



FF-THE-CUFF

WHAT'S INSIDE:

- Prudential Celebrates 90 Years!
- Outstanding Achievement Awards
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- \$19.32 Club Recognition
- New Assignments and Promotions
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FEATURING:

RIVERSIDE, CA INDUSTRIAL PLANT - INDIO, CA & LAS VEGAS, NV SERVICE CENTERS

A PUBLICATION OF



HAPPY 90TH ANNIVERSARY PRUDENTIAL!

PRUDENTIAL AT 90:

April 11th, 2022 – Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, celebrated its 90th anniversary. Founded by John D Clark in 1932, Prudential has grown from a one-man operation to a national brand serving customers throughout North America.

Prudential's third generation CEO, John Clark comments, "Our team looks forward, but never forgets that Prudential was founded during the Great Depression. Through numerous economic recessions and challenging world events, Prudential has flourished over our 90-year history. Achieving what few companies have ever been able to achieve: national growth, dedicated employees, over 28,000 customers, and we continue to reinvent the company by expanding and diversifying our offering."

John continues, "We thank every supplier for their dependability, every customer for the trust they instill in Prudential, and we are ever grateful to each employee for their hard work and effort, so that we can best serve our customers."



*A Family Company Since
April 11, 1932*

EACH OF OUR PLANTS AND SERVICE CENTERS HAD PARTIES TO CELEBRATE!

All of our locations celebrated our 90th anniversary and to support, we provided slides with an overview of our history, Prudential today and our future plans. It also included a special video presentation from John Clark. We had employees share their special stories of Prudential and was nice to go down memory lane! This is a big milestone in our company's history. Thank you for your help to make this special for all of our employees, customer and suppliers.

Celebrating our:

- **Customers**
- **Employees**
- **Suppliers**

Dan Clark,
Chairman of the Board



John Clark,
Chief Executive Officer

OUR MISSION

Prudential Overall Supply is committed to excellence in:

1. Delivering quality service and products that meet or exceed customer requirements and earn customer satisfaction.
2. Developing all team members to achieve their full potential.
3. Providing a safe, clean and efficient work environment.
4. Conducting all business relationships with integrity.

As we accomplish this, we will grow, retain our customers and prosper.

90TH ANNIVERSARY

RIVERSIDE PLANT



PORTLAND PLANT



CHULA VISTA SERVICE CENTER



COLONIAL HEIGHTS PLANT



RICHMOND CLEANROOM PLANT



HAPPY 90TH ANNIVERSARY PRUDENTIAL!

CARSON PLANT



LOS ANGELES PLANT



VISTA PLANT



PHOENIX PLANT



90TH ANNIVERSARY

MESA CLEANROOM PLANT



TUCSON PLANT



DENVER SERVICE CENTER



ALBUQUERQUE PLANT



CORPORATE SERVICES



FEATURED PLANT - RIVERSIDE, CA



RIVERSIDE INDUSTRIAL PLANT

6997 JURUPA AVE.
RIVERSIDE, CA 92504
(951) 687-0440

YEAR OPENED: 1965

CURRENT NUMBER OF EMPLOYEES: 118

CURRENT NUMBER OF ROUTES: 23



ROSA VASQUEZ (01/28/08)
General Manager

Rosa started with Prudential in our Cleanroom division in Commerce CA in 2008 as an Account Executive and after five years she was promoted to Assistant General Manager (AGM). In 2014 she transitioned to our Industrial division in Moorpark where her stay was brief six months to be exact before getting promoted to General Manager at our Milpitas CA. facility. In July of 2019 Rosa was asked to move back to Southern California and manage our Riverside facility where she will be close to family. She has two wonderful sons Daniel (28) and Kevin (26). They enjoy going to concerts, biking, and hiking.



RUBEN GARCIA (09/24/12)
Assistant General Manager

Ruben started his career at Prudential in September of 2012 as a CSR. After running a solid route for six years, Ruben was promoted to Sales and Service Manager here in Riverside where he has earned the respect of many of his peers and CSR group. Ruben was the Top Producer at Riverside for the Steak and Beans contest this year and in 2021 completed the Advanced Leadership

Development Training (ALDP). When Ruben is not at work, he enjoys spending time with his wife of 14 years Andrea and his two sons Max (13) and Vincent (11). They enjoy fishing although he feels that the fish win most of the time. They enjoy watching the latest DC and Marvel movies. During football season, he is rooting for the Las Vegas Raiders and of course he is a huge fan of our local Dodgers and Lakers. Ruben is also a Veteran of our Military who served in the Marine Corp as an Ammunition Specialist. Semper Fi!



ANAHI CAMPOS (11/12/18)
Office Manager

Anahi joined Prudential as on Office Clerk and was soon promoted to Sr. Office Clerk. Anahi has been the back-up to the Office Manager and has done an excellent job. Out of six districts managed out of Riverside (this includes Indio and Las Vegas Service Centers), she has supported three of the six districts which strengthens her knowledge in our customer base. Oh, but her resume continues, she is also the representative for our STOP Safety Committee and is our go to in the front office when the SSM's and or other associates need help with ABS. Congratulations on your continued success as our Office Manager!



CECILIA FLORES (01/25/93)
Office Clerk

Cecilia is one of Prudential Overall Supply's more seasoned office clerks from the Riverside plant, boasting over 28+ within the company. Cecilia's first position began working in the plant processing uniforms and integrated into our front office as an office clerk. Cecilia enjoys working with all individuals and exemplifies herself as a team player. In Cecilia's spare time, she enjoys spending time with her family and friends. Cecilia also enjoys taking dance classes for enrichment.



TOMARA AHEARN (11/09/20)
Office Clerk

Tomara joined the Prudential team in 2020. Her hobbies include playing a nice game of pool and spending time with her grandson. She just moved back to California from Colorado where she loved hiking in the mountains.



BRANDI STOYAS (04/19/21)
QA Supervisor

Brandi joined Prudential in April of 2021 as an Office Clerk and very quickly learned many of the office functions including some of the Office Manager duties. Her experience with Prudential started via her husband as he is currently working for one of our customers. Brandi remembers the days when her husband missed the POS service day and would come home with additional laundry for Brandi to do. Congratulations on your continued success as QA Supervisor!

The date of hire is listed after each employee name throughout Off-the-Cuff

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Please address all correspondence and address changes to: StephanieL@prudentialuniforms.com

FEATURED PLANT - RIVERSIDE, CA



BRENT BERVEN (07/06/20)
Plant Manager

Before Brent began his career with Prudential, he served 10 years in the Marine Corps, four at Camp Pendleton in California. He also spent a little time in the utility locating industry in Richmond before getting hired in Colonial Heights. He started with Prudential on July 6, 2020, at P80 as the Production Manager, and was subsequently promoted to Plant Manager. Brent was born in Sioux Falls, SD and grew up in Grand Island, NE. He and his lovely wife Courtney lived in Chesterfield, VA with their three pups, Sadie, Banjo, and Harley. In their free time they kayak, barbecue, and have guests over for game nights. His favorite sports are football and golf.



JP LANDIN (04/19/06)
Sales & Service Manager

JP joined Prudential back in April 2006. In his personal time, JP enjoys spending time with his wife Zully, his daughter Liana and son JP. They love visiting Lego Land, the beach, going to Dodger games, and the San Diego Zoo. During basketball season JP is rooting for the LA Lakers, and let's not forget his Raider Nation.



ANDREW BRUN (11/11/19)
Sales & Service Manager

After completing the MPTP program in 2020, Andrew accepted an SSM position at P45 Albuquerque where he combined two districts into one, helped the team grow in revenue and get their A/R number below the plant goal. While living in Albuquerque, Andrew's picked up some hobbies including snowboarding and running which he plans on taking back home. The great question in New Mexico is whether you want your Chile "red, green, or Christmas" and he chose green early in his time here. He's already asked his friends to send him monthly care packages of green Chile when he moves back to California. While Andrew will miss the friends he's made Albuquerque, he's looking forward to getting back to his roots and picking up where he's left off. Andrew enjoys going to the river and attending music festivals and summer is a good kickoff for both of those. Prior to his Industrial experience at P45, Andrew trained at P02 and is excited to return to his old district where most of his training took place and rekindle the relationships he's already made. We are very excited to have Andrew further his career with Prudential in this role and look forward to what he brings to our team.



CHRIS BELLAMY (02/24/21)
Sales & Service Manager

Chris is a familiar face to Prudential even before he joined the organization. Chris was our point of contact at the Embroidery Store where he extended great customer service to many of us when we called inquiring about orders. Soon thereafter, he realized what a great organization Prudential Overall is and decided to join the team. To be more specific he was hired as a Route Manager at our Irvine plant in February 2021 taking over route 29 for four months learning the Prudential way of serving customers. Once Chris transition into the Route Manager role, he quickly learned almost every route in the last 7 months, contract renewals, Keep Trucking, up selling products, and not to mention a clean and robust route book. He has an extensive background in customer service and has demonstrated that he is ready for the next challenge. Chris's passion is photography and film and that is the reason why he decided to move to California leaving Florida as a distant memory. In his free time, he enjoys hiking, visiting the San Bernardino Mountains often, including Crestline and Oak Glen and although he lives in Orange County, he spends much of his free time in the Riverside or Temecula area.



JON CADY (04/12/21)
Sales & Service Manager

Jonathan better known as "Jon" started his career with Prudential here at the Riverside plant back in April of 2021 as an MPTP so you can see, he has been part of the team from the very beginning. His training started in production sorting soil, laying out mats, folding towels, and not to mention load building. This training equipped him with enough knowledge to start his Route-To-Success Training and run routes. After a few months, he transitioned to Vista for additional training in front office, Sales and Service, and Corporate Sales. Jon has expressed his gratitude for the training and mentorship he has received at both locations. Because of Jon's ability to learn quick and hunger for challenges, late last year Prudential acquired a competitor in Northern CA and Jon assisted the Milpitas Industrial team during the transition. Jon is now ready for the next challenge in his career, and we are excited that Riverside is the next chapter to his success story with Prudential Overall Supply. Jon is married to his beautiful wife Chelsey now for 4 years, and one of the things they enjoy doing is spending weekends hanging out with family and friends. They love exploring new breweries and restaurants while he also enjoys playing golf with his friends. You will also catch him watching the Cowboys and Angels whenever they play as he is a huge fan. Go Cowboys! Jon is excited to start his new position and we are equally excited for him.



BILL EVANS (01/05/15)
District Sales Manager

Bill Evans has been with Prudential Overall Supply for 29 years. He has an extensive background in customer service. Bill has received multiple President's Club awards, and DSM of the year. In his free time, he enjoys fishing, paddle boarding, and kayaking. During football season, he is rooting for the Tennessee Titans. An interesting fact about Bill is, before Prudential his business was in the Guinness Book of World Records.



JARED MCCUTCHAN (05/07/07)
Corporate Sales Representative

Jared has been with the company for almost 15 years, 10 years as a CSR, and two years as G-team. A Godly family man, Jared has been married for eight years and they have three boys and one girl on the way. A Philadelphia Eagles fan, go birds, volleyball and fishing are the things he does to stay sane.

GREAT TEAM!!



VICTOR AHUMADA (05/03/21)
Corporate Sales Representative

Victor started Prudential in May of 2021 with 24 Years of industry experience. His roles consisted of Route Sales Service Representative, Route Manager, Service Manager and Branch Manager. He is a Corporate Sales Representative out of the Riverside Plant. In his spare time he likes spending time with his 4 kids. The 3 oldest are college Graduates with the youngest getting ready to attend a 4-year University on a Baseball Scholarship.



NICK MIRANDA (04/16/07)
Senior Corporate Sales Representative

Nick is proud to be celebrating his 15th year anniversary with Prudential. Finally made it on the OTC! He and his family support the SDSU Aztecs, Dodgers and Lakers. He loves being in sales, being around positive people and meeting new customers. We look forward to continued success and bringing another OAA banner to Riverside this year!

FEATURED PLANT - RIVERSIDE, CA



CUSTOMER SALES REPRESENTATIVES



Left to right: **GYLNDON BARROW** (11/14/05),
MOISES LAZARO (01/19/22),
JOSE BACA (11/23/09),
RICHARD STEFFANI (10/27/14),
SERGIO GONZALEZ (07/18/05).



Left to right:
JOSE REYES (12/9/21),
CESAR AMADOR (11/08/21),
RYAN GRECCO (08/31/20).



JULIO MURILLO (01/24/00)



Left to right: **BRYAN LEMUS** (10/31/18), **ERIC TIRADO** (04/28/17),
STEPHEN DIGIOVANNA (08/10/15), **ANGEL AVILLA** (11/25/19),
MARIO AGUILAR (03/05/18), **JAIME OSORIO** (08/31/09),
PHILIP LOPEZ (09/02/14), **MICHAEL BELLARD** (02/05/18).



EDGAR ELIZALDE (10/03/16),
PHILIP LOPEZ (09/02/14),
ABEL VALENCIA (09/10/90),
BRYAN LEMUS (10/31/18).



SAL ALAMILLO
(03/28/05)



CRAIG ORY
(07/11/05)



JOSE RODRIGUEZ
(04/26/04)



MARK ARIAS
(11/02/09)



ROBERT LEYERLY
(03/27/95)



FRANCISCO MEJIA
(07/18/17)
Line driver

FEATURED PLANT - RIVERSIDE, CA

PRODUCTION SUPERVISORS



PATRICIA AVILA
(04/24/17)
Production Manager

Patricia has four wonderful boys (two are with her), in her spare time she likes to go to Baja California with her husband and relax.



JOSE CORIA
(11/27/95)
Production Supervisor

Jose Coria has been working for Prudential Overall Supply for 26 years, he started on November 27, 1995. He started as a soil sorter then mat route builder and slowly moved into all departments. He ran the wash floor for three years and then was promoted to Production Supervisor in 2017. In his time off he likes to go up north of California with his family. He is happily married for 24 years with two daughters and son.



DANIEL AVELLA
(12/27/10)
Production Supervisor

Daniel started working for Prudential Overall Supply in 2010 as a janitor, he then was promoted to Production Supervisor in 2015. His favorite thing about working at Prudential is that everyone works as a team.

LAUNDRY DEPARTMENT



Stockroom

- MATILDE TRUJILLO** (07/17/00)
- ROSELIA BELTRAN** (12/08/97)



Soil sort-Soil lift

- NOE JIMENEZ** (01-09-20)
- CARMEN RUVALCABA** (07-01-02)
- SAMI NIMRI** (09-06-17)
- RAMIRO ORTEGA** (03-3-20)
- SANDRA RIVERA** (06-23-21)
- HAKIM BOUBLAI** (12-01-21)
- CARLOS VELADOR** (09-28-20)



Washfloor

- ANTONIO TIRADO** (02/03/17)
- MIGUEL MONTOYA** (01/04/00)
- RAMON MARTINEZ** (10/26/78)



Tunnel

- LAURA CARRILLO** (05/25/21)
- MARIA E M RAMIREZ** (06/16/93)
- PATRICIA NAPOLES** (02/24/21)
- MARGARITA PANIAGUA** (11/20/00)
- LUPE LEMUS** (04/28/97)
- MARTHA QUEZADA** (10/12/94)
- MARIA RODRIGUEZ** (09/07/02)



Ironer

- MILAGROS ORTEGA** (02/08/22)
- DIANA CORDOBA** (05/25/21)
- JAMILETH GARCIA** (05/25/21)
- GLORIA MEJIA** (02/12/22)
- ELSA RUIZ** (01/12/22)
- MARIA RODRIGUEZ** (09/07/21)
- ALMA SANCHEZ** (01/12/22)

FEATURED PLANT - RIVERSIDE, CA

LAUNDRY DEPARTMENT



Distribution
GLORIA MEDINA (09/28/20),
ARACELI GUZMAN AGUADO (10/27-20),
LOURDES CARDONA (06/01/21), **TERESA GIRON** (08/08/00).



Towels
CLAUDIA BARAJAS (02/08/22), **MARCELA SANTIAGO** (11/23/98),
CATALINA GARCIA (03/10/21), **MARIA HERNANDEZ GUILLEN** (03/09/15),
SILVIA CRUZ (02/17/03), **ILIANA LOPEZ** (01/25/02).



Left to right: **ROSELIA BELTRAN** (12/08/97),
IRENE PALAFOX (09/28/15), **FABIOLA ORDAZ** (02/10/88),
MATILDE TRUJILLO (07/17/00).



Left to right: **GLORIA MEJIA** (02/12/22), **ELSA RUIZ** (01/12/22)
MARIA RODRIGUEZ (09/7/21), **LUPE LEMUS** (04/28/97)
ALMA SANCHEZ (01/12/22).



Left to right: **EDRIAN NEGRETE** (03/22/19),
SANDRA RIVERA (06/23/21), **CARLOS VELADOR** (09/28/20),
RAMIRO ORTEGA (03/03/20), **NOE JIMENEZ PARAMO** (11/09/20).



Left to right: **CARMEN RUVALCABA** (07/01/02),
RAFAEL SERRANO (06/29/00), **JOSE NEGRETE** (04/20/18),
SAMI NIMRI (09/06/17).

Great Leadership & Teamwork!

FEATURED PLANT - RIVERSIDE, CA

LAUNDRY DEPARTMENT



Left to right: **MARIA E M RAMIREZ** (06/16/93), **MARGARITA PANIAGUA** (11/20/00), **GLORIA MEJIA** (02/12/22), **LAURA CARRILLO** (5/25/21), **ELSA RUIZ** (01/12/22) **PATRICIA NAPOLES** (02/24/21) **MARTHA QUEZADA** (10/12/94), **JAMILETH GARCIA** (05/25/21).



Front Row: **MARCELA SANTIAGO** (11/23/98), **MARIA HERNANDEZ GUILLEN** (03/09/15), **SILVIA CRUZ** (02/17/03)
Back row: **CATALINA GARCIA** (03/10/21) **ALMA SANCHEZ** (01/12/22) **MARIA RODRIGUEZ** (09/07/21) **ILIANA LOPEZ** (01/25/22) **LUPE LEMUS** (04/28/97).

MAINTENANCE DEPARTMENT



THOMAS AMAYA
(09/28/20)
Maintenance Supervisor

I began my Prudential journey in September of 2020 as a Maintenance Mechanic and was promoted to Supervisor a year later. After learning the value of "There's No Substitute for Hard Work" here at Riverside I challenged myself to grow into a better leader. "The Marathon Continues"! My lovely wife's name is Victoria, we just celebrated our 9th anniversary. I have two sons, Thomas III (16) plays soccer and Arnex (15) plays basketball. As a true Californian my free time is spent enjoying everything the Pacific Coast has to offer, most recently Scuba Diving. I love playing sports, Basketball is my favorite! Tennis also. I'm a fanatic of the Lakers, Cowboys and Angels (Go Halos!)



Left to right:
ALBERTO DOMINGUEZ (03/04/86) Maintenance Mechanic,
THOMAS AMAYA (09/28/20) Maintenance Supervisor,
ALBERTO CORONA (01/16/79) Maintenance Mechanic,
DIRCEU DEL RIO (11/31/15) Maintenance Mechanic.

FLEET MECHANIC DEPARTMENT



Left to right:

JONATHAN PEREZ
(11/28/18) Fleet Mechanic,

ISAAC GALINDO
(09/27/01) Fleet Mechanic,

EDDY SANCHEZ
(11/19/18) Fleet Mechanic,

AL FLORES
(03/15/04) Lead Mechanic,

JOSEPH RODRIGUEZ
(01/25/21) Fleet Supervisor.

FEATURED PLANT CUSTOMER



WaltersAutomotiveGroup.com

Walter's Mercedes-Benz of Riverside provides luxury car shoppers with the selection and inventory that they crave. Whether you're looking to explore the latest Mercedes-Benz C-Class models or you've been hoping to lease a new Mercedes-Benz GLE SUV, our Mercedes-Benz finance team has you covered. Whether you're local and are a Mercedes-Benz Ontario Street driver looking to test-drive a new luxury sedan or SUV or you're visiting us for Mercedes-Benz service and repairs, you can trust the team at our Mercedes-Benz dealership in Riverside, CA, to help you with all your automotive needs.

Thank you for your business!



WALTER'S AUTOMOTIVE GROUP
3213 ADAMS STREET
RIVERSIDE, CA 92504

SALES: (866) 783-0835

More Reasons Why You Should Shop at Walter's Mercedes-Benz of Riverside:

- According to DealerRater, we're the No.1 Mercedes-Benz dealership in California!
- We have a large selection of new Mercedes-Benz models for sale, along with Sprinter and Metris vans for all your business needs. We have Mercedes-AMG® vehicles on our lot, too.
- Our Riverside Mercedes-Benz dealership has been in business for over 50 years, so you can trust our expertise. We know and love the Riverside area just like you.
- We're open seven days a week, and we're open until 9 p.m. Monday through Friday for your convenience.
- We offer complimentary car washes, so you can keep your Mercedes-Benz looking clean for your adventures around Ontario Street and beyond!



BRYAN LEMUS (10/31/18) Customer Sales Representative, **Walter's Automotive Group Tyler Usary**, Service Director, and **JP LANDIN** (04/19/06) Sr. Sales & Service Manager.



OUR TEAM - For more than 50 years, our family owned and operated business has been serving all the needs of luxury car buyers in Riverside County, Orange County, San Diego County, Los Angeles County and San Bernardino County since 1964. We have been rated the #1 Mercedes-Benz Dealer in California for Customer Service, we are the 2017 Mercedes-Benz DealerRater Dealer of the Year in California, rated #1 Audi Dealer in America for Customer Service and we received a 5-star Dealer rating from Edmunds! We've also received the highest award from each manufacturer - Best of the Best from Mercedes-Benz, Magna Society from Audi and Premier Dealer from Porsche. Our team enjoys training programs, a fantastic culture and opportunities for advancement, which are company-wide focuses to help you grow both personally and professionally. We're interested in helping your career and adding to your resume because we know that happy employees lead to happier customers!

FEATURED PLANT CUSTOMER



Walter's Mercedes-Benz of Riverside is a true story of achieving the American dream. Owner and Founder Walter Kienle was born in Germany to Swiss parents and immigrated to the US in 1948. Walter quickly found work as an automotive mechanic, but elected to sign up for the Army in order to serve his adopted country. He went to tank school and achieved the rank of Staff Sergeant. While stationed in Riverside, Walter discovered how much he loved California.



Prudential making delivery.



All of Your Automotive Needs Will be Met at Walter's Mercedes-Benz of Riverside

Here at Walter's Mercedes-Benz of Riverside, we can help you with all of your routine maintenance and repair needs. Located right in Riverside, our Mercedes-Benz service center has convenient hours and is staffed with a team of certified technicians that are knowledgeable

about the recommended Mercedes-Benz service intervals and maintenance requirements for every model to alleviate any concerns you may have. We inform all of our customers up front regarding estimates and offer regular Mercedes-Benz service specials to make any time a good time to visit us.

In addition, our team of highly qualified technicians is here to help you keep your Mercedes-Benz running in excellent condition for many years to come and make keeping your car in tip-top shape easy with Mercedes-Benz Prepaid Maintenance, convenient online service appointments, and Express Service. If you'd prefer to complete service at home yourself, however, our Mercedes-Benz parts department is more than happy to assist you in selecting the right components for your ride. We stock a range of quality OEM Mercedes-Benz parts to ensure they'll work perfectly with your vehicle.

Whether you live in Riverside or the surrounding areas like Corona, Moreno Valley, and San Bernardino, we encourage you to drop our Mercedes-Benz Service Center if you're in need of routine maintenance or more extensive repairs. No matter what type of service you're looking for, Walter's Mercedes-Benz of Riverside has you covered. Feel free to reach out to us to schedule a service appointment today!

Bringing German Heritage to California Sunshine

After an honorable discharge, Walter went back to New York to start a family and opened his own garage. Missing the warmer weather, his family moved to Riverside, CA in 1960. He started an automotive repair business specializing in European models, and in 1965 earned the right to begin selling them as well.

Walter's Mercedes-Benz of Riverside has since expanded to become the Walter's Automotive Group which includes Porsche Riverside, Walter's Audi Riverside and Audi Ontario becoming the # 1 seller of European luxury imports in Southern California. The Mercedes-Benz Sprinter center is now one of the top retail sellers of commercial vehicles in the country and in late 2020 they added a brand new sales and service center right here in Riverside, in late 2020.

Mercedes-Benz was the first and remains the largest member of the Walter's Automotive Group. Walter sadly passed in December 2017 and now his son Steve will proudly carry on his Dad's legacy. Walter would be proud to know his Mercedes-Benz store was recognized as a Best of the Best Gold Laurel recipient for 2018, which is the highest and most prestigious award a Mercedes-Benz dealer can receive. In addition to being a Best of the Best Gold Laurel, Walter's Mercedes-Benz of Riverside was ranked by DealerRater.com as the Highest rated Mercedes-Benz Dealer in California for 2015, 2016, 2017, 2018, 2019 and 2020, 2021 and most recently 2022.

FEATURED SERVICE CENTER - INDIO, CA



INDIO SERVICE CENTER

81780 TRADER PLACE,
INDIO, CA 92201
(760) 342-0645

YEAR OPENED: 1990

CURRENT NUMBER OF EMPLOYEES: 11

CURRENT NUMBER OF ROUTES: 5



ALFREDO DOMINGUEZ (05/11/12)
Service Center Manager

Alfredo has worked for Prudential Overall Supply for over 10 years. He is married and has three kids. In his free time, he enjoys watching movies, television series, UFC, Lakers, and cooking BBQ.



SERGIO CAMACHO (06/20/20)
Corporate Sales Representative

President's Club winner Sergio has 17 years of experience in uniform and textile rental services. 15 of those years were spent as a CSR. In his off time he likes to watch and play sports, movies with the family, vacation together to our favorite spots being San Felipe in Baja and Puerto Vallarta Mexico. Sergio and his wife Nadia are parents to two sons and two daughters. Other hobbies are coaching youth football and volunteering his time as the commissioner of a non-profit youth football organization.



ANAHI CAMPOS (11/12/18)
Office Manager

Anahi is long-time Riverside resident, attended La Sierra University, and has a bachelor's degree in Criminal Justice. Anahi's hobbies include going to the gym, spending time with family and friends.



MIKE REED (06/01/93)
Route Manager

Mike is our Route Manager for District 5. Mike has worked for Prudential Overall Supply for over 28 years. He is married to Yvonne and has two kids Audrey and Cooper. In his free time, he enjoys spending time with his family, working on his VW Bug, going off-roading in his Jeep, also mining and trading Cryptocurrencies.



AARON TIJERINA (10/05/20)
Customer Sales Representative



ADAM WALKER (01/30/95)
Customer Sales Representative



DANIEL VILLEGAS (06/24/13)
Customer Sales Representative



FABIAN COVARRUBIAS (05/24/21)
Utility - Customer Sales Representative



JUAN RAMIREZ (12/15/14)
Customer Sales Representative



STEVEN ACOSTA (08/09/10)
Customer Sales Representative



Great Teamwork Indio!

FEATURED SERVICE CENTER CUSTOMER



StuftPizzaBarAndGrill.com

OUR STORY

Years before you heard about Stuft Pizza as one of the best restaurants in Palm Desert and La Quinta, an entrepreneur named Jack Bertram and his wife Pat, opened the first Stuft Pizza in Cerritos, California in 1976. Before opening the store, Jack experimented for close to 9 months developing the recipe for the delicious pizza we have today. Although the small store did only pizza and was take-out only, its emphasis on the highest quality product led to its success. Jack and Pat opened their second store two years later in Whittier. The original over-the-counter concept kept growing, and in 1986, Stuft Pizza became a franchise.

Unlike the franchisee owned stores, which can be found outside the Coachella Valley, both Stuft Pizza Bar & Grill locations in the desert are unique. The Bertram Family owns and operates both the Old Town La Quinta and The Shops at Palm Desert. We are proud to be a staple in the desert since 2004 in La Quinta and 2014 in Palm Desert. We have an expanded menu, full bar, full service, Take-Out/Curbside pickup, HD tv's for our sports fans and an amazing wine list. The idea was to take the original "pizzeria" and put a fun spin on it. What brought people to Stuft Pizza more than 45 years ago is still what brings people through our doors today: delicious pizza in a friendly atmosphere and great value!

To this day we are proud to still operate as family-run La Quinta and Palm Desert. Thank you for continuing to support us throughout the years and thank you for being part of the Stuft Pizza family!



PRUDENTIAL CUSTOMER SINCE 2010!
78015 MAIN STREET, #100
LA QUINTA, CA
760-777-9989



PRUDENTIAL CUSTOMER SINCE 2014!
72840 HIGHWAY 111, SUITE #465
PALM DESERT, CA
760-610-7990



STEVEN ACOSTA (08/09/10) *Customer Sales Representative, Stuft Pizza, Office Manager* and **ALFREDO DOMINGUEZ** (05/11/12) *Service Center Manager*



STEVEN ACOSTA and Stuft Pizza, Manager



STEVEN ACOSTA proving weekly service in their stockroom.



STEVEN ACOSTA unloading his truck with the products needed at one of their locations.



PRUDENTIAL PRODUCTS PROVIDED:

- Napkins
- Mats
- Bar Towels
- Logo Mats
- Blue Turks
- Gym Wipes
- Glass Towels
- Xtreme Kleen Sanitizer
- Aprons

Thank you for your business!

FEATURED SERVICE CENTER - LAS VEGAS, NV



LAS VEGAS SERVICE CENTER

3915 W. HACIENDA
LAS VEGAS, NV 89118
(702) 871-3664

YEAR OPENED: 1994

CURRENT NUMBER OF EMPLOYEES: 12

CURRENT NUMBER OF ROUTES: 6



ANTHONY URIBE (08/27/2018)
Assistant General Manager

Anthony joined Prudential as an MPTP late 2018 shortly after graduating from UCI. His journey began in the Distribution Center for a few months then transitioned to the Irvine plant where he completed his industrial training and Route to Success. After a year in the MPTP program, Anthony was promoted to Route Manager of our Cleanroom Division in Commerce and after a short four months as Route Manager, he was promoted to Sales and Service Manager in March of 2020. Anthony has done such a great job that he earned 2021 SSM of the year in the cleanroom division. Congratulations on your continued success and welcome to the Industrial Division as the AGM!



ALEXANDER SCOTT PALMER (02/28/22)
Corporate Sales Representative

Alexander Palmer joined Prudential February 28, 2022, as our Corporate Sales Representative for our Las Vegas Service Center. His background is in the Hospitality Industry which will help him with his sales efforts in our Industry. Alex is an only child raised in Destin, Florida where he loved fishing and has lived in five different states since graduating from college. He is a huge fan of the Tampa Bay Buccaneers and enjoys the games whenever he can catch one. His goal this year, is to make Rookie of the year and Presidents club. We are rooting for Alex who is well on his way to achieving his goals.



ANAHI CAMPOS (11/12/18)
Office Manager

Anahi is long-time Riverside resident, attended La Sierra University, and has a bachelor's degree in Criminal Justice. Anahi's hobbies include going to the gym, spending time with family and friends.



JAVIER VALENCIA (06/21/21)
Route Manager

Recently joined the Prudential family, giving my best to learn all about the industry, like to work as a team and be part of one. I am married and have three beautiful kids wish I love to spend time with, in my free time I like to watch basketball games and movies.



DANNIEL ROJAS (09/07/21)
Warehouse Associate



Left to right:

EDWARD ROMO (07/14/14)
Customer Sales Representative,

ALEXANDER ROJAS (06/14/18)
Wholesale Customer Sales Representative,

ABEL SALDIVAR (03/12/18)
Customer Sales Representative.



Left to right: **PETE SALCEDO** (10/11/21) Utility - Customer Sales Representative, **OSWALDO ASCENSSI** (10/03/05) Customer Sales Representative, **JUAN MCCRANEY** (12/21/11) Customer Sales Representative, **DANIEL HERRERA** (10/05/20) Utility - Customer Sales Representative, **GABRIEL CORRALES** (09/29/21) Utility - Customer Sales Representative.

Great Teamwork Las Vegas!

FEATURED SERVICE CENTER CUSTOMER



EMCNV.COM

OUR STORY

European Motor Cars, Top Rated European Motor Cars Service Las Vegas, is the best choice in Southern Nevada for all your European luxury auto maintenance and repair needs.

We have over 30 years of experience servicing all European luxury vehicles. We are the best service center in all of Las Vegas for BMW, Mercedes, Audi, Rolls Royce, Volvo, Porsche and many other European makes and models. Give us a call at (702) 381-9827 and we will help you with all your auto service and repair needs.

When you bring your vehicle to European Motor Cars for Top Rated European Motor Cars Service Las Vegas, you'll have a team of professionals at your service.

Every one of our technicians has been factory-trained and Master Status certified to ensure that you receive the highest quality and most efficient service. We also use the industry's most advanced diagnostic and repair systems to fix your vehicle right the first time.

Our Service Department is based on convenience and efficiency. You'll have the option of a shuttle ride to home or work, relaxing with a cup of coffee in our waiting area, or even having a loaner car at your disposal while we work on your vehicle. We can even pick your car up from home, service it, and return it with a complimentary wash.

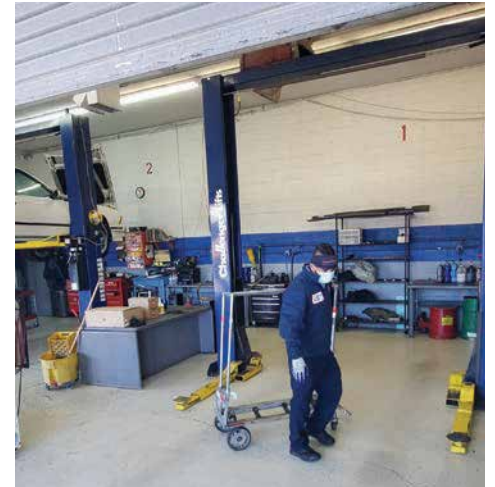
It's easy to arrange a service appointment. You can request one online from the menu above and we'll call you to confirm, or just call us at (702) 381-9827 and we'll arrange a convenient appointment over the phone. So stop by our Top Rated European Motor Cars Service Las Vegas today.



**3440 SPRING MOUNTAIN RD,
LAS VEGAS, NV 89102
702-381-9524**



David Perren, Ayasha Dunphy, **JUAN MCCRANEY** (12/21/11) Customer Sales Representative, Shelina Dunphy, Owner.



PETE SALCEDO (10/11/21) Utility - Customer Sales Representative



Nicholas Dunphy, **JUAN MCCRANEY** (12/21/11) Customer Sales Representative, David Perren.



PRUDENTIAL PRODUCTS PROVIDED:

- Microfiber Towels
- Logo Mats
- Mats
- Shop Towels
- Fender Covers
- Pants/ Crew Shirts
- Soy Pro
- Jumbo Roll
- Center Pull
- Foam Hand Wash

Thank you for your business!

2021 OUTSTANDING ACHIEVEMENT AWARDS

PRUDENTIAL RECOGNIZES ITS OUTSTANDING ACHIEVEMENT AWARD RECIPIENTS

To recognize each operating plant that accomplishes its goals for revenue and profit during a calendar year. This award has been in place since 1986.

OAA AWARDS

Congratulations to the following locations:

- P04 Carson
- P09 Milpitas Industrial
- P10 Milpitas Cleanroom
- P15 Commerce Cleanroom
- P23 Mesa Cleanroom
- P50 Austin Cleanroom
- P60 Portland Cleanroom
- P70 Richmond Cleanroom
- P71 Nashua Cleanroom



This is a fantastic accomplishment! Thanks for a great year and congratulations!

All my best for a fantastic 2022,
CHRIS WELCH (12/14/95) President



CARSON, CA - INDUSTRIAL



LOS ANGELES, CA - CLEANROOM



MILPITAS, CA - INDUSTRIAL



MILPITAS, CA - CLEANROOM



MESA, AZ - CLEANROOM 1ST SHIFT



MESA, AZ - CLEANROOM 2ND SHIFT

2021 OUTSTANDING ACHIEVEMENT AWARDS



AUSTIN, TX - CLEANROOM



SAN ANTONIO, TX - SERVICE CENTER



PORTLAND, OR - CLEANROOM



BOISE, ID - SERVICE CENTER



RICHMOND, VA - CLEANROOM 1ST SHIFT



RICHMOND, VA - CLEANROOM 2ND SHIFT



NASHUA, NH - CLEANROOM / INDUSTRIAL



🏆 TOM WATTS - 100% RETENTION CLUB

Congratulations to the Company's Tom Watts 100% Retention Club
That recognizes every CSR that retained 100% of their Customers....

The Company annually presents an award to the Customer Sales Representatives (CSR) and Customer Service Representatives (CSvR) who retained 100% of their customers in the calendar year. The award consists of a Prudential award certificate which is presented to each qualifier along with a General Manager hosted dinner for the CSR/CSvR and their significant other to enjoy. The competition for this award includes CSRs and CSvRs in all Plants and Service Centers.



SERGIO GONZALEZ
(07/18/05)
Customer Sales Representative
Location #02



STEPHEN DIGIOVANNA
(08/10/15)
Customer Sales Representative
Location #02



RAYMON GUERRERO
(02/06/06)
Customer Sales Representative
Location #05



ERNESTO MIRAMONTES
(11/29/18)
Customer Sales Representative
Location #06



JESUS HERNANDEZ
(07/27/15)
Customer Sales Representative
Location #13



GARY BROOKS
(03/14/88)
Customer Sales Representative
Location #13



MIKE ARMSTRONG
(07/25/11)
Customer Sales Representative
Location #22



JON ANGLIN
(01/10/11)
Customer Sales Representative
Location #26



DARREN HONEA
(009/06/19)
Customer Service Representative
Location #50



JOSE PEREZ
(10/23/20)
Customer Service Representative
Location #71



SEAN KELLIHER
(12/24/18)
Customer Service Representative
Location #71



JUAN PEREZ
(09/24/18)
Line Driver
Location #71

TOM WATTS - 100% RETENTION CLUB



RICHARD OLIVER
(03/12/18)
Customer Sales Representative
Location #80



ARTURO MAGANA
(10/29/90)
Customer Sales Representative
Location #04



RAUL BORRARO
(05/28/02)
Customer Sales Representative
Location #04



KIRK KIRKLAND
(04/29/19)
Customer Sales Representative
Location #08



JAIME MEDRANO
(11/05/02)
Customer Sales Representative
Location #17



JACK REICHMANN
(10/10/16)
Customer Sales Representative
Location #18



*Thank you all for
staying committed
this past year!*

PRUDENTIAL RECOGNIZES ITS 2021 \$19.32 CLUB

Congratulations to the Company's \$19.32 CSR 2021 sales average qualifiers!
This recognizes any CSR with a \$19.32 weekly paid sales average or above for the calendar year.



ADAM L. JACKSON
(12/13/99)
Location #03
\$153.46/wk



MARK VAN DYKE
(07/02/07)
Location #26
\$148.16/wk



JASON MORENO
(09/26/11)
Location #06
\$129.39/wk



RAYMOND COLLINS
(12/24/18)
Location #21
\$115.38/wk



SAMUEL B. HAMRICK
(02/08/21)
Location #81
\$92.53/wk



BRIAN GONZALES
(09/03/13)
Location #21
\$90.79/wk



DAVID ANTHONY MARTINEZ
(07/22/15)
Location #55
\$74.21/wk



MIGUEL ANGEL ROMO JR.
(08/08/16)
Location #21
\$72.56/wk



JESSE GARZA
(12/12/19)
Location #55
\$71.05/wk



ENRIQUE LEIJA
(01/18/99)
Location #05
\$67.64/wk



MARK ARIAS
(11/02/09)
Location #02
\$67.28/wk



BALMORE E. DIAZ PEREIRA
(07/29/15)
Location #22
\$64.85/wk



WARREN BROWN
(07/15/19)
Location #85
\$62.56/wk



ANDREW FRANCO
(02/15/16)
Location #05
\$60.42/wk



RUBEN MORENO
(01/29/15)
Location #02
\$60.19/wk



ALFONSO TREVIZO
(04/20/98)
Location #05
\$56.01/wk



HECTOR ALCALA
(01/12/05)
Location #13
\$52.84/wk



BRYAN MANUEL LEMUS
(10/31/18)
Location #02
\$52.79/wk



OCTAVIO CORON TREJO
(11/28/11)
Location #04
\$52.54/wk



AARON TIJERINA
(10/05/20)
Location #12
\$50.66/wk



JOSHUA A. MOELLER
(10/31/05)
Location #03
\$50.65/wk



ROBERT DELGADO
(10/05/09)
Location #55
\$50.43/wk



PAUL A. ARMIGO JR.
(03/27/00)
Location #45
\$49.61/wk



JASON F MONCEBALLEZ
(08/17/20)
Location #45
\$48.91/wk



THOMAS JONATHON ANGLIN
(01/10/11)
Location #26
\$48.70/wk



GENARO TORRES
(01/16/19)
Location #06
\$46.55/wk



ANGEL RAUL MURGA
(03/21/16)
Location #06
\$44.76/wk



ROBERT ALFORD GREYER
(05/06/19)
Location #85
\$43.83/wk



EDGARD CHAIREZ
(12/26/17)
Location #26
\$41.60/wk



JAIME O. MEDRANO
(11/05/02)
Location #17
\$41.34/wk



FRANCISCO N. ARELLANO
(03/02/15)
Location #13
\$40.91/wk



DANIEL REYES
(04/01/19)
Location #06
\$40.64/wk

\$19.32 CLUB



STEVEN PAUL WRIGHT
(06/03/19)
Location #22
\$40.30/wk



SALVADOR ALAMILLO
(03/28/05)
Location #02
\$40.25/wk



MARVIN BARRIOS
(04/25/19)
Location #08
\$40.07/wk



MICHAEL R. FLORES
(06/13/88)
Location #13
\$39.46/wk

Look at these smiles!



ORLANDO CARDENAS
(12/03/07)
Location #21
\$39.33/wk



JOSE LOPEZ SANCHEZ
(10/10/16)
Location #05
\$39.25/wk



DANIEL VILLEGAS
(06/24/13)
Location #12
\$39.19/wk



JEFF ROGERS
(07/25/11)
Location #22
\$39.09/wk



GARY RODRIGUES
(10/20/08)
Location #09
\$39.08/wk



ADRIAN PEREZ RODRIGUEZ
(09/26/13)
Location #09
\$38.02/wk

Great Job!



GABRIEL TREVINO
(07/02/18)
Location #22
\$37.59/wk



JOEL CARDENAS
(07/22/19)
Location #08
\$37.39/wk



LEO SAUCEDO
(01/15/07)
Location #09
\$36.96/wk



KEVIN BURTON
(11/20/00)
Location #22
\$35.19/wk



JUAN CARLOS ALCAZAR
(02/03/20)
Location #05
\$34.14/wk



EDWARD OSUNA
(09/14/16)
Location #03
\$34.13/wk



JAIME OSORIO
(08/31/09)
Location #02
\$33.42/wk



RUBEN RODRIGUEZ
(10/28/19)
Location #26
\$31.77/wk



ROB TRICE
(02/18/08)
Location #30
\$31.05/wk



BRIAN STEINBRENNER
(10/31/05)
Location #04
\$30.96/wk



ISRAEL M BOJORQUEZ
(07/23/18)
Location #17
\$30.82/wk



DANIEL GOMEZ
(12/21/15)
Location #03
\$30.79/wk



HUMBERTO SEVILLA
(06/10/96)
Location #09
\$29.99/wk



JOHN ANSINK
(02/20/18)
Location #80
\$28.81/wk



IRWIN GALLARDO RENDON
(02/06/17)
Location #03
\$28.67/wk



TONY MARTINDALE
(05/29/07)
Location #21
\$27.54/wk



MITCHELL WAGGONER
(10/17/19)
Location #55
\$27.33/wk



STEVEN ACOSTA
(08/09/10)
Location #12
\$27.28/wk



PEDRO J. GARCIA JR.
(12/24/12)
Location #51
\$27.27/wk



MARIA CASTELLANOS
(02/12/16)
Location #08
\$26.99/wk

\$19.32 CLUB



ALEXANDRO M MORALES
(04/03/17)
Location #08
\$26.95/wk



NAHUM CASTELLANOS
(08/11/14)
Location #13
\$26.95/wk



ROBERT NATHAN MEZA
(05/06/19)
Location #26
\$26.45/wk



JOSE J. GARCIA
(05/11/81)
Location #05
\$26.21/wk



ABEL SALDIVAR
(03/12/18)
Location #32
\$26.15/wk



EDGAR TEJEDA
(06/03/13)
Location #06
\$25.84/wk



JASON MORELAND
(02/01/16)
Location #81
\$25.83/wk



JOHN GONZALEZ
(04/12/10)
Location #06
\$25.68/wk



MAXIMILIANO BONORAND
(06/25/18)
Location #21
\$25.28/wk



JAIME QUINONES
(12/02/13)
Location #04
\$25.17/wk



SHANE MICHAEL KEENAN
(02/22/21)
Location #73
\$24.34/wk



RAUL BORRAYO
(05/28/02)
Location #04
\$24.28/wk



ROBERT LEYERLY
(03/27/95)
Location #02
\$24.24/wk



ROBERT TORIBIO MIRAMONTES
(07/22/19)
Location #06
\$23.99/wk



PETER A. VANZANDT
(08/18/08)
Location #17
\$23.75/wk



ENRIQUE ROBLES
(11/16/81)
Location #05
\$23.38/wk



ADAM WALKER
(01/30/95)
Location #12
\$23.21/wk



MARIO R. AGUILAR
(03/05/18)
Location #02
\$22.99/wk



ROGER BALDIVIEZ
(05/12/04)
Location #05
\$22.67/wk



THOMAS AARON PENA
(05/18/15)
Location #05
\$22.55/wk



ERIC RAUL TIRADO
(04/28/17)
Location #02
\$22.54/wk



JOSE L. MARTINEZ
(10/01/13)
Location #17
\$22.46/wk



EMMETT RACHELS, III
(05/30/17)
Location #83
\$22.45/wk



SEAN EUBANK
(04/04/05)
Location #04
\$22.23/wk



EDGAR ELIZALDE MARMOLEJO
(10/03/16)
Plant 02
\$22.10/wk



DAVID NGUYEN
(07/10/06)
Location #22
\$22.09/wk



WILLIAM FRENZER
(09/06/05)
Plant 09
\$21.81/wk



FRANK R. DIOGOSTINE
(03/28/05)
Location #06
\$21.67/wk



JUAN RAMIREZ
(12/15/14)
Location #12
\$21.61/wk



MIKE REED
(06/01/93)
Location #12
\$21.34/wk



ALAN YANCY PICKLE
(12/28/20)
Location #85
\$20.88/wk



DYLAN RUBY
(06/01/21)
Location #21
\$20.62/wk

\$19.32 CLUB



SERGIO SALGADO
(11/26/07)
Location #17
\$20.61/wk



JOSE BACA
(11/23/09)
Location #02
\$20.61/wk



TIM VADEN
(12/05/15)
Location #80
\$20.33/wk



JOSE RODRIGUEZ JR.
(04/26/04)
Location #02
\$19.88/wk



MICHAEL ARMSTRONG
(07/25/11)
Location #22
\$19.78/wk



MIGUEL ANTONIO MORALES
(07/08/13)
Location #08
\$19.76/wk



ERNESTO MIRAMONTES
(11/29/18)
Location #06
\$19.75/wk



MIGUEL ECHEVARRIA
(12/03/07)
Location #22
\$19.64/wk



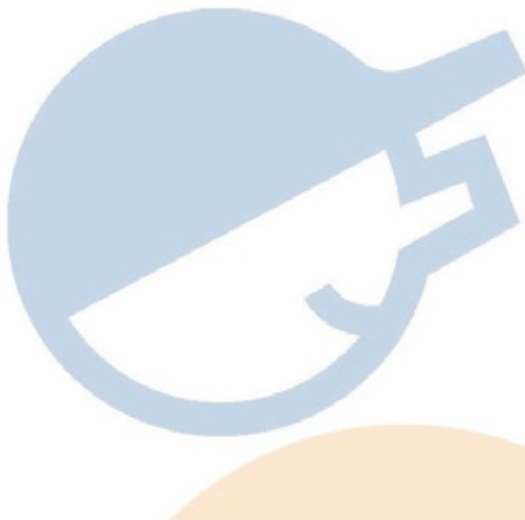
GEORGE OVIEDO
(05/12/14)
Location #05
\$19.52/wk



DAVID AYALA
(07/19/04)
Location #03
\$19.51/wk



MATTHEW WILLIAMS
(03/16/20)
Location #30
\$19.37/wk



*Great job on your
hard work and
dedication this
year!*

JOHN CLARK & CHRIS WELCH PRESENT ANNUAL ACHIEVEMENT AWARDS...



PLANT MANAGER OF THE YEAR

DANIEL DE AVILA (06/25/12)
Milpitas Cleanroom

Daniel's Fun Facts:

Although I was born and raised in a city like Los Angeles, I am very much an outdoors/nature kind of guy. I spend as many weekends as I can away from busy city lights to be out in nature camping, boating, kayaking or exploring National Parks. I usually have 2 pit bulls accompanying me on my adventures, Zuli and Donna Joy!

The Company annually presents an award to the person who is considered to have been the most outstanding Plant Manager of the year. This award consists of a handsome plaque which is a personal gift to the winner.

OBJECTIVE CONSIDERATION:

The highest combined point total from the Plant Manager performance program. Demonstrates management skills, plant cleanliness, and product quality. The winner must be the Plant Manager at the same Plant for the full year.



SALES & SERVICE MANGER OF THE YEAR, CLEANROOM

ANTHONY URIBE (08/27/18)
Commerce Cleanroom

Anthony's Fun Facts:

I love music and spend a lot of my free time covering and composing songs on the guitar. With my recent move to Las Vegas, I am discovering a lot of new places to eat and it has become a new hobby.

The Company annually presents an award to the person who is considered to have been the most outstanding Sales & Service Manager of the year.

OBJECTIVE CONSIDERATION:

Results shown on MIR, Major Account List, A/R collection. Must be a Sales & Service Manager in the same location for the full year.



SALES & SERVICE MANGER OF THE YEAR, INDUSTRIAL

DIANNA TOWNSEND (11/13/15)
Chula Vista Service Center

Dianna's Fun Facts:

I like eating my spaghetti with ranch dressing and chili flakes. I mean who doesn't...:) When I was younger, my dream job was to be a cop or a lawyer. Oh and one language I would like to learn is Arabic. BTW...I used to be a cross country runner.

The Company annually presents an award to the person who is considered to have been the most outstanding Sales & Service Manager of the year.

OBJECTIVE CONSIDERATION:

Results shown on MIR, Major Account List, A/R collection. Must be a Sales & Service Manager in the same location for the full year.



PRESIDENT'S AWARD

OCTAVIO TREJO (11/28/11)
Customer Sales Representative, Carson, Route 11

Octavio's Fun Facts:

Octavio's family started with Prudential in 1970. He started his own Prudential journey when he was 18 years old, working production and worked his way up to being a CSR. His favorite parts of being a CSR is working with his current customers and meeting potential ones along the way. He enjoys going to Dodger games and visiting new baseball stadiums. Octavio loves traveling and experiencing new places.

The Company annually presents an award to the person who is considered to have been the most outstanding Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

OBJECTIVE CONSIDERATION:

Management Information Reports, new business, lost business, lost charges, revenue, credit issued as compared to plan. Customer Sales Representative of the Month, at least once during the year. The Customer Sales Representative must be on the same route for the full year.



JOHN D. CLARK AWARD

ADAM JACKSON (12/13/99)
Customer Sales Representative, Chula Vista Service Center, Route 09

Adam's Fun Facts:

I enjoy playing golf on the weekends when my schedule permits. I enjoy the company of my children, and watching them grow. I am Scottish, not too many people would know that. I visited Scotland in my younger years, but would like to go back again. I do not like eggs.

The Company annually presents an award to the person who sold the most new business during the year. The award consists of a handsome inscribed plaque which is a personal gift to the winner. The competition for this award includes Customer Sales Representatives in all Plants and Service Centers.

OBJECTIVE CONSIDERATION:

Sales Logix new business commissions paid report and a new business commission status report. Customer Sales Representative of the Month at least once during the year. The Customer Sales Representative must be on the same route for the full year.

2021 SALES & SERVICE MANAGER INDUSTRIAL RANKINGS



1st **DIANNA TOWNSEND**
(11/13/15)
Chula Vista Service Center

After finishing in the #8 spot in the last ranking report, Dianna made it her wildly important goal to crack into the top 5 for this half, and wow, did she achieve it. Finishing for the first time as #1 in the rankings. It was a great all-around effort with Dianna and the team leading the Company with a \$60.30 sales average, 110.4% of revenue, and 100% success in SOPs. Great job Dianna!



4th **RICK VALDEZ**
(06/11/91)
Vista Plant

After 30 years with the Company, it is no surprise to once again see Rick Valdez grace the top 5 in the ranking report with another excellent performance. Rick and team performed like the veterans they are in all categories achieving 100% of their SOPs, 105.2% district revenue, and 97.92% customer retention. Rick showed that the key to making it in the top 5 is consistent outstanding performance across all categories. Excellent work Rick and I look forward to seeing you in the top 5 again next time.



2nd **JOE SYNER**
(12/07/15)
West Virginia Plant

No stranger to being towards the top on a scoreboard. Joe and his team in West Virginia are consistent performers. 100% of his team making their SOP's and the district exceeding the revenue plan by 103%! This comes from a team effort which is seen in the \$44.94 CSR sales average. Happy customers pay their bills and with the service provided Joe comes in with an impressive 2.2% AR for the second half of the year. Overall a top-ranked year for Joe and his Beckley, West Virginia team.



5th **RANDY SCHMUCKER**
(05/29/97)
Phoenix Plant

Randy ended the first half of 2021 ranked #3 in the Division. How about 104.2% revenue, 97.30% customer retention, 100% SOP success, a \$27.52 sales average and an outstanding 7% ageing. Again, to find yourself in the top five and stay there, you really cannot have one bad game in the seven measured and Randy earned himself a spot in the top 10 in each of those 7 categories.



3rd **PATRICK GILMER**
No photo available

After hitting #2 in the ranking last time, Patrick did not rest easy and continued to push for another top 5 rank this half. He achieved a division best 115.7% of his revenue while maintaining near-perfect 99.15% customer retention. Combining that with a perfect MIR score and an impressive 202 point MAL performance, you can see why he ranked as high as he did. Way to go Patrick and team!

SPECIAL SHOUT OUT TO THE TOP 5 SSM'S!

Have A Great Year Everybody!

6th - 10th

Our top ten this year is rounded out by more familiar names. Congratulations and thanks to:

#6 **FRANCISCO LOPEZ**
(03/23/15) Vista Plant

#7 **NATHAN LEAL**
(06/07/10) San Antonio Service Center

#8 **DAVID MORIEL**
(06/07/10) Phoenix Plant

#9 (TIE) **MIKE DIGIOVANNA**
(11/10/08) Los Angeles Plant

#9 (TIE) **ALFREDO DOMINGUEZ**
(05/11/12) Indio Service Center

#10 **SERGIO LOPEZ**
(07/24/06) Moorpark Service Center

2021 SALES & SERVICE MANAGER CLEANROOM RANKINGS



"SUCCESS IS NO ACCIDENT, SUCCESS IS ACTUALLY A CHOICE."
- STEPHEN CURRY



1st ANTHONY URIBE
(08/27/18)
Los Angeles Cleanroom

Not a surprise #1 at all. Anthony ranked #1 for the first half of 2021 and was also recently recognized as the CR SSM of the year. Anthony achieved the # 1 or the # 2 rank in all categories except 1. Hard to believe that Anthony started with Prudential just 3 years ago as an MPTP and this was just his second year in his district. In this short time Anthony was able to take the top spot in the CR division for the first and the second half of 2021. Being one of the most competitive, resourceful and driven individuals I know, Anthony pushed hard to hold on to the # 1 spot in the division. Anthony was also nominated and selected for the ALDP class in 2022. Congratulations, and Thank You Anthony.



2nd KYLE STOWERS
(04/06/09)
Austin Cleanroom

Kyle was successful in breaking up the P15 dominance and climbed up to the #2 rank in the division. Kyle manages a very large geographic territory (the entire state of Texas)! His district saw great growth at 116% of revenue to plan, while keeping merchandise under control with -2.6% net merchandise cost. Kyle who worked his way up through the ranks has a team that follows his lead of excellence with each of his CSV's reaching their SOP goals of 100%. Meeting or exceeding his goals with CV's, AR and Business retention his district had outstanding second half and 2021. Congratulations, and Thank You Kyle.



3rd JOSHUA MONTES
(08/10/11)
Los Angeles Cleanroom



3rd MICHAEL PETROVITCH
(04/24/17)
Los Angeles Cleanroom

Not only do both Michael and Josh share an office, they share the #3 spot this time. Both are no strangers to top rankings in the division as Josh has achieved the #2, and Michael the #1 spot in prior reports. Josh and Michael exceeded their revenue numbers, completed 100% of their CV's & SOPs, and helped maximize the net merchandise cost savings, securing them at the #3 spot this time. Josh and Michael are determined to stay on top and are working hard to top the other. We are excited to see if they are able to hold on to their coveted spots for the next half, or make a run for #1.



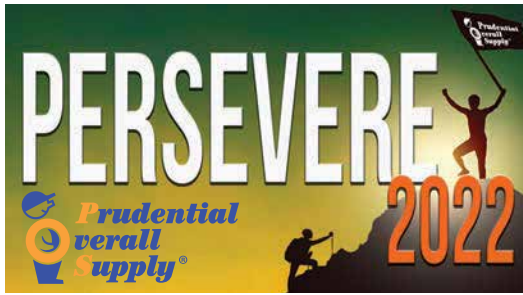
Challengers for 2022

#5 **CHRISTIAN MURRAY**
(07/09/18)
Nashua Cleanroom

#6 **CHRIS COURTNEY**
(11/16/15)
Mesa Cleanroom

Special recognition for Xenia Medina (Senior SSM), Sandra Marts (GM) and the entire LACR team for ranking all 3 SSMs at the top. We appreciate all that you do.

🏆 2022 SALES CONFERENCE



A SPECIAL *Thank you!*
TO ALL OF OUR SPEAKERS
AND ATTENDEES



Jerry Martin
Vice President,
Sales & Marketing



Mike Ray
Senior National Account
Executive, Direct Sales



Myles Reukema
Director of
Cleanroom Sales



Dan Clark
Chairman of the Board



Sam Ross
Senior National
Account Executive



**White Knight
Engineering
Products**



John Clark
Chief Executive Officer



**Mark Crewse
& WWOFF Team**



Rich Perry
Sr. Account
Executive



Chris Welch
President



Victor Estrada
CIMA Color Solutions



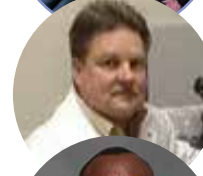
Estatec



Shawn Rhodes
Chief Sales Sergeant



Duane Houvener
ADI



Larry Ranta
CEO
CPC Labs



Vigny Sonzeu
Account Executive



Stefan Schurter
Senior Vice President

Thank you!
TO THE CONFERENCE TEAM!



Stephanie Leibick
Marketing Manager



Ashley Carroll
Marketing Projects
Manager



Meaghen Balaam
Sales & Marketing
Administrator



2022 SALES CONFERENCE



Conference highlights include:

- Leadership Vision
- Annual Awards Recognition
- Keynote Speaker and breakout session – Shawn Rhodes, Chief Sales Sergeant, Bulletproof Selling
- Team Activity
- Workwear Outfitters Breakout Session
- Nuggets from an Industry Leader, Victor Estrada Breakout Session
- State of the Industry, Duane Houvener, ADI Presentation
- Direct Sales 2022
- National Accounts 2022
- Cleanroom Breakout Session
- Enhanced Earning Opportunities



JERRY MARTIN (04/20/92)
VICE PRESIDENT OF SALES & MARKETING



DAN CLARK (09/23/68)
CHAIRMAN OF THE BOARD
presented results of 2021 with the team.



CHRIS WELCH (12/14/95)
PRESIDENT *reviewed the numbers of 2021 with the team.*



JOHN CLARK (08/31/09) CEO *guided us through his vision of reinforcing our strategy.*



🏆 2022 SALES CONFERENCE



BREAK-OUT SESSIONS



2021 PRESIDENT'S CLUB

Awards Sales Representatives who achieve a \$130/\$150/\$200 (depending on territory) or greater weekly sales average based on the representatives' annual sales production (minimum 6 months in field – 26 field weeks).



2021 PRESIDENT'S CLUB

First row left to right:

BRANDON CASTELLANO (09/24/07) CoSR, Phoenix Plant,
VINNY BRANCIFORTE (06/19/17) DSM, Corporate Services,
ED SMITH (09/05/95) SRCoSR, Prescott Valley Service Center,
RAUL MUNOZ (10/06/04) RRSR, Corporate Office,
SCOTT CAMP (08/21/97) CoSR, Tucson Plant,
STACEY OZUNA (10/24/16) CoSR, Moorpark Service Center,
NICOLE GUARNOTTA (03/20/17) CoSR, Vista Plant,
JOSE MONTES (02/19/01) SRCoSR, Tucson Plant,
NICK MIRANDA (04/16/07) SRCoSR, Riverside Plant,
TIM DESHAZOR (01/15/18) DSM, Corporate Services,
RENE RUAN (05/11/09) CoSR, Carson Plant,
DANIEL CHALAMBAGA (03/24/15) CoSR, San Antonio Service Center,

Second row left to right:

JERRY MARTIN (04/20/92) VP of Sales & Marketing, Corporate Services,
SERGIO CAMACHO (06/29/20) CoSR, Indio Service Center,
DANIEL GUTIERREZ (07/11/05) CoSR, El Paso Service Center,
JARED McCUTCHAN (05/07/07) CoSR, Riverside Plant,
GENE LECLAIR (03/15/99) SRCoSR, Chula Vista Service Center,
TONY SANTOYO (07/07/14) CoSR, Irvine Plant,
MARK BIRDELL (12/07/15) RRSR, Corporate Services,
SCOTT HYBERG (09/17/12) CoSR, Fresno Plant,
RANDY WINANS (11/12/19) CoSR, Carson Plant,

Third row left to right:

JODY SEARS (03/09/20) DSM, Corporate Services,
DAVID TORBETT (08/07/17) CoSR, Atlanta Service Center,
DON BRYSON (10/15/07) SRCoSR, Moorpark Service Center,
PAUL REESE (08/14/95) CoSR, Los Angeles Plant,
RICH PERRY (04/30/07) SRAE, Richmond Cleanroom Plant,
MIKE SEXTON (01/06/14) CoSR, Denver Service Center Plant,
ANTHONY FRUMUSA (03/02/09) DSM, Corporate Services,
TIM MALDONADO (07/02/12) CoSR, San Antonio Service Center,
CHRIS WELCH (12/14/95) President, Corporate Services,

Fourth row left to right:

ANDRES LOYA (01/05/15) DSM, Corporate Services,
MIKE RAY (08/06/07) SRNAE-DS, Corporate Services,
RICHARD BIRLEW (11/27/17) NAE, Corporate Services,
VINCE GEONNETTI (09/08/20) RRSR, Corporate Services,
MYLES REUKEMA (01/05/04) DCS, Corporate Services,
SAM ROSS (03/20/00) SRNAE, Corporate Services,
VIGNY SONZEU (10/19/15) AE, Los Angeles Cleanroom Plant,
KEVIN THOMPSON (01/05/15) AE, Mesa Cleanroom Plant,
ANDY HOLLIDAY (11/10/03) SRCoSR, Los Angeles Plant,
MARK KELLER (07/14/2014) NAE, Corporate Services,
SCOTT CHAFIN (12/13/99) SRCoSR, Vista Plant,
BILL EVANS (08/20/07) DSM, Corporate Services.



🏆 2021 SALES AWARDS



GOLD STAR

VIGNY SONZEU (10/19/25) AE, Los Angeles Cleanroom Plant

Prudential annually presents an award to the person who is considered to have been the most outstanding Corporate Sales Representative / Account Executive of the year. The competition for this award includes Corporate Sales Representative / Account Executive in all Plants and Service Centers.



DAN CLARK AWARD

Chula Vista Plant -

GENE LECLAIR (03/15/99) SRCoSR, Chula Vista Service Center

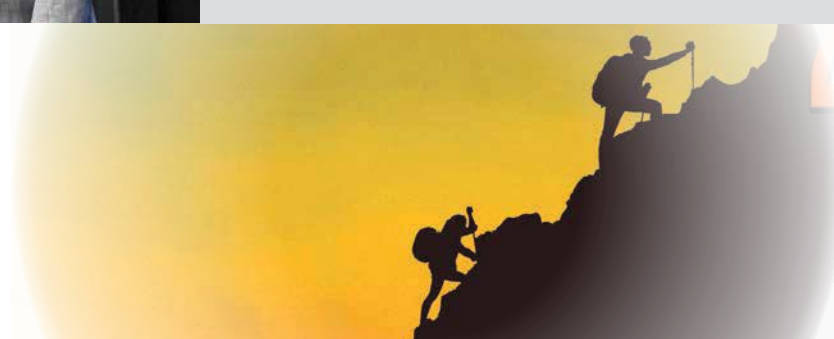
Awards the Location with the highest weekly sales average. The sales average is calculated by determining the total sales revenue sold by all assigned Location Sales Representatives, then divided by the number of assigned sales positions, then divided by fifty-two weeks.



ROOKIE OF THE YEAR

BRANDON CASTELLANO (09/24/07) CoSR, Phoenix Plant

Awards the first year Sales Representative (minimum of six months) who has the highest weekly sales average.



2021 SALES AWARDS



TOP INDUSTRIAL SALESPERSON OF THE YEAR

JARED MCCUTCHAN (05/07/07) CoSR, Riverside Plant

Awards the Sales Representative who has the highest weekly sales average for the division that is runner-up to the salesperson that earned the Gold Star award.



DISTRICT SALES MANAGER OF THE YEAR

MYLES REUKEMA (01/05/04) DCS, Corporate Services

The Company annually presents an award to the person who is considered to have been the most outstanding District Sales Manager of the year.



ANNUAL TOP PRO

ANDY HOLLIDAY (11/10/2003) SRCoSR, Los Angeles Plant

The Annual Top Pro Award is presented to the Corporate Sales Representative who receives the most Top Pro Awards in a selling year.



ANNUAL CLEAN PRO

RICH PERRY (04/30/07) SRAE, Richmond Cleanroom Plant

The Annual Clean Pro Award is presented to the Account Executive who receives the most Clean Pro Awards in a selling year.



TRAINING PROGRAMS AND EVENTS

PSS - PROFESSIONAL SELLING SKILLS TRAINING

Achieve Global Training Program and Certification For All Corporate Sales Representatives (CoSR) and Account Executives (AE), and Service Leadership Positions.

MARCH 2022 - SAN DIEGO

Participants included:

Front Row:

ISAAC ZAPATA (04/05/21) Assistant General Manager, P50,
BRUCE DICKEY (01/03/22) Corporate Sales Representative, P73,
LINDA DUARTE (08/16/21) Corporate Sales Representative, P08,
SHELLY THOMPSON (07/06/21) Corporate Sales Representative, P55,
CESAR HERNANDEZ (11/29/21) Corporate Sales Representative, P63,
DEAN KILLION (03/06/95) Senior Director of Sales, Corporate Services,
RICHARD DELGADO (11/15/21) Corporate Sales Representative, P55,

Back Row:

BILL EVANS (08/20/07) District Sales Manager, Corporate Services ,
MINDY MEINEN (08/23/21) Corporate Sales Representative, P55,
WILL DUCKETT (01/03/22) Corporate Sales Representative, P60,
JUSTIN MARTIN (07/19/21) Corporate Sales Representative, P45,
MARK JOHNSON (11/22/21) Corporate Sales Representative, P18.

I just wanted to take a moment to say thank you for a great three days at Professional Selling Skills training in San Diego. Without a doubt, this class was one of our strongest in some time, and I appreciate everyone's participation . Prudential looks forward to your future success with the company.

DEAN KILLION (03/06/95)
Senior Director of Sales, Corporate Services

Happy Selling!



2022 PROFIT SHARING

As we were ready to board our last flight, on the last day, of the last week of Profit Sharing: Dan, John, & I say THANK YOU to everyone for making this 2022 event a very positive experience for us! We are excited for the year ahead and all the opportunity that our Teams have to be successful. Keep being awesome!



2022 INDUSTRIAL PRODUCTION BOOTCAMP

On March 11, 2022 we concluded our first Industrial Production Bootcamp of 2022 in Colonial Heights, Va. Please join us in congratulating the following for participating and completing the training of the many relevant topics pertaining to running an effective Production facility. The team did a fantastic job analyzing KPI's and departmental inefficiencies then presenting their solutions:

- **Carlos Castillo** (P80)
- **Shannon Thorton** (P80)
- **Juan Pacheco** (P13)
- **Brendalys Sprince** (P71)

We would like to thank the contributing presenters and guests of this bootcamp with a special thanks to Team P80 in Colonial Heights for generously hosting the event.

We look forward to seeing the continued growth of this graduating class over the years to come.

Congratulations!

TRAINING PROGRAMS AND EVENTS

2022 CLEANROOM PRODUCTION MANAGER BOOTCAMP

Please join the Corporate Production department in congratulating, Amanda Guerrero (P50), Juan Rodriguez (P50), Rachael Metzger (P70), Belkis Disla (P71), Katie Howerton (P23) and Casey Starr (P70) in successfully completing Prudential Overall Supply's first 2022 Cleanroom Production Bootcamp. We would like to thank the contributing presenters and guests of this bootcamp with a special thanks to Team P23 for graciously hosting the event.

The purpose of the Boot Camp is to further develop our Managers on all aspects of running an effective and efficient production floor. Many topics were covered in this week long training. The consensus from all involved was that the Bootcamp was a success! We expect to see great things from this group.

We look forward to seeing how their training will be implemented into their home plants over the years.

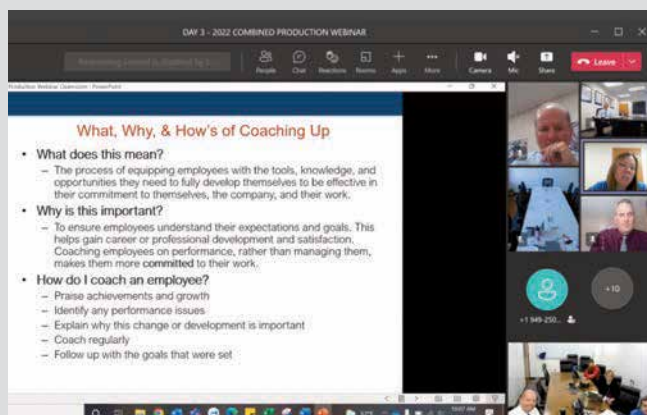


2022 PRODUCTION SEMINAR

Thank you for attending and participating during this year's Production Webinar. This year we fully took advantage of the online platform to reach out to more people in our production teams. We were glad to see Plant Managers, Production Managers, Production Supervisors, GMs and AGMs join the different meetings.

If you would like to see the slides from the presentations that took place during the webinar ask Pedro Mena for a copy. As always, please use these files to pass along the knowledge you acquired to the rest of your team and also to help drive the different initiatives that the company is pursuing.

Additionally, if you missed any of the topics, the links to the recordings of the presentations are also available from Production and Engineering who will keep a downloaded copy for future use.



TRAINING PROGRAMS AND EVENTS

PRUDENTIAL RIVERSIDE PLANT HOSTS 2022 WTSA PRODUCTION CLINIC - Western Textile Services Association Production Clinic

JANUARY 27-28, 2022

After being postponed in 2020 and 2021 members of WTSA were happily reunited in the beautiful location of The Mission Inn in Riverside, CA. Approximately 95 people were in attendance at the 2022 Production Clinic. President Glenn Teixeira opened the clinic with a warm welcome to all the members after a two year hiatus due to the restrictions brought on by the global pandemic.

Glenn started off the Friday session with a sincere speech honoring the late Kevin Minissian, remembering the hard work and fun he brought to the organization. The speech followed by a moment of silence. Condolences were extended to family and friends.

Many thanks were given to board member Chris Welch, General Manager Rosa Vasquez, and the entire Prudential Overall Supply Team for inviting WTSA to tour their Riverside facility at Jurupa Avenue in Riverside, CA. The tour was brilliantly executed.

The first speaker from Prudential Overall Supply was Jon Locke to tell the group about the plant that attendees would be touring later in the morning.

Kevin Schwab of TRSA shared valuable information on how COVID-19 has changed certain standards for employees. Increase of sick time being one of them.

At the conclusion of the presentations, the group traveled from the hotel to the Prudential Overall Supply plant where they were met by the amazing team led by General Manager Rosa Vasquez.

Highlights of the tour were Bo Gilbert, of United Fabricare, informing the group of new material used for hangers due to the supply chain shortage. Materials are now being purchased from Australia, manufactured in Korea and sent to the US.

The very educational tour was concluded with boxed lunches and embroidered WTSA carry blankets, as well as the center pieces complete with pens, stationary and POS "John" sensory stress ball.

It was a great way for WTSA members to return to Business as Usual in 2022.

More information can be found at:
info@wtsa.org



TRAINING PROGRAMS AND EVENTS

2021 GENERAL MANAGER'S FALL MEETING



Thank you for everyone that attended the meeting! It is always great being together and making Prudential event better!

Front Row:

JOHN CLARK (08/31/09) Chief Executive Officer, Corporate Services,
MARK WILLIS (08/09/04) Director of Operations, Region 3, Corporate Services,
SANDRA MARTS (07/11/11) General Manager, Los Angeles Cleanroom,
JOHN THOMPSON Retired Executive Vice President & CFO, Corporate Services,
MITCH CUMMINS Retired General Manager, Tucson Plant,
JANA COMER (01/16/17) Vice President of Finance, Corporate Services,
DAN CLARK (09/23/68) Chairman of the Board, Corporate Services,

Back Row:

JOSH MILLER (09/12/11) General Manager, Milpitas Cleanroom,
MICAH ELBERSON (12/03/01) General Manager, Milpitas Plant,
MARK ELBERSON (02/16/88) General Manager, Vista Plant,
CHRIS FRANCO (02/14/11) General Manager, Fresno Plant,
MIKE BLAZEK (05/21/90) Director of Operations, Region 5, Corporate Services,
JOHN LOCKE (08/09/04) Director of Operations, Region 2, Corporate Services,
MARC O'LEARY (12/07/77) Vice President of Operations - Distribution, Cerritos Distribution Center,
CASEY STARR (03/19/12) General Manager, Richmond Cleanroom,
CHRIS WELCH (12/14/95) President, Corporate Services,
NIRAN ETLANTUS (05/26/16) General Manager, Albuquerque Plant,
MEERAJ MEHTA (02/12/18) Vice President of Production & Engineering, Corporate Services,

Back Row Continued:

STEFAN SCHURTER (10/26/92) Senior Vice President, Corporate Services,
CAMERON BATES (03/05/12) General Manager, Colonial Heights Plant,
JEFF NELSON (08/08/89) General Manager, Phoenix Plant,
MICHAEL FLORES (06/13/88) Vice President of Human Resources, Corporate Services,
JERRY MARTIN (04/20/92) Vice President of Sales & Marketing, Corporate Services,
ANUPAM SWAMI (12/29/20) Senior Director of IT, Corporate Services,
BRAD SCHACHERL (05/07/12) General Manager, Austin Cleanroom,
MIKE WALL (10/18/10) General Manager, Carson Plant,
JOE SHARMA (09/04/06) Director of Operations, Region 1, Corporate Services,
JUAN JOHNSON (01/26/98) General Manager, Mesa Cleanroom,

*Thank you for your
Leadership!*

TRAINING PROGRAMS AND EVENTS

2022 PORTLAND MGO (MARKETING GROUP ONE)



Front Row:

CESAR HERNANDEZ (11/29/21) Corporate Sales Representative, P63,
WILL DUCKETT (01/03/22) Corporate Sales Representative, P63,
STEVE SOTO (02/10/20) Corporate Sales Representative, P04,
VINNY BRANCIFORTE (06/19/17) District Sales Manager, Corporate Services,
RANDY WINANS (11/12/19) Corporate Sales Representative, P04,
RAUL MUNOZ (10/06/04) Regional Route Sales Representative, Corporate Services,
JUSTIN MARTIN (07/19/21) Corporate Sales Representative, P45,

Back Row:

BILL EVANS (08/20/07) District Sales Manager, Corporate Services,
JARED MCCUTCHAN (05/07/07) Corporate Sales Representative, P02,
TIM MALDONADO (07/02/12) Corporate Sales Representative, P55,
ANDRES LOYA (01/05/15) District Sales Manager, Corporate Services,
DEREK WARD (06/07/21) Corporate Sales Representative, P85,
MICHAEL SMITH (02/18/19) Corporate Sales Representative, P09,
MARK STANTON (07/13/92) District Sales Manager, Corporate Services,
MARK BIRDSSELL (12/07/15) Regional Route Sales Representative, Corporate Services,
MARK JOHNSON (11/22/21) Corporate Sales Representative, P18.



Front Row:

DAVID TORBETT (08/07/17) Corporate Sales Representative, P85,
WILL DUCKETT (01/03/22) Corporate Sales Representative, P63,
SCOTT CAMP (08/21/97) Corporate Sales Representative, P21,
RENE RUAN (05/11/09) Corporate Sales Representative, P22,
RAUL MUNOZ (10/06/04) Regional Route Sales Representative, P22,

Back Row:

ANTHONY FRUMUSA (03/02/09) District Sales Manager, Corporate Services ,
MARK STANTON (07/13/92) District Sales Manager, Corporate Services,
BRIAN WILSON (06/01/21) Corporate Sales Representative, P05,
CESAR HERNANDEZ (11/29/21) Corporate Sales Representative, P63,
LINDA DUARTE (08/16/21) Corporate Sales Representative, P08,
JODY SEARS (03/09/20) District Sales Manager, Corporate Services ,
JIMMIE COBB (09/28/20) Corporate Sales Representative, P06,
TIM MALDONADO (07/02/12) Corporate Sales Representative, P55,
RYAN HEFFNER (01/28/13) District Sales Manager, Corporate Services,
SCOTT CHAFIN (12/13/99) Senior Corporate Sales Representative, P13,
NICK MIRANDA (04/16/07) Senior Corporate Sales Representative, P02.

*Thank you for everyone that gave your very best in
Portland! It is always great being together and
making Prudential the best we can be!*

MAKING A CAREER AT POS - PROMOTED... WITHIN THE COMPANY



A note from the President...

One of the things I appreciate most is Prudential's commitment to "Developing all team members to achieve their full potential." We are proud of the many employees

that continue to engage with us in improving themselves and earning promotions to new positions within our organization. Developing and elevating our employees is a critical activity in ensuring the future success of our Company and each individual's journey is a thread that make the tapestry of Prudential stronger and more beautiful.

CHRIS WELCH
(12/14/95)
President



SANDRA QUEZADA
(12/01/97)
Accounts Payable Clerk
Corporate Services

January 1997 - *Office Clerk*, Irvine Plant

May 1999 - *Accounts Receivable Clerk*, Irvine Plant

January 2000 - *Office Manager*, Irvine Plant

November 2009 - *Office Clerk*, Irvine Plant

May 2010 - *ABS Clerk*, Irvine Plant

June 2010 - *Stockroom Clerk*, Irvine Plant

December 2010 - *ABS Clerk*, Irvine Plant

January 2013 - *Office Clerk*, Irvine Plant

April 2016 - *Office Manager*, Irvine Plant

January 2018 - *Office Clerk*, Irvine Plant

June 2019 - *Accounts Payable Clerk*, Corporate Services

Over the years, I have worked with 6 General Managers, 3 Office Managers, countless SSMS, CSRs, Plant Managers, and Production Employees and have gained valuable experience.



DIANNA TOWNSEND
(11/13/15)
Sales & Service Manager
Chula Vista Service Center

November 2015 - *Office Clerk*, Chula Vista

November 2016 - *Office Manager*, Chula Vista

February 2018 - *Sales and Service Manager*, Chula Vista Plant



LAURI LECAIR
(08/09/79)
Corporate Production Manager
Corporate Services

1979 - *Production Employee*, Milpitas Plant

1987 - *Office Clerk* and promoted to *Office Manager*, Milpitas Plant

2002 - *Plant Manager*, Milpitas Industrial plant

2005 - I was also in charge of Milpitas Cleanroom plant

2010 - *Plant Manager*, Milpitas Cleanroom Plant

December 2019 - *Corporate Production Manager*, Corporate Services



JENY GIL
(11/12/12)
Human Resources Operations Manager
Corporate Services

November 2012 - *Office Manager*, Irvine Plant

January 2016 - *Buyer*, Corporate Services

August 2016 - *Personnel Supervisor*, Corporate Services

January 2022 - *HR Operations Manager*, Corporate Services



DAVID NIETO
(10/11/10)
Sales & Service Manager
Fresno Plant

October 2010 - *Route Utility Driver*, Fresno Plant

February 2011 - *Customer Sales Representative*, Fresno Plant

October 2012 - *Route Sales Representative* focus on-the-route sales, Fresno Plant

October 2013 - *Route Manager*, Fresno Plant

July 2014 - *Office Manager*, Fresno Plant

May 2015 - Current - *Sr. Sales and Service Manager*, Fresno Plant



DESIRAY YARBROUGH
(11/10/14)
Systems Analyst
Corporate Services

2012 - *Office Manager*, Riverside Plant

2015 - *Sales & Service Manager*, Riverside Plant

2017 - *Systems Analyst*, Corporate Services

Joining the Prudential OS team was quite a change of scenery; I never had to go "out in the field" for a job; I was always indoors. The hustle of the service section was also an eye-opener that quickly grew on me. I never had mentors' like here at POS. I had a lot of guidance that I owe my growth to both as an employee and a person. Fast-forward tens of years later, joining Prudential has been the best career change I've ever made. Clearly, the grass is greener on this side of the fence.

- David Nieto, Sales & Service Manager, Fresno Plant



NEW ASSIGNMENTS & PROMOTIONS ...



ANA HERNANDEZ
(04/03/19)
Office Manager

Please join us in congratulating Ana Hernandez who has accepted the position of Office Manager for the Irvine Plant! Ana joined Prudential in

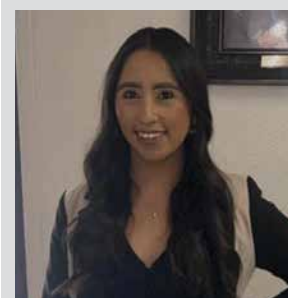
April of 2019 as an Order Fulfillment Operator at the Cerritos Distribution Center. In 2020, she earned a promotion to a QA Technician where she continued to excel. In October of 2021, Ana transferred to the Riverside plant as an Office Clerk where she quickly learned the Office Clerk functions and demonstrated the eagerness for more responsibility. Additionally, in September of 2021, Ana decided to take advantage of the company's tuition reimbursement to go back to school to get her Associates Degree. In her spare time, (when she is not attending class or studying for tests) she enjoys watching mystery documentaries, reading novels, and going to museums with her husband Samuel, and their 3 boys (Samuel Jr 7, Santiago 3, and Miguel 10 Months). Again, congratulations Ana and we look forward to your continued success!



ANA WHITE
(04/19/93)
Quality Assurance Supervisor

Please join us in congratulating Ana White to Quality Assurance Supervisor at our Mesa Cleanroom Plant (P23)! Ana joined Prudential in

1993 in Production as a Soil Sorter. She later transitioned to the Distribution Dept. where she excelled and promoted to Distribution Supervisor. With her drive to learn and grow with Prudential, she later promoted to Stockroom Supervisor. Ana demonstrated to be a valuable asset to the Production Dept. and soon after promoted to Production Supervisor. Ana states that she likes to "pay attention to detail" and that passion would eventually lead her to transferring to QA Dept. as a backup technician. She had an opportunity to grow within the department and later became the QA Supervisor. Ana's knowledge and experience of the various departments within the plant would lead her to promote to Production Manager, which she has worked the past three years. The ever changing processes in quality assurance and evolution of Prudential's QA department has brought that drive back to Ana. Ana is excited to learn about the various changes in processes and is determined to meet and exceed Prudential's standards for quality assurance. When Ana and her husband first got married, they moved to New Jersey and would have their first child, James. After three years in New Jersey, they relocated to sunny (hot!) Arizona. Their family continued to grow with the birth of Steven and Celeste. Ana enjoys Arizona's sunny days that allow her to visit the mountain ranges and take long walks on the weekends. We're excited to have Ana rejoin the QA Department and continue to maintain P23's high-level of quality assurance.



ANAHI CAMPOS
(11/12/18)
Office Manager

Please join us in congratulating Anahi Campos in her promotion to Office Manager here in Riverside. Anahi joined Prudential back in

November of 2018 as on Office Clerk and in March of 2021, she was promoted to Sr. Office Clerk. Anahi has been the back-up to the Office Manager and has done an excellent job. Out of six districts managed out of Riverside (this includes Indio and Las Vegas Service Centers), she has supported three of the six districts which strengthens her knowledge in our customer base. Oh, but her resume continues, she is also the representative for our STOP Safety Committee and is our go to in the front office when the SSM's and or other associates need help with ABS. Living in Riverside most of her life, she attended La Sierra University where she received her bachelor's in Criminal Justice. When she is not at work or traveling, you can find Anahi at the gym or enjoying time with family and friends creating longtime memories. Congratulations on your continued success!



ANDREW BRUN
(11/11/2019)
Sales & Service Manager

Please help us in welcoming Andrew Brun as he has accepted the role of Sales and Service Manager for District 6 at P02 Riverside!

After completing the MPTP program in 2020, Andrew accepted an SSM position at P45 Albuquerque where he combined two districts into one, helped the team grow in revenue and get their A/R number below the plant goal. While living in Albuquerque, Andrew's picked up some hobbies including snowboarding and running which, he plans on taking back home. The great question in New Mexico is whether you want your Chile "red, green, or Christmas" and he chose green early in his time here. He's already asked his friends to send him monthly care packages of green Chile when he moves back to California. While Andrew will miss the friends he's made Albuquerque, he's looking forward to getting back to his roots and picking up where he's left off. Andrew enjoys going to the river and attending music festivals and summer is a good kickoff for both of those. Prior to his Industrial experience at P45, Andrew trained at P02 and is excited to return to his old district where most of his training took place and rekindle the relationships he's already made. We are very excited to have Andrew further his career with Prudential in this role and look forward to what he brings to our team. Congratulations Andrew!



ANNETTE BENAVIDES
(12/14/2020)
Accts Pay Clerk

Hello everyone! ... We would like to introduce you to our new member of our Corporate Services Accounts Payable department,

Annette Benavides. Annette worked for us previously in the stockroom at our Los Angeles plant and did an outstanding job there. She started here at Corporate Services on Monday January 3rd and was thrown right into the fire as this was the department's most busy time of the year. Being a fast learner, Annette had an immediate effect in helping the department get everything done on a timely basis for our year-end closing. Annette has three children ages 5,7 and 10. She enjoys trail hiking and taking nature walks with her kids and husband. Arizona is her favorite hiking place. Annette.... welcome aboard!



ANTHONY URIBE
(08/27/2018)
Assistant General Manager

Please join us in congratulating Anthony Uribe in his promotion to AGM of the Las

Vegas Service Center. Anthony joined Prudential as an MPTP late 2018 shortly after graduating from UCI. His journey began in the Distribution Center for a few months then transitioned to the Irvine plant where he completed his industrial training and Route to Success. After a year in the MPTP program, Anthony was promoted to Route Manager of our Cleanroom Division in Commerce and after a short four months as Route Manager, he was promoted to Sales and Service Manager in March of 2020. Anthony has done such a great job that he earned 2021 SSM of the year in the cleanroom division. When Anthony is not at work, he is out at the beach riding his bike, playing guitar, and discovering new music. He is a huge Laker fan and tries to catch a game whenever possible. Go Lakers! Fun fact about Anthony long before he was born, his parents both worked at the Cerritos Plant back in the 1980's where they met then married. His parents tell Anthony that they bleed blue and orange because thanks to their jobs at Prudential, they met and had Anthony plus his siblings. Mom is now retired; however, dad is the current Production Supervisor at the Carson Industrial Plant and feels very proud that his son has decided to join the Prudential family and work here. Congratulations on your continued success and welcome to the Industrial Division!

Congrats!



BRANDI STOYAS
(04/19/21)
QA Supervisor

Please join us in congratulating Brandi Stoyas in her promotion to QA Supervisor here at the Riverside plant. Brandi joined Prudential in April of 2021 as an

Office Clerk and very quickly learned many of the office functions including some of the Office Manager duties. Her experience with Prudential started via her husband as he is currently working for one of our customers. Brandi remembers the days when her husband missed the POS service day and would come home with additional laundry for Brandi to do. "Those days are over" she says. On a personal note, Brandi has been married to her husband John for 18 years and they have three kids, Jonas (16) who just started the Riverside Police Explorer program, Lyra (11) and Basil (10). In her time away from work, she is spending it in the softball fields helping coach her daughter Lyra's team and helping in her church. Fun fact about Brandi, she shares a birthday with POS on April 11th! Congratulations on your continued success Brandi!



CARLOS RODRIGUEZ
(01/18/99)
General Manager

Please join us in congratulating Carlos Rodriguez who has accepted the position of GM for the Tucson Plant (P21)! Carlos started with the

Company in Tucson as a CSR in January of 1999. Demonstrating his talent, he was quickly promoted to Route Manager in 2000 and promoted again to Sales & Service Manager in 2007. He then decided to learn the Production side of our business and transferred to a Plant Manager Trainee position in 2017, being promoted once again to Plant Manager of Tucson in 2018. Carlos is happily married to his beautiful wife Lucy and they have three sons (just like the TV show!) ages 26, 22, and 19. Carlos and Lucy recently became empty nesters (aka liberated adults) and are enjoying every minute together finding new destinations to travel to. In his spare moments Carlos enjoys playing golf, tackling home projects, and watching sports; specifically the Las Vegas Raiders and University of Arizona. Congratulations Carlos!



CHARLES BAUTISTA
(04/21/08)
Assistant General Manager

Please join the MoorFresMento team in congratulating Charles Bautista on his promotion to Assistant

General Manager in Fresno, Ca. Charley has proven to be a very valuable member of the Prudential family since his hiring in 2008 as Route Mgr. in Milpitas, Ca. His success and dedication have allowed him to be promoted from RM to SSM to Sr. SSM to Key Account Manager over a span of 8 yrs. A bay area native, Charley and his lovely wife Violet (A Madera Girl) have been married for 3 years and are the proud parents of Julian, their 2-year-old son. When they are not chasing Julian around, the Bautista family enjoys traveling to exotic lands...with occasional golf excursions and hockey events for Charles. We are very excited to have Charley as part of the management team here in Fresno, Ca. and we have every confidence he will continue to be an asset to the MoorFresMento team.



CHRIS BELLAMY
(02/24/21)
Sales & Service Manager

Please join us in congratulating Chris Bellamy on his promotion to Sales and Service Manager here at the Riverside plant. Chris is a familiar

face to Prudential even before he joined the organization. Chris was our point of contact at the Embroidery Store where he extended great customer service to many of us when we called inquiring about orders. Soon thereafter, he realized what a great organization Prudential Overall is and decided to join the team. To be more specific he was hired as a Route Manager at our Irvine plant in February 2021 taking over route 29 for four months learning the Prudential way of serving customers. Once Chris transition into the Route Manager role, he quickly learned almost every route in the last 7 months, contract renewals, Keep Trucking, up selling products, and not to mention a clean and robust route book. He has an extensive background in customer service and has demonstrated that he is ready for the next challenge. Chris's passion is photography and film and that is the reason why he decided to move to California leaving Florida as a distant memory. In his free time, he enjoys hiking, visiting the San Bernardino Mountains often, including Crestline and Oak Glen and although he lives in Orange County, he spends much of his free time in the Riverside or Temecula area. Congratulations Chris!



CHRISTIAN MURRAY
(07/09/18)
Assistant General Manager

Please help us in congratulating Christian Murray on his promotion to AGM at P71. Christian started with POS as a

MPTP and then was promoted to Sales and Service Manager April 2019. Christian has achieved many accomplishments here in Nashua, Sales and Service Manager of the Year in 2020, ALDP 2022 and 3 consecutive OAA. Christian was born in Florida but moved to New Hampshire when he was three. Christian earned his bachelor's in criminal justice and Sociology from the University of New Hampshire. In his spare time, he enjoys riding his motorcycle, fishing, and like a true New Englander, snowboarding and skiing. He is also quick to let you know he is from Title Town as his sports teams are the Patriots, Red Sox, Bruins, and Celtics. Let us all congratulate Christian on his outstanding performance in previous years which led to his promotion.



CRISTINA NEVARES
(03/30/22)
Quality Assurance Supervisor

Please join us in congratulating Cristina Nevares, our new Quality Assurance Supervisor in

Commerce, to the Prudential Family. Cristina, also known as "Stina" by her peers, joins Prudential's team with over 10 years of experience in Quality. She has worked in QA within different industries such as Pharmaceutical, Nutraceutical and Foods. Currently, she is taking online classes at Cerritos College. Cristina is a mother to a 16-year-old boy, her pride and joy, whom she also spends most of her time with when not at work. She loves taking him to his practices, games, the movies and trying out new restaurants. When she is not getting a workout with him at the park, Cristina also enjoys going to the gym, hiking, and social dancing. Welcome to the Prudential Family Cristina! Thank you for choosing Prudential and we look forward to a long career with us!



DANIEL DE AVILA (06/25/2012) Assistant General Manager

Please join us in congratulating Daniel De Avila on his promotion to AGM at the Mesa Cleanroom. Daniel started his career with Prudential at P15 LA Cleanroom in 2012 as a Garment Coordinator, from there he was promoted to CSvR, and later promoted to Route Manager. In March of 2018 he made a move to the Bay Area to be a Sales and Service Manager at the Milpitas Cleanroom. In February of 2020, Daniel crossed over to production/plant management and accepted the Plant Manager position at Milpitas CR. Daniel was a graduate from our Advance Leadership Development Program. Daniel was born and raised in the L.A. area and is a proud sports fan of the Dodgers, Lakers, Trojans, and Kings (maybe he will learn that Arizona has professional teams also). He does however root for San Francisco 49ers! He's a proud father of 2 wonderful daughters, Jennifer (17) and Julia (11).

Believe in the Team!

NEW ASSIGNMENTS & PROMOTIONS ...



EFREN MEZA
(09/29/09)
Plant Manager Trainee

Please join us in congratulating Efren Meza on his promotion to Plant Manager Trainee at the Milpitas Cleanroom! Efren first joined

Prudential in 2009 at Plant 09 working on the dock loading/unloading. Shortly after, Efren transferred to Plant 10 as a Wash Operator. In 2017, Efren transferred back to P09 as a CSR relief driver. Shortly after, Efren earned his own route which primarily serviced the San Francisco area. Four years later and with interest in progressing his career he was promoted to Production Manager. In the short time since that promotion Efren has shown drive and determination to learn his position as a Production Manager and has continued his growth and Efren is ready for the next step in his career. Efren has been with his wife, Gwen, for 15 years and is father to his daughter Dayanara (14) and son Elias (10). In their free time (pre-Covid) they enjoy doing events together such as bowling, catching a concert, off-roading with friends or even catching a Giants game. We are excited to have Efren continue his growth with Prudential and take on the challenges in his new role!



ERIC MEVISSEN
(01/06/09)
Sales & Service Manager

We are proud and excited to announce the promotion of Eric Mevisen to the position of Service Center Manager in beautiful Prescott

Arizona. Hired in January of 2009 as a CSR trainee and assigned to his route in October of the same year, Eric proved early on that he was destined for a very bright future with Prudential. Now there is not a lot of turn-over at our Prescott Service Center but when the opportunity for an open Route Manager position came available in September of 2018, Eric jumped at it and the rest as they say, is history. It did not take long for Eric to prove that he was exactly who we needed in a leadership role. Eric had a life prior to Prudential. Born in Minnesota he remains a loyal fan of all sports Minnesota but especially those Vikings which demonstrates his unwavering commitment. Some refer to Minnesota as the land of a thousand lakes while Eric knows Minnesota as the land of a thousand missed field goals. After leaving Minnesota, Eric and family found themselves in Fallbrook California for a short stint but once in Arizona, the beauty of Prescott Valley has kept them put ever since. Eric graduated high school in Prescott and went on to play baseball at Yavapai College. While out on his Route back in 2013 Eric decided to stop by Chipotle for lunch. While there, a young Chipotle associated named Jennifer caught his eye and let's face it, who can resist a guy in uniform, right? To make a long story short, Jennifer went on to become a Registered Nurse and even found time to become Mrs. Mevisen in 2017. The Mevisen family grew by one more when little Braydon arrived in 2020. When he's not watching his beloved Vikings or hanging out with his beautiful family, Eric enjoys the trials and tribulations of golf to make his life complete. Eric, congratulations on your much deserved promotion and sincere wishes for continued success.



ERIC TIRADO
(04/28/17)
Production Manager

It is our privilege to introduce Eric Tirado and celebrate his promotion to Production Manager with all of you. Eric joined

Prudential Overall Supply at Plant 02 on April 28th, 2017, working as a soil sorter. From that date Eric has bled blue and orange and has been promoted to Washer, Utility CSR, CSR of his own route (which holds many major accounts here at Riverside), and now Production Manager! He was a constant member of the \$19.32 club and even trained onboarding CSRs. Eric grew up in Riverside, CA and loves the LA Dodgers and Lakers. He and his girlfriend are the proud owners of the funniest French bulldog you will meet in the Inland Empire named Oliver. Please help me congratulate Eric on his new position and we look forward to coaching him to be the best Production Manager he can be!

Well done everyone!



ERIN MUNOZ
(01/31/22)
Quality Assurance Supervisor

Please join us in welcoming the newest addition to the Irvine Team, Erin Munoz! Erin has been hired to be our new QA Supervisor. Erin

comes to Prudential after spending the last 15 years in the medical industry in various roles. In her spare time, Erin enjoys going to the movies with her son Jayzic (17) and daughter Julianna (15), eating at her favorite restaurant (Boiling Crab) and going shopping. We are excited to have Erin join our team and look forward to seeing her progress in her new role!



FRANK DIOGOSTINE
(03/28/05)
Office Clerk

Please join us in congratulating Frank Diogostine who has accepted the position of Office Clerk at the Irvine Plant! Frank joined Prudential

in March of 2005 as a CSR. Frank has achieved multiple \$19.32 Club awards, trained countless CSR trainees, served as a SSM, and has now decided to finish his career with Prudential in the front office. We are thrilled that he brings all of his talents and experience to this new role! In his spare time, Frank enjoys watching his Dallas Cowboys (even though they break his heart year after year), going fishing, spending time with his grandson Fisher at the park, and grabbing breakfast at his local diner. Congratulations Frank, we look forward to your continued success!



ISAMAR VIELMA
(03/21/22)
Buyer

Please join us in welcoming Isamar Vielma, Buyer to the Direct Sales team. When not working you can find Isamar in her free time enjoying hiking with her dog

and doing anything outdoors. Congratulations Isamar! Welcome to the Prudential Team!





JAIME OSORIO
(08/31/09)
*Production
Manager*

Please help us in welcoming Jaime Osorio to Vista Plant 13 as the Production Manager for first shift. Jaime Osorio joined Prudential

13 years ago in August 2009 as a CSR for the Riverside, CA Plant. Jaime maintained one of our biggest and busiest accounts (Del Real Foods) for twelve years servicing the account five days a week as well as running a full route. He has achieved 1932 status for the past 4 years in a row and maintained a 94% retention level for all twelve years. Prudential has helped put Jaime's two daughters through University in San Diego where Jaime is now working. When Jaime is not at work, his favorite past time is watching movies at home. He has a vast movie collection including tons of movie memorabilia, as he considers himself quite the movie connoisseur. Jaime's first day of his new position as Production Manager was Monday April 11th and he was proud to help celebrate Prudential's 90th anniversary.



JASON HUNTER
(04/04/22)
*Sales & Service
Manager*

Please help us welcome Jason Hunter to the team as the new Service Center Manager for the St. Louis Service Center. Jason was

born/raised in St. Louis, MO. and proudly says that he loves all that is St. Louis. His passion is Supply Chain Management, and he has performed various responsibilities within the industry i.e., Customs Clearance, Imports/Exports, Logistics, Lean/Six Sigma Implementation, Negotiation, Contract Implementation, Market Analysis, etc. Jason has a Master's Degree in Procurement & Acquisitions from Webster University and has a Yellow Belt certification in Lean/Six Sigma. Outside of work, Jason enjoys spending time with his family, especially his young son. His perfect day can be characterized by listening to music and drinking wine while cooking a big meal! Jason loves to cook and if you get him started, he is sure to share a special recipe he has on one of his favorite foods. Welcome to the team Jason!



JENY GIL
(11/12/12)
*HR Operations
Manager*

It is with great honor to make this announcement. Please help us congratulate Jeny Gil's promotion to HR Operations Manager. Jeny

was originally hired as an Office Manager at our plant in Irvine, CA in November 2012. After experiencing all front office administrative functions, she transferred to Corporate Services as a Buyer in January 2016. Shortly after, in August 2016, she transferred to the Personnel Department and gained additional duties such as the administration of the New Business Commission system. Other functions on her plate are Office Manager training, Tuition Reimbursement, and Union Benefits administration to name a few. Her keen attention to detail, organization, and processes has shaped her professional development. Jeny will continue her contributions to the department as well as the overall Company's success by supporting every plant and service center. Thank you, Jeny and Congratulations!



JEREMIAH LOPEZ
(01/25/21)
Route Manager

It is our pleasure to announce the promotion of Jeremiah Lopez to Route Manager at the LA Cleanroom. Jeremiah started off his journey with Prudential in

January 2021 as a Customer Service Representative for our sunny San Diego route. Jeremiah came to Prudential with customer service experience in the Transportation and Auto Part Industries. Jeremiah is a father of 5 and a Veteran of the United States Navy. During his time in the Navy, he was stationed on a Destroyer in Pearl harbor. Jeremiah holds a Bachelor of Science Degree in Business with a concentration in Management. He enjoys working for Prudential and in his off time, he spends it working out, spending quality time with his kids, and travelling. He has been to over 17 different countries so far and is looking forward to future opportunities that the company has to offer. Congratulations Jeremiah! Thank you for your service and we are excited for your ongoing growth!



JOE LOPEZ
(11/20/20)
*Sales & Service
Manager*

We are pleased to announce that Joe Lopez has accepted the Sales and Service Manager position at plant 05. Joe was born and raised in Orange

County, CA and attended Fullerton College before heading off to Le Cordon Bleu in Los Angeles to pursue a culinary career. He holds a Bachelor's degree in Culinary Arts and was a professional chef before going into operations here in LA, three years before joining Prudential's MPTP program. Joe is the middle child in a very close family and enjoys spending every minute he can with them. When Joe is not throwing down in the kitchen, you can find him in the stables tending to his horses. A favorite hobby of his is boxing. He believes this to be a great stress reliever and good exercise. Back to food, Joe loves experiencing restaurants and dishes that are new to him. He wanted us to add that everyone is welcome to share their favorite food spots with him... Feel free to copy us if you do so. A few words from Joe; "I love a fast-paced environment. I enjoy being creative and the challenge to always do better and feel we must always keep pushing. For me, this is when I thrive the most. I look forward to my career here at Prudential and working with all the great people that make up this great organization." Joe, congratulations on your promotion. We are excited to see what your future brings.



JOHNATHAN FORNES
(10/04/2019)
Plant Manager

Please join us in congratulating Johnathan who has accepted the position of Plant Manager for the Irvine Plant! Johnathan joined

Prudential in October of 2019 as a CSR Trainee at the Vista plant. After 5 months behind the wheel, Johnathan decided to try his hand in the production department, earning a promotion to Production Manager in March of 2020. Under the mentorship of Rogelio Lemus and Mark Elbersson, Johnathan quickly began to develop and blossom into a valuable asset to the Vista production team. As the production demand continued to grow, in June of 2021, a second shift was added, and Johnathan was asked to lead that team. As a second shift Production Manager, Johnathan continued to thrive and develop the necessary skills needed to be a successful future plant manager. In his spare time, when he is not having a guitar jam session with his Father-in-law, Johnathan loves to read non-fiction and history books. Johnathan and his wife Taylor enjoy frequent visits to Disneyland with their two children JT (4) and Olivia (10 Months) as they are annual pass holders. Again, congratulations Johnathan and we look forward to your continued success!



NEW ASSIGNMENTS & PROMOTIONS ...



JONATHAN CADY
(04/12/21)
Sales & Service
Manager

Please join us in congratulating Jonathan Cady in his promotion to Sales and Service Manager at the Riverside plant. Jonathan better

known as "Jon" started his career with Prudential here at the Riverside plant back in April of 2021 as an MPTP so you can see, he has been part of the team from the very beginning. His training started in production sorting soil, laying out mats, folding towels, and not to mention load building. This training equipped him with enough knowledge to start his Route-To-Success Training and run routes. After a few months, he transitioned to Vista for additional training in front office, Sales and Service, and Corporate Sales. Jon has expressed his gratitude for the training and mentorship he has received at both locations. Because of Jon's ability to learn quick and hunger for challenges, late last year Prudential acquired a competitor in Northern CA and Jon assisted the Milpitas Industrial team during the transition. Jon is married to his beautiful wife Chelsey now for 4 years, and one of the things they enjoy doing is spending weekends hanging out with family and friends. They love exploring new breweries and restaurants while he also enjoys playing golf with his friends. You will also catch him watching the Cowboys and Angels whenever they play as he is a huge fan. Go Cowboys! Jon is excited to start his new position and we are equally excited for him. Congratulations Jon!



JORDAN ARRINGTON
(03/12/18)
Quality Specialist

It is with great pleasure, we'd like to announce the promotion of Jordan Arrington to Quality Specialist. After earning a BS in Athletic Training from Bridgewater

College, Jordan worked for several companies before beginning her Prudential career in 2018 at P70 (Richmond Cleanroom) as an MPTP. During that time, she spent six weeks at P23 (Mesa Cleanroom), four weeks at P06 (Irvine Industrial - where she completed the "Route to Success" Program), and her last four months at P80 (Colonial Heights Industrial). In early 2019, after completing the program, she moved to Mesa and assumed the position of Production Manager. Later that same year, she took on the role of Mesa's QA Supervisor. During her time as Mesa's QA Supervisor, she's been instrumental in maintaining Mesa's ISO 9001 certification (only 1 minor finding in 2020) ... and most recently helped, Engineering and Maintenance personnel with the successful installation and validation (IQ/OQ/PQ) of five new Cleanroom Pony Dryers and their approval by Intel (not an easy task). In the next four weeks... Jordan will be transferring the Quality baton to a new QA Supervisor at Mesa... and moving from "Sunny (Are you-kidding-me hot!) Arizona" to "Sunny (What's rain?) California". Jordan's favorite sport is college basketball - UVA and UK in particular... as well as attending NBA games.



JOSE MARTINEZ
(01/04/22)
Route Manager

Please join us in congratulating Jose Martinez on his promotion to Route Manager at Plant 5 here in Commerce. In Jose's short time with Prudential, he has shown a

consistent hunger to learn, grow, and achieve exhibiting teamwork and care for his customers. Jose joined Prudential through the employee referral program (thank you Roger Baldiviez!) and hit the ground running immediately. A true outdoors man, Jose loves camping and off-roading side-by-side RZR's and ATVs. Congratulations Jose!



KARINA CABRIALES
(03/21/22)
Direct Sales
Coordinator

Please join us in welcoming Karina Cabriales, Direct Sales Coordinator to the Direct Sales team. When not working you can find Karina at the

gym or spending time with her boyfriend going to movies or at the beach. Congratulations Karina! Welcome to the Prudential Team!



JULIAN MOTA
(04/11/22)
Production
Manager

Please join us in welcoming Julian Mota as Production Manager at our Phoenix Industrial Plant. Prior to joining Prudential, Julian

worked at Living Spaces in their warehouse and over the course of his 8 years with the company, he worked his way up to the leadership role of Quality/Warehouse Manager. Julian has been married to his lovely wife Monica for five years. They enjoy time at home and going for walks or hiking with their German Shepherd named Linda. Julian also loves outdoor activities such as grilling, camping and we are told that Linda has become quite the off-road enthusiast since Julian introduced her to it a couple years back. Julian loves baseball as well and has been a die-hard Diamond Back fan for as far back as he can remember. How did Julian find Prudential you ask? In December of 2021 he attended the retirement celebration for his Uncle Juan Mota who retired after 44 years of dedicated service here at the Phoenix plant. Julian could not help but notice how people treated his uncle and they genuinely cared about him. Julian also remembered his uncle always talking about how much he enjoyed working here. When he saw our ad on Indeed, he took that as a message meant especially for him and we're all very thankful he did. Julian is very excited about his new role as Production Manager at Prudential Phoenix and looks forward to a long and rewarding career here. Congratulations and welcome aboard Julian.



JUAN RODRIGUEZ
(05/10/21)
Plant Manager

Please join us in congratulating Juan Rodriguez who has accepted the position of Plant Manager at P50. Juan will be responsible for the

cleanroom and industrial plant operations. Juan started with Prudential in May of 2021 as a Production Manager on our industrial side and quickly promoted to a Plant Manager trainee. Juan comes to us with 18 years of industrial laundry experience with other uniform rental companies. Juan is a native to Galveston TX, but he has spent the last many years in the Rio Grande Valley where he previously resided. He is a Navy Veteran and was stationed in Yokosuka naval base in Japan for 3+ years. Juan has two sons and all his money currently going to Texas A&M at College Station. His oldest is on his final stages of a finance degree and the youngest working to be a chemical engineer. Not to be out done by his sons, Juan is continuing his work on a MBA and is also pursuing an APICS Production Certification and Inventory Management CPIM. When not working, Juan enjoys spending time with his two sons, or relaxing outside in a lawn chair. Congratulations Juan!



KRISTIN RENNEGARBE
(06/29/09)
Quality Specialist

It is our distinct pleasure to announce the promotion of Kristin Rennegarbe to Quality Specialist. As many of you know... Kristin was born into the

Prudential family (her dad worked for Prudential). In 2009, after graduating from Cal State Fullerton (with a degree in Geography), she knew that Prudential was where she belonged. Her first position was as an ABS Clerk at the Riverside plant. From there, she worked her way up to Office Clerk, then Office Manager, and finally QA Supervisor. As QA Supervisor, she was instrumental in helping Riverside become the first ISO 9001-certified Industrial plant. In 2019, ten years after joining Prudential, she was promoted to Associate QA Manager at Corporate Services. Since her arrival at Corporate Quality, she's been an invaluable asset to Quality and Prudential as a whole. Last year, she single-handedly performed Internal Audits on all ISO-certified plants (no easy task) and assisted with all seven ISO recertification audits. Additionally, towards the end of the year, she started working with Fresno, Milpitas Industrial, and Albuquerque to join the group of ISO-certified plants. During her spare time... Kristin's a diehard Dodgers fan. Go Blue! She also enjoys spending time with her family, watching movies, and reading. Please join us in congratulating Kristin on this well-deserved promotion and best wishes for her continued success.



LEDRIK ULPINDO
(02/07/22)
Quality Assurance Supervisor

Please join us in welcoming Ledrick Ulpindo to the Plant 5 team here in Commerce. Ledrick has an Associate degree in General Studies.

He is currently a Junior at Cal State Dominguez Hills and is working towards a bachelor's degree in HR Management. Ledrick comes to us with a customer service and quality background in the travel industry. When not working and studying he enjoys spending time with friends and exploring new restaurants in LA. He is also a video game enthusiast. His current "obsession" is World of War Craft. Congratulations Ledrick and welcome to the team!



LEONARD MCALLISTER
(08/06/07)
Director of Facility Management

Please join us in congratulating Leonard McAllister who has accepted the position of Director of Facility Management. As

we continue to grow and expand our footprint into new markets, it was evident that we need to continue to strengthen our core team of Plant Maintenance. Maintenance plays a big role in success of our plant production and better utilization of our capital assets. And Leonard always had interest and passion in becoming a big part of this initiative. His vast experience of laundry equipment and his attention to detail made him a perfect match for this job. Leonard in his new role will work directly with plants to support hiring & evaluation of new Maintenance staff, coaching our existing Maintenance staff and working on enhancing the corporate Engineering support for the plants. Plus, he will also oversee the roll out of the new Maintenance Apprenticeship program and New Maintenance Supervisor Training program that is in works for 2022. Leonard will continue to work and support high value Capital projects planned for 2022 as well as mentoring of new Corporate Engineering staff. He will continue his work to ensure all Capital assets are properly utilized and that plants are maintaining it. Congratulations Leonard and looking forward to your contribution to making our core stronger.



MANUELA MARULANDA
(03/12/18)
Plant Manager

Please join us in congratulating Manuela Marulanda on her promotion to Plant Manager. Manuela joined Prudential March 2018 as a Soil Sort

employee. She quickly progressed to Production Supervisor, and then Production Manager before accepting her most recent role as Plant Manager. Outside of her career, Manuela continues to work on her BA at Nashua Community College earning her Business Management Degree. One of Manuela favorite hobbies is riding her bike (often to work). She also enjoys spending her free time with her husband Chris and their dog/child/fur baby, Firulais.



MARIA CORONADO
(05/17/10)
Production Manager

Please join us in congratulating Maria Coronado to Production Manager at our Mesa Cleanroom! Maria began her career with Prudential in 2009

as a temporary hire, working in the Stockroom Department. By May of 2010, Maria had proven to be an asset to the plant and was hired as a fulltime employee. She continued her progression in Production and became a Lead in our Distribution Department. Maria's drive to learn more about the business would lead her to transferring to the front office as an Office Clerk. She held the position for about 2 years before realizing that her passion was in Production management and accepted the position of Production Supervisor for the 2nd shift. Maria is a proud parent of 4 wonderful children, two of whom are United States Marines. In Maria's free time she enjoys cooking for her family. And is proud to say she is a pretty good at it, especially Mexican style dishes (Mmmm)! She is a fan of American football and roots for the home team Arizona Cardinals, as well as the Dallas Cowboys. We look forward to Maria's continued journey with Prudential and are proud to see her take the next step in her career. Congratulations Maria!



MARTIN MURATALLA
(11/16/20)
Sales & Service Manager

Please help us congratulate Martin Muratalla on his promotion to Service Manager at Plant 50. Martin started his career with Prudential in

the MPTP program and spent time training at the LA Cleanroom and the LA Industrial plant. He also spent a few weeks training at the DC, which he tells me he has a whole new respect for the work they do there. Prior to Prudential, Martin worked for a few years as an inside sales rep for a metal company. Martin was born in Bellflower and graduated from California State University-Dominguez Hills where he studied Business Administration. He is the eldest of three siblings and was the first in his family to graduate from college. Martin loves soccer and his favorite team is Real Madrid. He loves travelling and has gone to Spain to watch them play. He is hoping to one day go to the World Cup and see a Classico, Barcelona v. Real Madrid match-up. Martin is embracing his transition to Texas as he has already traded in his electric car and bought a gasoline powered car and is working to trade in his sandals for cowboy boots.



MAYTE LOPEZ
(06/20/13)
Accounts Receivable Assistant Manager

Please join us in congratulating Mayte Lopez on her promotion to Assistant Manager in Accounts Receivable

department. Mayte joined Prudential in 2013 working in the Irvine Plant's stockroom. She then transferred to the Corporate Services Accounts Receivable department in 2015 as an AR clerk. As she excelled at her position, she was soon promoted to AR supervisor and has played a key role in the department, ensuring smooth operations and no delays every month-end closing. She has also made great improvements in our Collection Accounts process. We are very lucky to have her be such an essential part of our team. Congratulations Mayte, we are looking forward to seeing your growth within the Prudential family.



MICHELLE BUENROSTRO
(04/04/22)
Sales & Service Manager

Please join us in welcoming the newest addition to the Carson Team, Mrs. Michelle Buenrostro! Michelle is a Carson local, and she grew up in the area. She is attended LA Harbor College CC where she earned her AA in Communication and then went on to earn her bachelor's degree in communication with an emphasis in Interpersonal and Organizational Behaviors at Cal State University Long Beach. Prior to Prudential Michelle Buenrostro worked with Aramark (AUS) as a District Manager in the Los Angeles and Orange County markets. Her resume includes 20 years of management and sales experience working with fire departments & municipalities with First In- Fire Station Alerting. She also worked with companies like Lindora Medical and UPS. Michelle has 3 children: Isaac Jr., Irene, and Gabriella. The family's newest addition is a 1-year-old chocolate Labrador named Bailey. In her free time, she enjoys a day at Dodger Stadium, a live concert, and relaxing days with the family catching a local sunset around San Pedro. We are excited to have Michelle join our team and look forward to seeing her progress in her new role!

We don't do average...we do AWESOME!

NEW ASSIGNMENTS & PROMOTIONS ...



NAOMI CRAWFORD
(04/11/22)
Senior Quality Assurance Specialist

Please join us in welcoming Naomi Crawford to Prudential... and more specifically, the Corporate Quality team, as a Sr. Quality Specialist. Naomi comes to us with over six years of Quality Experience in the Pharma industry... most of which was with a company that manufactures dietary supplements with odor-less garlic. She has a BA in Chemistry (with an emphasis in Biochemistry) ... as well as an MBA. On a more personal level... Naomi has an identical (but younger... by 15 minutes) twin sister. In her non-working hours... she likes practicing Yoga and running. She's participated in 5k and 10k races... and hopes to eventually run a half marathon. She has a German Shepherd/Pit

Bull Terrier/Border Collie mix named Kumiko and a Domestic Shorthair cat named Gracie that also keep her busy. She's very excited for the opportunity to learn and grow within the company... and we're more than thrilled she's joined our team. Again... please help me make her feel welcome here at Prudential.



MOHAMMAD FARROKHI
(04/04/22)
Engineering Intern

Please join us in welcoming Mohammad Farrokhi to the Prudential family. Mohammad will be working as

Engineering Intern out of Corporate Services and is our latest addition to the Production & Engineering department. Mohammad has a Bachelor's degree in Mechanical Engineering from Cal Poly Pomona. After his graduation in 2020, Mohammad completed a few internships with different companies before landing at Prudential. He currently lives in Irvine just a few minutes away from the corporate office. In his spare time, Mohammad likes to go on local trips to visit family or take bike rides around Irvine. He also enjoys playing video games such as FIFA and likes to watch soccer to cheer on his favorite team, Real Madrid. Congratulations Mohammad and welcome to Prudential!



MONICA JIMENEZ
(06/11/21)
Office Clerk

Please join us in congratulating Monica Jimenez who has accepted the position of Office Clerk at the Irvine Plant! Monica joined

Prudential in June of 2021 as an Order Fulfillment Operator in the industrial receiving department at the Cerritos Distribution Center. There she proved to be a valuable asset to the Cerritos team. In her spare time, Monica enjoys dining at her favorite restaurant (Sushi Loco), watching foreign films from all over the world (as long as they are not longer than 2 hours in run time) and spending time with her 5 grandkids (Caden 5, Violet 2, & Emily 9 months). Again, congratulations Monica and we look forward to your continued success!

Well done everyone!



NORA COPADO
(11/19/07)
Production Manager

Please join us in congratulating Nora Copado on her promotion to Production Manager at plant 5 in Commerce! Nora began her

Prudential journey 14 years as a Stockroom Supervisor in Commerce. She then moved to Production Supervisor a couple of months later and has been an impact performer driving productivity ever since. She has an infectious enthusiasm for the business and her team. Her favorite day of the week is Monday (you read that correctly folks). Nora is a movie lover. In her spare time, she owns a movie collectible business. When pressed to pick a favorite movie ("I'm your Huckleberry"), Tombstone is her top choice. Nora is supported by her two beautiful daughters Ida and Deliah. Deliah was recently married in 2022 and just returned from her honeymoon in Paris. Congratulations Nora!



PAMELA REDMAN
(11/29/21)
Office Manager

Please welcome our new Office Manager for Vista and Chula Vista, Pamela Redman. Pamela was born in Santa Clarita, CA and graduated

from California Lutheran University where she was recruited to play volleyball. After graduating with a BA in Communications, she went on to earn a second BA in Digital Imaging from Brooks Institute of Photography. She currently lives in Escondido with her husband, and dog Quinn. In her free time, she enjoys hiking with her dog, sewing, painting, and catching up on her tv shows. She loves living in North County because she is now closer to San Diego Comic Con, which she has attended the past 12 years.



PRANAV DAVE
(04/11/22)
Senior Manager IT Applications

Please join us in welcoming Pranav Dave to Prudential as a Senior Manager IT Applications. Pranav's primary focus will be the

ERP and CRM modernization projects for Prudential. Pranav brings extensive experience to this role with over 22 years of Information technology experience in various roles and increasing responsibilities over the years. Prior to Prudential, Pranav spent 19 years in the IT division of Union Bank, the last 8 years as Applications manager leading technology teams to successfully deliver a wide range of initiatives for the bank. Pranav was born and raised in Mumbai and has lived in southern California for the last 20+ years. Pranav has 3 kids, 1 daughter who recently graduated from college and twin son and daughter headed to college this year. He enjoys spending time with family and friends, loves hiking, going to the beach and visiting National parks. In his spare time, he also enjoys watching Cricket. Pranav is excited to be part of Prudential Overall Supply family and the journey ahead. Congratulations and Welcome Pranav! We look forward to your contributions in your new role!



RICARDO (RICKY) COHUO
(09/13/21)
Production Manager

Please join us congratulating Ricardo (Ricky) Cohuo on his promotion to Production Manager at Plant 5

here in Commerce. Ricky recently took on the role of route manager and made an immediate impact by certifying all CSRs, assuming the role of local PACE champion, and bringing the LA fleet score card percentage up to 97% compliance. He also became the service team representative for our Push committee working closely with safety and quality. In Ricky's short time at Prudential, he has shown a consistent hunger to learn, grow, and achieve exhibiting teamwork and care for his customers and teammates. Ricky is a Compton native and is community focused. In his spare time, he loves spending time outdoors and traveling. Ricky has a thirst for adventure and plans to complete his first skydive in July of this year! Congratulations Ricky!



RICHARD BIRLEW
(11/27/17)
National Account Executive

Please congratulate Richard Birlaw on his position change to National Account Executive for the company's East Coast

industrial locations (P73, P80, P81, P83 & P85). Richard started with Prudential November 2017 as a CoSR at the Milpitas, CA, P09 location. In 2018 Richard achieved President's Club and Rookie of the Year honors as a CoSR. In 2019 Richard and his wife decided to relocate to Virginal for a promotion opportunity as the DSM leading the P80 CoSR team. The P81 location was added later to Richard's sales district. As a DSM Richard achieved President's Club status in 2021. Richard attended the University of Pacific in California where he earned a Bachelor of Science degree in Business Administration and International Marketing. Richard received an academic scholarship to be part of the Speech and Debate team where he won national tournaments in both individual and team events. Richard will begin his full-time NAE responsibilities May 2nd. Until then, Richard will continue supporting his DSM responsibilities until a replacement is selected. Congratulations Richard!



ROD HERNANDEZ
(03/12/21)
Sales & Service Manager

Please join us in congratulating Rod Hernandez on his promotion to Sales and Service Manager at the Milpitas

Cleanroom! Rod began his career with Prudential as a MPTP on March 1st, 2021. Rod started his journey at P04 Carson Industrial where he trained for 6 months, completing his Route to Success. In Carson Rod quickly learned the fast-paced life of a Prudential employee which he thoroughly enjoyed. In June of 2021, Rod was asked to support Marketing Group One (MGO) for P73 Nashua Industrial. Rod received his sales and account training in an extremely high-tempo environment. In late August Rod transitioned his training to the Cleanroom and was trained at P15 LA Cleanroom, which is where Rod completed his MPTP training. Rod is a U.S. Navy Veteran having proudly served 13 years as a Naval Intelligence Officer. Rod has served as far East as Japan to the deserts of the United Arab Emirates in the Middle East, fostering in him a deep desire to travel and see the world. Being a LA native, Rod loves his LA sports teams. Rod loves to root for the Dodgers, Lakers, Kings, and USC. The only exception to his fandom of LA teams is football. Rod is a glutton for punishment as he is a NY Jets fan for life. The Bay Area sports fans won't give Rod too hard of a time as he suffers enough being a NY Jets fan. When Rod is not at work you can find him cycling, reading, traveling, going to see movies, live theater, or just being home with his dog Rosie. Rod also loves everything Disney and is always up for a visit to the park. Rod is taking his next step by making the move to the beautiful Bay Area where he will assume the Sales and Service role at the Milpitas Cleanroom on February 28th, 2022. We are excited for Rod's continued growth and journey with Prudential! Congratulations Rod! Thank you for your service!



RODNEY DUNCAN
(09/05/18)
Quality Assurance Supervisor

Please join us in congratulating Rodney Duncan on his promotion to QA Supervisor for Plant 08 Fresno, CA. Rodney was

born and raised in Bakersfield, Ca. He joined the United States Marine Corp out of high school and did two tours in Iraq (Semper Fi). He was an electrical support specialist, Generator Operator. With Prudential he started in production and moved his way up through the washer and wastewater operator positions. He says he is ready for the next big challenge. In his spare time, he games and is a movie buff. He is very appreciative of the opportunities POS has provided. We look forward to Rodney's continued success at Prudential Overall Supply. Please join the MoorFresMento team in congratulating Rodney Duncan on his promotion to QA Supervisor in Fresno, California.



RUBEN GARCIA
(09/24/12)
Assistant General Manager

Please join us in congratulating Ruben Garcia on his promotion to AGM at P02.

Ruben started his career at Prudential in September of 2012 as a CSR. After running a solid route for six years, Ruben was promoted to Sales and Service Manager here in Riverside where he has earned the respect of many of his peers and CSR group. Ruben was the Top Producer at Riverside for the Steak and Beans contest this year and in 2021 completed the Advanced Leadership Development Training (ALDP). When Ruben is not at work, he enjoys spending time with his wife of 14 years Andrea and his two sons Max (13) and Vincent (11). They enjoy fishing although he feels that the fish win most of the time. They enjoy watching the latest DC and Marvel movies. During football season, he is rooting for the Las Vegas Raiders and of course he is a huge fan of our local Dodgers and Lakers. We would be remised if we didn't mention that Ruben is also a Veteran of our Military who served in the Marine Corp as an Ammunition Specialist. Semper Fi! Thank you for serving our Country! Congratulations on your continued success!



RUSSELL OLSEN
(02/28/22)
Engineering Manager

Please join us in welcoming Russell Olsen to Prudential family. Russell will be working as Engineering Manager out of Corporate Services and is our latest addition to Production & Engineering department. Russell has a Master's degree in Systems Engineering from Penn State University as well as Bachelor degree in Mechanical Engineering from University of Utah. Russell also has 6 years of Laundry Industry experience working for a national operator as Corporate Engineer overseeing 12 locations mostly in Northwest part of the country. Born and raised in Utah, Russell and his wife Emily are blessed with four kids - Samuel (11), Trevor (9), Oliver (6), and Eliza (4). In his spare time, Russell likes to bike with his kids, play tabletop games as well as taking kids to few college sports games. Now as he moves in few weeks to beautiful and sunny California, he will be expanding his hobbies along with access to so many college games that California has to offer. Russell also like to watch interesting Documentaries. Please pick his brain when you see him on some of his favorites. Congratulations Russell and welcome to Prudential.

Leaders of today & tomorrow

NEW ASSIGNMENTS & PROMOTIONS ...



RYAN MORENO
(05/24/21)
Line Driver

Ryan began in Production and recently completed CDL classes. He was then promoted to our Line Driver at the Austin Plant.



SANDRA PLASCENCIA
(12/18/20)
Production Manager

Please join us in congratulating Sandra Plascencia who has accepted the position of Production Manager at the Irvine Plant! Sandra joined Prudential in December of 2020 as an Order Fulfillment Operator in the emblem department at the Cerritos Distribution Center. She quickly showed desire and drive and was promoted in three short months to Production Supervisor in the stockroom. As a production supervisor she initiated and drove multiple process improvements that helped the department be more efficient. In her spare time, Sandra likes going on runs, relaxing with a good book, or just catching up on some sleep! Again, congratulations Sandra and we look forward to your continued success!



SCOTT HAGEN
(08/02/21)
Sales & Service Manager

Please join us in congratulating Scott Hagen on his promotion to Sales and Service Manager at the Milpitas Cleanroom. Scott began his career with Prudential about 6 months ago as a Sales and Service Manager Trainee. In that short six months Scott was committed to learning the position and learning about the company. Scott was born and raised in Silicon Valley, and he grew up managing a family hot dog cart business. He is a graduate of San Jose State University GO SPARTANS! Scott earned a BA degree in Business Administration with an emphasis in Business Management. Scott enjoys gardening, fishing, and cooking. Scott really enjoys cooking what he catches and grows in his garden. His go to vegetable is Jerusalem artichoke, which is not from Jerusalem, nor does it look like an artichoke. Scott will be happy to answer any questions about this unique vegetable. Scott also loves to travel. He has visited, Costa Rica, Mexico, Canada, and he went on a 6-week backpacking trip through Europe. Scott misses traveling because of COVID, and he is itching to resume his travelling adventures. He would like to travel to Iceland and Australia as both locations are on his bucket list. If you are ever up for a game of footbag (Hacky Sack), Scott is footbag expert (self-proclaimed) and is always up to take on new challengers! We are excited to help Scott learn and grow with Prudential.



YESICA PLASCENCIA
(12/11/20)
Production Manager

Please join us in congratulating Yesica Plascencia in her promotion to Production Manager at the LA Cleanroom.

Yesica's journey in Prudential started in December 2020 at the Cerritos Distribution Center as an Order Fulfillment Operator (OFO) where she worked in the Industrial receiving department. In March 2021, Yesica was promoted to Quality Assurance Technician. As a QA Tech, Yesica learned other aspects of the DC Process such grading and final distribution while making her focus to ensure the final product is up to the company's quality standards. In August 2021, Yesica was promoted to Production Supervisor. Under the leadership of Marc O'Leary and the DC Team, Yesica was able to grow and is now ready to take on her new role as Production Manager for the LA Cleanroom. Prior to Prudential, Yesica managed a few large-chain fast food restaurants for a total of 12 years. When she is not working, Yesica loves spending time with her daughter, Jaylee, and her husband, Javier. She is the oldest of 4 sisters and enjoys spending time with them. We are so excited to have Yesica join the LA Cleanroom team! Congrats on your successful development with Prudential Yesica!



BRENT BERVEN
(07/06/20)
Plant Manager

We are pleased to announce that Brent Berven has agreed to accept the position of Plant Manager at our Riverside plant. After many cold winters in the East Coast, Brent and his lovely wife

Courtney have decided that sunny California is where they want to start their new life and we are excited to welcome them Brent was born in Sioux Falls, SD and grew up in Grand Island, NE. Before he began his career with Prudential, he served 10 years in the Marine Corps, four at Camp Pendleton in California. He also spent a little time in the utility locating industry in Richmond before getting hired in Colonial Heights. He started with Prudential on July 6, 2020, at P80 as the Production Manager, and was subsequently promoted to Plant Manager. He and his lovely wife Courtney live in Chesterfield, VA with their three pups, Sadie, Banjo, and Harley. In their free time they kayak, barbecue, and have guests over for game nights. His favorite sports are football and golf.

OUR TEAM IS
ONE OF A
KIND!

MISSION STATEMENT

Prudential Overall Supply is committed to excellence in:

1. Delivering quality service and products that meet or exceed customer requirements and earn customer satisfaction.
2. Developing all team members to achieve their full potential.
3. Providing a safe, clean and efficient work environment.
4. Conducting all business relationships with integrity.

As we accomplish this, we will grow, retain our customers and prosper.



John D. Clark, Founder

WE ARE EXCITED TO MAKE SIX PROMOTION ANNOUNCEMENTS IN OUR ACCOUNTING/FINANCE DEPARTMENT



MICHELLE PUTNAM (11/08/21) *Controller*

Michelle has started with Prudential in November 2021. In the short time, she adapted quickly and learned the Company structure and operations. Immediately upon her start with Prudential, she was involved in the year-end processes, including budgeting, year-end close, annual audit, etc. And if that was not enough, she stepped in to manage the AP department and absorbed Rob's role upon his retirement, which made the transition (almost) seamless. Michelle comes with extensive accounting and auditing background and her knowledge, willingness to work hard and learn, is invaluable. Michelle is a graduate of the Chapman University where she earned her Bachelors' degree in Accounting as well as Business Administration with emphasis in Management. She is also a Certified Public Accountant licensed in the State of California.

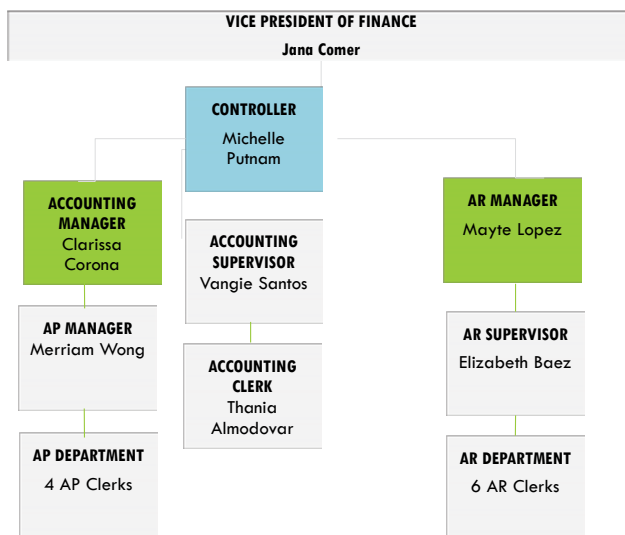


CLARISSA CORONA (03/26/07) *Accounting Manager*

Clarissa started 15 years ago, as a temp to hire receptionist. In May 2017, Clarissa accepted a position of Accounts

Receivable Manager. She has assimilated in her new role extremely fast, learned AR procedures and proved her management skills by overseeing the department of ten employees. She developed an extremely well-functioning and efficient team. With the new efficiencies, the department organically reduced in size to manage the same workload with less resources. As she entered her position, she immediately played a substantial role in our new credit card payment process as well as other process improvements. In her new role, she will manage Accounts Payable department, will assist in various accounting/finance projects, and slowly take on more tasks related to the general ledger function. She will report directly to Michelle Putnam. We are happy to announce that Clarissa has accepted the position of Accounting Manager.

ACCOUNTING / FINANCE DEPARTMENT ORGANIZATIONAL CHART



As our department has undergone a transition with some recent changes (retirements), we have taken some time to organize the workload, assess the needs and evaluate the structure.



VANGIE SANTOS (05/20/13) *Accounting Supervisor*

Vangie joined Prudential in 2013 as Accounting Clerk and was later promoted to Senior Staff Accountant. She is instrumental to the department and Company as a whole, as she handles all monthly cash reconciliations, business license renewals, fixed assets capitalization and management, and many more tasks. She is always willing to take on more work, has positive attitude and performs her job duties with smile on her face.



MAYTE LOPEZ (06/20/13) *Accounts Receivable Manager*

Mayte joined Prudential in 2013 working in the Irvine Plant's stockroom. In 2015, she transferred to the Corporate Services Accounts Receivable department as a clerk. As she excelled at her position, she was soon promoted to AR supervisor and played a key role in the department in its 2017 management transition. Most recently, Mayte was promoted to AR Assistant Manager. We are confident that, with her extensive knowledge of the department and the Company, she will excel at her new role and we are here to support her on the way.



ELIZABETH BAEZ (11/21/16) *Accounts Receivable Supervisor*

Liz has started working for Prudential in 2016 as a temp to hire accounts receivable clerk. Over the years, she excelled in her position, learned the processes quickly and became involved in training newly hired clerks. She is always willing to help her peers with daily tasks. Liz always had an ambition to advance in the Company, take on more responsibilities and grow. She will oversee the department flow, continue developing the team, and carry on the legacy of the management team of the department.



THANIA ALMODOVAR (03/17/21) *Accounting Clerk*

Thania joined the Company a little over a year ago as a receptionist. She has been a great gatekeeper of the Corporate Services Office. Thania assumed more tasks during her short tenure, helping purchasing with office supplies ordering, fleet and engineering, as well as accounting department with various projects and tasks. Thania accepted a position of Accounting Clerk. She will report directly to Vangie and assist with various accounting/finance projects and tasks.

PRUDENTIAL OVERALL SUPPLY ACQUIRES GOLDEN WEST BETTERWAY UNIFORMS, INC. CUSTOMER ACCOUNTS

Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, announced that it has acquired the customer accounts from Golden West Betterway Uniforms, Inc.

"We chose Prudential Overall Supply to carry on the customer service experience Golden West Betterway Uniforms customers have come to expect," says Golden West Betterway Uniforms Founder and CEO, Lance Gonzalez. He continues, "Prudential Overall Supply is a family owned and operated business which help connect them to the local community and puts their service teams in the best possible position to offer the highest quality service experience."

John Clark, Prudential Overall Supply's third generation CEO says, "We are excited to offer Golden West Betterway Uniforms customers the best possible service experience. The depth and experience of our service team along with our product and service offering will help us meet this goal." Mr. Clark continues, "We have invested significant resources to position Prudential to be a best-in-class uniform rental service provider, and this acquisition helps to strengthen our market position for clients in the Northern California Bay area."

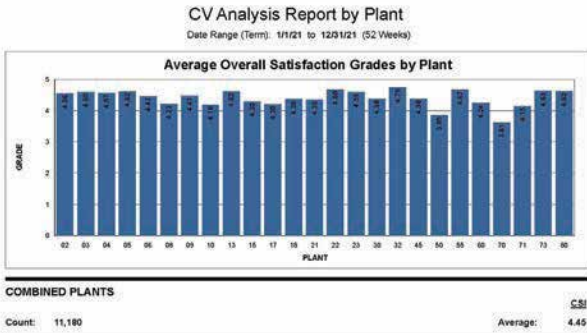
APPAREL SERVICES NETWORK GROWS AFFILIATE MEMBER PROGRAM - ADDING NEW MEMBERS: VILLAGE LAUNDRY, WILDMAN, WW UNIFORM SERVICES



Apparel Services Network (ASN) an industry leader in image apparel national account service programs, announced the expansion of the ASN Affiliate Member Program with the inclusion of Village Laundry, Wildman and WW Uniform Services. These ASN member company additions helps ASN network customers by offering extended national account coverage and more choices.

ASN's mission aligns with its Affiliate Member Companies' core values; ASN is concerned with customer loyalty and satisfaction earned by exceeding expectations through inspired people committed to the pursuit of excellence, and relationships based on trust, honesty and integrity.

PRUDENTIAL OVERALL SUPPLY RELEASES 2021 CUSTOMER SATISFACTION SCORE



Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, announced its 2021 customer satisfaction index (CSI) score. The score is measured through the Company's Customer Visitation (CV) process. The CV occurs with direct meetings with each reviewed customer. The CV rates each customer service touchpoint.

Prudential's Chairman of the Board, Dan Clark comments, "The CV process is our way to better connect to our customers' requirements, and to verify that we are delivering the customer service experience that we have promised. I personally spend nearly a third of the year conducting CV's with our management team. It is the most enjoyable part of my year, and it is the time I learn the most about our business. Even more today as we face each day's challenges together."

Conducting 11,180 Customer Visitations, Prudential achieved a CSI rating of 4.45 (up from 4.44 from the previous year) on a 5-point scale. The Company remains committed to improving on this rating in 2022.

PRUDENTIAL OVERALL SUPPLY RECOGNIZED FOR SAFETY AWARD BY THE TEXTILE RENTAL SERVICE ASSOCIATION (TRSA)



On March 30, 2022, Individuals and Operations were honored by their peers for outstanding efforts made in specialized categories in their digital, safety, educational, inclusionary, and operational pursuits. The SafeTRSA Excellence Award, honors those whose projects and achievements have produced or reflected safety gains due to efforts made by the company on both an employee and executive level.

Honored individual from Prudential Overall Supply and operation include:

Hector Durand, Safety and Health Manager at Prudential Overall Supply in Irvine, CA. Hector Durand, one of the leaders who oversaw the effort to improve ergonomics at Prudential Overall Supply, was recognized for on-site analysis of multiple operating sites that examined more than 100 opportunities, spotlighting to employees those with the greatest safety impact. This led to an operating plan that included participation from key stakeholders that included Safety, Human Resources, and Maintenance and Engineering. He has also worked on issues including workstation height analysis and remediation, deeper training and accountability, cart use and heat stress. These efforts have improved operations and evolved the corporate culture that recognizes employee health and safety as a priority.



Left to right: Hector Durand, Safety Manager at Prudential, Joe Ricci, CEO at TRSA, and Aaron Elbersen, Safety Manager at Prudential.



WHAT IS THE ISO 9001:2015 CERTIFICATION?

ISO 9001:2015 Certification is the most recent version of the standard. The millions of organizations that hold it have, and continue to demonstrate, full compliance with several standards. In order to obtain it, however, companies must adhere to several principles which are characteristics of quality management.

Relationships are a large part of compliance with the certification. In addition to demonstrating a dedication to customer satisfaction, ISO 9001 requires businesses to also be dedicated to empowering their employees. Other business relationships, such as those with suppliers, must also be properly managed and maintained.

The leadership within a company needs to consistently ensure all organizational processes are aligned and to also oversee processes and that employees support the objectives of the company. Continual improvement at all levels and seeking new avenues for success are also characteristics of certification holders.

The PDCA cycle helps companies to adhere to the above principles by providing them with a process that outlines the best ways to ensure alignment and compliance business-wide. The PDCA cycle includes policy planning and checking actions in order to meet objectives. Have questions? There's more information about the ISO 9001: 2015 certification; just check out this infographic from Prudential Overall Supply.

FRESNO PLANT PASSES INITIAL AUDIT!

Please join us in congratulating P08 (Fresno), for passing their Initial ISO Audit (with no findings), and for joining the growing list of Prudential plants holding ISO certification. This is the sixth of seven ISO audits scheduled for 2022 (and the first of two initial audits). The auditor thought that Fresno was very welcoming, has a good operational system, and a very solid start. He saw all of the work that's been performed and believes all of the foundational elements are there. He was especially impressed that every document (procedures and forms) examined were at the correct revision level and that every record examined was complete (no missing information, signatures, or dates). Congratulations to Chris and all at Fresno... and thanks to Duncan for your attention to detail. Also, a very special thanks to Kristin for all the work, time, and support she gave to Fresno to make this great accomplishment possible.

VISTA PLANT PASSES 2022 SURVEILLANCE AUDIT!

Please join us in congratulating P13 (Vista), for passing their 2022 ISO Surveillance Audit with only one minor finding. This is the fifth of seven ISO surveillance audits scheduled for 2022. The auditor thought that Vista has "a lot to be proud of and has a great operation"! He was impressed by the high Customer Retention rate and low number of unsatisfactory CV scores. But he was especially impressed (that after looking at every NCR and CAPA on file) not a single form was missing information or a required signature (Kudos Erika!). Finally, he commented on what a great tool the PPOH board is, and how (even though it's not really spoken of) how Lean principles are employed effectively throughout the site (and company). Congratulations to Mark and all at Vista. And many thanks to all for your attention to detail and strong Quality culture!

RIVERSIDE PLANT PASSES 2022 SURVEILLANCE AUDIT!

Please join us in congratulating P02 (Riverside), for passing their 2022 ISO Surveillance Audit with only one minor finding. This is the fourth of seven ISO surveillance audits scheduled for 2022. The auditor was very impressed with Riverside's overall operations, consistent adherence to documented procedures, and use of Nonconformance Reports to document/improve procedural discrepancies. He was additionally impressed by the year-after-year low volume/percentage of unsatisfactory CV scores and consistently high Customer Retention Rates. Congratulations to Rosa and all at Riverside. Many thanks and keep up the great work!

CORPORATE SERVICES PASSES 2022 SURVEILLANCE AUDIT!

Please join us in congratulating Corporate Services for passing their 2022 ISO Surveillance Audit with no findings. This is the first of seven ISO surveillance audits scheduled for 2022. Congratulations again, and many thanks to those who have worked hard to make this happen.

COMMERCE INDUSTRIAL PLANT PASSES 2022 SURVEILLANCE AUDIT!

Please join us in congratulating P05 (Commerce Industrial), for passing their 2022 ISO Surveillance Audit with one finding. This is the third of seven ISO surveillance audits scheduled for 2022. The auditor was very impressed with the volume of garments processed by Commerce, their overall operation, and process controls. Additionally... the degree of pride employees had in their work, and positive attitude throughout the organization, was noteworthy. Congratulations to Jeff and all at Commerce. Thanks for the great work!

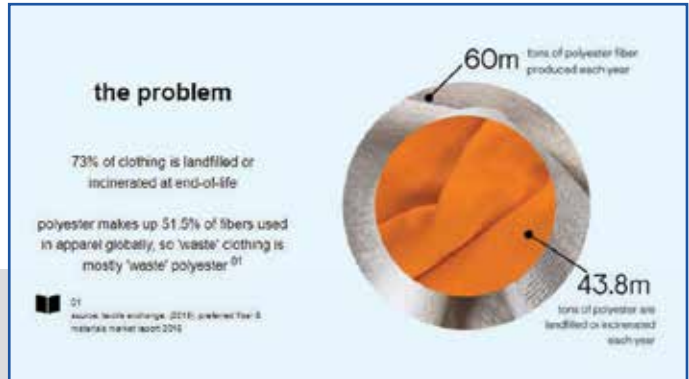
IRVINE PLANT PASSES 2022 SURVEILLANCE AUDIT!

Please join us in congratulating P06 (Irvine), for passing their 2022 ISO Surveillance Audit with one finding. This is the second of seven ISO surveillance audits scheduled for 2022. Irvine came into this audit with a number of new employees holding key positions within the organization. Many thanks to those who worked hard to bring the site up to speed and compliant to ISO and Prudential requirements. Congratulations again... and let's keep up the good work!



Looks like a nice win-win is coming together. Prudential intends to accumulate the 'ragged out' 100% poly all color from 3 local plants and our DC to be stored at the DC for weekly pickup by Ambercycle. - John Clark, CEO

ambercycle



PSYCHED ABOUT RECYCLING— ENTREPRENEURS BOLDLY PURSUE VISION OF A RAG-OUT RENAISSANCE

To hear Shay Sethi tell it, his mission is to find ways to break down discarded textiles so that they can live again as new garments or flatwork items, thus fulfilling his vision of contributing to a circular economy. "Once they're purified," says Sethi, CEO of Ambercycle, a Los Angeles textile recycling business, "We are doing the work to figure out new homes for them, which is the focus of our R&D efforts right now."

While Sethi and his business partner Moby Ahmed may still think of their LA-based company as a startup, the reality is they've made significant progress in addressing a problem that's vexed commercial laundries since the industry's beginnings more than 150 years ago: What can we do with worn-out textiles besides throwing them out?

To that end, Sethi and Ahmed, founded Ambercycle five years ago. Currently, they occupy a 10,000-square-foot research and production facility with a dozen employees located three miles southeast of downtown. Funding has come from the National Science Foundation, the Department of Defense's Environmental Research Programs,, plus private investors, whom Sethi describes as patient yet excited at the prospects of scaling the business into a successful commercial enterprise. "We have a set of investors that understand the long term implications of this process" Sethi says. "There are a variety of financial investors." Having a base in the Golden State has helped Ambercycle in that the entrepreneurial culture is both robust and pro- "green." Many of his investors have built businesses from scratch: they don't expect overnight results. "I think the benefit of California is there's a lot of people and groups who've made their fortunes in other industries, software, life sciences, and then can look at, 'OK. Now I can turn my attention to climate change,' Sethi says. "It's very in vogue to do that kind of thing."

Sethi has reached out to the linen, uniform and facility services industry as well, seeking entrepreneurs like himself who share his passion for conservation. Once such partner is Prudential Overall Supply, an industrial/mixed operator based in nearby Irvine, CA. Prudential CEO John Clark currently is donating 500 lbs. (226 kg.) of ragged-out garments to Ambercycle for its research efforts. So far, the company has developed a viable system for recycling 100% polyester goods back into new polyester. Current efforts are focused on developing processes for breaking down poly/cotton blended goods and 100% cotton textiles. The company's two key goals are succeeding in business, while also benefitting the environment. "Our mission is to end waste," Shay says. "Although there are new materials coming into the textile manufacturing supply chains, closing the loop on outputs are what we are considering."

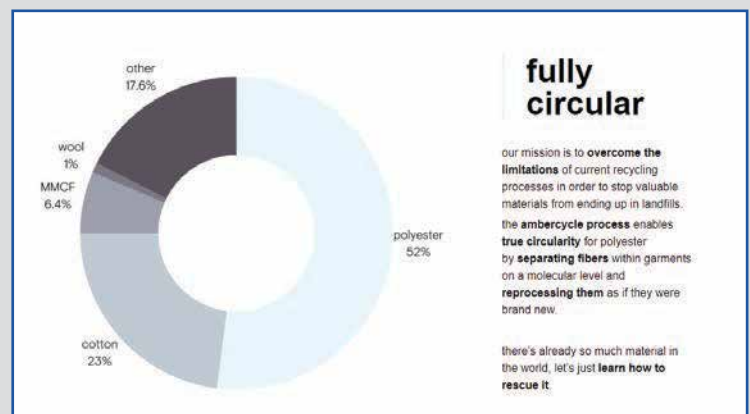
The idea for this business began when Sethi and Moby were

college roommates at the University of California at Davis, near Sacramento. Both men enjoyed seeing the woods and natural beauty of the area, and they wondered how they could help preserve it. With backgrounds in biochemistry and genetics, they hit on the idea of recycling textiles as a counter to the prevailing practices of a throw-away society. "We were looking at that as 'What are the best options for that material?'" he says. "That's how we started. We weren't really looking to start a business." Maybe not, but Clark sees great potential for the company and its vision of a circular economy for textiles. "I've very much enjoyed working with them as they tackle an enormous source of waste filling our landfills," he says. "Prudential gladly supports any organization committed to the Clean Green philosophy. As for the viability of the idea, without an engineering background I really don't know, but I believe this concept is already operational as more and more clothes are labeled 'post-consumer waste.' Should their model work, laundries in theory would be compensated for their scrap."

The idea behind Ambercycle is taking root with an expansion in the works include a commercial plant in the United States as well as new outlets in Southern California. While there are no guarantees, Clark sees great potential for textile recycling. "I hope they achieve the vision," he says. "If they do, it's a win-win."

Currently our following locations are contributing recyclable garments to Ambercycle:

- Riverside, California Industrial Plant
- Los Angeles, California Industrial Plant
- Irvine, California industrial Plant
- Distribution Center



More information can be found at Ambercycle.com

CLEAN GREEN / CENTURY INITIATIVE



CLEAN GREEN
TRSA CERTIFIED

MILPITAS RECEIVES CERTIFICATE OF RECOGNITION FOR WASTEWATER SYSTEM IN PLACE

Below is an email and recognition we received from the City of San Jose and commend team Janette/Ricardo along with the support we receive from our corporate engineering partners for helping make this happen. Thank you for all the hard work!



Dear Janette,

The Pretreatment Program would like to congratulate you on maintaining compliance with federal and local industrial wastewater discharge regulations throughout 2021. We appreciate the efforts Prudential Overall Supply has taken to prevent violations and ensure compliance with permit requirements, especially during a worldwide pandemic. Your efforts have helped to protect sewer infrastructure, the Regional Wastewater Facility, and ultimately the San Francisco Bay. Please print and display the attached Certificate of Recognition, and keep up the good work!

Thank you,

Stephanie Parrish - Environmental Inspector | City of San José



THE PRUDENTIAL CENTURY INITIATIVE



The Company's 90th anniversary was this April 11th and we are grateful for the contributions from the past and present employees that have helped us reach this significant milestone.

As I enter my third year as CEO, I am excited to announce a recent Company initiative to help develop and define the Company's strategic vision for the short and long term. This program is called the Century Initiative.

The Century Initiative is a strategic approach to help facilitate ideas and execute on those ideas. It is based on four pillars that are the focus for all strategic decisions: It asks how does a potential initiative impact our Customers, Employees, Reputation and Expectations? Below you will find a link to the Initiative template that is used to develop ideas and be submitted.

This email is a call to action for ideas! What do you think we can do to improve our Company? Sometimes small adjustments contribute to large returns. So, all ideas are welcome big and small. We are looking for ideas that identify and focus on opportunities to evolve our customer experience, employee development, national reputation, and financial results. Prudential created a 1 million dollar budgetary amount to fund Century Initiative projects this year. We want to spend the money on good ideas!

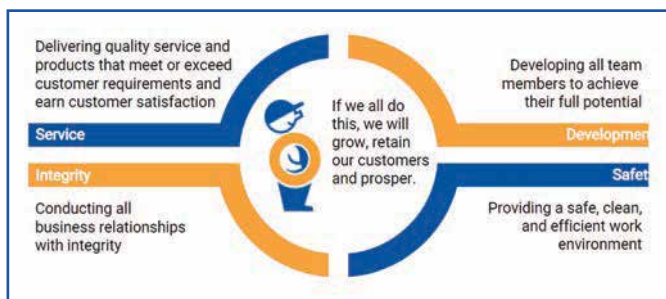
Should you choose to play a role in the development of ideas, please send to your General Manager, Department Manager, or me directly. These ideas are fed into the Strategic Planning Committee who represents each department and division of our Company. All ideas will be reviewed and your contributions will be recognized.

Thank you for your ideas that help make Prudential strong and a great place to work!

Contact the Human Resources Department for the SharePoint link.

Century Initiative Purposes

- ▶ Century Initiative is a strategic approach to building a process that facilitates ideas and executes on those ideas to make us a stronger Company
- ▶ 11 members representing each department & division of our Company sit on a Committee that provides oversight
- ▶ Identify and focus on opportunities to evolve our customer experience, employee development, national reputation, and financial results
- ▶ Inform our capital planning process to ensure we prioritize the best opportunities
- ▶ Maintain alignment and understand progress of the ongoing initiatives
- ▶ Understand the effectiveness of previous decisions and how we can continue to improve our decision capabilities



DID YOU HEAR THE NEWS?

ITRA 2022 SCHOLARSHIP AWARDED TO ELIZABETH DESHAZOR

ITRA 2022
Scholarship

Congrats!

This year's recipient of the ITRA Scholarship Award is Elizabeth DeShazor (Prudential Overall Supply). Elizabeth is an 18 year old student entering her 2nd year at the University of South Carolina in Columbia, SC and is the daughter of our very own Tim DeShazor (01/15/18) District Sales Manager located at the Tucker, GA plant. Congratulations Elizabeth we wish you the very best in your Nursing major.



PERFECT ATTENDANCE!



Brother and Sister **DANIELA CERVANTEZ** (10/08/20), and **OSCAR CERVANTEZ** (05/01/17), both earned the DC 2021 Perfect Attendance certificates. This is especially noteworthy as they managed Perfect Attendance during 2021 during at the height of Covid-19. Fun fact, their **FATHER OSCAR CERVANTEZ, SR.** (07/30/98) works at Prudential's LA Industrial Plant. Way to go Daniela and Oscar!

SOUTHWEST POINTS PROMOTION



Southwest and Prudential would like to thank everyone who participated in the February LUV sign up. Below are the 5 winners of the 5k Points Promotion! Each winner will receive 5,000 points into their Rapid Rewards account within a limited time frame.

- **MARTIN MURATALLA** (11/16/2020) Sales & Service Manager, Austin Plant
- **VIGNY SONZEU** (10/19/2015) Account Executive, Los Angeles Cleanroom
- **RAMON GARCIA MARQUEZ** (09/27/2021) Route Manager, Albuquerque Plant
- **NICOLE GUARNOTTA** (03/20/2017) Corporate Sales Representative, Vista Plant
- **ELIANA RIOS** (06/21/2021) Sales & Service Manager, Albuquerque Plant

Thank you again for joining in on our collaboration with our partner Southwest! Keep an eye out for more promotions to come!

TRSA YEAR OF SERVICE CERTIFICATES

Not everyone has the skills and dedication to succeed, whether they're in production, route service, engineering, maintenance, sales or other areas. Still, a number of employees manage to grow with the industry. Many end up devoting their careers to Prudential Overall Supply. We are deeply honored to have such tenured folks that we are able to celebrate large milestones with.

TRSA recognizes employees that work hard within our industry and presents Years of Service Awards for them. Earlier this year we nominated on your behalf your employees that celebrated large milestones; 25, 30, 35, and 40 years with us. Upon reaching one's 50th year in textile services, the employee receives an engraved plaque.

We thank you again for taking the time to let your team members know how much we value their loyalty with the company.

Great news!

Left to right:

ALBERTO DOMINGUEZ (03/04/1986)
Maintenance Mechanic, Riverside Plant

MARIA MURILLO (03/31/98)
Laundry Worker,
Los Angeles Cleanroom Plant

ELISA BLANCAS (04/24/91)
Laundry Worker,
Los Angeles Cleanroom Plant



Don't Forget...Prudential Offers A Tuition Reimbursement Program

Purpose:

People are our most important asset. As part of our Mission Statement, we are committed to excellence in "Developing all employees to achieve their full potential." The Tuition Reimbursement Program assists individual employees in their development.

- Must be full time employee
- Employees scheduled to work 30 hours or more per week are considered full time employees for the purpose of this policy.
- Must have 6 months continuous employment prior to the start of the course or training

Eligible Expenses:

- Tuition fees, registration, enrollment fee, books, materials, etc.

Dollar Limit:

- There is a limit of \$6,000 per year.

Encouragement:

- Employees should be encouraged to take classes or tests for high school graduation or the GED.
- Employees should be encouraged to take English as a Second Language classes.

Advance Approval Required:

- The employee must apply to the General Manager and have the application to the Vice President of Human Resources at the Corporate Office at least two weeks prior to the first day of any course or training.

Application:

- Complete Application for Tuition Reimbursement, Form 10064.
- Refer to CPP 24.10 for full details.

TEAM VISITS PUERTO RICO



Left to right: MIGUEL RODRIGUEZ (04/27/15) Route Manager, Richmond Cleanroom, JOSE RIVERA (11/01/21) Garment Coordinator, Richmond Cleanroom, MIGUEL HERNANDEZ (06/21/21) Garment Supervisor, Richmond Cleanroom, IAN HERNANDEZ (06/21/21) Garment Coordinator, Richmond Cleanroom, MOISES VENEGAS (03/25/2019) Assistant General Manager, Richmond Cleanroom, JOE PERRY (08/25/2008) Assistant General Manager, Atlanta Service Center, KENNETH DIAZ (06/21/21) Garment Coordinator, Richmond Cleanroom, CHRISTIAN SERRANO (11/01/21) Garment Coordinator, Richmond Cleanroom, CHRISTIAN VAZQUEZ (09/09/19) Garment Coordinator, Richmond Cleanroom.

EASTER BASKET WINNERS



The Austin Plant celebrated Easter and the Easter bunny stopped by with goodies in his basket! Here are the lucky winners from the raffle:

- LUZ EDITH GONZALEZ (10/26/2021) Laundry Worker
- JEREMY SANCHEZ (10/12/2020) Line Driver
- MARICELA CALIZ (09/14/2015) Laundry Worker

Enjoy the treats!



Welcome To The Prudential Overall Supply

Tuition Reimbursement Program

Take the next step in your development & education!

Ready to begin working towards your New Years Resolution for 2022?

"It all starts with a K.E.Y to success"

Knowledge, Empowers, You



We are committed to excellence in developing all employees to achieve their full potential.

Let us help you learn more about our

Tuition Reimbursement Program

Prudential Overall Supply

For Information Contact:

Jeny Dayanira Gil

Personnel Supervisor

JenyG@prudentialuniforms.com

Tel: 949-250-4855 ext. 242

Follow us on [Facebook](#), [Twitter](#) and [LinkedIn](#)



DID YOU HEAR THE NEWS?

CORPORATE SERVICES SERVES CHRISTMAS LUNCHEON

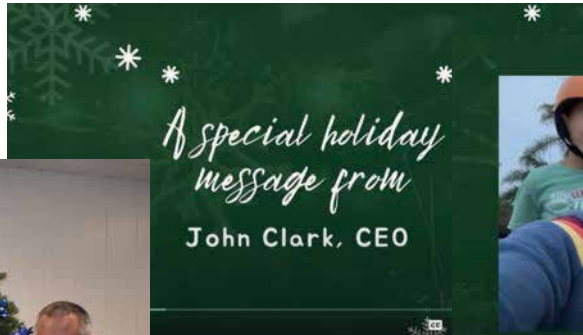


Thank you to the Corporate Services "Elves" listed below who helped decorate the beautiful tree this year for the Christmas Luncheon that was held in the Corporate Services atrium.

- SHAWNA BOWEN** (03/31/08) Executive Administrator,
- VANGIE SANTOS** (05/20/13) Senior Accountant,
- MICHELLE PUTNAM** (11/08/21) Finance Manager,
- DAISY ALMODOVAR** (11/10/20) Assistant Buyer,
- THANIA ALMODOVAR** (03/17/2021) Receptionist



Retirees joined in the luncheon. It was great to see Jean Powers and Tom Orr once again!



John Clark wishing everyone a wonderful holiday season and his kids also said what they were thankful for too! The kids were completely adorable and happy on the short video message. Thank you for making this season special.



Everyone enjoying a great luncheon together including the Grinch joining in on the fun passing out gifts to everyone in attendance.



PORTLAND PLANT CELEBRATED MOTHER'S DAY!

Thanks to all the Prudential Mom's who devote their time to family and to Prudential. We appreciate you!



DID YOU HEAR THE NEWS?

Prudential Team,

As many of you may have heard, Prudential will be opening two new state-of-the-art laundry processing facilities in Q4 of 2023.

Thanks to the Clark Family for their continued reinvestment in the growth and strength of the Company and everyone working hard on these opportunities, especially Stefan Schurter and his Teams. We look forward to posting all available positions at these locations in a few months to develop an interest list of candidates that want to work at our newest facilities.

Continued success to each of you and thank you all for being a part of the Prudential story!

Best, Chris Welch, President

PRUDENTIAL CLEANROOM SERVICES HOLDS PRESS CONFERENCE AT HEATH, OH CLEANROOM LAUNDRY PROCESSING FACILITY



**Prudential
Cleanroom
Services®**

650 INTERNATIONAL DRIVE
HEATH, OHIO 43056

800-767-5536

ISO 9001 CERTIFIED QUALITY MANAGEMENT SYSTEM

<https://www.prudentialuniforms.com/heath-ohio-cleanroom/>

Prudential Cleanroom Services (PCS), a world leader in cleanroom laundry service systems, today held a press conference at its future Heath, OH Cleanroom laundry processing facility site. The event included over fifty attendees including officials representing local, State and Congressional representatives.

The site will provide cleanroom laundry processing services for hi-tech industries that operate and manufacturer in controlled environments like semiconductor, pharmaceutical, bioscience, aerospace, education, electronics, and related industries.

Mayor Mark Johns, City of Heath, OH commented, "The City of Heath has been blessed the past 10 years with growth and diversification of businesses. Prudential Cleanroom Services decision to open an operation in our community is a continuation of that trend, and we welcome their inclusion as a business partner in Heath."

Chris Welch, Prudential's President commented, "This facility will provide over 80 well-paying jobs for the greater Heath - Newark - Licking County community and provide our customers with world class cleanroom laundry services throughout the Midwest."

The project is a 67,000 square-foot commercial laundry facility located at 650 International Drive, Heath, OH on a 9-acre tract. Prudential has purchased the building and will begin the construction project with a completion date scheduled for Q4 2023.

Mr. Welch continued, "The Ohio market is important to Prudential, so we can best serve our customers expansion requirements in the region. We look to serve these requirements for existing and new customers. To signal our commitment to Central Ohio, our projected investment for this site is \$35 million."

This will be Prudential's eighth ISO Class 3 cleanroom laundry processing facility in the United States that extends the greatest throughput capacity from any company in the industry. The Heath Plant will be the industry's newest, most modern, and amongst the largest cleanroom laundry processing Plants in the United States!



JERRY MARTIN (04/20/92) VP of Sales & Marketing



CHRIS WELCH (12/14/95) President



Mayor Mark Johns, City of Heath



Robert O'Neill, President, Southgate Corp.

DID YOU HEAR THE NEWS?

ANNIVERSARY CELEBRATIONS



CELEBRATING 45 YEARS! We would like to congratulate **ELPIDA VERDUZCO** on her 45 years of service with Prudential Overall Supply, Thank you for all your hard work for the past 45 years at our Los Angeles Cleanroom plant! We enjoy working with you!

Pictured left to right:

CHRIS WELCH (12/14/95)
President

SANDRA MARTS (07/11/11)
General Manager

ELPIDA VERDUZCO (03/07/77)
Production Supervisor

JOE SHARMA (09/04/06)
Director of Operations, Region 1



40 YEARS OF MEMORIES!

MIGUEL ORTIZ (01/25/82) Service Attendant at the Irvine Plant celebrated his 40th Anniversary with Prudential. Thank you for all your dedicated work! Congratulations on 40 years! We thank you for all you do at the Irvine Plant, Corporate Services and around the company! You are valued!

Miguel utilized the AwardCo Anniversary recognition and picked out his two watches! Prudential Overall Supply continues to recognize the significant anniversaries of our employees. We know your years of service have helped build Prudential into a great place to work. For this reason, we have invested in a recognition program to reward years of service by providing a wide range of gifts, including trips, gift cards, and more. See the next page for more information about this new program.



15 YEARS!

NICK MIRANDA (04/16/07) Senior Corporate Sales Representative is proud to be celebrating his 15th year with Prudential. My family and I support SDSU Aztecs, Dodgers and Lakers. I love being in sales, being around positive people and meeting new customers. We look forward to continued success and bringing another OAA banner to Riverside this year! Thank you for 15 years of dedication!

*Thank you
for your
dedication!*



ANNIVERSARIES AT RICHMOND CLEANROOM!

During our monthly employee appreciation we recognized Lee Veng who celebrated 18 years with Prudential & Thelma Johnson who celebrated 21 years with Prudential.

WAY TO GO - We are so thankful for your many years of hard work and dedication!

Left to right:

LEE VENG (02/23/04) Maintenance Supervisor

CASEY STARR (03/19/12) General Manager

THELMA JOHNSON (01/22/01) Distributor

JOE CHIARIELLO (06/25/18) Plant Manager

AWARD RECOGNITION

As we have previously communicated, Prudential Overall Supply continues to recognize the significant anniversaries of our employees. We know your years of service have helped build Prudential into a great place to work.

For this reason, we have invested in a recognition program to reward years of service by providing a wide range of gifts, including trips, gift cards, and more.

Como ya los hemos comunicado anteriormente, Prudential Overall Supply reconoce los aniversarios significativos de nuestros empleados. Tus años de servicio han ayudado a Prudential a ser en un excelente lugar para trabajar.

Por esta razón, hemos invertido en este programa de reconocimiento para reconocer los años de servicio con una amplia gama de obsequios, incluidos viajes, tarjetas de regalo y más.

How Does it Work?

When celebrating a 25+ milestone anniversary (and then every 5 years - 25, 30, 35, etc.), employees are awarded points which can be redeemed for items on Awardco recognition website or app.

¿Como Funciona?

Al celebrar un aniversario de más de 25 años (y luego cada 5 años: 25, 30, 35, etc.), los empleados reciben puntos que pueden canjear por artículos en el sitio web o la app de Awardco.

We encourage you to activate your account

Te animamos a activar tu cuenta

Start planning what you will get with the points you will earn

Comienza a pensar que elegirás con los puntos que ganarás

For guidance on how to use the tool reach out to our Human Resources Team!

Para obtener orientación sobre cómo usar la herramienta, comuníquese con nuestro Equipo de Recursos Humanos.



EMPLOYEE APPRECIATION TREATS AT RICHMOND CLEANROOM!

Richmond Plant 70 held their monthly employee appreciation, celebrated Birthdays as well as anniversaries with donuts, coffee, hot chocolate, and hot apple cider.

"We DONUT know what we would do without an employee like you!"

CITIZENSHIP RECEIVED FOR TWO OF OUR VERY OWN!



PRINCESS OGBONNA
(04/24/18)
Washer
Austin Cleanroom

Princess Ogonna received her citizenship. Congratulations!



MARIA CORONADO
(05/17/10)
Production Manager
Mesa Cleanroom

On April 15, 2022 Maria became a US citizen! Congratulations!

Congratulations!

DID YOU HEAR THE NEWS?

RETIREMENTS



CONGRATULATIONS JOHN THOMPSON ON YOUR RETIREMENT!

After a long and illustrious career, John Thompson (02/16/93) Executive Vice President & CFO, Corporate Services, informed us that he would be retiring from Prudential at the end of February 2022. John joined Prudential in 1993 as Vice President Finance and assumed responsibility for the Accounting, Finance, IT, and Personnel departments.

Some of the many highlights of his 28 year career include: Navigating the Y2K transition; overseeing the conversion from the AS 400 computer system to Oracle and ABS; successfully defending the company during several IRS tax audits; participating in multiple Company acquisitions; and transitioning the

Employee Welfare Benefit plan from self-administration to the current Anthem platform. In addition, John has reviewed and approved numerous complex customer contracts and interfaced with legal counsel.

John was promoted to Executive Vice President in 2018 and has worked as a trusted advisor to the Clark family, ensuring the successful transition of Prudential into its third generation of private ownership and operation. He has accepted an invitation to join the Board of Directors and will retain his position as Chairman of the Profit Sharing Committee.

On a personal note, I am grateful for the last two years I have been blessed to work with John. His steady approach and sage counsel have been of great comfort during the incredible turbulence the Company has worked through and he has made my transition into my new role much easier than it might have otherwise been. I will miss his keen wit and fantastic sense of humor and wish him nothing but happiness in his retirement. - Chris Welch, President

Congratulations John on a fantastic career and all the best to you and Nancy in the years ahead!



ROB BALAAM (03/28/83) Account Payable Director

After an almost four decades' long career with Prudential, Rob Balaam decided to retire at the end of February 2022. For a long time, Rob has been an integral part of our finance/accounting team where he managed the Accounts Payable department, made sure our monthly financial closings and financial statements were completed on a timely basis and ensured the Company was in compliance with many tax laws and regulations.

Rob is spending more time with his family, grandchildren, and planning RV trips with his wife to explore our beautiful country. Rob also loves exploring the world via cruises and has already planned a trip to Alaska for later this year.

We wish Rob all the best in his upcoming years and appreciate all his contributions to Prudential's success over the past 38+ years. Enjoy your family and travels, Rob, you will be missed!



MITCH CUMMINS (07/21/80) General Manager

Mitch started his career with Prudential on 7/21/80 and retired on 1/28/22. During his time here at plant 21 (Tucson) he held several positions including CSR, Route Manager, Sales & Service Manager, and General Manager. Mitch's leadership was responsible in the promotion of six GM's and three plant managers. Mitch is Married to his wife Michelle and has two grown children, Ashley and Kyle who is a CSR in Tucson. Mitch will enjoy his retirement doing some fishing and improving his golf game. Thank you for 41 years!



RETIREMENTS



JOSE (FERNANDO) TAMAYO (07/15/85)
Maintenance Mechanic
Tucson Plant

Congratulations to Fernando who has retired from POS after 36 years of being with the company. Thank you for all your hard work, you will be missed.



MARTIN CAMPBELL (01/19/93)
Wholesales Customer Sales Representative,
Los Angeles Plant

Marty Campbell retires after 28 years with Prudential Overall Supply. Thank you for your dedication and we wish you the very best!



ENRIQUE ROBLES (AKA - HENRY) (11/16/81)
Customer Sales Representative, Los Angeles Plant

Celebrating Enrique Robles aka (Henry), retirement at Los Angeles Plant after 40 years of service with Prudential Overall Supply. Thank you for your commitment to Prudential all these years! Wishing you the very best!

BIRTH ANNOUNCEMENTS



JOE OWENS (09/28/20)
Maintenance Supervisor
Richmond Cleanroom

Joe recently announced the birth of his 3rd child, Waylon Elton Owens born January 5, 2022, 8 lbs 11 oz. Congratulations to you and your family!



MICHAEL DOMINGUEZ
(11/09/20)
Customer Sales Representative
San Antonio Service Center

CSR Michael Dominguez and Fiancé welcome new baby Liam Dominguez. We congratulate you and your family. Wishing you the very best!

DENNIS BLEISNER (11/19/01)
Customer Sales Representative
Milpitas Plant

After 20 long years Dennis Bleisner has decided to enter the next stage of his life and retire from Prudential. Dennis said he is grateful to the company and would like to thank everyone he has met along the way and helped throughout his career. Dennis is a truly great person, CSR, and Team Member to the Milpitas 09 Team, he will be truly missed!



IN MEMORIAM



In Memory of TONY URENO
(07/06/95)
Customer Sales Representative
Milpitas Industrial

Prudential Family,

It is with great sadness we report that Tony Ureno has lost his battle with cancer and passed away at the age of 69.

Tony started with Prudential in 1995, spending the last 27 years of his life with the Milpitas 09 team, over the last 27 years Tony had developed great friendships with the staff and his fellow Customer Sales Representatives.

Tony will be missed and remembered by all! Our condolences to Tony's family and friends.

CUSTOMER TESTIMONIALS - ONLINE



Google REVIEWS

WINNER!
CENTERA BIOSCIENCE
WON THE SEMI ANNUAL
GOOGLE MY BUSINESS
DRAWING.

YOU COULD BE NEXT TO WIN
\$100 GIFT CERTIFICATE TO
SHOPPRUDENTIALUNIFORMS.COM



Now it's your turn to enter into our raffle to win a \$100 Shop Prudential gift card by leaving a Google My Business review!



Easy to do business with. Polite and helpful.

- GLENN
 Tucker, GA Industrial Service Center



Very nice working with Prudential. Excellent customer service and follow through.

- DARCY
 Milpitas, CA Cleanroom Plant



Prudential Overall Supply is the best choice that I could have ever made. They have absolutely the best service ever! Any time I call and need more towels and aprons I always get a live person or a quick phone call back. I would highly recommend Prudential Overall Supply to anyone. Very fair pricing helps too !

- FRANKLIN
 Tucker, GA Industrial Service Center



Prudential does a nice job, each week garments are cleaned/bagged, picked/dropped off when promised. I highly recommend their services.

- RALPH
 Nashua, NH Cleanroom Plant



My delivery guy, Chris, is very personable, communicates well, and is reliable. I have also had pleasant experiences in dealing with Tomas on a management level but was disappointed to hear he had taken another position within the company. Tomas' customer service skills are top-notch! I have no complaints on Prudential's products. We recently started using their hand cleaner and believe it is the best we have used, at a great price!

- VANESSA
 Duncan, SC Service Center



Prompt service and extremely reliable. I really appreciate that the account manager's are working with me. We've been a loyal customer for many, many years.

- SAMANTHA
 Milpitas, CA Cleanroom Plant



"WHAT PEOPLE ARE SAYING"

Thank you for your kind words!

December 2021

Well here we are, another year finishing up with an aspect of, "A Job Well Done!"

Prudential has provided our company with the World Class Service that few other companies could ever accomplish. For that I offer a sincere, "Thank You"

I can't even remember the total number of years Prudential has provided constant support that has been, Concise, and above Reproach.

Thank You for helping our Company grow and always being frontline with your support and services.

I wish all of Team Prudential a Warm and Safe Holiday Season,

I look forward to our continued success in 2022!

All My Best,

Bill - Quality Technician Specialist III
Sierra Space

"Just want to say our sales rep Ryan Grecco, CSR is doing an outstanding job at servicing our facility. He is an asset to your company."

Tom - Supervisor
Athens - Heaps Peak Transfer Station

OLAYA VEGA (10/09/06) Q/A Technician, Mesa Cleanroom

RYAN GRECCO (08/31/20) Customer Sales Representative, Riverside



NXP sent Austin Cleanroom Tiff's Treats...yummy...thank you!

What our leaders are saying...

Prudential Overall Supply stands apart from competitors through their commitment to their customers, employees, safety, and integrity. Learn more on why Prudential is the right uniform choice for your business!



CHECK OUT our newest video!

<https://www.facebook.com/PrudentialOverallSupply/videos/587769832906985>



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