Director of Quality. Dianne Knitter, our first and long term Director, has formally announced her retirement at the end of this year. Sue comes to us with over 30 years of progressive Quality Assurance experience, mainly in aerospace and military programs. Sue spent over 9 years with the US Airforce, working as a Staff Sergeant on the Minuteman missile maintenance program. Later, as a civilian, she worked on the Space Shuttle program. On a personal note, she is a strong Minnesota Vikings and Anaheim Ducks fan. So strong, she is the President of the Southern Cal Vikings club. Utilizing her strong sewing and embroidery skills, she has been taking part in the local Renaissance Fair for many years. And naturally, Sue loves spending time with her two grown sons and 4 grandkids, which keep her plenty busy!



TERESA WOLF (09/08/20)
Buyer

Please help us welcome Teresa Wolf to the 'Procurement Team – Corporate Services' as our new 'Buyer - Direct Sales'. Teresa brings to Prudential 8+ years of Buyer related experience. Teresa will be helping the Direct Sales Team and will also be supporting Industrial/Non-garment requisitions.

Teresa has 3 children. In her spare time, she enjoys NASCAR racing, spending time with friends and family and, most importantly, fun vacations!

We are thrilled to have Teresa join our team and we look forward to her future at Prudential Overall Supply!



VINCE GEONNETTI
(09/08/20)
Regional Route Sales Representative

Please help welcome Vince Geonnetti to the G-Team as a Regional Route Sales Representative.

Prior to joining Prudential, Vince spent time in sales and management roles in the music licensing industry. Prior to his "working" career, Vincent chased his dream as a professional hockey player and team captain for the ECHL, AAHL and Junior Hockey Leagues. He played in the Philadelphia Flyers and Ottawa Senators organizations.

A fun skill of Vincent's is that he has DJ'd, and played shows with Tiesto, The Chainsmokers, and DJ Snake (you got us...). His favorite thing to eat is a Philly cheesesteak (no surprise, he's from Philadelphia). Vincent has 4 siblings (1 brother and 3 sisters). His favorite football team is the Philadelphia Eagles. GO BIRDS!



VINCENT (VINNY) BRANCIFORTE
(06/19/17)
District Sales Manager

Please help congratulate Vincent (Vinny) Branciforte on his promotion to District Sales Manager for the company's Tucson, P21, Phoenix, P22 and Prescott, P26 industrial market areas. Vinny will be based at P22.

Vinny started with Prudential in June 2017 as an MPTP (Management Potential Training Program) where he spent time in the industrial and cleanroom operations in Phoenix and Mesa, AZ. Vinny was promoted into the CoSR (Corporate Sales Representative) position in September 2018.

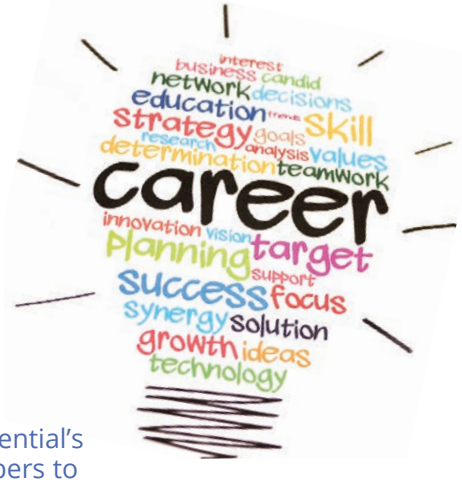
Vinny graduated from Arizona State University (ASU) from the W.P. Carey School of Business with a Bachelor of Arts Degree in Business Communication. During Vinny's time in school he held several positions as he paid his way through.

Vinny is originally from Queens, NY, and he moved to Arizona in 1994. In his spare time (before quarantines), he enjoys playing ice hockey and attending/watching numerous sporting events. Vinny states that he "is very excited for the future of Prudential Overall Supply and happy to be a part of a great company!" Please help congratulate Vinny on his promotion to DSM!

Congrats on your new promotion!

MAKING A CAREER AT POS - PROMOTED...







A note from the President...

One of the things I appreciate most is Prudential's commitment to "Developing all team members to achieve their full potential". We are proud of the many employees that continue to engage with us in improving themselves and earning promotions to new positions within our organization. Developing and elevating our employees is a critical activity in ensuring the future success of our Company and each individual's journey is a thread that make the tapestry of Prudential stronger and more beautiful.

CHRIS WELCH
(12/14/95)
President



ABEL VALENCIA
(09/10/90)
Production Manager
Riverside Plant

1990 as a production employee in our Cleanroom division in Commerce.

1995 promoted to Production Supervisor

1998 promoted to CSvR

After several years as a CSvR with the cleanroom division, Abel decided to venture out and transfer over to our industrial division where he joined the Riverside team as a CSR and immediately began to learn the industrial side of the business where he excelled as a Customer Sales Representative.

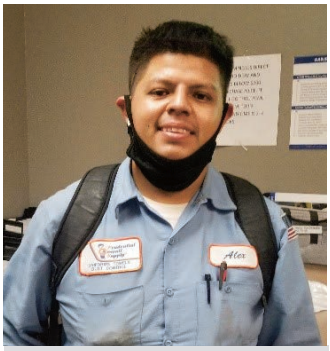


ADNAN ISOVIC
(02/16/09)
Sales and Service Manager
Sacramento Service Center

(February 2009) Hired as Route Relief Driver

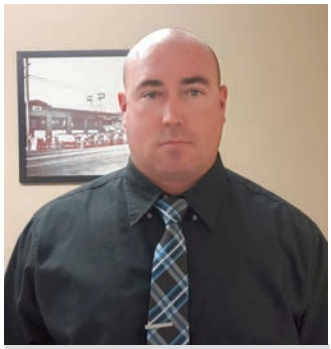
(June 2009) Promoted to Route Driver

(July 2016) Promoted to Sales and Service Manager



ALEX MORALES
(04/03/17)
Utility CSR
Fresno Plant

Alex Morales started his career as laundry worker working various areas including soil, mats and wash floor. He was promoted to Utility CSR in August 2017. Alex was promoted to Route 19 in May 2019 he has since been moved to a larger route on May 2020.



ANTHONY CRENSHAW
(03/20/06)
Sales and Service Manager
Chula Vista

(March 2006) was hired as Customer Sales Representative

(March 2018) promoted to Sales and Service Manager



... WITHIN THE COMPANY



ARACELI CONTRERAS
(02/25/14)
Office Clerk
Vista Plant

(February 2014) was hired as Laundry Worker in Stockroom at the Vista Plant

(October 2015) promoted to Garment Coordinator at the Vista Plant

(January 2018) promoted to Office Clerk at the Vista Plant



DAVID SALAS
(05/04/00)
Maintenance Mechanic
Vista Plant

(May 2000) was hired as a Laundry Worker (Soil Sort, Mat Department) in Chula Vista

(May 2002) promoted to Janitor at Chula Vista Plant

(June 2018) promoted to Maintenance Mechanic at Vista Plant

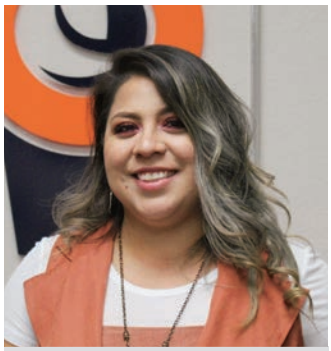


DIANNA TOWNSEND
(11/13/15)
Sales and Service Manager
Chula Vista Service Center

(November 2015) was hired as an Office Clerk at the Chula Vista Plant

(November 2016) promoted to Office Manager at the Chula Vista Plant

(February 2018) promoted to Sales and Service Manager at the Chula Vista Plant



ERIKA CONTRERAS
(03/17/14)
Quality Assurance Supervisor
Vista Plant

(March 2014) was hired as a Production Worker

(July 2014) promoted to Stockroom Supervisor

(January 2015) promoted to Office Clerk

(September 2017) promoted to Production Supervisor

(March 2019) promoted and continues to be the QA Supervisor



FABIAN RAMIREZ
(07/14/14)
Plant Manager

Career started as a Utility CSR in Fresno in July 2014
Promoted to CSR in February 2015
Promoted to Plant Manager in August 2019



FRANCISCO IBARRA
(08/20/03)
Production Supervisor

Francisco Ibarra began his career with Prudential Overall Supply in August 2003 in Fresno, CA. As a laundry worker is was deployed in our soil, mats, wash floor and soil hoist areas. He was promoted to Production Supervisor in May 2016 were he continues in this roll today.



HECTOR ALCALA
(01/12/05)
Customer Sales Representative
Vista Plant

(January 2005) was hired as Laundry Worker where he worked various jobs including Lead Washer, Mat Sorter, and Soil Sort

(May 2013) promoted to Maintenance Mechanic

(January 2015) promoted to 2nd Shift Production Supervisor

(August 2015) promoted to Wastewater

(October 2016) promoted to Customer Sales Representative



JAIME PEREZ
(03/02/15)
Customer Sales Representative
Vista Plant

(March 2015) was hired as Laundry Worker

(January 2018) promoted to Customer Sales Representative



synergy

MAKING A CAREER AT POS - PROMOTED...



JESUS HERNANDEZ
(09/16/19)
Wholesale Customer Sales Representative
Vista Plant

July 2015 - was hired as Route Builder

October 2017 - promoted to Customer Sales Representative



JOHNATHAN FORNES
(10/04/19)
Production Manager
Vista Plant

October 2019- was hired as a Customer Sales Representative

March 2020 - promoted to Production Supervisor



JUSTIN NELSON
(04/27/15)
Sales and Service Manager
Vista Plant

April 2015 - was hired as a Customer Sales Representative at the Irvine Plant

September 2017 - promoted to Corporate Sales Representative at the Irvine Plant

June 2020 - promoted to Sales and Service Manager at the Vista Plant



KATHY HERNANDEZ
(02/25/14)
Office Clerk
Vista Plant

February 2014 - was hired as Laundry Worker in Stockroom

September 2015 - promoted to Office Clerk



KYLE STOWERS
(04/06/09)
Sales and Service Manager

Kyle Stowers is a SSM at the Austin Cleanroom Plant. He started as a CSvR, went to Prudential paid school to get his class A and became a line-driver, then promoted to route manager, and now promoted to SSM.

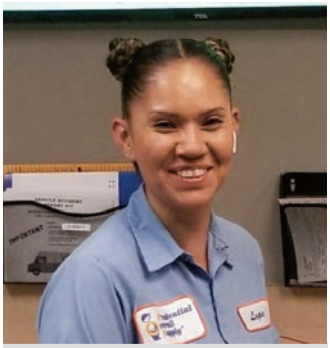


MARC KIBLER
(07/06/15)
Assistant General Manager

July 2015 - Hired as MPTP at Phoenix plant.

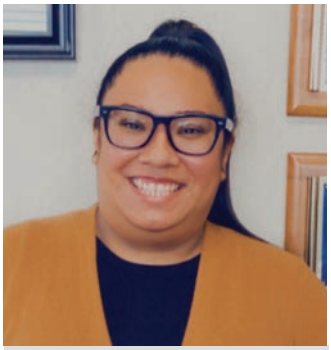
August 2016 - Promoted to Sales and Service Manager at Phoenix plant.

August 2018 - Promoted to Assistant General Manager at Sacramento Service Center



MARIA CASTELLANOS
(02/12/16)
Utility CSR

Maria Castellanos, started as a laundry worker at our Fresno facility in February 2016 was promoted to Utility CSR June 2017 and assigned to Route 14 in January 2018. In 2020 she will be the first female CSR for the Fresno team to attain the $19.32 Club achievement!.



MARIBEL AGUERO
(09/08/09)
Office Manger

Maribel Aguero is our Office Manager at the Austin Cleanroom Plant. She started as a production worker, promoted to stockroom supervisor, and then to Office Manager.



... WITHIN THE COMPANY



MARIA CORRAL
(07/31/78)
Production Supervisor
Vista Plant

July 1978 - was hired as Towel Folder and worked various laundry positions at the Chula Vista Plant

November 1982 - promoted to Floor Supervisor at the Chula Vista Plant

November 1989 - assisted with Training employees at new Vista Plant

March 1980 - returned to Chula Vista plant as Supply Room Supervisor

August 1992 - transitioned again into Floor Supervisor at the Chula Vista Plant

January 2006 - promoted to Plant Superintendent in the Chula Vista Plant

June 2018 - transitioned into Production Supervisor in Vista Plant when Chula Vista became a Service Center



NAHUM CASTELLANOS
(08/11/14)
Customer Sales Representative
Vista Plant

August 2014 - was hired as Laundry Worker at Vista Plant

April 2019 - promoted to Customer Sales Representative at Vista Plant



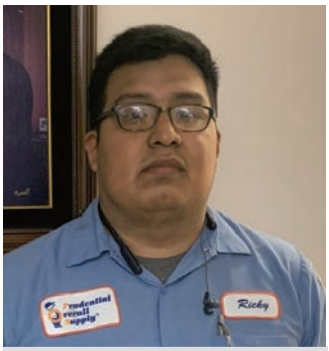
PATRICIA ALVAREZ
(04/28/14)
Office Clerk
Fresno Plant

April 2014 - hired as laundry worker

February 2016 - promoted to stock room clerk

January 2017 - promoted to Issues Clerk

March 2018 - promoted to office clerk in where she continues to provide excellent customer service.



RICARDO GONZALEZ
(02/04/16)
Customer Sales Representative
Vista Plant

February 2016 - was hired as Laundry Worker

April 2018 - promoted to Customer Sales Representative



RICARDO VALDEZ
(06/11/91)
Sales and Service Manager
Vista Plant

June 1991- was hired as Customer Sales Representative

April 2014 - promoted to Sales and Service Manager



TYRONE SAYLES
(09/15/14)
Route Manager
Fresno Plant

September 2015 - hired as CSR trainee

April 2016 - promoted to relief driver

August 2016 - promoted to CSR - Sacramento, CA

February 2018 - promoted to Route Manager – San Antonio, Texas

April 2020 - Route Manager – Fresno, CA







CUSTOMER TESTIMONIALS - MAILBAG



"WHAT PEOPLE ARE SAYING"



TWITTER
From: surfsidedelisd

Hey we got new rugs @prudential_overall_supply. Come help us break them in and grab your favorite sub or chef Jon's homemade Mac nut ice cream. Call ahead 619-223-9021 to place your order or stop by!

#pointloma #locals #community #getinmybelly

GENE LECLAIR (03/15/99) ***Senior Corporate Sales Representative, Chula Vista Service Center***

I want to tell you how happy we are working with Cisco. He really is fantastic!! Everything he does for us runs smoothly, he's quick and always has time to answer a question or adjust if needed. Cisco is an excellent representative for Prudential!!

Sherri L. Mischler
Senior Office Assistant
Vector Control Program
Department of Environmental Health
County of San Diego

CISCO GIL (12/24/07) ***Customer Sales Representative, Chula Vista Service Center***

ImmunityBio

Without high quality sterile garments, we would not achieve proper drug sterility in our manufacturing, vialing and cleaning operations.

Thank you for assisting us in the development and manufacture of these lifesaving products.

Best Regards,Bob
Bob Leahy Sr. Procurement Manager | ImmunityBio

DENVER CLEANROOM SERVICE CENTER

I just wanted to let you know that you have the most polite and helpful guys that work for you.

Today Angel was coming into my office and one of our elderly employee ask for help and without hesitation he helped

Please let him and Eric know that we truly appreciate them.

Thank you,

Renee Jordan
Finance Manager
Best Delivery & Best Courier

ANGEL AVILA (11/25/19) ***Utility Customer Sales Representative, Riverside Plant***

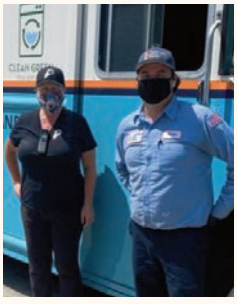
I cannot express how incredible Mike Ray has been to work with.

His response times are award-worthy, and his communication has been top notch. Not to mention, his overall demeanor is cool, calm, confident, and helpful.

I am excited to continue working with Mike!

Stella Pudewell, Marketing Manager, Pavement Recycling Systems, Inc., Sacramento, CA

MIKE RAY (08/06/07) ***Senior National Direct Sales Account Executive, Corporate Services***



Good Afternoon Jeff,
This is Thea from Brother's Fleet Service. As a boss you don't really know what your employees are doing out in the world with your accounts. You just hope they are following standards and being professional. You have an employee that is simply the Best Uniform Guy Ever, Just thought you should know.

We have worked with uniform services since 1997. Mission, probably not in business anymore, an earlier contract with Prudential, Ameripride and now back with Prudential for 8 years. Brian Steinbrenner is simply the Best of the Best. He gets the job done before my guys have a chance to ever complain.

We never run out of paper towels or toilet paper. They are never short garments. Many of our garments are now 8 years old. When a garment is worn out I don't have to hunt him down and beg for replacements. Brian already did whatever was needed. He is just outstanding at his job. I am grateful we get the pleasure of working with him. Thanks for Listening, - Thea Rogers

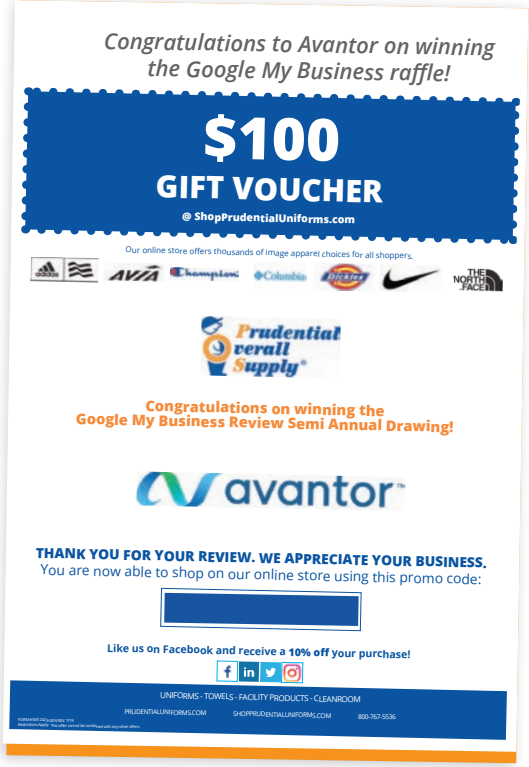
JEFF NELSON (08/08/89) ***Director of Operations, Corporate Services,*** **BRIAN STEINBRENNER** (10/31/05) ***Customer Sales Representative, Carson Plant***

CUSTOMER TESTIMONIALS - ONLINE



Now it's your turn to enter into our raffle to win a $100 Shop Prudential gift card by leaving a Google My Business review!

Google REVIEWS



★★★★★

"Great company, great customer service with quality product. Own 11 business and they have served all very effectively."

- TJ MCLEROY
ATLANTA, GA SERVICE CENTER

***AVANTOR** won the Google My Business raffle for rating Prudential Overall Supply's business on Google and submitting a raffle entry.*

Thanks for the awesome rating!

★★★★★

"We have used Prudential Overall Supply for many many years and have always received wonderful service. We appreciate how we are taken care of and look forward to many more years to come."

- MONICA DOMIMGUEZ
RIVERSIDE, CA PLANT

★★★★★

"I've been a customer of theirs for years, maybe even a decade between two different restaurant groups and they have never failed on communication and service. The delivery personnel has been great and the sales team have always been honest and competitive with their pricing. I highly recommend them for all your linen needs including disinfectants for covid as well."

- RAYMOND HA
CHULA VISTA, CA PLANT

★★★★★

"Prudential keeps us stocked with essential Cleanroom Garments regardless of our ever changing staff count."

- RON KNAPP
MESA, AZ CLEANROOM PLANT

★★★★★

"Prudential Overall Supply provides dependable competent service without gouging you with additional charges at the end of the invoice. I really appreciate the great service and reliability."

- AST FRONT OFFICE
LOS ANGELES, CA PLANT

★★★★★

"We are very happy with our service. Both the employee uniforms and janitorial products we purchase are good quality. Our sales service rep is friendly and efficient. Zero complaints"

- MARIE ARROYO
FRESNO, CA PLANT

★★★★★

"They keep us supplied so we can concentrate on running our business."

- BRASS OVARIES
AUSTIN, TX CLEANROOM PLANT

IN THE NEWS



DON'T MISS OUT!

We will be sharing more about our POS and PCS locations "happenings" on our social media platforms and would really like you to **SEE** it, **LIKE** it and **SHARE** it!

So please join in on the fun and LIKE us on our Facebook, Twitter, LinkedIn pages so that you can see what we post when we post them!



FACEBOOK: www.facebook.com/PrudentialOverallSupply/

TWITTER: twitter.com/POSUniforms

LINKEDIN: www.linkedin.com/company/prudential-overall-supply

PRUDENTIAL OVERALL SUPPLY NOMINATED FOR ORANGE COUNTY BUSINESS JOURNAL'S TOP FAMILY OWNED BUSINESS AWARD

Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, today announced that it has been nominated for consideration for the Top Family Owned Business Award. Prudential is one of five Orange County family owned businesses that were selected by the Orange County Business Journal (OCBJ) for award consideration.

The nomination comes at a pivotal time in Prudential's 88 year history. Dan Clark, second generation owner continues his role as Chairman of the Board. Dan's son, John Clark assumed the CEO position at the beginning of 2020.

The following excerpts from a letter written by Dan Clark released May 22, 2019 to all Prudential employees demonstrates Prudential's thoughtful leadership transition process: "I am excited to announce that Prudential is preparing to start a new era in our history. At the end of 2019 we will see a transition in the leadership of the organization that we know will prepare us for continued success for many years to come.

I will maintain my current status with the company as the Chairman of the Board and continue to follow my passion for the business by conducting Customer Visitations, riding routes and spending time in the plants with our employees, as well as monitoring the progress of the company's executive teams.

I will turn over my CEO role to John Clark and help him assume his leadership of the company. I think that he is well prepared for this new assignment and he shares my same enthusiasm for the company, our employees and our future.

This leadership transition will guide the company to new levels of success and all of us at Prudential look forward to the exciting times ahead."

So many people, organizations and companies have been impacted by the pandemic that has defined 2020. As an essential business, Prudential continues to do its part supplying other essential businesses, municipalities and first responders Clean Green certified, industrial laundered, reusable textiles; uniforms, towels, mats and mops. Prudential also provides PPEs, cleaning supplies and consumable products that help its customers safely return to work.

Prudential Cleanroom Services (PCS) is a division of Prudential Overall Supply. PCS is recognized as a world leader in cleanroom laundry garment processing services. These services remain a critical service link for customers manufacturing or operating in aseptic, particulate and ESD controlled environments. All PCS processing facilities are validated for sterile garment processing, and have a quality management system that is ISO 9001 certified.

The team at Prudential is honored to be part of this select group of companies identified by the committee at the OCBJ.

OCBJ.COM

ORANGE COUNTY BUSINESS JOURNAL

Vol. 43, No. 42 — THE COMMUNITY OF BUSINESS™ — October 19-25, 2020

FAMILY OWNED BUSINESS AWARDS

Prudential Overall Supply Shows How to Survive Long Run

SERVICES: Third-generation CEO begins amidst coronavirus

■ By PETER J. BRENNAN

In 1932, **John D. Clark** began **Prudential Overall Supply** to clean shop rags and linen.

Now, 88 years later, the Irvine-based company has 1,944 employees in 35 facilities across the country, generating about $200 million annually in sales.

What's the secret to the company's longevity?

"It's really trying to be fair and honest and provide a quality service that our customers respect," said Chief Executive **John Clark**, grandson of the founder.

Because of that endurance, Prudential Overall Supply won the Business Journal's annual award for longevity, one of five winners of the **Family-Owned Business Awards** on Oct. 7 (see stories, pages 1, 4, and 6.)

When **Jeffrey M. Verdon**, managing partner of the **Jeffrey M. Verdon Law Group**, presented the award in a virtual event, John Clark said, "It's a great honor for the organization and for the Clark family that started this organization 88 years ago."

Went West

John D. Clark was one of eight children growing up in Iowa where he didn't see much opportunity. So he headed west, deciding on California, which then was the land of "blossoming opportunities."

Prudential Overall Supply

- **FOUNDED:** 1932
- **CHIEF EXECUTIVE:** John Clark
- **BUSINESS:** laundry
- **ANNUAL REVENUE:** $200M
- **EMPLOYEES:** 1944
- **NOTABLE:** CEO Clark enjoys triathlons, particularly bicycling, and outdoors, where he annually climbs Mount Whitney



Prudential Chairman Dan Clark and current CEO John Clark

He traded in his Model A Ford Sports Roadster for a used truck to start his own uniform laundry service company based in Los Angeles for workers who were unable to properly care for their uniforms. He called his business "Prudential Laundry," thinking that the name suggested strength and character.

Within seven years, Clark had moved his company from a small shed to a 22,000-square-foot facility.

It truly became a family business.

His parents, **Garnette** and **John Orr Clark**, left Iowa to join their son's business in California. Other siblings also came onboard such as **Bernice Clark Shoberg** who became special projects manager, **Frank Clark** who was general manager of the company's Chula Vista plant and **Don Clark**, who joined Prudential in 1960 after coaching at the **University of Southern California**. Don Clark served as president of Prudential from 1972-1984, when he became chairman until he passed away in 1989.

Founder John D. Clark was still serving as chairman emeritus and coming into the office nearly every day when he died at age 82 in 1991. His son **Dan Clark** became CEO in 1989.

Dan's son John, began working summers as a teenager in the company's production facility processing uniforms, cleaning and folding towels and linens for restaurants and uniform accounts.

John Clark formerly joined the company full-time in 2006 as a business system analyst and then transitioned to implementing the company's new route accounting software. In 2009, he became a sales & service manager and in 2011, became the general manager for the company's Irvine plant location. In 2015 John assumed a regional manager position where he was responsible for meeting the P&L responsibilities for multiple operating units.

TO WATCH THE FAMILY-OWNED BUSINESS AWARDS PROGRAM, go to www.ocbj.com/bizevents

The 38-year-old John Clark was named CEO this year with his father Dan becoming chairman of the board.

Challenging First Year

His first year on the hot seat has been challenging.

When the coronavirus struck, the company's sales "definitely took a hit," falling about 15%. Since then, it has slowly rebounded month by month, which Clark said he expects to continue. Revenue will be near last year's total.

Nowadays, Prudential provides over 28,000 customers with uniform rental services and

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ORANGE COUNTY BUSINESS JOURNAL

Vol. 43, No. 42 — THE COMMUNITY OF BUSINESS™ — October 19-25, 2020

FAMILY OWNED BUSINESS AWARDS



Prudential Overall Supply dates to 1932

related supplies through a network of 35 operating locations throughout the United States. About 200 of its employees work in its Irvine facilities.

From a single shirt-press and three pant presses during the 1940s, Prudential has advanced to 1,200-pound washer extractors, each equal to 120 home washing machines. Increasingly high-tech equipment includes industrial-sized dryers, shirt presses and mop cleaning systems, all required to comply with strict state and federal environmental regulations.

Its website lists eight different sectors, from apparel services to facility services to cleanrooms.

One of its bigger revenue generators is industrial, where it cleans uniforms for thousands of customers from food processors to automotive dealer employees—"just anybody you see in a uniform."

"There are thousands of employees who have to put on a uniform either to protect them or for image of the company," Clark said.

Another big unit is its clean room where uniforms are decontaminated after usage in industries such as bioscience, medical devices and pharmaceuticals. The uniforms must be completely free of dust so employees can work in labs that make chips, medicine or other sensitive products.

"We service huge brands, but I cannot tell you those names," he said.

Prudential's website said it currently serves 110 Fortune 500 companies.

The Prudential roster includes more than 300 customers that have utilized the company's services for more than 35 years.

The company's secret to success can be found in its motto, Clark said.

"Tell the customer exactly what we can and cannot do," he said. "Then, do everything we have promised and expect a fair price for our services. If we all do this, we will grow, retain our customers and prosper."

Active Community

Prudential is actively involved in the communities it serves. John Clark continues the Clark family's support of the Tustin-based Prentice School, a private K-8 school for students with dyslexia and other related challenges. John was a student at the school.

He's also involved with supporting the industry's largest professional trade organization, Textile Rental Service Association (TRSA).

Interestingly for the head of a family owned business, he's part of a Next Generation Workshop that addresses issues such as family business dynamics, general business strategies, strategic planning and multi-generational workforce.

Nowadays, there are plenty of stories about children who don't want to follow their parents into the family business. Why did Clark choose this path?

"I really respect the history of the organization and the employees," he said. "I really enjoy the challenge that our industry faces, the challenge of business."

He has three children under the age of six, so he hasn't brought up the subject yet of whether they'll be working in the family business.

They already like one particular thing about Prudential.

"My kids do like coming in to work because they get access to the vending machines." ■

PRUDENTIAL OVERALL SUPPLY WINS FOR ORANGE COUNTY BUSINESS JOURNAL'S TOP FAMILY OWNED BUSINESS AWARD

2020 FAMILY OWNED BUSINESS VIRTUAL AWARDS

The Orange County Business Journal's 21st annual Family-Owned Business Awards program is the perfect opportunity to recognize clients, colleagues, and friends whose Orange-County-based family-owned firms have distinguished themselves via their business accomplishments and contributions to the local community. This was the first time they had the awards virtually presented.

John Clark accepted the award for the company. You can view the video by going to our website:

https://www.prudentialuniforms.com/video/#filter=#ocbj-2020-family-owned-business-awards-program







What an honor!

CLEAN GREEN

Congratulations!

Our Prudential Overall Supply Irvine Plant is now recognized as a Green Business in Irvine, California!

PRUDENTIAL OVERALL SUPPLY ACHIEVES GREEN BUSINESS CERTIFICATION BY THE CITY OF IRVINE, CA

Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, today announced that it has been certified as a Green Business by the City of Irvine's Green Business Program.

Prudential Overall Supply's CEO, John Clark comments, "This recognition signifies that our Irvine laundry processing facility team is conducting business aimed at improving employee wellness and productivity, energy savings, water efficiency, resource stewardship and reducing CO^2 emissions."

Mr. Clark continues, "This certification shows our commitment to incorporating sustainable practices at every level of our operations as we continue striving to reduce our impact on the environment through sustainable practices and source reduction initiatives. We take pride in being part of the growing green business community of the City of Irvine and of the California Green Business Network."

- **Changed all 600+ fluorescent lamps to efficient LEDs**
- **Using low VOC aerosols, paints and certified green cleaners.**





WHAT'S HAPPENING IN THE PRUDENTIAL FAMILY

EMPLOYEES...THANKS FOR SUBMITTING YOUR BENEFITS SURVEY TO US!

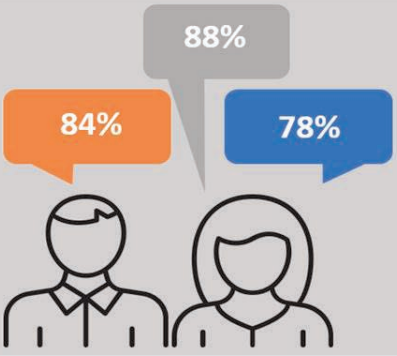
Our Health Benefits survey closed on July 17th. Thanks for everyone's participation which resulted in a 90% response rate! This is a great achievement that has provided good insight. The following locations achieved a 100% participation rate and will celebrate with a pizza lunch. We will be working with each of these locations on details:

Chula Vista (03)
Carson (04)
LA Industrial (05)
Distribution Center (07)
Milpitas Industrial (09)
Moorpark (17)
Sacramento (18)
Tucson (21)
Prescott (26)
Denver (30)
Las Vegas (32)
El Paso (51)
San Antonio (55)
Richmond (70)
Nashua Cleanroom (71)
Nashua Industrial (73)
Beckley (81)





We received your feedback on our three areas of focus: Our benefits process and structure, our current benefits package and additional benefits not currently offered. Using our survey reporting tools, we are analyzing the data to determine the strongest benefit features. We will also be working with some of our employees to validate the survey data and get deeper details about key questions. Early review of our survey results includes the following highlights:



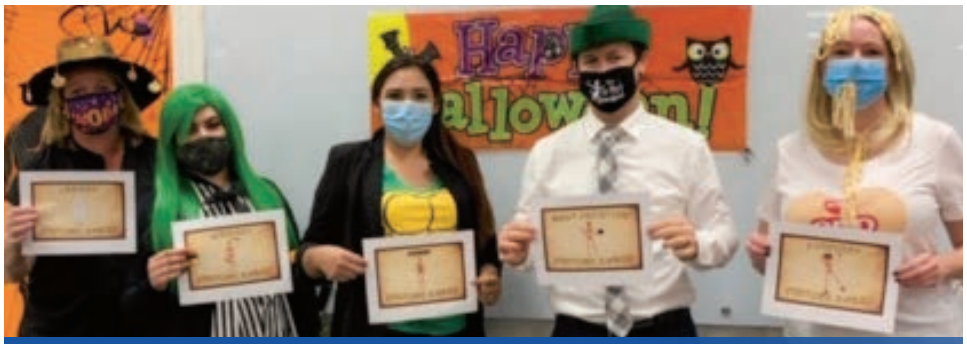
84%
Are satisfied with our current benefits and with the doctors and hospitals that are available to them.

88%
Agree the benefits information they receive is easy to understand.

78%
Are interested in enhancing our current benefits with additional features.

Thanks again for playing a part in our efforts to continue to make Prudential a great place to work. We look forward to sharing benefits updates as we prepare for our annual open enrollment period in October.

MIKE FLORES (06/29/20)
Sr. Director, Human Resources
Prudential Overall Supply



Corporate Services employees dress up for a little Halloween spirit!

Spooky Fun....

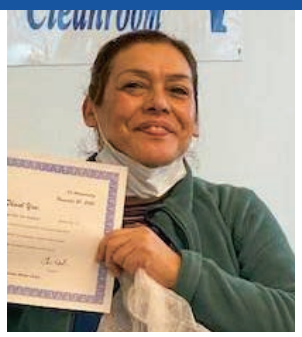


JOHN MAYA
(04/24/19)
Washer

Milpitas Cleanroom Plant's Halloween Costume Contest Winner!

NASHUA CELEBRATES EMPLOYEE APPRECIATION & HALLOWEEN




WASHER AND DRYERS INSTALLED





In order to increase Richmond Cleanroom Plant's wash and drying capacity, Corporate Engineering installed a refurbished 450 lb washer and two 170 lb dryers and removed a 150 lb washer and a 200 lb dryer. The project was completed over the span of two weekends and involved Corporate Engineering, RME's, plant maintenance and vendors.

Testing and qualifications were completed and the newly installed equipment became operational on October 6, 2020.

Richmond appreciates the team effort from everyone involved in successfully completing this very large project.

EMPLOYEE APPRECIATION AT THE NASHUA CLEANROOM PLANT



Fun... Fun... Fun...

EMPLOYEE APPRECIATION AT THE RICHMOND CLEANROOM PLANT



MY...HOW THEY GROW!



STEFAN SCHURTER'S
(10/26/92)
Senior Vice President

Throwback photo from 25 years ago! Stefan's daughters Christine and Michelle toured the Cerritos, CA Plant.

CHRISTINE SCHURTER
(06/24/19)
***IT Analyst** (in blue dress) who now works at Prudential!*



From the desk of ....

Stefan Schurter
Vice President of Engineering & Production

Thank you!

Christine [6] and Michelle [5] Schurter just wanted to say "Thanks for a great tour of the Cerritos Plant" on April 27th. They had a chance to visit Larry Garrett, CSR. Larry showed them what a real dust truck does for us.

The plant tour was even more impressive with the 700 Lb. Milnor washer in full operation.

The girls were truly excited about a great display of our logo. "Daddy, there's another fat man", was heard often throughout the plant.

Since that wonderful day, their daddy gets asked every evening, "Did you wash a lot of clothes today?"

Again, many thanks for an hour of much appreciated education.



Los Angeles Cleanroom Plant Q.A Supervisor, Priscilla Hernandez was awarded a trophy for 'Best Presentation' at this years Q.A. Seminar. Congratulations Priscilla!



Despite the tumultuous year we have had, our Richmond Cleanroom Plant is finding JOY in decorating for the holidays & wish each and every one of our employees & their families a Happy New Year!

CHUCK FREESE VOLUNTEERS HIS TIME AND DONATES HIS 40TH ANNIVERSARY GIFT CHECK TO HIS FAVORITE CHARITY.



Group photo with the school built in Brisas Del Salto in the background.



COPPROME orphanage recently celebrated its 30th anniversary.

Chuck Freese (09/29/80) celebrated his 40th year at Prudential Overall Supply. The company gave him a gift check to celebrate. He then donated it to the charity he has spent his time with for many years, Friends of Los Ninos (FOLN). It is non-profit 501(c)3 organization and works in El Progresso Honduras in three areas:

- COPPROME Orphanage - provides a home to court referred children (2-20 years old). Provides 3 meals a day, education , medical care & Staff.
- COPPROME Outreach - Two Tutoring and Intervention centers provide afterschool support and a safe place.
- Brisas Del Salto - a cooperative community of 280 families on the Outskirts of El Progresso. FOLN supports includes clean water, a school and sponsorships.
- In total FOLN directly touches 1300 people every day.

I came to FOLN through a mission trip in 2009 with my local Parish, at that time, in Round Rock Texas. I have been a donor for over 11 years and taken numerous trips to Honduras. More recently I have been a Advisory Board member and have started dabbling in Grant Writing.



CHUCK FREESE (09/29/80)
Chuck Freese from corporate volunteers his time in Honduras with the kids at the Brisas School.



ANA MACIAS (09/24/90)
Production Employee at the Los Angeles Cleanroom Plant celebrated 30 years with Prudential. She was gifted a beautiful watch and cake. Here she is with Plant Manager Darrell Robbins (left) and Production Manager Ivan Valdez (right).



MITCH CUMMINS (07/21/80)
Celebrating 40 years and counting of exceptional work. Mitch thanks for all your dedicated hard work to make the Tucson plant a success!



HILDA MEZQUITA (10/17/90)
Production Employee at the Los Angeles Cleanroom Plant celebrated her 30 year anniversary with Prudential. She was gifted a beautiful purse and cake!



EVELIA ARIAS (10/17/95)
Production Employee at the Los Angeles Cleanroom Plant celebrated 25 years with Prudential. She was gifted a gorgeous watch and cake!

Congratulations!

RETIREMENT CELEBRATIONS *Let's Celebrate!*





BETTIE TYLER (06/07/99)
Distributor

Bettie retired from Prudential on 6/26/2020 after 21 years of dedication to Prudential's Richmond Cleanroom Plant.

CASEY STARR (03/19/12) ***General Manager, Richmond Cleanroom Plant*** presents her with her certificate and gift and enjoy the festivities!







JULIA AGUERO (11/02/97)
Folder

Retired after 23 years with the company. She is 1 of 2 employees that were still here from when the Austin Cleanroom Plant opened its doors.

Photo on the left is where Julia is receiving her certification and her diamond earrings retirement gift from **BRAD SCHACHERL** (05/07/12) ***General Manager, Austin Cleanroom Plant.***

Photo on the right is the last coverall Julia will ever fold for Prudential and the other. Thanks Julia for your dedication to the company.





The first snow in Nashua, NH!



Our soil sorters aka the Pink Team, from our Richmond Cleanroom Plant, wearing pink bouffants in honor of Breast Cancer awareness month.
TSELANE "LONNIE" DURANT (11/29/16) ***Soil Sort*** *(pictured 3rd from the right) brought the pink bouffant caps in as a way to pay respect to her mother Martha Burke.*

NEW BABIES JOIN THE PRUDENTIAL FAMILIES!

Congratulations!



JEFF KEMP (05/19/14) ***Assistant General Manager, Moorpark Service Center***
Congratulation Jeff and Kim on baby Noah Kemp born on 11/29/2019.



ROGELIO SERRANO (07/26/10)
Sales & Service Manager, Moorpark Service Center Sue and I welcomed our newest addition to our family! She is a beautiful baby girl named Alana Cruz Serrano.



MAIKOL MORA (11/6/19) ***Washer, Nashua Plant*** had a baby boy on May 23, 2020 named Mariano who was 21 inches long, 7.50 lbs.



REBECCA MATTEI (09/17/18) ***Finance Manager, Corporate Services***

Jarron John Mattei was born at 10.20am on Friday August 7th, 6lbs 3oz and 19.5in. His big brother Julian, who is now 1.5 years old, is still trying to figure him out. Please join us in congratulating Rebecca and her husband Justin on their new family addition!!!



LA'KEYA PACK (07/09/19) ***Soil Sort, Austin Cleanroom Plant***

La'Keya Pack welcomed her baby girl Ja'Koria on September 9th 2020. Ja'Koria weighed 6 lbs 12oz.



EVA CESARIO (01/09/89) ***Direct Sales Manager, Corporate Services,*** **DEAN CESARIO** (12/27/89) ***Customer Sales Representative, Irvine Plant*** became first time grandparents to Aiden Jones born on August 28th, 2020.



IN MEMORIAM



DON LAHN (08/28/67), ***Vice Chairman, Corporate Services***

Born Donald Christian Lahn to parents Christian H. Lahn and Ethel A. Lahn (nee Seils) July 7, 1931, Don grew up in Chicago before moving to Kansas City, Missouri and eventually on to Denver, Colorado. At 16, his father was killed while crossing a street at the crosswalk and his mom was left to continue to raise him and his 8 year old brother, Terry.

Upon graduation from East High School in 1949, and with encouragement from a high school teacher who observed his aptitude, Don attended the University of Denver full time pursuing a business degree in accounting while also working part time for both an insurance company and a bank. He tabled his academic goals in January of 1952 when called up to active duty in the Colorado Air National Guard during the Korean War. While stationed in Clovis, New Mexico with the 140th Air Base Group activating an old World War II base, his superior officers again observed his mathematical skills and kept him stateside. Receiving an early release to return to the University of Denver, Don graduated with a BSBA in 1954 majoring in accounting.

While three top accounting firms offered him a senior year internship program, he selected Peat, Marwick, Mitchell largely for their offer of experience in New York City, providing an enriching opportunity for him to live on the east coast in his first apartment. Following graduation, his job offers extended to Los Angeles where he relocated. He then took and passed all four parts of the CPA exam on the first sitting.

While living at the Walther League Hospice, a boarding house for single Lutherans, and being active in Walther League, he attended the international convention in Ames, Iowa where he stopped by the Rocky Mountain District to see who he knew and saw Wanda, a girl he “always liked but never dated”. Their first date on the last night of the convention resulted in a long distance courtship with him in Los Angeles and she in Denver and culminated in marriage at St. John’s Lutheran Church in Denver 62 years ago.

Beginning married life in Los Angeles, they moved on to Whittier and then to La Habra while Don moved up through the firm to Senior Manager with Peat Marwick, handling a number of large complex accounts.

The best business decision Don says he ever made was leaving Peat Marwick which at that time was the world’s largest CPA firm to join a small local industrial laundry as their Secretary-Treasurer. That company, Prudential Overall Supply, was owned by a man of integrity who trusted Don and gave him the opportunity to make numerous changes which resulted in significant growth and financial profitability. Don very much enjoyed “making it happen” rather than his previous experience in auditing what others had done. His efforts were appreciated as he served as President full time his last 10 years until his retirement in 2000. He then moved to Palm Desert while continuing as Vice Chairman and maintaining an active role on the Board of Directors until just recently.

Years earlier, Wanda introduced him to cruising to get him away from working during his vacation and the result was 65 cruises including six river cruises. They have travelled to 93 countries on all continents from the Arctic Circle to just short of Antarctica.

Don always was active in his local church, serving as Treasurer for years at Faith Lutheran, Whittier, then as Head Elder at Trinity Lutheran, Palm Desert. His personal faith increased significantly during his first bout of cancer, Non-Hodgkin’s lymphoma, 15 years ago. Despite his second cancer diagnosis, stage 4 prostate cancer almost 3 years ago, he continued to live each day giving back to others. He could often be heard saying, “The Lord has given me so many blessings all of my life”. The Lord called him home on August 22, 2020, after 89 years of walking with the Lord.

Don is survived by his loving wife Wanda (nee Van Buren), daughters Janice, Sherrie (Gary) and nine grandchildren: Kristen, Deanna, Matt, Jason, Derek, Tim (Sonia), Kelly, Chris and Suzanne. Don was preceded in death by his favorite brother Terry Lahn.

“This is the day that the Lord has made. Let us rejoice and be glad in it.” Psalm 118:24

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